

Tracking ID 2

# 2 Via Compania, Rancho Santa Margarita, CA 92688

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

2 Via Compania, Rancho Santa Margarita, CA 92688 Order ID 6097939 **Property ID** 26172179 **Address** Inspection Date 03/10/2019 **Date of Report** 03/10/2019 **Loan Number** 35480 APN 931-951-42 Borrower Name CRE **Tracking IDs Order Tracking ID** CS\_AgedBPOs\_03.07.2019 **Tracking ID 1** CS\_AgedBPOs\_03.07.2019

Tracking ID 3

I. General Conditions		
Property Type	Condo	Condition Comments
Occupancy	Occupied	Subject appears to be well maintained. No physical,
Ownership Type	Fee Simple	functional or external obsolescence observed.
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
<b>Estimated Interior Repair Cost</b>	\$0	
Total Estimated Repair	\$0	
НОА	n/a n/a	
Association Fees	\$250 / Month (Pool,Landscaping)	
Visible From Street	Visible	

II. Subject Sales & Listing History						
Current Listing Status	Not Currently Listed	Listing History Comments				
Listing Agency/Firm		n/a				
Listing Agent Name						
Listing Agent Phone						
# of Removed Listings in Previous 12 Months	0					
# of Sales in Previous 12 Months	0					
Original List Original List	Final List Final List	Result Result Date Result Price Source				

Date	Price	Date I	Price				
III. Neighborho	od & Market [	Data					
Location Type		Suburban		Neighborhood	d Comments		
Local Economy		Stable		Values and trends have been pretty much stable in			
Neighborhood Hi Market for this type of property Re		Low: \$310,000 High: \$410,000	for past 5 years. Investor flip activity is pre about half of the properties at similar price		similar price range	range as the	
		Remained Stable f past 6 months.	for the	subject are updated by investors. Based on market a supply meets demand. 65% of the properties in the are owned, 4% are vacant and 32% - rented. Schoo		the area	
Normal Marketin	ig Days	<180		area are ranked at 7/10.			

IV. Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	2 Via Compania	11 Via Confianza	76 Montana Del Lago Drive	80 Montana Del Lago Drive
City, State	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA
Zip Code	92688	92688	92688	92688
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.00 1	0.17 1	0.17 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$375,000	\$399,000	\$375,000
List Price \$		\$375,000	\$396,500	\$379,000
Original List Date		02/25/2019	11/04/2018	08/08/2018
DOM · Cumulative DOM	·	11 · 13	124 · 126	178 · 214
Age (# of years)	33	33	27	29
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	2 Stories Condo	2 Stories Condo	2 Stories Condo	2 Stories Condo
# Units	1	1	1	1
Living Sq. Feet	832	882	827	827
Bdrm · Bths · ½ Bths	2 · 2	2 · 1	2 · 2	2 · 2
Total Room #	5	4	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa	<del></del>			
Lot Size	0.01 acres	0.01 acres	0.01 acres	0.01 acres
Other	n, a	n, a	n, a	n, a

**Listing Comments** Why the comparable listing is superior or inferior to the subject.

Listing 1 Superior to the subject in gla (-5k), but has less bathrooms (-5k). Other features are similar. TOTAL ADJUSTMENTS: 0

Listing 2 Superior to the subject in age (-6k). Other features are similar. TOTAL ADJUSTMENTS: -6k

Listing 3 Superior to the subject in age (-4k). Other features are similar. TOTAL ADJUSTMENTS: -4k

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

V. Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	2 Via Compania	7 Rosa	141 Montana Del Lago Drive	7 Via Hermosa, Rancho Santa Margarita, Ca 92688
City, State	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA	Rancho Santa Margarita, CA
Zip Code	92688	92688	92688	92688
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.21 1	0.17 1	0.10 ¹
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$359,900	\$454,500	\$345,000
List Price \$		\$364,900	\$419,900	\$345,000
Sale Price \$		\$355,000	\$390,000	\$345,000
Type of Financing		N/A	N/A	N/A
Date of Sale		11/21/2018	1/15/2019	9/26/2018
DOM · Cumulative DOM		54 · 88	90 · 145	5 · 35
Age (# of years)	33	33	26	33
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	2 Stories Condo	2 Stories Condo	2 Stories Condo	2 Stories Condo
# Units	1	1	1	1
Living Sq. Feet	832	737	886	882
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	1 · 1
Total Room #	5	5	5	4
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Detached 1 Car	Detached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.01 acres	0.01 acres	0.01 acres	0.01 acres
Other	n, a	n, a	n, a	n, a
Net Adjustment		+\$10,000	-\$12,000	+\$10,000
Adjusted Price		\$365,000	\$378,000	\$355,000

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Inferior to the subject in gla (+10k). Other features are similar. TOTAL ADJUSTMENTS: +10k

Sold 2 Superior to the subject in age (-7k) and has more gla (-5k). Other features are similar. TOTAL ADJUSTMENTS: -12k

**Sold 3** Superior to the subject in gla (-5k), but has less bedrooms (+10k) and bathrooms (+5k). Other features are similar. TOTAL ADJUSTMENTS: +10k

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy As Is Price Repaired Price Suggested List Price \$370,000 \$370,000 Sales Price \$365,000 \$365,000 30 Day Price \$360,000 - Comments Regarding Pricing Strategy

All selected comps are located in suburban area, within 0.3 mile radius. Due to lack of similar comps, I was constrained to use the ones, that required some GLA, age and room count adjustments. Necessary adjustments have been applied. In overall, all comparables offer good overall similarities to the subject and are representative of both the subject neighborhood and nearby competing neighborhoods of similar size and style homes offering similar buyer appeal. Subject value was based mostly on comps, that provide best similarities to the subject.

## VII. Clear Capital Quality Assurance Comments Addendum

# Reviewer's Notes

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$370,000



Subject 2 Via Compania

View Front



Subject 2 Via Compania

View Address Verification

Suggested Repaired \$370,000



Subject 2 Via Compania

View Side



Subject 2 Via Compania

View Side

Suggested Repaired \$370,000



Subject 2 Via Compania

View Street



Subject 2 Via Compania

View Street

Suggested Repaired \$370,000



Listing Comp 1 11 Via Confianza View Front



**Listing Comp 2** 76 Montana Del Lago Drive

View Front

Suggested Repaired \$370,000



Listing Comp 3 80 Montana Del Lago Drive

View Front



Sold Comp 1 7 Rosa

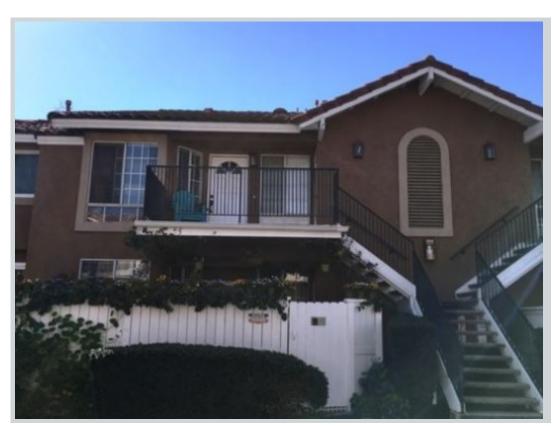
View Front

Suggested Repaired \$370,000



Sold Comp 2 141 Montana Del Lago Drive

View Front

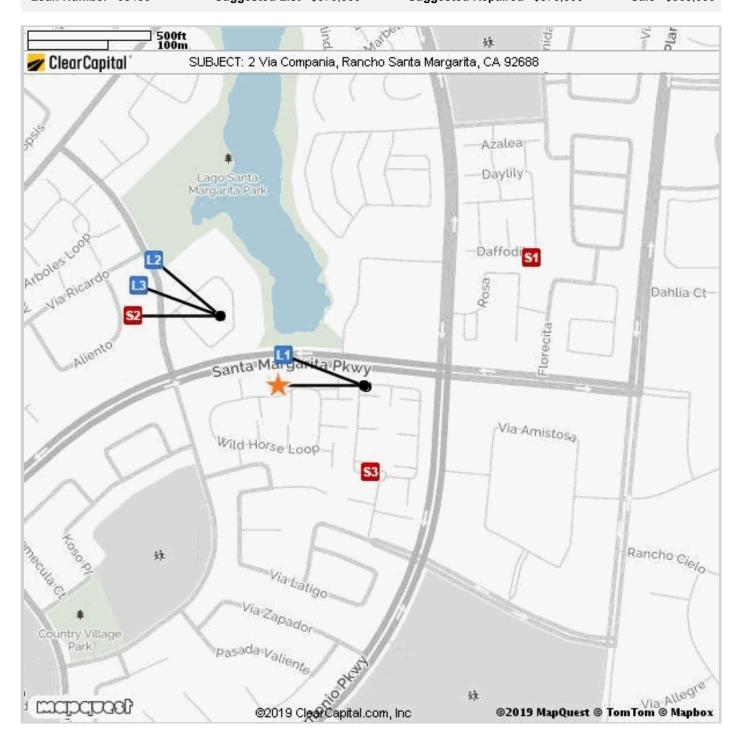


Sold Comp 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688 View Front

### ClearMaps Addendum

🛕 2 Via Compania, Rancho Santa Margarita, CA 92688

Loan Number 35480 Suggested List \$370,000 Suggested Repaired \$370,000 Sale \$365,000



★ Subject2 Via Compania, Rancho Santa Margarita, CAParcel MatchListing 111 Via Confianza, Rancho Santa Margarita, CA0.00 Miles ¹Parcel MatchListing 276 Montana Del Lago Drive, Rancho Santa Margarita, CA0.17 Miles ¹Parcel MatchListing 380 Montana Del Lago Drive, Rancho Santa Margarita, CA0.17 Miles ¹Parcel MatchSI Sold 17 Rosa, Rancho Santa Margarita, CA0.21 Miles ¹Parcel MatchSI Sold 2141 Montana Del Lago Drive, Rancho Santa Margarita, CA0.17 Miles ¹Parcel MatchSI Sold 37 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa Margarita, CA0.10 Miles ¹Parcel Match	Comparabl	e Address	Miles to Subject	Mapping Accuracy
Listing 76 Montana Del Lago Drive, Rancho Santa Margarita, CA 0.17 Miles <sup>1</sup> Parcel Match 2 80 Montana Del Lago Drive, Rancho Santa Margarita, CA 0.17 Miles <sup>1</sup> Parcel Match 3 Parcel Match 3 Parcel Match 3 Parcel Match 3 Parcel Match 5 Sold 1 7 Rosa, Rancho Santa Margarita, CA 0.21 Miles <sup>1</sup> Parcel Match 5 Sold 2 141 Montana Del Lago Drive, Rancho Santa Margarita, CA 0.17 Miles <sup>1</sup> Parcel Match 5 Sold 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 0.10 Miles <sup>1</sup> Parcel Match	★ Subject	2 Via Compania, Rancho Santa Margarita, CA	<del></del>	Parcel Match
2 Listing 3 80 Montana Del Lago Drive, Rancho Santa Margarita, CA 3 Sold 1 7 Rosa, Rancho Santa Margarita, CA 52 Sold 2 141 Montana Del Lago Drive, Rancho Santa Margarita, CA 53 Sold 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 54 O.17 Miles 1 7 Parcel Match 55 Sold 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 7 O.10 Miles 1 7 Parcel Match	Listing 1	11 Via Confianza, Rancho Santa Margarita, CA	0.00 Miles <sup>1</sup>	Parcel Match
3 Sold 1 7 Rosa, Rancho Santa Margarita, CA 0.21 Miles <sup>1</sup> Parcel Match Substitution Sold 2 141 Montana Del Lago Drive, Rancho Santa Margarita, CA 0.17 Miles <sup>1</sup> Parcel Match Substitution 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 0.10 Miles <sup>1</sup> Parcel Match		76 Montana Del Lago Drive, Rancho Santa Margarita, CA	0.17 Miles <sup>1</sup>	Parcel Match
Sold 2 141 Montana Del Lago Drive, Rancho Santa Margarita, CA 0.17 Miles <sup>1</sup> Parcel Match Sold 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 0.10 Miles <sup>1</sup> Parcel Match		80 Montana Del Lago Drive, Rancho Santa Margarita, CA	0.17 Miles <sup>1</sup>	Parcel Match
Sold 3 7 Via Hermosa, Rancho Santa Margarita, Ca 92688, Rancho Santa 0.10 Miles <sup>1</sup> Parcel Match	Sold 1	7 Rosa, Rancho Santa Margarita, CA	0.21 Miles <sup>1</sup>	Parcel Match
	Sold 2	141 Montana Del Lago Drive, Rancho Santa Margarita, CA	0.17 Miles <sup>1</sup>	Parcel Match
	S3 Sold 3	,	0.10 Miles <sup>1</sup>	Parcel Match

<sup>&</sup>lt;sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

#### **Addendum: Report Purpose**

#### **Market Approach and Market Time**

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### **Customer Specific Requests:**

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

#### **Broker Information**

**Broker Name** Nijole Petrauskaite **Company/Brokerage** Keller Williams **License No** 02046326

License Expiration 09/28/2021 License State C

Phone7083077316Emailnicole@allpending.comBroker Distance to Subject11.08 milesDate Signed03/10/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.