

# Standard BPO, Drive-By v2 154 Robinson Street, Los Angeles, CA 90026

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Inspection Date C Loan Number 3	ion Date 03/20/2019 umber 37169		Order ID Date of R APN	eport	6109867 03/20/20 5156-00	19	<b>D</b> 26213227	
Tracking IDs								
Order Tracking ID	CS Fundin	gBatch58_03.19	9.2019	Tracking ID	1 CS	S Funding	Batch58_03.19	2019
Tracking ID 2			Tracking ID 3					
I. General Conditi	ons							
Property Type		Multifamily		Condition Comments				
Occupied Occupied			Subject was in average condition based on my inspection					
Ownership Type Property Condition		Fee Simple Average		from the road. The quality of construction is also of average quality and is consistent with the area. Subject conforms to the area and surrounding properties.				
Estimated Interior F	Repair Cost	\$0						
<b>Total Estimated Re</b>	pair	\$0						
НОА		No Visible						
Visible From Street								
II. Subject Sales &	& Listing His	story						
Current Listing Sta	tus	Not Currently L	_isted	Listing Histo	ry Com	ments		
Listing Agency/Firr	n			Subject has r	ot been	listed in t	he past 12 mont	hs or sold in
Listing Agent Name	)			the past 12 months. There is no current listing property.		for subject		
Listing Agent Phon	e							
# of Removed Listin Previous 12 Months		0						
# of Sales in Previo Months	us 12	0						
Original List Ori Date	ginal List Price	Final List Date	Final List Price	Result	Resu	It Date	Result Price	Source
III. Neighborhoo	d & Market I	Data						
Location Type Su		Suburban		Neighborhood Comments				
Local Economy		Improving		Subject is located in a residential area with commercial use				
Sales Prices in thi Neighborhood	5	Low: \$1,280,0 High: \$1,850,0		limited to exterior thoroughfares. Located close to parks schools, freeways and transportation. Market is increasi		chools, freeways and transportation. Market is incre		increasing
Market for this typ	e of property	Increased 6 % 6 months.	in the past	due to overall economic growth and increasing buyer demand.			buyer	

# IV. Current Listings

IV. Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	154 Robinson Street	732 Robinson St	1421 Mohawk St	2518 W Bellevue Ave
City, State	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA
Zip Code	90026	90026	90026	90026
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.56 <sup>1</sup>	1.24 <sup>1</sup>	0.63 <sup>1</sup>
Property Type	Multifamily	Multifamily	Multifamily	Multifamily
Original List Price \$	\$	\$1,520,000	\$1,550,000	\$1,699,000
List Price \$		\$1,520,000	\$1,550,000	\$1,699,000
Original List Date		12/03/2018	01/03/2019	01/23/2019
DOM · Cumulative DOM	•	106 · 107	50 · 76	55 · 56
Age (# of years)	92	69	98	101
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	Other Multi-Family	Other Multi-Family	Other Multi-Family	Other Multi-Family
# Units	4	4	4	4
Living Sq. Feet	3,094	2,892	2,881	3,100
Bdrm · Bths · 1/2 Bths	7 · 4	5 · 4	8 · 5	4 · 4
Total Room #	13	11	15	10
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.12 acres	0.15 acres	0.17 acres	0.17 acres
Other	None	None	None	None

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Similar to subject with similar condition. Similar property style and dimensions.

Listing 2 Similar to subject due to similar condition and property type.

Listing 3 Similar to subject due to condition and property type. Similar property style.

\* Listing 2 is the most comparable listing to the subject.
<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
<sup>3</sup> Subject \$/ft based upon as-is sale price.

# V Recent Sales

V. Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	154 Robinson Street	1126 W Edgeware Rd	2315 Fargo St	1737 Kent St
City, State	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA	Los Angeles, CA
Zip Code	90026	90026	90039	90026
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.49 <sup>1</sup>	1.83 <sup>1</sup>	1.15 <sup>1</sup>
Property Type	Multifamily	Multifamily	Multifamily	Multifamily
Original List Price \$		\$1,595,000	\$1,850,000	\$1,670,000
List Price \$		\$1,595,000	\$1,850,000	\$1,670,000
Sale Price \$		\$1,553,500	\$1,750,000	\$1,520,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		12/7/2018	2/22/2019	3/14/2019
DOM · Cumulative DOM	··	18 · 45	72 · 133	42 · 72
Age (# of years)	92	87	81	23
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Style/Design	Other Multi-Family	Other Multi-Family	Other Multi-Family	Other Multi-Family
# Units	4	4	4	4
Living Sq. Feet	3,094	3,332	2,755	3,600
Bdrm · Bths · ½ Bths	7 · 4	4 · 4	7 · 5	8 · 8
Total Room #	13	10	14	18
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	%			
Pool/Spa				
Lot Size	0.12 acres	0.10 acres	0.25 acres	0.17 acres
Other	None	None	None	None
Net Adjustment		+\$9,050	+\$5,975	-\$27,650
Adjusted Price	-	\$1,562,550	\$1,755,975	\$1,492,350

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Similar to subject due to condition and similar subject dimensions. Adjusted for bedroom variance 15000. Adjusted for bath room variance 0. Adjusted for GLA -5950

Sold 2 Similar to subject due to similar GLA, similar bed and bath, condition and location. Adjusted for bedroom variance 0. Adjusted for bath room variance -2500. Adjusted for GLA 8475

Sold 3 Similar location and appeal, similar gla and condition. Adjusted for bedroom variance -5000. Adjusted for bath room variance -10000. Adjusted for GLA -12650

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.
 <sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.
 <sup>3</sup> Subject \$/ft based upon as-is sale price.

# VI. Marketing Strategy

	As Is Price	Repaired Price		
Suggested List Price	\$1,560,000	\$1,560,000		
Sales Price	\$1,550,000	\$1,550,000		
30 Day Price	\$1,530,000			

# Comments Regarding Pricing Strategy

Value based on comp data found from the MLS, I used comparables within the same market. Based on the current comps and market the subject should sell in the indicated range as based on competitive sales and listings. After a thorough search in the MLS for comps of similar size and property type, I had to extend over a 1 mile radius in this area due to a lack of comparables found that were similar and reasonable substitutes for subject property.

# VII. Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Suggested Repaired \$1,560,000

Sale \$1,550,000



Subject 154 Robinson St

View Front



Subject 154 Robinson St

View Address Verification

Suggested Repaired \$1,560,000

Sale \$1,550,000



Subject 154 Robinson St

View Side



Subject 154 Robinson St

View Side

Suggested Repaired \$1,560,000

Sale \$1,550,000



Subject 154 Robinson St

View Street



Subject 154 Robinson St

View Street

# VIII. Property Images (continued)

Address154 Robinson Street, Los Angeles, CA 90026Loan Number37169Suggested List\$1,560,000

Suggested Repaired \$1,560,000

Sale \$1,550,000



Listing Comp 1 732 Robinson St

View Front



Listing Comp 2 1421 Mohawk St

View Front

Suggested Repaired \$1,560,000

Sale \$1,550,000



Listing Comp 3 2518 W Bellevue Ave

View Front



Sold Comp 1 1126 W Edgeware Rd

View Front

Suggested Repaired \$1,560,000

Sale \$1,550,000



Sold Comp 2 2315 Fargo St

Front View



Sold Comp 3 1737 Kent St

View Front

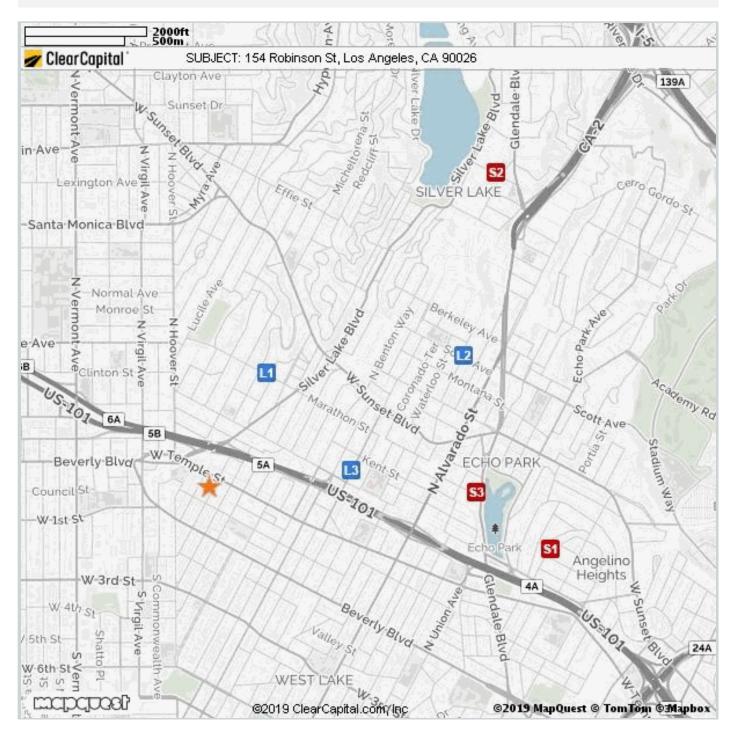
### **ClearMaps Addendum**



☆ 154 Robinson Street, Los Angeles, CA 90026
 37169 Suggested List \$1,560,000

Suggested Repaired \$1,560,000

Sale \$1,550,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	154 Robinson St, Los Angeles, CA		Parcel Match
Listing 1	732 Robinson St, Los Angeles, CA	0.56 Miles <sup>1</sup>	Parcel Match
Listing 2	1421 Mohawk St, Los Angeles, CA	1.24 Miles <sup>1</sup>	Parcel Match
Listing 3	2518 W Bellevue Ave, Los Angeles, CA	0.63 Miles <sup>1</sup>	Street Centerline Match
Sold 1	1126 W Edgeware Rd, Los Angeles, CA	1.49 Miles <sup>1</sup>	Parcel Match
Sold 2	2315 Fargo St, Los Angeles, CA	1.83 Miles <sup>1</sup>	Parcel Match
Sold 3	1737 Kent St, Los Angeles, CA	1.15 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

# Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

#### Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

#### Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

#### Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

#### Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

#### Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

 Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
 Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.

7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## **Broker Information**

Broker Name	Francisco Ursulo	Company/Brokerage	SYBIL STEVENSON
License No	01946059		
License Expiration	10/18/2020	License State	CA
Phone	3236918242	Email	URFRANCISCO@GMAIL.COM
Broker Distance to Subject	4.31 miles	Date Signed	03/20/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.