

# Standard BPO, Drive-By v2 10565 W Ocotillo Drive, Sun City, AZ 85373

foreclosures do still exist. Most homes are selling in under 90 days and in most cases seller's are paying some

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	10565 W Ocot 01/30/2019 36968 Breckenridge F		n City, AZ 85373 2016 LLC	Order ID Date of Rep APN		)945 0/2019 04-175-/	Property IE	<b>)</b> 25997405
Tracking IDs								
Order Tracking ID	BotW New Fa	c-DriveBy BP	O 01.29.19	Tracking ID 1	BotW Ne	w Fac-D	riveBy BPO (	)1.29.19
Tracking ID 2			Tracking ID 3					
I. General Cond	itions							
Property Type Condo			Condition Cor	nments				
Occupancy		Occupied		Subject home appears to be in good condition, no visible repairs are evident from an exterior viewing. Home confit to the neighborhood and has good curb appeal.				
Ownership Type		Fee Simple						
<b>Property Condition</b>	n	Good						
Estimated Exterio	r Repair Cost							
Estimated Interior	r Repair Cost							
Total Estimated R	epair							
НОА		Sun City Con 623-225-6462						
Association Fees \$172 / Month (Pool,O Water, Garbage, Fror yard, blanket insur)		age, Front						
Visible From Street Visible								
II. Subject Sales	& Listing His	story						
Current Listing St	atus	Not Currently	Listed	Listing Histor	y Commen	its		
Listing Agency/Fi	rm			Home last sold	in 2003 fo	r \$73000	1	
Listing Agent Nar	ne							
Listing Agent Pho	one							
# of Removed Listings in Previous 12 Months		0						
# of Sales in Prev Months	ious 12	0						
Original List O Date	riginal List Price	Final List Date	Final List Price	Result	Result Da	te Re	sult Price	Source
III. Neighborho	od & Market D	Data						
Location Type Suburban			Neighborhood Comments					
Local Economy		Improving		Well maintained, active adult neighborhood consisting of				
Sales Prices in th	nis	Low: \$129,9	both single story homes and condos. Avera this area is 1429 sq ft and most homes wer			ge home size in e built in the		
Neighborhood		High: \$175,0	000	and the late 10		h n n		aa thar 1
				early to late 19 mile from shop Market values	970's. Neigh ping, resta	nborhood urants, a	l is located le nd major roa	ss than 1 dways.

concessions.

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	10565 W Ocotillo E	Drive 17404 N 99th Ave 225	5 17214 N 107th Ave	9930 W Palmeras Dr
City, State	Sun City, AZ	Sun City, AZ	Sun City, AZ	Sun City, AZ
Zip Code	85373	85373	85373	85373
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.48 <sup>1</sup>	0.17 <sup>1</sup>	0.42 <sup>1</sup>
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$164,500	\$169,900	\$169,000
List Price \$		\$164,500	\$169,900	\$169,000
Original List Date		01/28/2019	12/24/2018	11/02/2018
DOM · Cumulative DOM	·	2 · 2	11 · 37	87 · 89
Age (# of years)	45	34	45	41
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Garden Co	ndo 1 Story Garden Condo	1 Story Garden Cond	do 1 Story Garden Condo
# Units	1	1	1	1
Living Sq. Feet	1,375	1,264	1,375	1,401
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 1	2 · 2
Total Room #	4	4	4	4
Garage (Style/Stalls)	Carport 1 Car	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.01 acres	0.00 acres	0.01 acres	0.01 acres
Other				

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Similar size, style, model, equal location, same number of bedrooms and baths, equal interior and exterior amenities, updated countertops, updated flooring throughout, new windows, sold with all appliances, equal age and lot size, equal to subject home

Listing 2 Similar size, style, model, equal location, same number of bedrooms and one less bath, equal interior and exterior amenities, updated flooring, sold with all appliances, new windows and roof, equal age and lot size, equal to subject home

Listing 3 Similar size, style, model, equal location, same number of bedrooms and baths, equal interior and exterior amenities, updated kitchen and baths, new windows, sold with all SS appliances, new interior paint, equal age and lot size, equal to subject home

\* Listing 2 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	10565 W Ocotillo D	rive 9946 W Palmeras Dr	17623 N 104th Ave	17615 N 99th Dr
City, State	Sun City, AZ	Sun City, AZ	Sun City, AZ	Sun City, AZ
Zip Code	85373	85373	85373	85373
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.40 <sup>1</sup>	0.34 <sup>1</sup>	0.51 <sup>1</sup>
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$164,900	\$169,400	\$169,300
List Price \$		\$164,900	\$169,400	\$169,300
Sale Price \$		\$164,900	\$166,400	\$170,000
Type of Financing	-	Convent	Cash	Conven
Date of Sale		12/31/2018	12/28/2018	10/31/2018
DOM · Cumulative DOM	·	37 · 55	15 · 24	14 · 48
Age (# of years)	45	41	41	41
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Garden Co	ndo 1 Story Garden Conde	o 1 Story Garden Cond	o 1 Story Garden Conc
# Units	1	1	1	1
Living Sq. Feet	1,375	1,401	1,401	1,401
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	2 · 2
Total Room #	4	4	4	4
Garage (Style/Stalls)	Carport 1 Car	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa	-			
Lot Size	0.01 acres	0.05 acres	0.01 acres	0.01 acres
Other				
Net Adjustment		-\$2,500	+\$0	+\$0
Adjusted Price		\$162,400	\$166,400	\$170,000

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Similar size, style, model, equal location, same number of bedrooms and baths, equal interior and exterior amenities, updated flooring, new fixtures throughout, new interior paint, sold with all appliances, one additional garage stall (-1500) equal age and slightly larger lot size (-1000), equal to subject home

Sold 2 Similar size, style, model, equal location, same number of bedrooms and baths, equal interior and exterior amenities, equal age and lot size, equal to subject home

Sold 3 Similar size, style, model, equal location, same number of bedrooms and baths, equal interior and exterior amenities, new interior paint, updated countertops, sold with all SS appliances, equal age and lot size, equal to subject home

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
 <sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy

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	As Is Price	Repaired Price		
Suggested List Price	\$167,900	\$167,900		
Sales Price	\$167,900	\$167,900		
30 Day Price	\$165,000			
Commente Regarding Priving Strategy				

# Comments Regarding Pricing Strategy

Price subject home in the mid range of comps. Most homes are selling at or near original list price and in most cases seller's are paying little to no concessions. Most homes are selling in under 90 days.

# VII. Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$167,900

Sale \$167,900



Subject 10565 W Ocotillo Dr



Subject 10565 W Ocotillo Dr

View Address Verification

Suggested Repaired \$167,900

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Sale $167,900
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Subject 10565 W Ocotillo Dr

View Street



Subject Comment "another exterior view"

View Other

Suggested Repaired \$167,900

Sale \$167,900



Listing Comp 1 17404 N 99th Ave 225

View Front



Listing Comp 2 17214 N 107th Ave

Sale \$167,900



Listing Comp 3 9930 W Palmeras Dr



Sold Comp 1 9946 W Palmeras Dr View Front

# VIII. Property Images (continued)

Address10565 W Ocotillo Drive, Sun City, AZ 85373Loan Number36968Suggested List\$167,900

Suggested Repaired \$167,900

Sale \$167,900



Sold Comp 2 17623 N 104th Ave View Front



Sold Comp 3 17615 N 99th Dr

# **ClearMaps Addendum**

Address Loan Number 36968

☆ 10565 W Ocotillo Drive, Sun City, AZ 85373 Suggested List \$167,900

Suggested Repaired \$167,900

Sale \$167,900



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	10565 W Ocotillo Dr, Sun City, AZ		Parcel Match
Listing 1	17404 N 99th Ave 225, Sun City, AZ	0.48 Miles <sup>1</sup>	Parcel Match
Listing 2	17214 N 107th Ave, Sun City, AZ	0.17 Miles <sup>1</sup>	Parcel Match
Listing 3	9930 W Palmeras Dr, Sun City, AZ	0.42 Miles <sup>1</sup>	Parcel Match
S1 Sold 1	9946 W Palmeras Dr, Sun City, AZ	0.40 Miles <sup>1</sup>	Parcel Match
Sold 2	17623 N 104th Ave, Sun City, AZ	0.34 Miles <sup>1</sup>	Parcel Match
Sold 3	17615 N 99th Dr, Sun City, AZ	0.51 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

# Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

# **Broker Information**

Broker Name	Jennifer Dewaele	Company/Brokerage	Pro-Formance Realty Concepts
License No	SA627850000		
License Expiration	06/30/2020	License State	AZ
Phone	6239107905	Email	jcdewaele3@yahoo.com
Broker Distance to Subject	11.05 miles	Date Signed	01/30/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

## Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.