

# Standard BPO, Drive-By v2 1537 Hummingbird Road Ne, Rio Rancho, NM 87144

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Inspection Date11/16/2018Loan Number36562				er ID e of Report N	5995551 11/17/2018 R114047	• •	<b>D</b> 25660941
Tracking IDs							
Order Tracking ID BotW New	v Fac-DriveBy BPO	11.15.18 (1)	Tracking I	D1 BotW N	ew Fac-Driv	eBy BPO 11	15.18 (1)
Tracking ID 2			Tracking ID 3				
I. General Conditions							
Property Type	SFR		Condition	Comments			
Occupancy	Occupied	Occupied		The subject property appears to be in maintained condition			
Ownership Type	Fee Simple		with no apparent deferred exterior maintenance.				
Property Condition	Average						
Estimated Exterior Repair C	ost \$0						
Estimated Interior Repair C	<b>ost</b> \$0						
Total Estimated Repair	\$0						
HOA	No	No Visible					
Visible From Street	Visible						
II. Subject Sales & Listing	g History						
Current Listing Status	Not Currently	Listed	Listing His	story Comm	ents		
Listing Agency/Firm					ed for sale	on 2/3/2011 a	ind expired
Listing Agent Name			on 2/3/2012	2.			
Listing Agent Phone							
# of Removed Listings in Previous 12 Months	0						
# of Sales in Previous 12 Months	0						
Original List Original Lis Date Price	t Final List Date	Final List Price	Result	Result [	Date Res	ult Price	Source
III. Neighborhood & Mar	ket Data						
Location Type Suburban		Neighborh	lood Comm	ents			
Local Economy	Stable		The subject is located in an established area where there				
Sales Prices in this Neighborhood	Low: \$121,70 High: \$240,0		a mixture of older and newer homes with community park and nearby schools.		inity parks		
Market for this type of pro	oerty Increased 1.0 6 months.	0 % in the past					
Normal Marketing Days	<30						
.,							

## IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	1537 Hummingbird Road Ne	1517 Blackbird Rd Ne	1613 Trout Creek Dr Ne	1612 Salt River Ct Ne
City, State	Rio Rancho, NM	Rio Rancho, NM	Rio Rancho, NM	Rio Rancho, NM
Zip Code	87144	87144	87144	87144
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.06 <sup>1</sup>	0.66 <sup>1</sup>	0.67 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$160,000	\$179,900	\$169,900
List Price \$		\$145,000	\$177,000	\$169,900
Original List Date		10/09/2018	08/29/2018	10/15/2018
DOM · Cumulative DOM	·	37 · 39	75 · 80	31 · 33
Age (# of years)	31	31	28	28
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,534	1,403	1,519	1,370
Bdrm · Bths · 1/2 Bths	3 · 2	3 · 2	4 · 2	3 · 2
Total Room #	5	5	7	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.25 acres	0.24 acres	0.34 acres	0.23 acres
Other	None	None	None	Fireplace

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 This property is located in the same general area and is inferior to the subject due to the smaller overall size with similar amenities.

Listing 2 This property is located in the same general area and is equal to the subject in overall size with similar amenities.

Listing 3 This property is located in the same general area and is inferior to the subject due to the smaller overall size with similar amenities and a fireplace.

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
 <sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1537 Hummingbird Road Ne	6213 Cattail Rd Ne	1457 Gadwall Rd Ne	1612 Blackhawk River Dr Ne
City, State	Rio Rancho, NM	Rio Rancho, NM	Rio Rancho, NM	Rio Rancho, NM
Zip Code	87144	87144	87144	87144
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.26 <sup>1</sup>	0.31 <sup>1</sup>	0.68 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$177,900	\$169,900	\$172,900
List Price \$		\$164,900	\$169,900	\$172,900
Sale Price \$		\$157,697	\$169,000	\$172,900
Type of Financing		Fha	Fha	Conventional
Date of Sale		10/4/2018	8/16/2018	10/31/2018
DOM · Cumulative DOM	*	232 · 234	59 · 59	60 · 60
Age (# of years)	31	30	30	28
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,534	1,540	1,530	1,500
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	3 · 2	3 · 2
Total Room #	5	7	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.25 acres	0.25 acres	0.26 acres	0.21 acres
Other	None	None	None	None
Net Adjustment		-\$360	+\$240	+\$2,040
Adjusted Price		\$157,337	\$169,240	\$174,940

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 This property is located in the same general area and is equal to the subject in overall size with similar amenities.

Sold 2 This property is located in the same general area and is equal to the subject in overall size with similar amenities.

Sold 3 This property is located in the same general area with similar amenities and is equal to the subject in overall size.

\* Sold 2 is the most comparable sale to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

## VI. Marketing Strategy

	As Is Price	Repaired Price		
Suggested List Price	\$173,000	\$173,000		
Sales Price	\$169,000	\$169,000		
30 Day Price	\$155,000			
Commente Regarding Brising Strategy				

## Comments Regarding Pricing Strategy

Pricing for the subject was determined using closed sales of comparable properties completed during the past 6 months.

## VII. Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$173,000

Sale \$169,000



Subject 1537 Hummingbird Rd Ne

View Front



Subject 1537 Hummingbird Rd Ne

View Address Verification

Suggested Repaired \$173,000

Sale \$169,000



Subject 1537 Hummingbird Rd Ne Comment "Left side"

View Side



Subject 1537 Hummingbird Rd Ne Comment "Right side"

View Side

#### Suggested Repaired \$173,000

Sale \$169,000



1537 Hummingbird Rd Ne Subject Comment "Street - South"

View Street



Subject 1537 Hummingbird Rd Ne Comment "Street - North"

View Street

Suggested Repaired \$173,000

Sale \$169,000



Listing Comp 1 1517 Blackbird Rd Ne

View Front



Listing Comp 2 1613 Trout Creek Dr Ne View Front

## VIII. Property Images (continued)

Address1537 Hummingbird Road Ne, Rio Rancho, NM 87144Loan Number36562Suggested List\$173,000

Suggested Repaired \$173,000

Sale \$169,000



Listing Comp 3 1612 Salt River Ct Ne View Front



Sold Comp 1 6213 Cattail Rd Ne View Front

## VIII. Property Images (continued)

Address1537 Hummingbird Road Ne, Rio Rancho, NM 87144Loan Number36562Suggested List\$173,000

Suggested Repaired \$173,000

Sale \$169,000



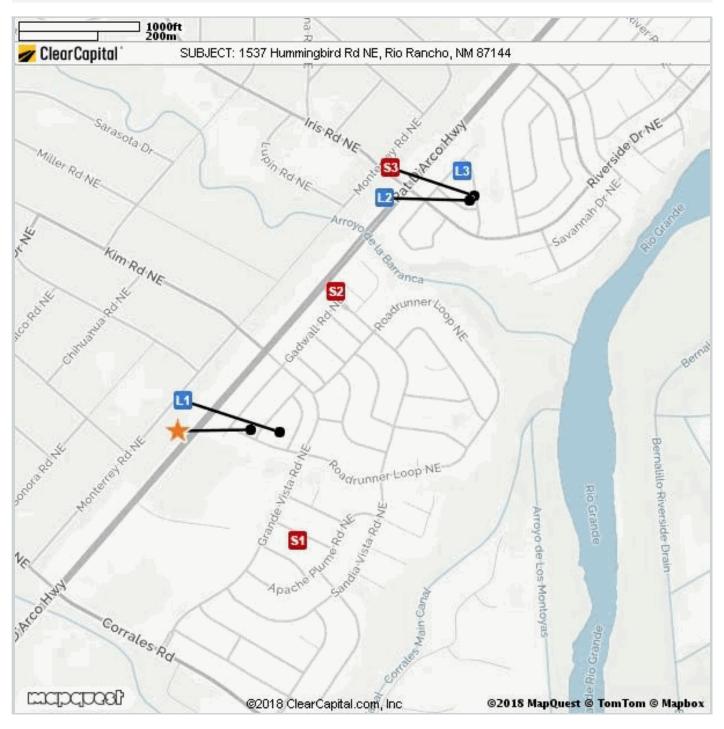
Sold Comp 2 1457 Gadwall Rd Ne View Front



Sold Comp 3 1612 Blackhawk River Dr Ne View Front

## **ClearMaps Addendum**





Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	1537 Hummingbird Rd Ne, Rio Rancho, NM		Parcel Match
Listing 1	1517 Blackbird Rd Ne, Rio Rancho, NM	0.06 Miles <sup>1</sup>	Street Centerline Match
Listing 2	1613 Trout Creek Dr Ne, Rio Rancho, NM	0.66 Miles <sup>1</sup>	Parcel Match
Listing 3	1612 Salt River Ct Ne, Rio Rancho, NM	0.67 Miles <sup>1</sup>	Parcel Match
Sold 1	6213 Cattail Rd Ne, Rio Rancho, NM	0.26 Miles <sup>1</sup>	Parcel Match
Sold 2	1457 Gadwall Rd Ne, Rio Rancho, NM	0.31 Miles <sup>1</sup>	Parcel Match
Sold 3	1612 Blackhawk River Dr Ne, Rio Rancho, NM	0.68 Miles <sup>1</sup>	Street Centerline Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## **Broker Information**

Broker Name	Thomas Kempf	Company/Brokerage	High Vista Realty
License No	15018		
License Expiration	08/31/2021	License State	NM
Phone	5058901081	Email	marckempf@live.com
Broker Distance to Subject	5.23 miles	Date Signed	11/16/2018

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.