San Francisco, CA 94112

37558 Loan Number **\$945,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	78 Ina Court, San Francisco, CA 94112 09/15/2020 37558 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6839929 09/16/2020 6004-023 San Francisco	Property ID	28799956
Tracking IDs					
Order Tracking ID	0914_BPO_Updates	Tracking ID 1	0914_BPO_Upd	ates	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Catamount Properties 2018 LLC	Condition Comments
R. E. Taxes	\$1,869	Subject property is in average condition, no repairs needed at
Assessed Value	\$97,291	the time of the exterior inspection. Two story attached home.
Zoning Classification	SFR	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data			
Location Type	Urban	Neighborhood Comments	
Local Economy	Stable	Established neighborhood with mature trees. Close to	
Sales Prices in this Neighborhood	Low: \$535,000 High: \$1,445,000	transportation, schools and shopping.	
Market for this type of property	Increased 2 % in the past 6 months.		
Normal Marketing Days	<90		

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	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	78 Ina Court	474 La Grande Ave	232 London St	421 Excelsior Ave
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94112	94112	94112	94112
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.42 1	0.46 1	0.27 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$799,998	\$850,000	\$998,000
List Price \$		\$799,998	\$850,000	\$998,000
Original List Date		02/11/2020	09/03/2020	09/09/2020
DOM · Cumulative DOM		79 · 218	7 · 13	6 · 7
Age (# of years)	70	63	107	98
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.
# Units	1	1	1	1
Living Sq. Feet	1,025	1,132	1,050	1,000
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	3 · 2	2 · 1
Total Room #	4	4	6	4
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.06 acres	0.04 acres	0.06 acres	0.06 acres
Other				

^{*} Listing 2 is the most comparable listing to the subject.

¹ Comp's "Miles to Subject" was calculated by the system. ² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

37558

\$945,000As-Is Value

San Francisco, CA 94112 Loan Number

Current Listings - Cont.

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Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Only blocks to 280 Highway. Great parks with golf course, tennis courts and soccer fields near by. Don't miss this Golden Opportunity for a Fantastic Deal in the Excelsior, San Francisco's Last Great Neighborhood.
- **Listing 2** Diamond in the rough! This Edwardian home has been taken care by a great family in over 50 years. Nestled in the convenient and SF's trendy Excelsior neighborhood, this home is ready for the next owners to bring it into the 21st century and ideal for someone who wants to create a new home for themselves or someone looking for an investment opportunity. The main level features three bedrooms, one split bath, a large kitchen, high ceilings, beautiful wall panels, and hardwood floors throughout.
- Listing 3 This charming Excelsior home has been in the same family for more than 50 years & truly lives much larger than the square footage portrays. This 2 Bedroom 1 Bath home (with bonus room) has been updated with all the modern comforts of today, while keeping with charming details in its wood burning fireplace & original wood trim. The home has been recently remodeled to suit a clean modern aesthetic. Its new kitchen has soft close cabinets, new stainless steel appliances & quartz counters. The bathroom has been updated with lovely finishes including designer tiling, Grohe plumbing & marble tiled shower over tub with floating glass doors. There is an expansive deck off on the rear of the home that sits above a great sized rear yard space. The

Client(s): Wedgewood Inc

Property ID: 28799956

Effective: 09/15/2020 Page: 3 of 15

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	78 Ina Court	277 Munich St	462 Silver Ave	322 Moscow St
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94112	94112	94112	94112
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.15 1	0.37 1	0.09 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$859,000	\$695,000	\$899,000
List Price \$		\$859,000	\$695,000	\$899,000
Sale Price \$		\$800,000	\$980,000	\$1,022,000
Type of Financing		Conv.	Not Reported	Conv.
Date of Sale		12/20/2019	12/30/2019	10/02/2019
DOM · Cumulative DOM	•	152 · 171	15 · 61	16 · 35
Age (# of years)	70	112	68	120
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.	2 Stories Trad.
# Units	1	1	1	1
Living Sq. Feet	1,025	822	1,150	1,200
Bdrm · Bths · ½ Bths	2 · 1	3 · 1	2 · 1	3 · 3
Total Room #	4	5	4	7
Garage (Style/Stalls)	Attached 1 Car	None	Attached 1 Car	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.06 acres	0.06 acres	0.06 acres	0.06 acres
Other				
Net Adjustment		+\$74,904	-\$33,500	-\$74,400
Adjusted Price		\$874,904	\$946,500	\$947,600

^{*} Sold 2 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

 $^{^{\}rm 2}$ Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

37558

\$945,000As-Is Value

12 Loan Number

Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** +54,404 smaller GLA, +10,000 no garage, +10,500 older construction, Nicely positioned lot in an elevated setting. In the Excelsion district. Walking distance to major parks and schools. Short distance to major transit hub and freeway access.
- **Sold 2** -33,500 bigger GLA, Move in ready single family home in desirable Excelsior location. Walking distance to the vibrant Mission street shopping corridor. Expansion potential with two spacious high ceiling bonus rooms down on an over-sized lot. Inviting eat in kitchen with access to the considerable rear yard.
- Sold 3 -46,900 bigger GLA, +10,000 no garage, +12,500 older construction, -50,000 updated, Come see this stunning Excelsior home. Spacious, open and bright! This house has been meticulously rebuilt from the studs up, with an open floor plan. Main level offers with 2 bedrooms 2 baths with high ceiling. The modern open kitchen has been outfitted with high-end stainless appliances. The rear bedroom has an adjacent deck with attractive views to the city. Newly built bottom floor unit. It consists of a family room, bedroom and a bathroom. Beautifully landscaped with low maintenance.

Client(s): Wedgewood Inc

Property ID: 28799956

Effective: 09/15/2020 Page: 5 of 15

Result Date

37558 Loan Number

Result Price

\$945,000 As-Is Value

Source

by ClearCapital

Original List

Date

Subject Sales & Listing History					
Current Listing Status	Not Currently Listed	Listing History Comments			
Listing Agency/Firm Listing Agent Name Listing Agent Phone		No sale or listings for the subject property in the last 12 months.			
			# of Removed Listings in Previous 12 Months	0	
			# of Sales in Previous 12 Months	0	

Result

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$949,000	\$949,000		
Sales Price	\$945,000	\$945,000		
30 Day Price	\$935,000			
Comments Regarding Pricing S	Comments Regarding Pricing Strategy			

Final List

Price

Comments Regarding Pricing Strategy

Original List

Price

Final List

Date

Expanded out 2 miles, 30% GLA and 12 months back to find comps. Final value is based on the comps used in this report based and on the drive by of the subject property only. Interior condition of the subject property assumed the same as the exterior for the purpose of this report. The value for the subject property was arrived by making adjustments for GLA, lot size, age, views condition and bedroom and bathroom count against comparables used in this report.

Client(s): Wedgewood Inc

Property ID: 28799956

37558

\$945,000• As-Is Value

by ClearCapital

San Francisco, CA 94112 Loan Number

Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 28799956 Effective: 09/15/2020 Page: 7 of 15

DRIVE-BY BPO

Subject Photos



Front



Address Verification



Street

37558 Loan Number **\$945,000**• As-Is Value

by ClearCapital

Listing Photos





Front

232 London St San Francisco, CA 94112



Front

421 Excelsior Ave San Francisco, CA 94112



Front

Sales Photos





Front

\$2 462 Silver Ave San Francisco, CA 94112



Front

322 Moscow St San Francisco, CA 94112



Front

by ClearCapital

San Francisco, CA 94112 Loan Number

ClearMaps Addendum **Address** ☆ 78 Ina Court, San Francisco, CA 94112 Loan Number 37558 Suggested List \$949,000 Suggested Repaired \$949,000 **Sale** \$945,000 SUBJECT: 78 Ina Ct, San Francisco, CA 94112 🕢 Clear Capital ternany BI 53 Trumbull St Ney Stood Maynard St 1=280 Silver Ave Silver Ave L2 Naples St. Onondaga Al **EXCELSIOR** City Arts & chnology High School Sunnydale Ave. Amazoni 2020 ClearCapital.com, Inc ©2020 MapQuest © TomTom © Mapbox mapqvesi) Address Miles to Subject **Mapping Accuracy** Comparable Subject 78 Ina Ct, San Francisco, CA Parcel Match L1 Listing 1 474 La Grande Ave, San Francisco, CA 0.42 Miles 1 Parcel Match Listing 2 232 London St, San Francisco, CA 0.46 Miles 1 Parcel Match Listing 3 421 Excelsior Ave, San Francisco, CA 0.27 Miles 1 Parcel Match **S1** Sold 1 277 Munich St, San Francisco, CA 0.15 Miles 1 Parcel Match S2 Sold 2 462 Silver Ave, San Francisco, CA 0.37 Miles 1 Parcel Match **S**3 Sold 3 322 Moscow St, San Francisco, CA 0.09 Miles 1 Parcel Match ¹ The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. ² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

37558 Loan Number **\$945,000**• As-Is Value

by ClearCapital

Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 28799956

Effective: 09/15/2020 Page: 12 of 15

37558

\$945,000• As-Is Value

San Francisco, CA 94112 Loan Number

Addendum: Report Purpose - cont.

Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 28799956

Page: 13 of 15

37558 Loan Number \$945,000

As-Is Value

Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc

Property ID: 28799956

Page: 14 of 15

37558

\$945,000As-Is Value

San Francisco, CA 94112 Loan Number

Broker Information

by ClearCapital

Broker Name Galina Plizga Company/Brokerage New Light Realty

License No01372469

Address
135 Los Robles Drive Burlingame
CA 94010

License Expiration 10/02/2023 License State CA

Phone 6506196249 **Email** bpo@newlightrealty.com

Broker Distance to Subject 10.32 miles **Date Signed** 09/15/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc

Property ID: 28799956

Page: 15 of 15