

1394 Plaza Pacifica, Santa Barbara, CA 93108

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address Inspection Date Loan Number Borrower Name | 1394 Plaza Pacifica, Santa Barbara, CA 93108 03/08/2019 35524 CRE | Order ID Date of Report APN | 6097939 03/11/2019 009-410-002 | Property ID | 26172177 |
|--|--|-----------------------------------|--------------------------------------|--------------|----------|
| Tracking IDs | | | | | |
| Order Tracking II | CS_AgedBPOs_03.07.2019 | Tracking ID 1 | CS_AgedBPO | s_03.07.2019 | |
| Tracking ID 2 | | Tracking ID 3 | | | |

| I. General Conditions | | |
|---------------------------------------|--------------------------------|---|
| Property Type | Condo | Condition Comments |
| Occupancy | Occupied | Subject is in average condition and no repairs were |
| Ownership Type | Fee Simple | suggested at the time of inspection. |
| Property Condition | Average | |
| Estimated Exterior Repair Cost | \$0 | |
| Estimated Interior Repair Cost | \$0 | |
| Total Estimated Repair | \$0 | |
| НОА | Unknown Unknown | |
| Association Fees | \$521 / Month (Landscaping) | |
| Visible From Street | Visible | |
| | | |

II. Subject Sales & Listing History **Current Listing Status Currently Listed Listing History Comments** Berkshire Hathaway Listing Agency/Firm Subject's MLS #18-4319. HomeServices Marie Sue Parsons & **Listing Agent Name** Stephanie **Listing Agent Phone** 805-895-4866 # of Removed Listings in 0 **Previous 12 Months** # of Sales in Previous 12 0 **Months**

| Original List Date | Original List Price | Final List Date | Final List Price | Result | Result Date | Result Price | Source | |
|-----------------------|------------------------|--------------------|---------------------|--------|-------------|--------------|--------|--|
| 12/17/2018 | \$995.000 | | | | | | MLS | |

| III. Neighborhood & Market D | ata | | | | | |
|---|-----------------------------------|--|--|--|--|--|
| Location Type | Suburban | Neighborhood Comments | | | | |
| Local Economy | Stable | This market has been stable for the past 18 months. Ren | | | | |
| Sales Prices in this Neighborhood | Low: \$615,000 High: \$985,000 | market is strong. Neighborhood is approximate to shopping, transportation, recreation and schools. Some REO activity is present in the area. If priced correctly, property will sell | | | | |
| Market for this type of property Remained Stable for the past 6 months. | | within the local average DOM. The average marketing time is 51 days. | | | | |
| Normal Marketing Days | <90 | | | | | |

| IV. Current Listings | | | | |
|------------------------------|---------------------|---------------------------|--------------------|--------------------|
| | Subject | Listing 1 * | Listing 2 | Listing 3 |
| Street Address | 1394 Plaza Pacifica | 363 Por La Mar Cir 363 | 268 Por La Mar Cir | 440 Por La Mar Cir |
| City, State | Santa Barbara, CA | Santa Barbara, CA | Santa Barbara, CA | Santa Barbara, CA |
| Zip Code | 93108 | 93103 | 93103 | 93103 |
| Datasource | MLS | MLS | MLS | MLS |
| Miles to Subj. | | 1.57 ¹ | 1.58 ¹ | 1.59 ¹ |
| Property Type | Condo | Condo | Condo | Condo |
| Original List Price \$ | \$ | \$854,900 | \$854,900 | \$929,000 |
| List Price \$ | | \$854,900 | \$854,900 | \$859,000 |
| Original List Date | | 01/08/2019 | 03/06/2019 | 06/08/2018 |
| DOM · Cumulative DOM | · | 10 · 62 | 1 · 5 | 10 · 276 |
| Age (# of years) | 54 | 28 | 28 | 28 |
| Condition | Average | Average | Average | Average |
| Sales Type | | Fair Market Value | Fair Market Value | Fair Market Value |
| Style/Design | 2 Stories Condo | 2 Stories Condo | 2 Stories Condo | 2 Stories Condo |
| # Units | 1 | 1 | 1 | 1 |
| Living Sq. Feet | 685 | 968 | 968 | 1,048 |
| Bdrm · Bths · ½ Bths | 1 · 1 | 2 · 2 | 2 · 2 | 2 · 2 |
| Total Room # | 5 | 968 | 968 | 1048 |
| Garage (Style/Stalls) | Carport 2 Car(s) | Carport 2 Car(s) | Carport 2 Car(s) | Carport 2 Car(s) |
| Basement (Yes/No) | No | No | No | No |
| Basement (% Fin) | 0% | 0% | 0% | 0% |
| | | | | |
| Basement Sq. Ft. | | | | |
| Basement Sq. Ft. Pool/Spa | | Pool - Yes | Pool - Yes | Pool - Yes |
| • | | | | |

 $\textbf{Listing Comments} \ \ \text{Why the comparable listing is superior or inferior to the subject.}$

- **Listing 1** Comps compare with the subject in style, amenities, room count, location and desirability. Comp has patio area and wood flooring.
- Listing 2 Comps compare with the subject in style, amenities, room count, location and desirability. Comp has lawn area and paved driveway.
- Listing 3 Comps compare with the subject in style, amenities, room count, location and desirability. Comp has front porch and lawn area.

^{*} Listing 1 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

| V. Recent Sales | | | | |
|----------------------------------|---------------------|----------------------------|--------------------|--------------------|
| | Subject | Sold 1 * | Sold 2 | Sold 3 |
| Street Address | 1394 Plaza Pacifica | 1355 Plaza De Sonadores | 218 Por La Mar Cir | 247 Por La Mar Cir |
| City, State | Santa Barbara, CA | Santa Barbara, CA | Santa Barbara, CA | Santa Barbara, CA |
| Zip Code | 93108 | 93108 | 93103 | 93103 |
| Datasource | MLS | MLS | MLS | MLS |
| Miles to Subj. | | 0.04 1 | 1.59 ¹ | 1.58 ¹ |
| Property Type | Condo | Condo | Condo | Condo |
| Original List Price \$ | | \$1,049,000 | \$625,000 | \$849,000 |
| List Price \$ | | \$999,500 | \$625,000 | \$831,700 |
| Sale Price \$ | | \$985,000 | \$615,000 | \$820,000 |
| Type of Financing | | 0 | 0 | 0 |
| Date of Sale | | 4/6/2018 | 5/8/2018 | 7/3/2018 |
| DOM · Cumulative DOM | • | 125 · 141 | 10 · 54 | 113 · 154 |
| Age (# of years) | 54 | 54 | 23 | 27 |
| Condition | Average | Average | Average | Average |
| Sales Type | | Fair Market Value | Fair Market Value | Fair Market Value |
| Style/Design | 2 Stories Condo | 2 Stories Condo | 2 Stories Condo | 2 Stories Condo |
| # Units | 1 | 1 | 1 | 1 |
| Living Sq. Feet | 685 | 717 | 680 | 950 |
| Bdrm \cdot Bths \cdot ½ Bths | 1 · 1 | 1 · 1 | 1 · 1 | 2 · 2 |
| Total Room # | 5 | 5 | 5 | 5 |
| Garage (Style/Stalls) | Carport 2 Car(s) | Carport 2 Car(s) | Carport 2 Car(s) | Carport 2 Car(s) |
| Basement (Yes/No) | No | No | No | No |
| Basement (% Fin) | 0% | 0% | 0% | 0% |
| Basement Sq. Ft. | % | | | |
| Pool/Spa | | | | |
| Lot Size | .01 acres | .01 acres | .01 acres | .01 acres |
| Other | none | none | none | none |
| Net Adjustment | | -\$3,200 | -\$31,000 | -\$73,500 |
| Adjusted Price | | \$981,800 | \$584,000 | \$746,500 |

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Comps compare with the subject in style, amenities, room count, location and desirability. adjustment was made for the following; square footage Comp has patio area and balcony.
- Sold 2 Comps compare with the subject in style, amenities, room count, location and desirability. Comp has wood flooring and paved driveway. adjustment was made for the following; age
- **Sold 3** Comps compare with the subject in style, amenities, room count, location and desirability. Comp has lawn area and front porch. adjustment was made for the following; age, square footage, bed and bath count.

^{*} Sold 1 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

VI. Marketing Strategy As Is Price Repaired Price Suggested List Price \$950,000 \$950,000 Sales Price \$940,000 \$940,000 30 Day Price \$930,000 -

Comments Regarding Pricing Strategy

Price opinion is based upon room count, square footage, location and neighborhoods. Many comparables were reviewed/analyzed before price opinion was set. All comps are located in the same market as the subject. These comps are considered of similar overall quality as possible. These comps are considered the most appropriate currently available after a thorough search of market data services limited to MLS. There is a shortage of comps in the subject's immediate neighborhood. The Santa Barbara market has a shortage of comps, which makes searching for comps within a 2 mile range a necessity. Note: Some requirements had to be exceeded due to no other appropriate comps available in an appropriate neighborhood and location.

VII. Clear Capital Quality Assurance Comments Addendum

Reviewer's Notes

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$950,000



Subject 1394 Plaza Pacifica

View Front



Subject 1394 Plaza Pacifica

View Address Verification

Suggested Repaired \$950,000



Subject 1394 Plaza Pacifica

View Side



Subject 1394 Plaza Pacifica

View Side

Suggested Repaired \$950,000



Subject 1394 Plaza Pacifica

View Street



Subject 1394 Plaza Pacifica

View Street

Suggested Repaired \$950,000



Listing Comp 1 363 Por La Mar Cir 363

View Front



Listing Comp 2 268 Por La Mar Cir

View Front

Suggested Repaired \$950,000



Listing Comp 3 440 Por La Mar Cir

View Front



Sold Comp 1 1355 Plaza De Sonadores

View Front

Suggested Repaired \$950,000



Sold Comp 2 218 Por La Mar Cir

View Front



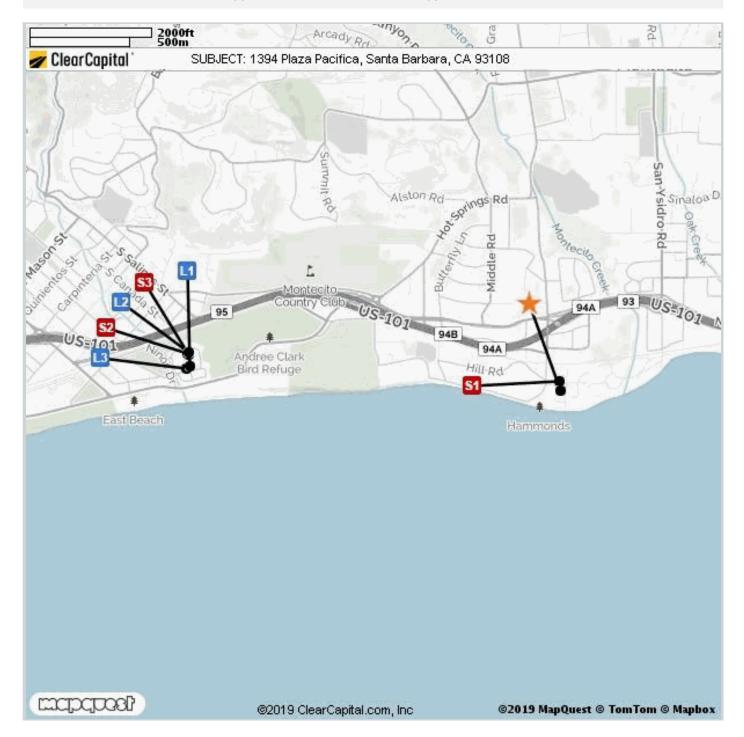
Sold Comp 3 247 Por La Mar Cir

View Front

ClearMaps Addendum

📩 1394 Plaza Pacifica, Santa Barbara, CA 93108

Sale \$940,000 Loan Number 35524 Suggested List \$950,000 Suggested Repaired \$950,000



| Comparable | Address | Miles to Subject | Mapping Accuracy |
|------------|--|-------------------------|------------------|
| ★ Subject | 1394 Plaza Pacifica, Santa Barbara, CA | | Parcel Match |
| Listing 1 | 363 Por La Mar Cir 363, Santa Barbara, CA | 1.57 Miles ¹ | Parcel Match |
| Listing 2 | 268 Por La Mar Cir, Santa Barbara, CA | 1.58 Miles ¹ | Parcel Match |
| Listing 3 | 440 Por La Mar Cir, Santa Barbara, CA | 1.59 Miles ¹ | Parcel Match |
| Sold 1 | 1355 Plaza De Sonadores, Santa Barbara, CA | 0.04 Miles ¹ | Parcel Match |
| Sold 2 | 218 Por La Mar Cir, Santa Barbara, CA | 1.59 Miles ¹ | Parcel Match |
| Sold 3 | 247 Por La Mar Cir, Santa Barbara, CA | 1.58 Miles ¹ | Parcel Match |

¹ The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. ² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

*** Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! ***

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Broker Information

Broker Name James VanPelt Company/Brokerage
License No 01822551

License Expiration 02/03/2020 License State

Phone8056373684Emaildoug@dougvanpeltrealtor.comBroker Distance to Subject6.50 milesDate Signed03/11/2019

Berkshire-Hathaway HomeServices

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.