

# Standard BPO, Drive-By v2 839 Hearst Avenue, Berkeley, CA 94710

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name Tracking IDs	839 Hearst Av 11/30/2018 25198 DP	venue, Berkele	ey, CA 94710	Order ID Date of Rep APN	6007682 port 11/30/201 057-2095-		25701691	
Order Tracking ID	CS_Fundi	ngBatch48_11	.29.18	Tracking ID		ngBatch48_11.29	.18	
Tracking ID 2				Tracking ID	3			
I. General Condi	tions							
Property Type		SFR		Condition C	omments			
Occupancy		Occupied		subject is in average condition. landscaping and trees		trees need		
Ownership Type		Fee Simple Average		trimming	J I			
Property Condition	1							
Estimated Exterior								
Estimated Interior	-							
Total Estimated Re	epair	\$0						
НОА		No						
Visible From Stree	t	Visible						
II. Subject Sales	& Listing His	story						
Current Listing Sta	atus	Not Currently	Listed	Listing Histo	ory Comments			
Listing Agency/Fir	m				ubject was on 2/2	5/2016 for \$681,0	)00. no	
Listing Agent Nam	е			subsequent I	istings noted			
Listing Agent Pho	ne							
# of Removed List Previous 12 Month		0						
# of Sales in Previ Months	ous 12	0						
Original List Or Date	iginal List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source	
III. Neighborhoo	d & Market [	Data						
Location Type		Urban		Neighborhood Comments				
Local Economy Stable				ominantly detache				
Sales Prices in thisLow: \$725,000NeighborhoodHigh: \$1,275,000			condition. some low rise multi unit rental buildings. close to freeway access, shopping, public transportation					
Market for this tw	rket for this type of property Increased 4 % in the past							
	be of property	6 months.						

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	839 Hearst Avenue	1479 Lincoln Avenue	1628 Acton Street	1411 Acroft Court
City, State	Berkeley, CA	Berkeley, CA	Berkeley, CA	Berkeley, CA
Zip Code	94710	94702	94702	94702
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.87 <sup>1</sup>	0.76 <sup>1</sup>	0.80 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$948,000	\$799,000	\$939,950
List Price \$		\$948,000	\$725,000	\$939,950
Original List Date		11/28/2018	09/07/2018	10/13/2018
DOM · Cumulative DOM	•	2 · 2	69 · 84	48 · 48
Age (# of years)	99	89	103	73
Condition	Average	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1.5 Stories contemporary	1 Story contemporary	1 Story contemporary	1 Story contemporary
# Units	1	1	1	1
Living Sq. Feet	1,455	1,238	1,251	1,290
Bdrm · Bths · 1/2 Bths	3 · 1	$2 \cdot 1 \cdot 1$	3 · 2	3 · 1
Total Room #	7	6	6	6
Garage (Style/Stalls)	Detached 1 Car	Attached 1 Car	None	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.08 acres	0.08 acres	0.06 acres	0.11 acres
Other	n, a	n, a	n, a	n, a

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 inferior size, superior location, superior condition

Listing 2 inferior size, superior location, comparable condition

Listing 3 inferior size, superior location, superior condition

\* Listing 2 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	839 Hearst Avenue	1409 Santa Fe Avenu	e 1414 Santa Fe Avenu	e 1320 Stannage Avenue
City, State	Berkeley, CA	Berkeley, CA	Berkeley, CA	Berkeley, CA
Zip Code	94710	94702	94702	94702
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.71 <sup>1</sup>	0.69 <sup>1</sup>	0.73 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$750,000	\$895,000	\$995,000
List Price \$		\$750,000	\$895,000	\$995,000
Sale Price \$		\$750,000	\$950,000	\$925,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		11/30/2018	11/29/2018	10/15/2018
DOM · Cumulative DOM	·	1 · 1	18 · 68	15 · 32
Age (# of years)	99	92	90	89
Condition	Average	Average	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1.5 Stories contemporary	1 Story contemporary	2 Stories contempora	ry2 Stories contempor
# Units	1	1	1	1
Living Sq. Feet	1,455	1,321	1,608	1,420
Bdrm · Bths · ½ Bths	3 · 1	3 · 2	4 · 3	$3 \cdot 1 \cdot 1$
Total Room #	7	6	7	7
Garage (Style/Stalls)	Detached 1 Car	None	None	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.08 acres	0.11 acres	0.06 acres	0.08 acres
Other	n, a	n, a	n, a	n, a
Net Adjustment		+\$51,800	-\$80,600	-\$18,000
Adjusted Price		\$801,800	\$869,400	\$907,000

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 inferior size +\$26,800, comparable location, comparable condition, inferior parking +\$25,000 Sold 2 superior size -\$30,600, superior location -\$25,000, superior condition -\$50,000, inferior parking +\$25,000

Sold 3 inferior size +\$7,000, comparable location, comparable condition, superior parking -\$25,000

\* Sold 2 is the most comparable sale to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

## VI. Marketing Strategy

	As Is Price	Repaired Price	
Suggested List Price	\$879,000	\$879,000	
Sales Price	\$859,000	\$859,000	
30 Day Price	\$800,000		

## Comments Regarding Pricing Strategy

Subject was valued using the best comps available. Due to a lack of available relevant comps it was necessary to exceed the guideline search radius. Range in ages of construction and lot sizes reflect the area and do not affect subject's marketability. Due to the lack of comps, it is expected that subject would sell with multiple offers and overbids regardless of condition. It is expected that the listed comps would sell above their listing prices

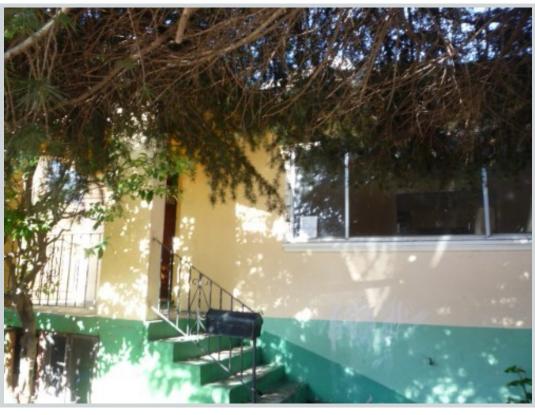
## VII. Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



Subject 839 Hearst Ave

View Front



Subject 839 Hearst Ave

View Address Verification

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



Subject 839 Hearst Ave

View Side



Subject 839 Hearst Ave

View Side

## VIII. Property Images (continued)

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



Subject 839 Hearst Ave

View Street



Subject 839 Hearst Ave

View Street

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



Listing Comp 1 1479 Lincoln Avenue

View Front



Listing Comp 2 1628 Acton Street

View Front

## VIII. Property Images (continued)

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



Listing Comp 3 1411 Acroft Court

View Front



Sold Comp 1 1409 Santa Fe Avenue

View Front

## VIII. Property Images (continued)

Address839 Hearst Avenue, Berkeley, CA 94710Loan Number25198Suggested List\$879,000

Suggested Repaired \$879,000

Sale \$859,000



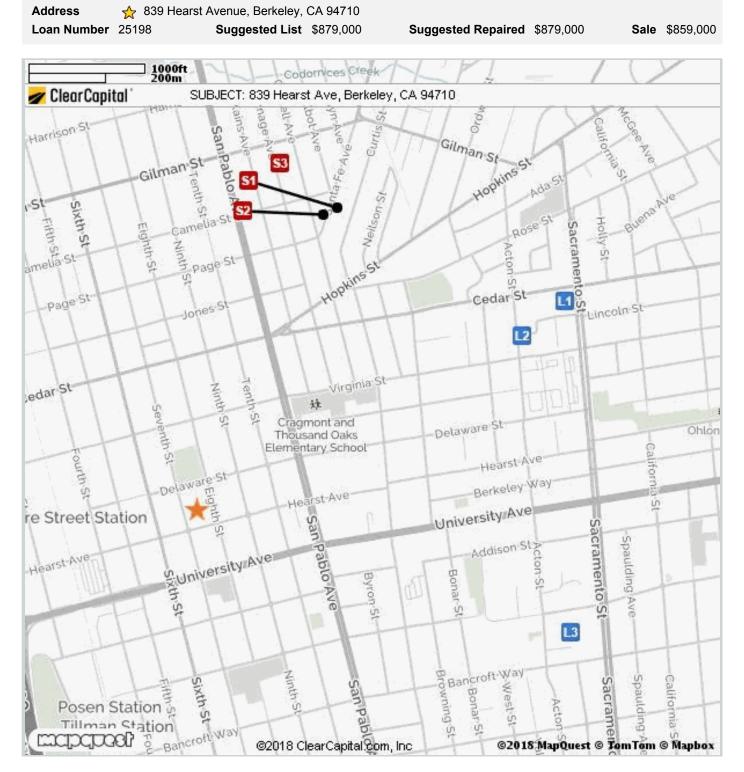
Sold Comp 2 1414 Santa Fe Avenue

View Front



Sold Comp 3 1320 Stannage Avenue

View Front



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	839 Hearst Ave, Berkeley, CA		Parcel Match
Listing 1	1479 Lincoln Avenue, Berkeley, CA	0.87 Miles <sup>1</sup>	Parcel Match
Listing 2	1628 Acton Street, Berkeley, CA	0.76 Miles <sup>1</sup>	Parcel Match
Listing 3	1411 Acroft Court, Berkeley, CA	0.80 Miles <sup>1</sup>	Parcel Match
S1 Sold 1	1409 Santa Fe Avenue, Berkeley, CA	0.71 Miles <sup>1</sup>	Parcel Match
Sold 2	1414 Santa Fe Avenue, Berkeley, CA	0.69 Miles <sup>1</sup>	Parcel Match
Sold 3	1320 Stannage Avenue, Berkeley, CA	0.73 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## **Broker Information**

Broker Name	Doug Gillies	Company/Brokerage	Douglas & Co. Real Estate Inc.
License No	01170222		
License Expiration	11/07/2020	License State	CA
Phone	4155182589	Email	douggillies2010@gmail.com
Broker Distance to Subject	9.77 miles	Date Signed	11/30/2018

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.