

Normal Marketing Days

<90

920 Sage Court, Lompoc, CA 93436

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	11/29/2018 36624			Order ID Date of Report APN	6008022 12/01/2018 089380009	Property ID	25702830	
Tracking IDs								
Order Tracking II	D BotW New Fa	c-DriveBy BP0	O 11.29.18	Tracking ID 1	BotW New Fa	ac-DriveBy BPO 1	1.29.18	
Tracking ID 2				Tracking ID 3	·			
I. General Cond	litions							
Property Type		SFR		Condition Co	mments			
Occupancy		Occupied		this is in avera	age condition for	this established to	act home	
Ownership Type		Fee Simple Average			area. this conforms to this area in terms of style, size and value.			
Property Condition				value.				
Estimated Exterior Repair Cost		\$0						
Estimated Interior Repair Cost		\$0 \$0 No						
Total Estimated Repair HOA								
Visible From Stre	et	Visible						
II. Subject Sales	•	•	I	11.4. 11.4				
		Not Currently Listed		Listing History Comments no current or recent sales or listing history				
Listing Agency/F				no current or r	ecent sales or il	sting history		
Listing Agent Na								
Listing Agent Phone		0						
# of Removed Listings in Previous 12 Months								
# of Sales in Prev Months	rious 12	0						
Original List C	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source	
III. Neighborho	od & Market I	Data						
Location Type		Suburban		Neighborhoo	d Comments			
Local Economy		Stable		these are older, modest sized tract homes in average				
Sales Prices in t	his	Low: \$300,00 High: \$425,0		condition for this area. there is a mix of styles, year built values.				
Market for this t	ype of property	• •	able for the					
Name at Mantagha		.00						

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	920 Sage Court	925 Bellflower Ln	605 N 7th St	1007 W Oak St
City, State	Lompoc, CA	Lompoc, CA	Lompoc, CA	Lompoc, CA
Zip Code	93436	93436	93436	93436
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.54 ¹	1.78 ¹	0.10 ¹
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$349,000	\$349,000	\$360,000
List Price \$		\$349,000	\$349,000	\$360,000
Original List Date		11/01/2018	11/13/2018	07/31/2018
DOM · Cumulative DOM	•	29 · 30	17 · 18	120 · 123
Age (# of years)	32	33	43	33
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	1,554	1,325	1,573	1,351
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.16 acres	.15 acres	.16 acres	.17 acres

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 this fair market listing is smaller in size and equal in room count for this area.

Listing 2 this fair market listing is equal in size and equal in room count. it is slightly older in year built

Listing 3 this fair market listing was smaller in size for this area. similar in year built

^{*} Listing 2 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

V. Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	920 Sage Court	601 Northbrook Dr	908 N Z St	1428 Glen Ellen Ln
City, State	Lompoc, CA	Lompoc, CA	Lompoc, CA	Lompoc, CA
Zip Code	93436	93436	93436	93436
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.67 1	0.46 ¹	0.43 ¹
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$390,000	\$320,000	\$335,000
List Price \$		\$390,000	\$320,000	\$335,000
Sale Price \$		\$373,000	\$310,000	\$340,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		8/25/2018	9/5/2018	10/9/2018
DOM · Cumulative DOM	·	48 · 92	42 · 77	7 · 103
Age (# of years)	32	26	40	28
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	1,554	1,791	1,546	1,500
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	.16 acres	.16 acres	.17 acres	.15 acres
Other	none noted	none noted	none noted	none noted
Net Adjustment		-\$15,000	-\$5,000	+\$2,500
•				

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 this fair market sale was larger in size and similar room count for this area.

 $\textbf{Sold 2} \ \ \textbf{this fair market sale was similar in size and has one more bedroom than this subject}$

Sold 3 this fair market sale was slightly smaller in size and slightly newer than this subject.

^{*} Sold 3 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

VI. Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$359,000	\$359,000			
Sales Price	\$350,000	\$350,000			
30 Day Price	\$335,000				
Comments Regarding Pricing Strategy					
this shows a value in the mid 300,000 range for this area.					

VII. Clear Capital Quality Assurance Comments Addendum

Reviewer's Notes

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.



Subject 920 Sage Ct

View Front



Subject 920 Sage Ct

View Address Verification



Subject 920 Sage Ct View Street



Listing Comp 1

View Front



Listing Comp 2

View Front



Listing Comp 3

View Front



Sold Comp 1

View Front



Sold Comp 2

View Front

VIII. Property Images (continued)



Sold Comp 3

View Front

ClearMaps Addendum

Address \$920 Sage Court, Lompoc, CA 93436

Loan Number 36624 Suggested List \$359,000 Suggested Repaired \$359,000 Sale \$350,000



Comparable	Address	Miles to Subject	Mapping Accuracy
🜟 Subject	920 Sage Ct, Lompoc, CA		Parcel Match
Listing 1	925 Bellflower Ln, Lompoc, CA	0.54 Miles ¹	Parcel Match
Listing 2	605 N 7th St, Lompoc, CA	1.78 Miles ¹	Parcel Match
Listing 3	1007 W Oak St, Lompoc, CA	0.10 Miles ¹	Parcel Match
Sold 1	601 Northbrook Dr, Lompoc, CA	0.67 Miles ¹	Parcel Match
Sold 2	908 N Z St, Lompoc, CA	0.46 Miles ¹	Parcel Match
Sold 3	1428 Glen Ellen Ln, Lompoc, CA	0.43 Miles ¹	Parcel Match

¹ The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

*** Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! ***

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Broker Information

Broker NameRobert StricklinCompany/BrokerageCALI BPO SERVICESLicense No01149006

License Expiration 12/20/2020 License State CA

 Phone
 8058782219
 Email
 BStrick730@aol.com

 Broker Distance to Subject
 18.51 miles
 Date Signed
 11/30/2018

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.