**5020 S 21st St** Phoenix, AZ 85040

10016 Loan Number **\$159,000**• As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

Address Inspection Date Loan Number Borrower Name	5020 S 21st Street, Phoenix, AZ 85040 05/07/2019 10016 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6163441 05/10/2019 122-44-076 Maricopa	Property ID	26434930
Tracking IDs					
Order Tracking ID	CITI_BPO_05.06.19 - v2	Tracking ID 1	CITI_BPO_05.0	)6.19 - v2	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	KENNETH S COUNTRYMAN	Condition Comments
R. E. Taxes	\$542	The subject property appeared to be in overall average exterior
Assessed Value	\$29,015	condition with no major, urgent repairs needed.
Zoning Classification	Residential	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

nta	
Suburban	Neighborhood Comments
Improving	Market conditions and property values are improving within
Low: \$150,000 High: \$200,000	area. REO/SS are less than 5% of recent sales and listings in this area.
Increased 2 % in the past 6 months.	
<90	
	Suburban Improving Low: \$150,000 High: \$200,000 Increased 2 % in the past 6 months.

DRIVE-BY BPO

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	5020 S 21st Street	1732 E Encinas Ln	1902 E Mobile Ln	2955 E Mobile Ln
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85040	85040	85040	85040
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.73 1	0.21 1	1.23 ¹
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$179,000	\$150,000	\$175,000
List Price \$		\$179,000	\$150,000	\$175,000
Original List Date		04/01/2019	03/30/2019	04/17/2019
DOM · Cumulative DOM		35 · 39	36 · 41	4 · 23
Age (# of years)	63	66	61	69
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,155	953	960	1,320
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1	3 · 2
Total Room #	5	6	5	6
Garage (Style/Stalls)	Attached 1 Car	None	Carport 1 Car	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.16 acres	0.16 acres	0.17 acres
Other	None	None	None	Patio

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 This comp is inferior to the subject in terms of GLA and similar room count and superior in Lot size and inferior in Age. GLA: \$2000 + bed room: \$0 + bathroom: \$0 + age: \$0 + garage: \$1000 + lot size: \$0 = total \$3000
- Listing 2 This comp is inferior to the subject in terms of GLA and similar room count and superior in Lot size and superior in Age.GLA: \$2000 + bed room: \$0 + bathroom: \$1000 + age: \$0 + garage: \$500 + lot size: \$0 = total \$3500
- Listing 3 This comp is superior to the subject in terms of GLA and similar room count and superior in Lot size and inferior in Age.GLA: -\$1600 + bed room: \$0 + bathroom: \$0 + age: \$0 + garage: \$0 + lot size: \$0 = total -\$1600

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

**DRIVE-BY BPO** 

	- 11 .			
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	5020 S 21st Street	1743 E Pleasant Ln	5646 S 13th Pl	2747 E Wier Ave
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85040	85042	85040	85040
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.72 1	1.05 1	0.88 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$179,900	\$182,900	\$175,000
List Price \$		\$174,900	\$169,900	\$169,000
Sale Price \$		\$167,000	\$169,900	\$171,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		05/02/2019	01/11/2019	03/18/2019
DOM · Cumulative DOM		54 · 76	155 · 189	13 · 38
Age (# of years)	63	64	46	48
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
_ocation	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,155	1,299	1,196	1,000
Bdrm · Bths · ½ Bths	3 · 2	3 · 1	4 · 2	3 · 1
Total Room #	5	6	7	6
Garage (Style/Stalls)	Attached 1 Car	None	Carport 2 Car(s)	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.15 acres	0.14 acres	0.11 acres
Other	None	None	None	Patio
Net Adjustment		-\$4,993	-\$8,200	-\$14,200
Adjusted Price		\$162,007	\$161,700	\$156,800

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

**5020 S 21st St** Phoenix, AZ 85040 10016 Loan Number \$159,000 • As-Is Value

### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** This comp is superior to the subject in terms of GLA and similar room count and superior in Lot size and inferior in Age.GLA: \$1400 + bed room: \$0 + bathroom: \$1000 + age: \$0 + garage: \$0 + lot size: \$0, Concessions -4593 = total \$-4993
- **Sold 2** This comp is superior to the subject in terms of GLA and superior room count and similar in Lot size and superior in Age.GLA: \$0 + bed room: -\$2000 + bathroom: \$0 + age:- \$1700 + garage: \$0 + lot size: \$0, Concessions -4500 = total -\$8200
- **Sold 3** This comp is inferior to the subject in terms of GLA and similar room count and inferior in Lot size and superior in Age.GLA: \$1500 + bed room: \$0 + bathroom: \$1000 + age: -\$1500 + garage: \$0 + lot size: \$0, Concessions -5200, Condition -15000 = total \$-19200

Client(s): Wedgewood Inc

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by ClearCapital

Subject Sale	es & Listing His	tory					
Current Listing Status Not C		Not Currently I	Not Currently Listed		Listing History Comments		
Listing Agency/F	irm			None			
Listing Agent Na	me						
Listing Agent Pho	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$169,000	\$169,000		
Sales Price	\$159,000	\$159,000		
30 Day Price	\$157,000			
Comments Regarding Pricing S	trateny			

#### Comments Regarding Pricing Strategy

The subject property is a single family home, which is in overall average condition on the exterior. When searching for comps, the distance searched was 1.25 Miles and the time searched was 6 Months time. Comps were searched for beyond 1 Mile to locate properties similar in GLA and other attributes. Sold comps were searched for beyond 3 Months Time as there was a lack of comps to support the subject's GLA in this area. Since the subject is in average condition, emphasis was placed on using comps which were also in average condition. The market area has many recently remodeled or significantly updated homes, which were excluded from use in this report, because they are not most representative of the subject. However, it was necessary to use one superior condition comp with adjustments due to the limited similar comps in this area. Market conditions and property values are improving within this area. The subject property did not appear to have any negative site influences within the immediate area. The subject's bedroom and bathroom count has been estimated, as it is not available in tax records. The subject's sale price was bracketed within the adjusted range of comp values, but not within the un-adjusted range, because all of the sold comps had concessions which needed to be adjusted for.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

**DRIVE-BY BPO** 



Front



Address Verification



Address Verification



Side



Side



Street

# **Subject Photos**

**DRIVE-BY BPO** 





Street Other

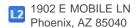
# **Listing Photos**

**DRIVE-BY BPO** 



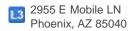


Front





Front





Front

Phoenix, AZ 85040

## **Sales Photos**

**DRIVE-BY BPO** 





Front

5646 S 13TH PL Phoenix, AZ 85040



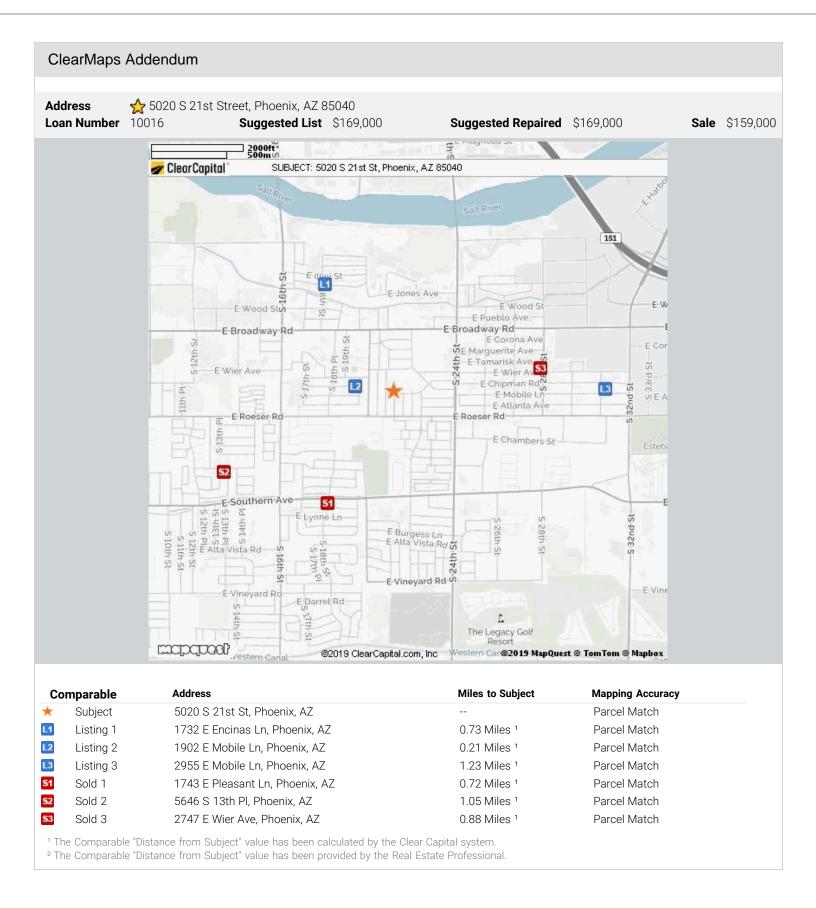
Front

2747 E WIER AVE Phoenix, AZ 85040



Front





**5020 S 21st St** Phoenix, AZ 85040 10016 Loan Number \$159,000 • As-Is Value

### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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5020 S 21st St

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by ClearCapital Phoenix, AZ 85040

#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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**Broker Information** 

by ClearCapital

**License Expiration** 

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 2315 E Pinchot Avenue Phoenix AZ

**License State** 

85016

ΑZ

Phone6023500495Emailmattdesaulniers@gmail.com

**Broker Distance to Subject** 5.59 miles **Date Signed** 05/10/2019

06/30/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 26434930 Effective: 05/07/2019