

# Standard BPO, Drive-By v2 2163 Danberry Lane, San Rafael, CA 94903

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address	•	/ Lane, San Ra	afael, CA 94903	Order ID		5986519	Property II	<b>)</b> 25614338
Inspection Date Loan Number Borrower Name	11/07/2018 30080 CRE		Date of R APN	eport	11/07/2018 164-074-0 <sup>-</sup>			
Tracking IDs								
Order Tracking ID	CS_Age	dBPOs_11.6.2	2018	Tracking ID	1	CS_AgedE	3POs_11.6.201	8
Tracking ID 2				Tracking ID 3				
I. General Cond	tions							
Property Type		SFR		Condition C	ommer	nts		
Occupancy		Occupied					erage condition	with no sians
Ownership Type		Fee Simple		The subject appears to be in average condition with no signs of deferred maintenance visible from exterior inspection.				
Property Conditio	n	Average						
Estimated Exterior Repair Cost								
Estimated Interior	-							
Total Estimated R	-							
НОА		No						
Visible From Stre	ət	Visible						
II. Subject Sales	& Listing His	story						
Current Listing St	atus	Not Currently	Listed	Listing Histo	ory Con	nments		
Listing Agency/Fi				None	-			
Listing Agent Nar	ne							
Listing Agent Pho	ne							
# of Removed Listings in Previous 12 Months		0						
# of Sales in Prev Months	ious 12	0						
Original List O Date	riginal List Price	Final List Date	Final List Price	Result	Resu	ult Date F	Result Price	Source
III. Neighborho	od & Market [	Data						
Location Type		Suburban		Neighborho	od Con	nments		
Local Economy		Stable		The subject is located in a suburban location that has close proximity to schools, shops and major highways. The market is currently Stable. The average marketing time for similar properties in the subject area is 120 days.				
Sales Prices in tl Neighborhood	nis	Low: \$700,00 High: \$1,800					ing time for	
Market for this ty	pe of property	Remained St past 6 month						
		past o month	3.					

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2163 Danberry Lane	5 Honeysuckle Ct	638 Bamboo Ter	123 Solano St
City, State	San Rafael, CA	San Rafael, CA	San Rafael, CA	San Rafael, CA
Zip Code	94903	94903	94903	94901
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.70 <sup>1</sup>	1.01 <sup>1</sup>	3.29 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$1,225,000	\$980,000	\$995,000
List Price \$		\$1,195,000	\$980,000	\$995,000
Original List Date		09/28/2018	10/11/2018	11/03/2018
DOM · Cumulative DOM	•	40 · 40	27 · 27	4 · 4
Age (# of years)	61	30	63	72
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	2 Stories Contemporary	2 Stories Contemporary	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,659	1,907	1,579	1,430
Bdrm · Bths · ½ Bths	4 · 2	3 · 3	3 · 2	3 · 1
Total Room #	8	7	7	72
Garage (Style/Stalls)	Detached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.18 acres	0.25 acres	0.15 acres	0.12 acres
Other	Fireplace, Deck, Patio,	Fireplace, Deck, Patio,	Fireplace	Fireplace, Deck, Patio,

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Newer to the subject, Superior in GLA, 1 less in bedroom count and Superior in lot size.

Listing 2 Inferior in GLA, 1 less in bedroom count, Inferior in lot size and Older to the subject.

Listing 3 Inferior in Lot size, Inferior in GLA, 1 less in bedroom count and Older to the subject.

\* Listing 3 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	2163 Danberry Lane	793 Appleberry Dr	598 Blackberry Ln	21 Unionstone Dr
City, State	San Rafael, CA	San Rafael, CA	San Rafael, CA	San Rafael, CA
Zip Code	94903	94903	94903	94903
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.21 <sup>1</sup>	0.14 <sup>1</sup>	0.96 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$954,000	\$976,000	\$1,000,000
List Price \$		\$954,000	\$976,000	\$1,000,000
Sale Price \$		\$954,000	\$976,000	\$1,000,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		4/19/2018	4/9/2018	5/4/2018
DOM · Cumulative DOM	*	32 · 42	41 · 41	38 · 38
Age (# of years)	61	60	61	58
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	2 Stories Contemporary	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,659	1,502	1,657	1,748
Bdrm · Bths · ½ Bths	4 · 2	4 · 2	4 · 2	4 · 2
Total Room #	8	8	8	8
Garage (Style/Stalls)	Detached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.18 acres	0.18 acres	0.18 acres	0.19 acres
Other	Fireplace, Deck,Patio,	Fireplace	Fireplace, Deck	Fireplace
Net Adjustment		+\$25,143	+\$1,298	-\$12,011
Adjusted Price		\$979,143	\$977,298	\$987,989

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Newer to the subject, Inferior in GLA, Equal in bedroom count and Equal in lot size. -250/Age, 23393/GLA, 1000/Deck, 1000/Patio.

Sold 2 Inferior in GLA, Equal in bedroom count, lot size and Same age as subject. 298/GLA, 1000/Patio.

Sold 3 Superior in Lot size, Superior in GLA, Equal in bedroom count and Newer to the subject. -750/Age, -13261/GLA, 1000/Deck, 1000/Patio.

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
 <sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
 <sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy

The marketing of alogy				
	As Is Price	Repaired Price		
Suggested List Price	\$1,030,000	\$1,030,000		
Sales Price	\$981,000	\$981,000		
30 Day Price	\$978,000			
Commonts Pogarding Pricing Stratogy				

## Comments Regarding Pricing Strategy

The subject should be sold in as-is condition. The market conditions is currently Stable. An aggressive price strategy is recommended to try to attract potential buyers in the area.

# VII. Clear Capital Quality Assurance Comments Addendum

Reviewer's Notes The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$1,030,000

Sale \$981,000



Subject 2163 Danberry Ln

View Front



Subject 2163 Danberry Ln

View Address Verification

Suggested Repaired \$1,030,000

Sale \$981,000



Subject 2163 Danberry Ln

View Side



Subject 2163 Danberry Ln

View Back

### Suggested Repaired \$1,030,000

Sale \$981,000



Subject 2163 Danberry Ln

View Street



Subject 2163 Danberry Ln Comment "Street sign"

View Other

Address2163 Danberry Lane, San Rafael, CA 94903Loan Number30080Suggested List \$1,030,000

Suggested Repaired \$1,030,000

Sale \$981,000



Listing Comp 1 5 Honeysuckle Ct

View Front



Listing Comp 2 638 Bamboo Ter

View Front

# VIII. Property Images (continued)

Address2163 Danberry Lane, San Rafael, CA 94903Loan Number30080Suggested List \$1,030,000

Suggested Repaired \$1,030,000

Sale \$981,000



Listing Comp 3 123 Solano St

View Front



Sold Comp 1 View Front 793 Appleberry Dr

Suggested Repaired \$1,030,000

Sale \$981,000



Sold Comp 2 598 Blackberry Ln

View Front



Sold Comp 3 21 Unionstone Dr

View Front

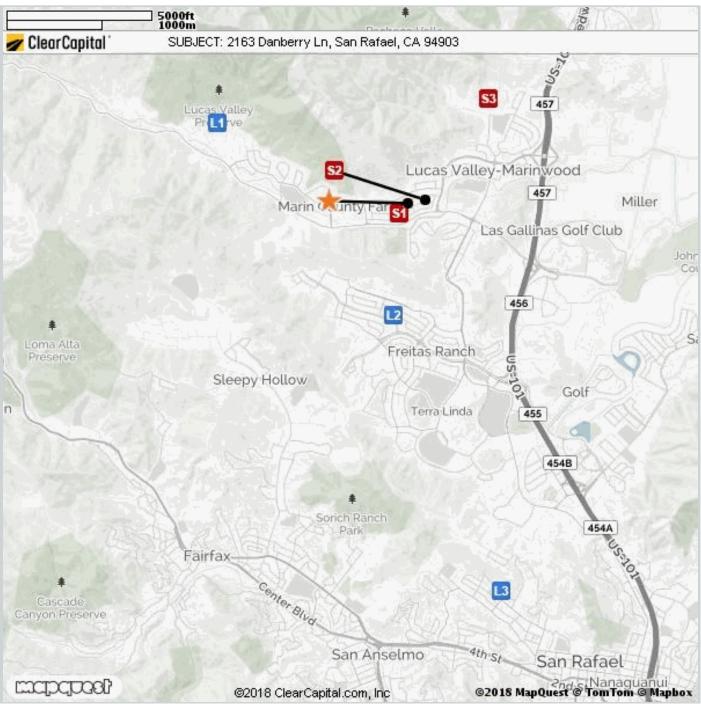
# ClearMaps Addendum

Address  $\bigstar$  21 Loan Number 30080

☆ 2163 Danberry Lane, San Rafael, CA 94903
 30080 Suggested List \$1,030,000

Suggested Repaired \$1,030,000

Sale \$981,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	2163 Danberry Ln, San Rafael, CA		Parcel Match
Listing 1	5 Honeysuckle Ct, San Rafael, CA	1.70 Miles <sup>1</sup>	Parcel Match
Listing 2	638 Bamboo Ter, San Rafael, CA	1.01 Miles <sup>1</sup>	Parcel Match
Listing 3	123 Solano St, San Rafael, CA	3.29 Miles <sup>1</sup>	Parcel Match
Sold 1	793 Appleberry Dr, San Rafael, CA	0.21 Miles <sup>1</sup>	Parcel Match
Sold 2	598 Blackberry Ln, San Rafael, CA	0.14 Miles <sup>1</sup>	Parcel Match
Sold 3	21 Unionstone Dr, San Rafael, CA	0.96 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## **Broker Information**

Broker Name	Rick Scott Liddell	Company/Brokerage	bradley real estate
License No	01321139		
License Expiration	10/26/2021	License State	CA
Phone	4153283719	Email	rikliddell@usa.net
Broker Distance to Subject	4.43 miles	Date Signed	11/07/2018

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.