

# Standard BPO, Drive-By v2 4289 Constellation Road, Lompoc, CA 93436

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Inspection Date 1<br>Loan Number 3                         | 4289 Constellation Road, Lompoc, CA 93436<br>11/01/2018<br>36454<br>Breckenridge Property Fund 2016 LLC |                                 | Order ID<br>Date of Ro<br>APN                               | eport  | 5981081<br>11/01/2018<br>097515013 | Property ID | 25596321     |         |
|--|---|---------------------------------|---|--|------------------------------------|-------------|--------------|---------|
| Tracking IDs   |   |                                 |   |  |                                    |             |              |         |
| Order Tracking ID  | BotW New Fa   | c-DriveBy BPC                   | 0 10.31.18  | Tracking ID 1  | Bot <sup>v</sup>                   | W New Fac-D | riveBy BPO 1 | 0.31.18 |
| Tracking ID 2  |   | Tracking ID 3                   |   |  |                                    |             |              |         |
| I. General Conditi   | one   |                                 |   |  |                                    |             |              |         |
| Property Type  | 0115  | SFR                             |   | Condition Co   | mmon                               | te          |              |         |
|  |   |                                 |   | Condition Comments<br>this is a modest sized, older tract home in an established                                 |                                    |             |              |         |
| Occupancy<br>Ownership Type                                |   | Occupied<br>Fee Simple          |   | area in avera  |                                    |             |              |         |
| Property ConditionAverageEstimated Exterior Repair Cost\$0 |   | Average                         |   |  |                                    |             |              |         |
|  |   |                                 |   |  |                                    |             |              |         |
|  |   | \$0                             |   |  |                                    |             |              |         |
| Total Estimated Re   | -   | \$0                             |   |  |                                    |             |              |         |
| НОА  |   | No                              |   |  |                                    |             |              |         |
| Visible From Street  |   | Visible                         |   |  |                                    |             |              |         |
| II. Subject Sales &  | & Listina His   | storv                           |   |  |                                    |             |              |         |
| Current Listing Stat                                       | -   | Not Currently                   | Listed  | Listing Histo  | rv Con                             | nments      |              |         |
| Listing Agency/Firm  |   | ,                               |   | no current or recent sales or listing history  |                                    |             |              |         |
| Listing Agent Name   |   |                                 |   |  |                                    |             |              |         |
| Listing Agent Phon   | e   |                                 |   |  |                                    |             |              |         |
| # of Removed Listin<br>Previous 12 Months                  |   | 0                               |   |  |                                    |             |              |         |
| # of Sales in Previo<br>Months                             | us 12   | 0                               |   |  |                                    |             |              |         |
| Original List Ori<br>Date                                  | ginal List<br>Price   | Final List<br>Date              | Final List<br>Price   | Result   | Resu                               | It Date Re  | esult Price  | Source  |
| III. Neighborhood  | d & Market D  | Data                            |   |  |                                    |             |              |         |
| Location Type Sub  |   | Suburban                        |   | Neighborhood Comments  |                                    |             |              |         |
| Local Economy Stable                                       |   |                                 | these are older, modest sized tract homes in an established |  |                                    |             |              |         |
| Sales Prices in this<br>Neighborhood                       | 6   | Low: \$300,00<br>High: \$450,00 |   | area. I had to expand outside one mile and a wider range<br>year built, sizes and styles of homes due to lack of |                                    |             |              |         |
| Market for this typ  | e of property   | Remained Sta<br>past 6 months   |   | inventory in this area.  |                                    |             |              |         |
|  |   |                                 |   |  |                                    |             |              |         |

# IV. Current Listings

| IV. Current Listings   |                            |                     |                       |                     |
|------------------------|----------------------------|---------------------|-----------------------|---------------------|
|                        | Subject                    | Listing 1           | Listing 2             | Listing 3 *         |
| Street Address         | 4289 Constellation<br>Road | 104 Oak Hill Dr     | 1333 Jason Way        | 4166 Club House Rd  |
| City, State            | Lompoc, CA                 | Lompoc, CA          | Lompoc, CA            | Lompoc, CA          |
| Zip Code               | 93436                      | 93436               | 93436                 | 93436               |
| Datasource             | Tax Records                | MLS                 | MLS                   | MLS                 |
| Miles to Subj.         |                            | 0.58 <sup>1</sup>   | 3.58 <sup>1</sup>     | 0.83 <sup>1</sup>   |
| Property Type          | SFR                        | SFR                 | SFR                   | SFR                 |
| Original List Price \$ | \$                         | \$350,000           | \$359,000             | \$367,000           |
| List Price \$          |                            | \$350,000           | \$359,000             | \$367,000           |
| Original List Date     |                            | 08/03/2018          | 09/01/2018            | 07/01/2018          |
| DOM · Cumulative DOM   | ·                          | 58 · 90             | 31 · 61               | 90 · 123            |
| Age (# of years)       | 46                         | 41                  | 27                    | 32                  |
| Condition              | Average                    | Average             | Average               | Average             |
| Sales Type             | -                          | Fair Market Value   | Fair Market Value     | Fair Market Value   |
| Style/Design           | 1 Story traditional        | 1 Story traditional | 2 Stories traditional | 1 Story traditional |
| # Units                | 1                          | 1                   | 1                     | 1                   |
| Living Sq. Feet        | 1,876                      | 1,840               | 1,912                 | 1,633               |
| Bdrm · Bths · 1/2 Bths | 3 · 2                      | 3 · 2               | 3 · 2 · 1             | 3 · 2               |
| Total Room #           | 6                          | 6                   | 8                     | 6                   |
| Garage (Style/Stalls)  | Attached 2 Car(s)          | Attached 2 Car(s)   | Attached 2 Car(s)     | Attached 2 Car(s)   |
| Basement (Yes/No)      | No                         | No                  | No                    | No                  |
| Basement (% Fin)       | 0%                         | 0%                  | 0%                    | 0%                  |
| Basement Sq. Ft.       |                            |                     |                       |                     |
| Pool/Spa               |                            |                     |                       |                     |
| Lot Size               | .21 acres                  | .15 acres           | .19 acres             | .20 acres           |
| Other                  | none noted                 | none noted          | none noted            | none noted          |

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 this fair market listing is equal in size and room count for this area of modest sized homes.

Listing 2 this fair market is equal in size and has one half more bathrooms for this area.

Listing 3 this fair market listing is smaller in size for this area in average condition

\* Listing 3 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

| V. Recent Sales        |                            |                     |                     |                     |
|------------------------|----------------------------|---------------------|---------------------|---------------------|
|                        | Subject                    | Sold 1              | Sold 2              | Sold 3 *            |
| Street Address         | 4289 Constellation<br>Road | 4438 Titan Ave      | 162 Oak Hill Dr     | 138 Oak Hill Dr     |
| City, State            | Lompoc, CA                 | Lompoc, CA          | Lompoc, CA          | Lompoc, CA          |
| Zip Code               | 93436                      | 93436               | 93436               | 93436               |
| Datasource             | Tax Records                | MLS                 | MLS                 | MLS                 |
| Miles to Subj.         |                            | 0.25 <sup>1</sup>   | 0.63 <sup>1</sup>   | 0.64 <sup>1</sup>   |
| Property Type          | SFR                        | SFR                 | SFR                 | SFR                 |
| Original List Price \$ |                            | \$445,000           | \$357,500           | \$385,000           |
| List Price \$          |                            | \$445,000           | \$357,500           | \$385,000           |
| Sale Price \$          |                            | \$430,000           | \$350,000           | \$375,000           |
| Type of Financing      |                            | Conventional        | Conventional        | Conventional        |
| Date of Sale           |                            | 8/22/2018           | 7/21/2018           | 6/22/2018           |
| DOM · Cumulative DOM   | •                          | 87 · 82             | 31 · 89             | 90 · 80             |
| Age (# of years)       | 46                         | 42                  | 41                  | 41                  |
| Condition              | Average                    | Average             | Average             | Average             |
| Sales Type             |                            | Fair Market Value   | Fair Market Value   | Fair Market Value   |
| Style/Design           | 1 Story traditional        | 1 Story traditional | 1 Story traditional | 1 Story traditional |
| # Units                | 1                          | 1                   | 1                   | 1                   |
| Living Sq. Feet        | 1,876                      | 1,872               | 1,530               | 1,902               |
| Bdrm · Bths · ½ Bths   | 3 · 2                      | 4 · 2               | 3 · 3               | 3 · 2               |
| Total Room #           | 6                          | 6                   | 8                   | 6                   |
| Garage (Style/Stalls)  | Attached 2 Car(s)          | Attached 2 Car(s)   | Attached 2 Car(s)   | Attached 2 Car(s)   |
| Basement (Yes/No)      | No                         | No                  | No                  | No                  |
| Basement (% Fin)       | 0%                         | 0%                  | 0%                  | 0%                  |
| Basement Sq. Ft.       | %                          |                     |                     |                     |
| Pool/Spa               |                            |                     |                     |                     |
| Lot Size               | .21 acres                  | .18 acres           | .17 acres           | .17 acres           |
| Other                  | none noted                 | none noted          | none noted          | none noted          |
| Net Adjustment         |                            | -\$5,000            | +\$12,500           | -\$5,000            |
| Adjusted Price         |                            | \$425,000           | \$362,500           | \$370,000           |

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

 $\label{eq:Sold1} \textbf{Sold1} \hspace{0.1 in} \textbf{this fair market sale has one more bedroom for this area. average in condition}$ 

Sold 2 this fair market sale has one more bathroom but smaller in size for this area.

\* Sold 3 is the most comparable sale to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

#### VI. Marketing Strategy As Is Price **Repaired Price Suggested List Price** \$369,000 \$369,000 Sales Price \$365,000 \$365,000 30 Day Price \$350,000 ---**Comments Regarding Pricing Strategy** this shows a value in the upper 300,000 range for this area.

## VII. Clear Capital Quality Assurance Comments Addendum

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported. Reviewer's Notes

Address4289 Constellation Road, Lompoc, CA 93436Loan Number36454Suggested List\$369,000

Suggested Repaired \$369,000

Sale \$365,000



Subject 4289 Constellation Rd



Subject 4289 Constellation Rd

View Address Verification

Address4289 Constellation Road, Lompoc, CA 93436Loan Number36454Suggested List\$369,000

Suggested Repaired \$369,000

Sale \$365,000



Subject 4289 Constellation Rd

View Street



Listing Comp 1

Address4289 Constellation Road, Lompoc, CA 93436Loan Number36454Suggested List\$369,000

Sale \$365,000



Listing Comp 2

View Front



Listing Comp 3

## VIII. Property Images (continued)

Address4289 Constellation Road, Lompoc, CA 93436Loan Number36454Suggested List\$369,000

Suggested Repaired \$369,000

Sale \$365,000



Sold Comp 1

View Front



Sold Comp 2

## VIII. Property Images (continued)

Address4289 Constellation Road, Lompoc, CA 93436Loan Number36454Suggested List\$369,000

Suggested Repaired \$369,000

Sale \$365,000



Sold Comp 3

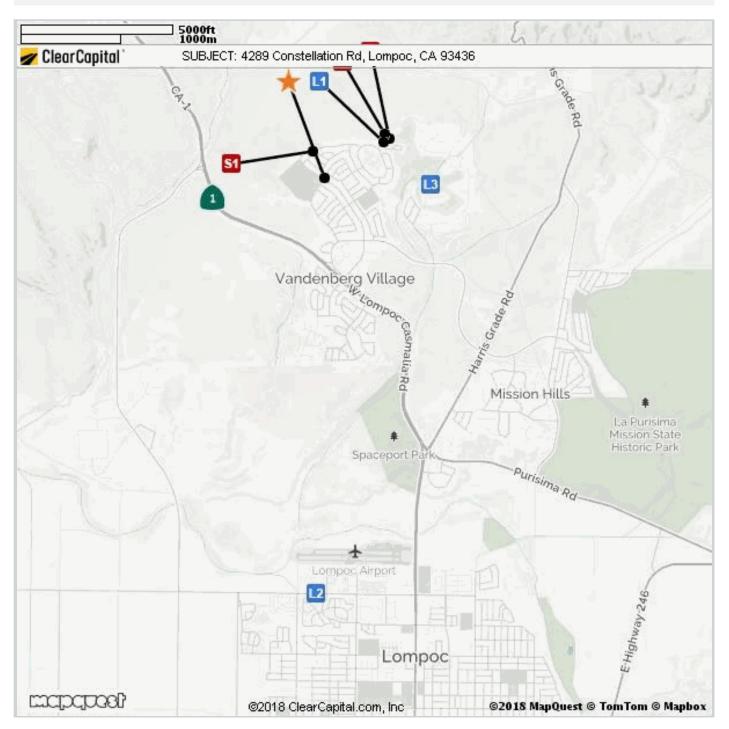
## **ClearMaps Addendum**

Address Loan Number 36454

🛧 4289 Constellation Road, Lompoc, CA 93436 Suggested List \$369,000

Suggested Repaired \$369,000

Sale \$365,000



| Comparable | Address                           | Miles to Subject        | Mapping Accuracy |
|------------|-----------------------------------|-------------------------|------------------|
| ★ Subject  | 4289 Constellation Rd, Lompoc, CA |                         | Parcel Match     |
| Listing 1  | 104 Oak Hill Dr, Lompoc, CA       | 0.58 Miles <sup>1</sup> | Parcel Match     |
| Listing 2  | 1333 Jason Way, Lompoc, CA        | 3.58 Miles <sup>1</sup> | Parcel Match     |
| Listing 3  | 4166 Club House Rd, Lompoc, CA    | 0.83 Miles <sup>1</sup> | Parcel Match     |
| SI Sold 1  | 4438 Titan Ave, Lompoc, CA        | 0.25 Miles <sup>1</sup> | Parcel Match     |
| Sold 2     | 162 Oak Hill Dr, Lompoc, CA       | 0.63 Miles <sup>1</sup> | Parcel Match     |
| Sold 3     | 138 Oak Hill Dr, Lompoc, CA       | 0.64 Miles <sup>1</sup> | Parcel Match     |

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

| Definitions:             |  |
|--------------------------|--|
| Fair Market Price        | A price at which the property would sell between a willing buyer and a willing seller neither being<br>compelled by undue pressure and both having reasonable knowledge of relevant facts.   |
| Distressed Price         | A price at which the property would sell between a willing buyer and a seller acting under duress.   |
| Marketing Time           | The amount of time the property is exposed to a pool of prospective buyers before going into contract.<br>The customer either specifies the number of days, requests a marketing time that is typical to the<br>subject's market area and/or requests an abbreviated marketing time. |
| Typical for Local Market | The estimated time required to adequately expose the subject property to the market resulting in a<br>contract of sale.  |

## **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

## Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## **Broker Information**

| Broker Name                | Robert Stricklin | Company/Brokerage | CALI BPO SERVICES  |
|----------------------------|------------------|-------------------|--------------------|
| License No                 | 01149006         |                   |                    |
| License Expiration         | 12/20/2020       | License State     | CA                 |
| Phone                      | 8058782219       | Email             | BStrick730@aol.com |
| Broker Distance to Subject | 14.51 miles      | Date Signed       | 11/01/2018         |

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

## Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.