

# Standard BPO, Drive-By v2

2 Coyote Pass, Santa Fe, NE 87508

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

part of this report.								
Address Inspection Date Loan Number Borrower Name	01/10/2019 36857	ass, Santa Fe, I je Property Fur		Order ID Date of Repo APN	6042990 rt 01/13/2019 990002144		25896179	
Tracking IDs								
Order Tracking	D BotW New Fa	c-DriveBv BPO	01.09.19 (1)	Tracking ID	1 BotW New Fa	c-DriveBy BPO 0	1.09.19 (1)	
Tracking ID 2		<b>,</b>		Tracking ID		·	(1)	
I. General Con	ditions							
Property Type		SFR		Condition C	omments			
Occupancy		Vacant		Home is in good condition from exterior inspection. No				
Secure?		Yes				e from all 4 sides		
(Doors and win inspection)	idows seem seci	ure from the ex	terior					
Ownership Type	)	Fee Simple						
Property Condit	ion	Good						
Estimated Exter	ior Repair Cost	\$0						
Estimated Interi	or Repair Cost	\$0						
Total Estimated	Total Estimated Repair		\$0					
HOARancho ViejoAssociation Fees\$61 / Month (Other: snow streets trash)								
Visible From Street Visible								
II. Subject Sale	es & Listing Hi	istory						
Current Listing	Status	Not Currently	/ Listed	Listing Hist	ory Comments			
Listing Agency/	Firm				Listed for Sale 34	9,000 05/28/2018	Expired	
Listing Agent Na				349,000				
Listing Agent Pl								
# of Removed Li Previous 12 Mor		1						
# of Sales in Pre Months	vious 12	0						
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	<b>Result Price</b>	Source	
05/27/2018	\$349,000	05/29/2018	\$349,000	Expired	05/28/2018	\$349,000	MLS	
III. Neighborh	ood & Market	Data						
Location Type		Suburban		Neighborho	ood Comments			
Local Economy Improving		Improving				monitored by the	HOA all	
,	Sales Prices in this Low:		00	homes show pride of ownership.				
Sales Prices in	this	Low: \$200,0 High: \$480,0						
Sales Prices in		High: \$480,0						

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	2 Coyote Pass	19 Cimarron Pass	1 Prairie Crest	14 Grasslands Tr
City, State	Santa Fe, NE	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM
Zip Code	87508	87508	87508	87508
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		1.63 <sup>1</sup>	0.39 <sup>1</sup>	0.38 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$409,000	\$425,000	\$489,000
List Price \$		\$398,500	\$425,000	\$449,000
Original List Date		10/02/2018	12/14/2018	07/25/2018
DOM · Cumulative DOM	·	101 · 103	28 · 30	149 · 172
Age (# of years)	18	13	20	20
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Pueblo	1 Story Pueblo	1 Story Pueblo	1 Story Pueblo
# Units	1	1	1	1
Living Sq. Feet	2,230	2,232	2,078	1,934
Bdrm · Bths · 1/2 Bths	4 · 2	3 · 2 · 2	3 · 2	3 · 2
Total Room #	9	10	9	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.13 acres	.16 acres	.16 acres	.16 acres
Other				

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Listing 1 is inferior in Bedrooms, superior in baths and acreage.

Listing 2 Listing 2 is inferior in GLA, bedrooms and is superior in acreage.

Listing 3 Listing 3 is inferior in GLA and bedrooms, inferior in acreage.

\* Listing 1 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V. Becant Sala

V. Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	2 Coyote Pass	78 Via Orilla Dorado	8 Redondo Peak	24 Canada Del Rancho
City, State	Santa Fe, NE	Santa Fe, NM	Santa Fe, NM	Santa Fe, NM
Zip Code	87508	87508	87508	87508
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.43 <sup>1</sup>	0.92 <sup>1</sup>	0.40 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$400,000	\$495,000	\$499,000
List Price \$		\$380,000	\$485,000	\$489,500
Sale Price \$		\$375,000	\$480,000	\$485,000
Type of Financing		Convertional	Convertional	Convertional
Date of Sale		9/24/2018	12/12/2018	9/28/2018
DOM · Cumulative DOM	·	38 · 60	186 · 250	38 · 117
Age (# of years)	18	3	15	19
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Pueblo	1 Story Pueblo	1 Story Pueblo	1 Story Pueblo
# Units	1	1	1	1
Living Sq. Feet	2,230	2,023	2,284	2,324
Bdrm · Bths · ½ Bths	4 · 2	3 · 2	4 · 3	4 · 2
Total Room #	9	9	10	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	.13 acres	.14 acres	.23 acres	.22 acres
Other		+5000	, 1500	, 1350
Net Adjustment		+\$0	+\$0	+\$0
Adjusted Price		\$375,000	\$480,000	\$485,000

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Subject is superior in bedrooms all other features are similar.

Sold 2 Subject is inferior in acreage all other features are similar.

 $\label{eq:sold3} \textbf{Subject} \text{ is inferior in acreage all other features are similar}.$ 

\* Sold 3 is the most comparable sale to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy

	As Is Price	Repaired Price		
Suggested List Price	\$485,000	\$485,000		
Sales Price	\$480,000	\$480,000		
30 Day Price	\$475,000			
Comments Regarding Pric	ing Strategy			

# Comments Regarding Pricing Strategy

The market in this area has increased dramatically in the last 12 months. This is a desirable home in a well maintained neighborhood. Priced similar to solds.

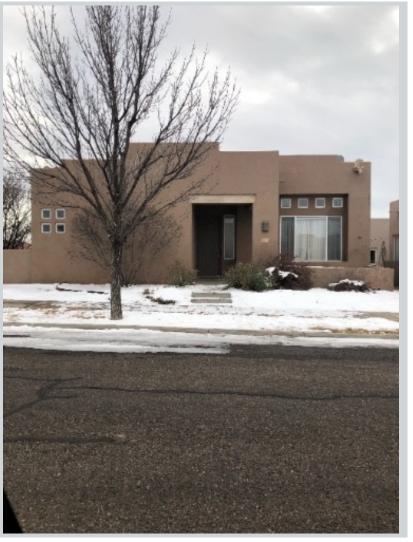
## VII. Clear Capital Quality Assurance Comments Addendum

**Reviewer's** Notes The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Address	2 Coyote Pass, Santa	Fe, NE 87508	
Loan Number	36857	Suggested List	\$485,000

Suggested Repaired \$485,000

Sale \$480,000



Subject 2 Coyote Pass

View Front



Subject 2 Coyote Pass

View Address Verification

Suggested Repaired \$485,000

Sale \$480,000



Subject 2 Coyote Pass

View Side



Subject 2 Coyote Pass

View Side

## VIII. Property Images (continued)

Address2 Coyote Pass, Santa Fe, NE 87508Loan Number36857Suggested List\$485,000

Suggested Repaired \$485,000

Sale \$480,000



Subject 2 Coyote Pass

View Back



Subject 2 Coyote Pass

View Street

Address	2 Coyote Pass, Santa	a Fe, NE 87508
Loan Number	36857	Suggested List \$485,000

Suggested Repaired \$485,000

Sale \$480,000



Subject 2 Coyote Pass

View Street



Listing Comp 1 19 Cimarron Pass

Suggested Repaired \$485,000

Sale \$480,000



Listing Comp 2 1 Prairie Crest

View Front



Listing Comp 3 14 Grasslands Tr

Suggested Repaired \$485,000

Sale \$480,000



Sold Comp 1 78 Via Orilla Dorado

View Front



Sold Comp 2 8 Redondo Peak

Suggested Repaired \$485,000

Sale \$480,000



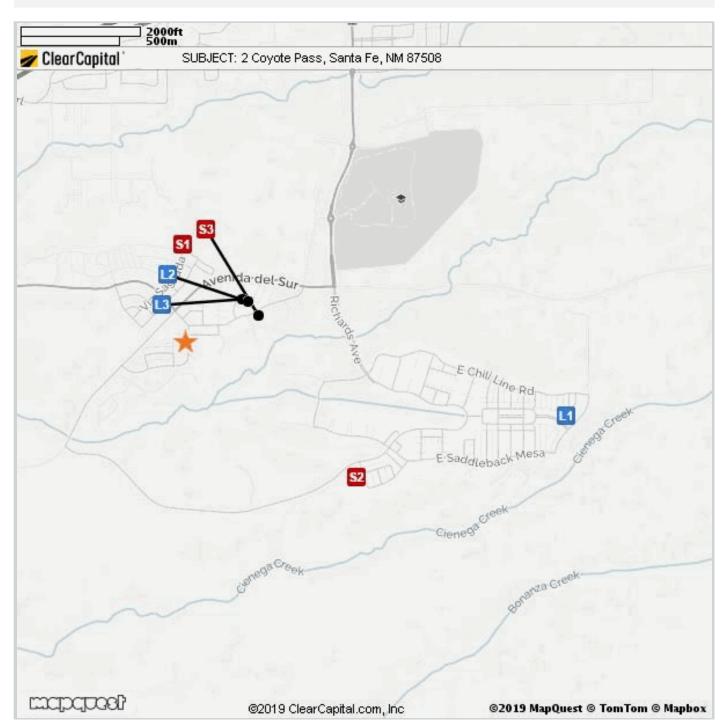
Sold Comp 3 24 Canada Del Rancho

## **ClearMaps Addendum**

🛧 2 Coyote Pass, Santa Fe, NE 87508 Address Loan Number 36857 Suggested List \$485,000

Suggested Repaired \$485,000

Sale \$480,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	2 Coyote Pass, Santa Fe, NM		Parcel Match
Listing 1	19 Cimarron Pass, Santa Fe, NM	1.63 Miles <sup>1</sup>	Parcel Match
Listing 2	1 Prairie Crest, Santa Fe, NM	0.39 Miles <sup>1</sup>	Parcel Match
Listing 3	14 Grasslands Tr, Santa Fe, NM	0.38 Miles <sup>1</sup>	Parcel Match
Sold 1	78 Via Orilla Dorado, Santa Fe, NM	0.43 Miles <sup>1</sup>	Parcel Match
Sold 2	8 Redondo Peak, Santa Fe, NM	0.92 Miles <sup>1</sup>	Parcel Match
Sold 3	24 Canada Del Rancho, Santa Fe, NM	0.40 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

#### **Broker Information**

Broker Name	Donna Marie Burns	Company/Brokerage	Santa Fe Fine Homes
License No	19205		
License Expiration	11/30/2020	License State	NM
Phone	5053164445	Email	santafefinehome@gmail.com
Broker Distance to Subject	6.59 miles	Date Signed	01/11/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.