3444 Potomac Ave

Los Angeles, CA 90016

31004 Loan Number **\$833,000**• As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3444 Potomac Avenue, Los Angeles, CA 90016 04/02/2019 31004 CRR	Order ID Date of Report APN County	6124348 04/03/2019 5046-008-023 Los Angeles	Property ID	26286772
Tracking IDs					
Order Tracking ID	CS_AgedBPOs_4.1.19	Tracking ID 1	CS_AgedBPOs_4.1	1.19	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	CRR	Condition Comments
R. E. Taxes	\$9,983	Exterior condition of the subject property appears to be average
Assessed Value	\$800,000	and it is located in a high demand area. Interior condition is
Zoning Classification	R1	unknown as it is an exterior order.
Property Type	Multifamily	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	nta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	90016 market trends indicate a decrease of \$6,000 (-1%) in
Sales Prices in this Neighborhood	Low: \$570,000 High: \$1,180,000	median home sales over the past year. The average price per square foot for this same period fell to \$548, down from \$600
Market for this type of property	Remained Stable for the past 6 months.	
Normal Marketing Days	<90	

DRIVE-BY BPO

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	3444 Potomac Avenue	3530 Edgehill Dr	3501 S Norton Ave	2912 S Redondo Blvd
City, State	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA
Zip Code	90016	90018	90018	90016
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.78 1	0.61 1	0.85 1
Property Type	Multifamily	Multifamily	Multifamily	Multifamily
Original List Price \$	\$	\$749,999	\$744,900	\$830,000
List Price \$		\$749,999	\$789,000	\$830,000
Original List Date		02/27/2019	02/15/2019	11/19/2018
DOM · Cumulative DOM	·	35 · 35	12 · 47	132 · 135
Age (# of years)	72	68	91	72
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Traditional	1 Story Traditional	1 Story Traditional	2 Stories Traditional
# Units	4	4	2	3
Living Sq. Feet	2,096	1,842	2,088	2,107
Bdrm · Bths · ½ Bths	6 · 4	4 · 4	4 · 2	4 · 3
Total Room #	14	12	8	10
Garage (Style/Stalls)	Attached 3 Car(s)	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.17 acres	0.12 acres	0.16 acres
Other	none	SR19042741	19434716	RS18276704

^{*} Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 This comp is similar to subject property in year built, bath count and lot size, inferior in GLA and bed count.
- Listing 2 This comp is inferior to subject property in year built, bed and bath count, similar in lot size and GLA.
- Listing 3 This comp is similar to subject property in year built, GLA, lot size, inferior in bed and bath count.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

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by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	3444 Potomac Avenue	2818 Buckingham Rd	2620 Alsace Ave	3533 Chesapeake Ave
City, State	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA
Zip Code	90016	90016	90016	90016
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.49 1	0.84 1	0.14 1
Property Type	Multifamily	Multifamily	Multifamily	Multifamily
Original List Price \$		\$899,900	\$850,000	\$924,000
List Price \$		\$799,900	\$795,000	\$924,000
Sale Price \$		\$760,000	\$807,000	\$927,000
Type of Financing		Unknown	Unknown	Unknown
Date of Sale		10/17/2018	03/12/2019	02/25/2019
DOM · Cumulative DOM		170 · 215	69 · 75	21 · 59
Age (# of years)	72	96	96	75
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Traditional	1 Story Traditional	1 Story Traditional	2 Stories Traditional
# Units	4	3	2	3
Living Sq. Feet	2,096	2,240	1,736	2,212
Bdrm · Bths · ½ Bths	6 · 4	4 · 3	4 · 2	5 · 3
Total Room #	14	10	8	11
Garage (Style/Stalls)	Attached 3 Car(s)	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.14 acres	0.11 acres	0.14 acres
Other	none	18324060	18417592	18417720
Net Adjustment		+\$14,800	+\$44,000	+\$1,200
Adjusted Price		\$774,800	\$851,000	\$928,200

^{*} Sold 2 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

 $^{^{\}rm 2}$ Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

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Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** This comp is inferior to subject property in year built(\$12,000), superior in GLA(-\$7200), inferior in bed(\$6000), inferior in bath(\$4000), similar in lot size.
- **Sold 2** This comp is inferior to subject property in year built(\$12,000), inferior in GLA(\$18,000), inferior in bed(\$6000), inferior in bath(\$8000), similar in lot size.
- **Sold 3** This comp is similar to subject property in year built, lot size, superior in GLA(-\$5800), inferior in bed (\$3000), inferior in bath(\$4000).

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Current Listing S	Status	Not Currently L	_isted	Listing Histor	ry Comments		
Listing Agency/F	irm			There is no	recent sale or listing	ng history for subje	ct property.
Listing Agent Na	ime						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy		
	As Is Price	Repaired Price
Suggested List Price	\$852,000	\$852,000
Sales Price	\$833,000	\$833,000
30 Day Price	\$785,000	
Comments Regarding Pricing S	Strategy	

There is no address verification on the property therefore I took picture of the street sign. Property is verified by neighbor. Subject property is located close to a school and a major road, which has negative impact on value. All comps share subject's external factors. All comps provided are the best found in neighborhood. They are all selected based on the similarity and conformity with our subject to be good and it is located in a high demand area. Value is based on the assumption that subject has the characteristics in the report which is based on tax record information. Subject value is placed on sold comps that are from subject's immediate market area and are recent sales.

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Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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Subject Photos

DRIVE-BY BPO







Side



Side



Street



Street



Other

Listing Photos

DRIVE-BY BPO





Front





Front

2912 S Redondo Blvd Los Angeles, CA 90016



Front

Los Angeles, CA 90016

Sales Photos





Front

\$2 2620 Alsace Ave Los Angeles, CA 90016



Front

3533 Chesapeake Ave Los Angeles, CA 90016



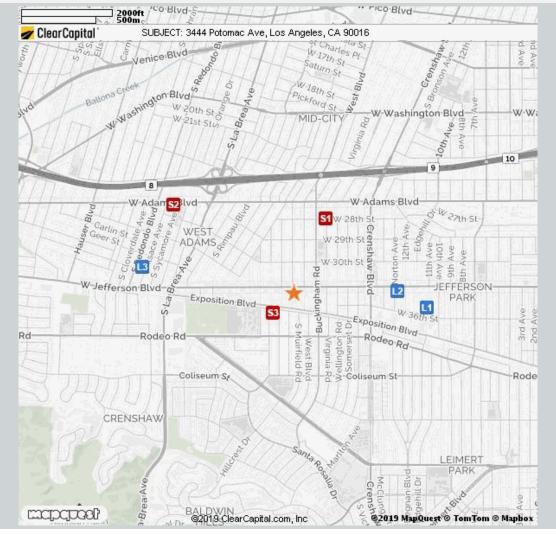
Front

DRIVE-BY BPO



Suggested Repaired \$852,000

Sale \$833,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	3444 Potomac Ave, Los Angeles, CA		Parcel Match
Listing 1	3530 Edgehill Dr, Los Angeles, CA	0.78 Miles ¹	Parcel Match
Listing 2	3501 S Norton Ave, Los Angeles, CA	0.61 Miles ¹	Parcel Match
Listing 3	2912 S Redondo Blvd, Los Angeles, CA	0.85 Miles ¹	Parcel Match
Sold 1	2818 Buckingham Rd, Los Angeles, CA	0.49 Miles ¹	Parcel Match
Sold 2	2620 Alsace Ave, Los Angeles, CA	0.84 Miles ¹	Parcel Match
Sold 3	3533 Chesapeake Ave, Los Angeles, CA	0.14 Miles ¹	Parcel Match

The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

*** Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! ***

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Broker Information

by ClearCapital

Broker Name Elen Grigoryan Company/Brokerage America Eagle Realty

License No 01877591 Address 12650 Sherman Way Unit 10 North

Hollywood CA 91605

License Expiration 02/08/2022 License State CA

Phone 8188003503 **Email** elengrigoryan1986@gmail.com

Broker Distance to Subject 12.77 miles **Date Signed** 04/03/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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