

# Standard BPO, Drive-By v2 1718 Hillcrest Lane, Austin, TX 78721

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

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Inspection Date ( Loan Number (	)2/05/2019 36999	t Lane, Austin, Property Fund		Order ID Date of Repo APN	6066824 ort 02/06/2019 021122040		2605177	
Tracking IDs								
Order Tracking ID B	otW New Fa	c-DriveBy BPC	02.05.19	Tracking ID	1 BotW New Fa	ac-DriveBy BPO (	02.05.19	
Tracking ID 2				Tracking ID 3				
I. General Condition	ns							
Property Type		SFR		Condition Co	omments			
Occupancy		Occupied		Home and la	ndscaping seem	to have been mai	ntained wel	
Ownership Type Property Condition		Fee Simple Average			as noted from doing an exterior drive by inspection. Subject has good functional utility and conforms well within the neighborhood.			
Estimated Exterior R	epair Cost	\$0 \$0						
Estimated Interior R	epair Cost							
Total Estimated Rep	air	\$0						
HOA		No						
Visible From Street		Visible						
II. Subject Sales &	Listing His	story						
Current Listing Statu	IS	Not Currently	Listed	Listing Histo	ory Comments			
Listing Agency/Firm				None Noted.				
Listing Agent Name								
Listing Agent Phone								
# of Removed Listing Previous 12 Months	gs in	0						
# of Sales in Previou Months	s 12	0						
	inal List Price	Final List Date	Final List Price	Result	Result Date	<b>Result Price</b>	Source	
III. Neighborhood	& Market I	Data						
Location Type		Suburban		Neighborho	od Comments			
				Home is within an area that is centrally located and where				
Local Economy		Improving						
		Improving Low: \$120,00 High: \$595,00		homeowners	enjoy easy acce	ess to our local con other places of in	nveniences	
Local Economy Sales Prices in this	of property	Low: \$120,00 High: \$595,00	0	homeowners	enjoy easy acce	ess to our local co	nveniences	

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	1718 Hillcrest Lane	5007 Heflin Ln	1602 Webberville Rd	5104 Woodmoor Dr
City, State	Austin, TX	Austin, TX	Austin, TX	Austin, TX
Zip Code	78721	78721	78721	78721
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.30 <sup>1</sup>	0.22 <sup>1</sup>	0.39 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$260,000	\$230,000	\$275,000
List Price \$		\$200,000	\$230,000	\$275,000
Original List Date		08/17/2018	01/31/2019	01/21/2019
DOM · Cumulative DOM	•	172 · 173	5 · 6	11 · 16
Age (# of years)	54	89	56	54
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,020	784	960	1,141
Bdrm · Bths · ½ Bths	3 · 1	2 · 1	3 · 1	3 · 2
Total Room #	6	5	6	6
Garage (Style/Stalls)	None	None	None	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.14 acres	0.2 acres	0.18 acres
Other	None	None	None	None

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Inferior, less interior gla than subject property.

Listing 2 Equal, similar due to size and condition.

Listing 3 Superior, More interior gla than subject Property.

\* Listing 2 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	1718 Hillcrest Lane	1800 Rhodes Rd	1717 Bunche Rd	4807 Bandera Rd
City, State	Austin, TX	Austin, TX	Austin, TX	Austin, TX
Zip Code	78721	78721	78721	78721
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.37 <sup>1</sup>	0.03 <sup>1</sup>	0.35 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$308,000	\$330,000	\$295,000
List Price \$		\$298,000	\$300,000	\$285,000
Sale Price \$		\$250,000	\$265,000	\$273,000
Type of Financing		Conventional	Conventional	Cash
Date of Sale		9/28/2018	12/28/2018	1/23/2019
DOM · Cumulative DOM	•	47 · 74	137 · 162	51 · 75
Age (# of years)	54	55	60	54
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,020	1,205	840	943
Bdrm · Bths · ½ Bths	3 · 1	3 · 2	3 · 1	3 · 1
Total Room #	6	6	6	6
Garage (Style/Stalls)	None	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.14 acres	0.15 acres	0.15 acres	0.14 acres
Other	None	None	None	None
Net Adjustment		-\$9,595	+\$9,336	+\$3,993
Adjusted Price		\$240,405	\$274,336	\$276,993

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Superior, More interior gla than subject Property. -9595.4875 Superior gla

Sold 2 Inferior, less interior gla than subject property. 9336.15 Inferior GLA

Sold 3 Equal, similar due to size and condition. 3993.7975 Inferior GLA

\* Sold 3 is the most comparable sale to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy

Vi. Marketing Oracegy				
	As Is Price	Repaired Price		
Suggested List Price	\$279,900	\$279,900		
Sales Price	\$274,000	\$274,000		
30 Day Price	\$264,000			
Commente Deserving Driving Strategy				

# Comments Regarding Pricing Strategy

I looked at the sold comps as well as the assessed value of the subject property to help determine the Suggested List Price.

# VII. Clear Capital Quality Assurance Comments Addendum

**Reviewer's Notes** The reviewer does not have additional pertinent information or analysis to provide.

Suggested Repaired \$279,900

Sale \$274,000



Subject 1718 Hillcrest Ln



Subject 1718 Hillcrest Ln

View Address Verification

Suggested Repaired \$279,900

Sale \$274,000



Subject 1718 Hillcrest Ln

View Street



Listing Comp 1 5007 Heflin Ln

Suggested Repaired \$279,900

Sale \$274,000



Listing Comp 2 1602 Webberville Rd

View Front



Listing Comp 3 5104 Woodmoor Dr

Suggested Repaired \$279,900

Sale \$274,000



Sold Comp 1 1800 Rhodes Rd

View Front



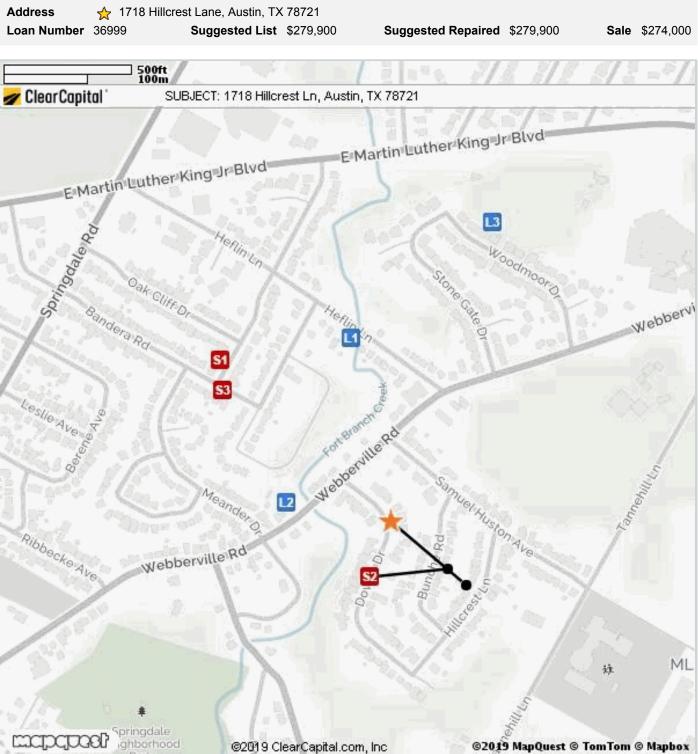
Sold Comp 2 1717 Bunche Rd

Suggested Repaired \$279,900



Sold Comp 3 4807 Bandera Rd

## **ClearMaps Addendum**



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Con	nparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	1718 Hillcrest Ln, Austin, TX		Parcel Match
L1	Listing 1	5007 Heflin Ln , Austin, TX	0.30 Miles <sup>1</sup>	Parcel Match
L2	Listing 2	1602 Webberville Rd , Austin, TX	0.22 Miles <sup>1</sup>	Parcel Match
L3	Listing 3	5104 Woodmoor Dr , Austin, TX	0.39 Miles <sup>1</sup>	Parcel Match
<b>S1</b>	Sold 1	1800 Rhodes Rd , Austin, TX	0.37 Miles <sup>1</sup>	Parcel Match
<b>S2</b>	Sold 2	1717 Bunche Rd , Austin, TX	0.03 Miles <sup>1</sup>	Parcel Match
<b>S</b> 3	Sold 3	4807 Bandera Rd , Austin, TX	0.35 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

### **Broker Information**

Broker Name	Robert Hernandez	Company/Brokerage	eXp Realty
License No	507138		
License Expiration	07/31/2019	License State	ТХ
Phone	5127843385	Email	buyhomesnow@hotmail.com
Broker Distance to Subject	6.30 miles	Date Signed	02/05/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Valuation Report.

#### Disclaimer

THIS REPORT SHOULD NOT BE CONSIDERED AN APPRAISAL. In making any decision that relies upon my work, you should know that I have not followed the guidelines for development of an appraisal or analysis contained in the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.