3944 W Wilshire Dr

Phoenix, AZ 85009

10019 Loan Number **\$160,000**• As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3944 W Wilshire Road, Phoenix, AZ 85009 05/07/2019 10019 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6163528 05/10/2019 108-29-074 Maricopa	Property ID	26435114
Tracking IDs					
Order Tracking ID	CITI_BPO_05.06.19 - V3	Tracking ID 1	CITI_BPO_0506	19 - V3	
Tracking ID 2		Tracking ID 3			

General Conditions					
Owner	KENNETH S COUNTRYMAN SELF DIRECTED IRA LLC	Condition Comments			
R. E. Taxes	\$643	The subject property is in average exterior condition. No major			
Assessed Value	<u> </u>	repairs appeared to be needed.			
	\$90,200				
Zoning Classification	Residential				
Property Type	SFR				
Occupancy	Occupied				
Ownership Type	Fee Simple				
Property Condition	Average				
Estimated Exterior Repair Cost	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
НОА	No				
Visible From Street	Visible				
Road Type	Public				

Neighborhood & Market Data			
Location Type	Suburban	Neighborhood Comments	
Local Economy	Improving	Market conditions and property values are improving within this	
Sales Prices in this Neighborhood	Low: \$120,000 High: \$200,000	area. REO/SS activity is less than 5% of recent sales and listings	
Market for this type of property	Increased 2 % in the past 6 months.		
Normal Marketing Days	<90		
normal marketing pays	.,,		

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Current Listings Subject Listing 1 Listing 2 Listing 3 * Street Address 3944 W Wilshire Road 1843 N 39th Ave 2607 N 34th Dr 4020 W Monte Vista Rd City, State Phoenix, AZ Phoenix, AZ Phoenix, AZ Phoenix, AZ Zip Code 85009 85009 85009 85009 **Datasource** Tax Records MLS MLS MLS Miles to Subj. 0.30 1 0.50 1 0.69 1 **Property Type** SFR SFR SFR SFR Original List Price \$ \$ \$159,000 \$162,000 \$169,900 List Price \$ \$162,000 \$169.900 --\$159,000 **Original List Date** 03/14/2019 04/05/2019 04/09/2019 **DOM** · Cumulative DOM __ . __ 13 · 57 3 · 35 2 · 31 63 Age (# of years) 60 68 64 Condition Average Average Average Average Sales Type Fair Market Value Fair Market Value Fair Market Value Location Neutral; Residential Neutral ; Residential Neutral ; Residential Neutral ; Residential View Neutral ; Residential Neutral: Residential Neutral ; Residential Neutral ; Residential Style/Design 1 Story Ranch 1 Story Ranch 1 Story Ranch 1 Story Ranch # Units 1 1 1 1 Living Sq. Feet 983 1.000 977 996 3 · 1 Bdrm · Bths · ½ Bths 3 · 1 3 · 2 3 · 2 6 Total Room # 6 6 6 Carport 1 Car Garage (Style/Stalls) Carport 1 Car None Carport 1 Car Basement (Yes/No) No No No No 0% 0% 0% 0% Basement (% Fin) Basement Sq. Ft. Pool/Spa --Lot Size 0.24 acres 0.14 acres 0.14 acres 0.14 acres

Other

Listing Comments Why the comparable listing is superior or inferior to the subject.

None

Listing 1 This comp is inferior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$-170 + bed room \$0 + bathroom \$0 + age \$0 + garage \$1000 + pool \$0 + lot size \$0 = total \$830

None

- Listing 2 This comp is superior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$0 + bed room \$0 + bathroom -\$1000 + age \$0 + garage \$0 + pool \$0 + lot size \$0 = total -\$1000
- Listing 3 This comp is superior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$0 + bed room \$0 + bathroom -\$1000 + age \$0 + garage \$0 + pool \$0 + lot size \$0 = total -\$1000

None

None

^{*} Listing 3 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

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by ClearCapital

DRIVE-BY BPO

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	3944 W Wilshire Road	2026 N 39th Dr	2508 N 38th Ln	4009 W Hubbell St
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85009	85009	85009	85009
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.40 1	0.18 1	0.43 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$160,000	\$169,000	\$155,000
List Price \$		\$160,000	\$169,000	\$155,000
Sale Price \$		\$160,000	\$172,000	\$155,000
Type of Financing		Conventional	Fha	Fha
Date of Sale		04/12/2019	12/31/2018	11/26/2018
DOM · Cumulative DOM		30 · 30	34 · 45	28 · 69
Age (# of years)	60	61	64	61
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	983	1,011	960	991
Bdrm · Bths · ½ Bths	3 · 1	3 · 1	3 · 1 · 1	3 · 1
Total Room #	6	6	6	6
Garage (Style/Stalls)	Carport 1 Car	Carport 2 Car(s)	Carport 1 Car	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.24 acres	0.17 acres	0.14 acres	0.14 acres
Other	None	None	None	None
Net Adjustment		-\$6,280	-\$6,770	+\$1,000
Adjusted Price		\$153,720	\$165,230	\$156,000

^{*} Sold 1 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

 $^{^{\}rm 2}$ Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

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Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 This comp is inferior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$-280 + bed room \$0 + bathroom \$0 + age \$0 + garage -\$1000 + pool \$0 + lot size \$0, Concessions -5000 = total \$-6280
- **Sold 2** This comp is inferior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$230 + bed room \$0 + bathroom -\$1000 + age \$0 + garage \$0 + pool \$0 + lot size \$0, Concessions -6000 = total \$-6770
- Sold 3 This comp is superior to the subject in terms of GLA and similar in room count, inferior in lot size and inferior in age. GLA: \$0 + bed room \$0 + bathroom \$0 + age \$0 + garage \$1000 + pool \$0 + lot size \$0 = total \$1000

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by ClearCapital

Subject Sale	es & Listing His	story					
Current Listing S	tatus	Not Currently I	_isted	Listing Histor	y Comments		
Listing Agency/F	irm			None			
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed List Months	stings in Previous 12	2 0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$165,000	\$165,000			
Sales Price	\$160,000	\$160,000			
30 Day Price	\$155,000				
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

The subject property is a single family home, which is in overall average condition on the exterior. When searching for comps, the distance searched was 1 Mile and the time searched was 6 Months time. Sold comps were searched for beyond 3 months time to locate comps similar in GLA and other attributes. Since the subject is in average condition, emphasis was placed on using comps which were also in average condition. The market area has many recently remodeled or significantly updated homes, which were excluded from use in this report, because they are not most representative of the subject. Market conditions and property values are improving within this area.

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Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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Subject Photos

DRIVE-BY BPO



Front



Address Verification



Address Verification



Side



Side



Street

Subject Photos

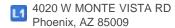




Street Other

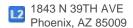
Listing Photos

DRIVE-BY BPO



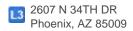


Front





Front



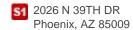


Front

10019

Sales Photos

DRIVE-BY BPO





Front

2508 N 38TH LN Phoenix, AZ 85009



Front

4009 W HUBBELL ST Phoenix, AZ 85009



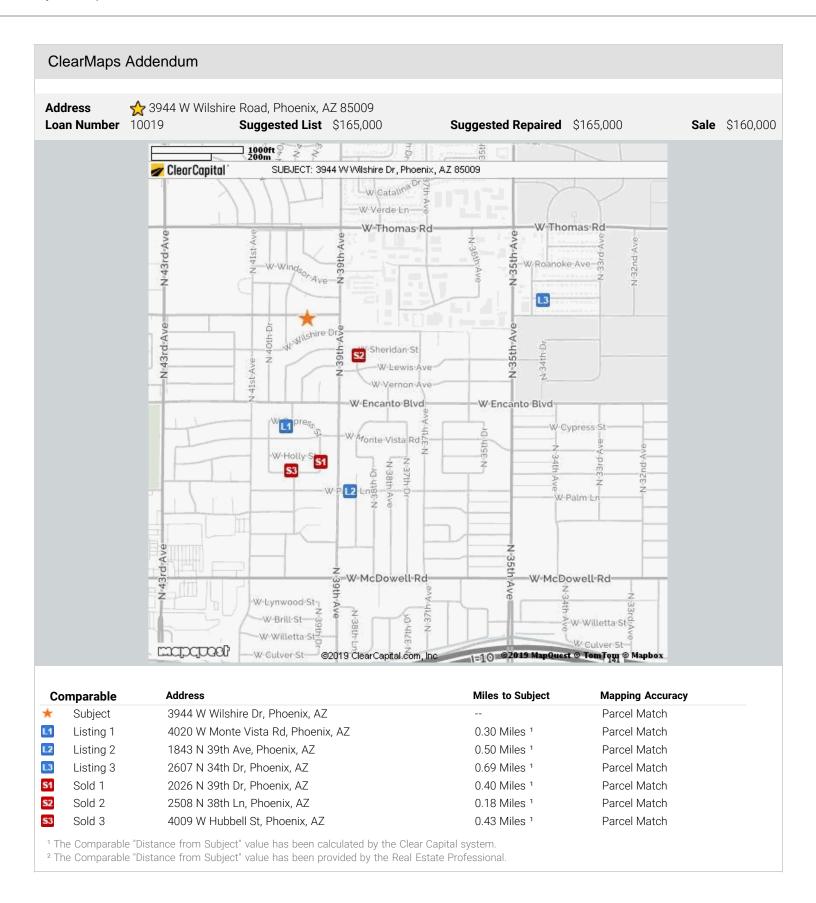
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Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

by ClearCapital

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Broker Information

by ClearCapital

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 2315 E Pinchot Avenue Phoenix AZ

85016

License Expiration 06/30/2020 **License State** AZ

Phone 6023500495 Email mattdesaulniers@gmail.com

Broker Distance to Subject 6.54 miles **Date Signed** 05/09/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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