

Original List

Date

**Original List** 

Price

**Final List** 

Date

# 8033 Willis Avenue, Bakersfield, CA 93306

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	8033 Willis Avenue, Bakersfield, CA 93306 01/03/2019 36796 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN	6035942 <b>Pr</b> 01/04/2019 132-142-12-6	roperty ID	25825881
Tracking IDs					
Order Tracking ID	BotW New Fac-DriveBy BPO 01.02.19	Tracking ID 1 Bo	otW New Fac-Drive	By BPO 01.0	2.19
Tracking ID 2		Tracking ID 3			

I. General Conditions				
Property Type	SFR	Condition Comments		
Occupancy	Occupied	Subject appears from an exterior view to be maintained and		
Ownership Type	Fee Simple	in average condition. There were no exterior repairs to report. No negative features or traits noted. Seems		
Property Condition	Average	maintained. Landscape is good.		
Estimated Exterior Repair Cos	<b>t</b> \$0			
<b>Estimated Interior Repair Cost</b>	\$0			
Total Estimated Repair	\$0			
HOA	No			
Visible From Street	Visible			
II. Subject Sales & Listing History				
Current Listing Status	Not Currently Listed	Listing History Comments		

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<b>Current Listing Status</b>	Not Currently Listed	Listing History Comments		
Listing Agency/Firm		No current or past listing data for the subject on the		
Listing Agent Name Listing Agent Phone		Bakersfield MLS.		
			# of Removed Listings in Previous 12 Months	0
# of Sales in Previous 12 Months	0			

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III. Neighborhood & Market D	ata	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Northeast area neighborhood made up of single family
Sales Prices in this Neighborhood	Low: \$195,000 High: \$215,000	properties Contemporary in style. All the homes in the subject's immediate area appeared to be maintained and in average condition. Close to schools and shopping.
Market for this type of property	Remained Stable for the past 6 months.	average condition. Close to schools and shopping.
Normal Marketing Days	<30	

Result

**Result Date** 

**Result Price** 

Source

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	8033 Willis Avenue	8330 Rosewood Avenue	1059 Deer Ridge Drive	e 9007 Lorelei Rock Drive
City, State	Bakersfield, CA	Bakersfield, CA	Bakersfield, CA	Bakersfield, CA
Zip Code	93306	93306	93306	93306
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.51 <sup>1</sup>	0.97 1	0.68 ¹
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$209,990	\$207,000	\$234,900
List Price \$		\$209,990	\$205,000	\$214,900
Original List Date		11/08/2018	11/13/2018	10/29/2018
DOM · Cumulative DOM	•	57 · 57	15 · 52	59 · 67
Age (# of years)	59	9	15	13
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,267	1,375	1,105	1,352
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	3 · 2	4 · 2
Total Room #	6	7	6	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.18 acres	0.15 acres	0.22 acres	0.17 acres
Other				

 $\textbf{Listing Comments} \ \ \text{Why the comparable listing is superior or inferior to the subject.}$ 

- Listing 1 Located in a similar style adjacent northeast neighborhood equal to the subject s. One additional bedroom. Only slightly more square feet. Equal in bathroom count.
- Listing 2 Equal in bedroom and bathroom count. Only slightly less square feet. Equal in all other property characteristics. Located in a similar style northeast neighborhood equal to the subject s.
- Listing 3 One additional bedroom and slightly more square feet than the subject. Equal in all other areas of comparison including bathroom count.

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

V. Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	8033 Willis Avenue	3216 Fortier Street	7808 Willis Avenue	8354 Andromeda Lane
City, State	Bakersfield, CA	Bakersfield, CA	Bakersfield, CA	Bakersfield, CA
Zip Code	93306	93306	93306	93306
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.24 1	0.13 <sup>1</sup>	0.41 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$199,900	\$217,000	\$215,000
List Price \$		\$199,950	\$217,000	\$215,000
Sale Price \$		\$199,900	\$213,000	\$214,000
Type of Financing		Conventional	Fha	Conventional
Date of Sale		6/27/2018	12/18/2018	8/30/2018
DOM · Cumulative DOM	•	2 · 41	66 · 130	11 · 36
Age (# of years)	59	27	17	9
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,267	1,451	1,321	1,174
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.18 acres	0.17 acres	0.17 acres	0.22 acres
Other				
Net Adjustment		+\$0	+\$0	+\$0
Adjusted Price		\$199,900	\$213,000	\$214,000

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Situated in a similar style northeast adjacent neighborhood equal to the subject s. Newer construction, equal in condition. Only slightly more square feet than the subject. Equal in all other aspects including bedroom and bathroom count.
- **Sold 2** Located on the same street as the subject property. Only slightly more square feet than the subject. Equal in bedroom and bathroom count. Newer construction, equal in condition.
- Sold 3 Only slightly less square feet than the subject. Equal in all other areas of comparison including bedroom and bathroom count.

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy As Is Price Repaired Price Suggested List Price \$205,000 \$205,000 Sales Price \$200,000 \$200,000 30 Day Price \$195,000 -

# **Comments Regarding Pricing Strategy**

All the properties used in the report closely resemble the subject in most all areas of comparison with only slight differences. All properties are located in the immediate area or other similar style adjacent northeast neighborhoods. There are difference in age between the comparable properties and the subject but an expired listing shows that the property has undergone updating since built. There are no foreseen issues for resale. The most likely buyer will be a first time homeowner paying with FHA financing. All the properties used in the report support the derived list prices and market values.

# VII. Clear Capital Quality Assurance Comments Addendum

# Reviewer's Notes

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.



Subject 8033 Willis Ave View Front



Subject 8033 Willis Ave View Address Verification



Subject 8033 Willis Ave View Street



Listing Comp 1 8330 Rosewood Avenue

View Front



**Listing Comp 2** 1059 Deer Ridge Drive

View Front



Listing Comp 3 9007 Lorelei Rock Drive

View Front



Sold Comp 1 3216 Fortier Street

View Front



Sold Comp 2 7808 Willis Avenue

View Front

# VIII. Property Images (continued)

Address 8033 Willis Avenue, Bakersfield, CA 93306
Loan Number 36796 Suggested List \$205,000



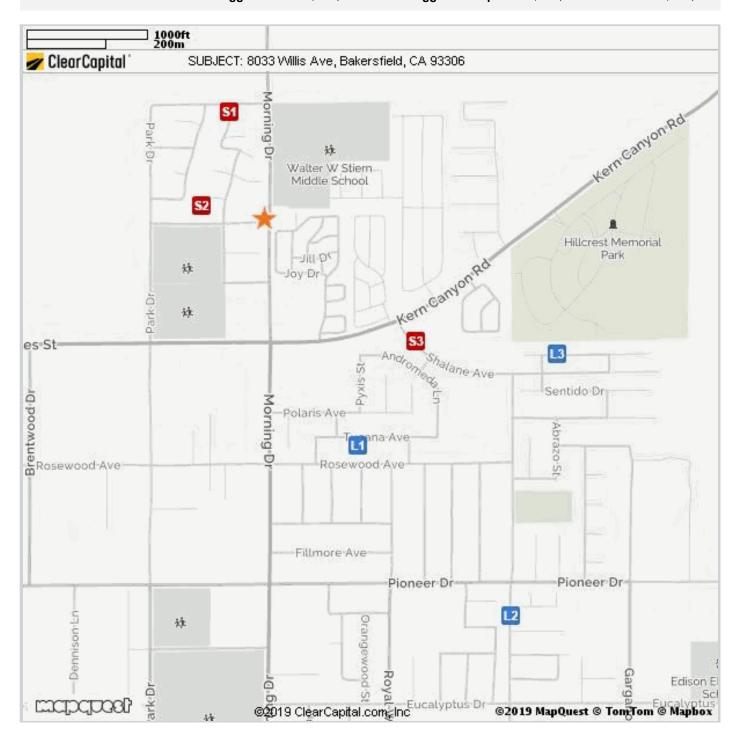
Sold Comp 3 8354 Andromeda Lane

View Front

# ClearMaps Addendum

★ 8033 Willis Avenue, Bakersfield, CA 93306

Loan Number 36796 Suggested List \$205,000 Suggested Repaired \$205,000 Sale \$200,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	8033 Willis Ave, Bakersfield, CA		Parcel Match
Listing 1	8330 Rosewood Avenue, Bakersfield, CA	0.51 Miles <sup>1</sup>	Parcel Match
Listing 2	1059 Deer Ridge Drive, Bakersfield, CA	0.97 Miles <sup>1</sup>	Parcel Match
Listing 3	9007 Lorelei Rock Drive, Bakersfield, CA	0.68 Miles <sup>1</sup>	Parcel Match
S1 Sold 1	3216 Fortier Street, Bakersfield, CA	0.24 Miles <sup>1</sup>	Parcel Match
Sold 2	7808 Willis Avenue, Bakersfield, CA	0.13 Miles <sup>1</sup>	Parcel Match
Sold 3	8354 Andromeda Lane, Bakersfield, CA	0.41 Miles <sup>1</sup>	Parcel Match

<sup>&</sup>lt;sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

# **Addendum: Report Purpose**

# **Market Approach and Market Time**

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.)

The Marketing Time as specified by the customer is Typical. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

# **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

### **Customer Specific Requests:**

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

# Standard Instructions:

- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc. 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

# **Broker Information**

Broker Name Shawna Lea Corsi

License No 01367066

License Expiration 01/22/2023 License State 0

Phone7143492649Emailseanacorsi@gmail.comBroker Distance to Subject6.61 milesDate Signed01/04/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

Company/Brokerage

People Realty Inc.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

# Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.