## **DRIVE-BY BPO**

1968 Potomac St

Jean, NV 89019-1770

37591 Loan Number **\$160,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1968 Potomac Street, Sandy Valley, NV 89019 03/27/2020 37591 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6674673 03/27/2020 200-26-101-0 Clark	<b>Property ID</b>	28247987
Tracking IDs					
Order Tracking ID	CITI_BPO_Request_03.25.20 (2)	Tracking ID 1	CITI_BPO_Reques	st_03.25.20 (2)	
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	Catamount Properties 2018 LLC	Condition Comments				
R. E. Taxes	\$469	No damage or repair issues noted from exterior visual				
Assessed Value	\$34,449	inspection. Doors, windows, roof, paint appear average to high				
Zoning Classification	R-U	aver4age condition for age and neighborhood. MLS states property has new interior and exterior paint, new kitchen				
Property Type	Manuf. Home	cabinets, counters, appliances, new carpet and laminate.				
Occupancy	Vacant	Landscaping is minimal, not unusual in this area. Subject				
Secure?	Yes	property is a manufactured home, converted to real property. It has no garage or carport. Property was last sold 04/24/2019 for				
(Secured by electronic lock box	on front door.)	\$79,800 as REO sale. It is currently listed for sale as fair market				
Ownership Type Fee Simple		transaction. Subject property is located in Sandy Valley,				
Property Condition	Good	approximately 60 miles southwest of Las Vegas. Access to schools is within 2-3 miles, freeway entry is within 45 miles.				
Estimated Exterior Repair Cost		Extremely rural area, predominate housing is manufactured				
Estimated Interior Repair Cost		homes. No address verification on property, photograph taken of				
Total Estimated Repair		street sign at end of street and photograph of property across				
НОА	No	the street which had a visible house number.				
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Da	nta	
Location Type	Rural	Neighborhood Comments
Local Economy	Slow	There is an oversupply of manufactured homes in Sandy
Sales Prices in this Neighborhood	Low: \$40,000 High: \$280,000	Valley/Jean. There are 13 homes listed for sale. which includes subject property (1 REO, 0 short sales). In the past 12 months,
Market for this type of property	Decreased 3 % in the past 6 months.	there have been 11 closed MLS sales in this area of manufactured homes. Average days on market time was 86 wi
Normal Marketing Days	<90	range 2-409 days and average sale price was 93% of final list price.

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	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	1968 Potomac Street	2420 Shasta St	2395 Jade Ave	730 S Miami Ave
City, State	Sandy Valley, NV	Jean, NV	Jean, NV	Jean, NV
Zip Code	89019	89019	89019	89019
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.70 ²	4.74 1	3.85 1
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$	\$	\$119,000	\$124,999	\$269,900
List Price \$		\$119,000	\$124,999	\$269,900
Original List Date		11/06/2019	10/07/2019	03/07/2020
DOM · Cumulative DOM		142 · 142	172 · 172	20 · 20
Age (# of years)	24	45	24	19
Condition	Good	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,568	1,488	1,475	1,809
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	5	5	6
Garage (Style/Stalls)	None	None	None	Detached 4 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	1.95 acres	2.07 acres	1.82 acres	3.99 acres
Other	No Fireplace	1 Fireplace	No Fireplace	1 Fireplace

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Not under contract. Vacant property when listed. Identical to subject property in bedrooms, baths, condition, no garage, converted to real property. It is inferior in square footage, age, but is superior in lot size. This property is inferior to subject property.
- **Listing 2** Not under contract. Owner occupied property when listed. Identical to subject property in bedrooms, baths, age. It is inferior in square footage, condition, not converted to real property, and lot size. This property is inferior to subject property.
- Listing 3 Under contract, will be cash sale. Vacant property when listed. Identical to subject property in bedrooms, baths, condition, converted to real property, and nearly identical in age. It is superior in square footage 4 car garage, fireplace, and lot size. This property is superior to subject property. This comp was selected to have 1 currently listed manufactured home comp superior to subject property.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1968 Potomac Street	1595 Peoria St	2870 Garnet Ave	105 Iroquois St
City, State	Sandy Valley, NV	Jean, NV	Jean, NV	Jean, NV
Zip Code	89019	89019	89019	89019
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.57 1	1.33 1	3.70 <sup>2</sup>
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$		\$154,000	\$190,000	\$248,000
List Price \$		\$154,000	\$190,000	\$194,000
Sale Price \$		\$154,000	\$173,000	\$185,000
Type of Financing		Fha	Conventional	Conventional
Date of Sale		09/26/2019	12/30/2019	04/09/2019
DOM · Cumulative DOM		77 · 115	71 · 105	57 · 451
Age (# of years)	24	39	20	25
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured	1 Story Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,568	1,440	1,512	1,942
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	5	5	6
Garage (Style/Stalls)	None	None	Detached 1 Car	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	1.95 acres	2.07 acres	2.10 acres	2.07 acres
Other	No Fireplace	No Fireplace	No Fireplace	1 Fireplace
Net Adjustment		+\$9,900	-\$13,500	-\$16,700
Adjusted Price		\$163,900	\$159,500	\$168,300

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** FHA sale with \$2,500 in seller paid concessions. Vacant property when listed. Identical to subject property in bedrooms, baths, no garage and converted to real property. It is inferior in square footage adjusted @ \$20/square foot \$2,600, age adjusted @ \$1,000/year \$15,000, but superior in lot @ \$2/square foot (\$5,200) and seller paid concessions (\$2,500).
- **Sold 2** Sold with conventional financing, no concessions. Vacant property when listed. Identical to subject property in bedrooms, baths, condition, converted to real property, and nearly identical in square footage and age. It is superior in lot size adjusted @ \$1/square foot (\$6,500), carport (\$3,000) and 1 car garage/workshop (\$4,000).
- **Sold 3** Sold with conventional financing, no concessions. Vacant property when listed. Identical in bedrooms, baths, converted to real property, and nearly identical in age. It is superior in square footage adjusted @ \$20/square foot (\$7,500), carport (\$3,000), lot size adjusted @ \$1/square foot (\$5,200) and fireplace (\$1,000).

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Current Listing Status Listing Agency/Firm Listing Agent Name Listing Agent Phone		Currently Listed  Rockwell Commercial Group  Jonathan Abarabar  702-875-1369		Listing History Comments												
				Listed for sale as fair market transaction, under contract, 2 times, returned back on market and expired. Relisted and listin withdrawn. Currently listed 03/23/2020, not under contract.												
									# of Removed Li Months	stings in Previous 12	2					
									# of Sales in Previous 12 Months		1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source									
				Sold	04/24/2019	\$79,800	Tax Records									
08/29/2019	\$169,900			Expired	11/27/2019	\$169,900	MLS									
00/23/2013	\$169,800	03/23/2020	\$164,900	Withdrawn	03/23/2020	\$164,900	MLS									
12/20/2019	4.00,000															

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$164,900	\$164,900		
Sales Price	\$160,000	\$160,000		
30 Day Price	\$157,000			
Comments Regarding Pricing Strategy				

Subject property should be priced near low range of competing listings due to large oversupply of competing listings in this area. Subject property is currently listed for sale for \$164,900 which appears to be within fair market range. Average sales price per square foot for manufactured homes in this area closed within the 0-180 days was \$84.63/square foot. Average sale price for homes closed from 180-360 days was \$87.28/square foot.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The current report is showing a large variance in as-is conclusions with the most current duplicate completed. The large variance appears due to **Notes** current report providing proof the subject is listed for sale and has been updated/renovated and pricing in line with the listing price.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification

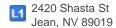


Address Verification



Street

## **Listing Photos**





Front





Front

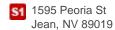




Front

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## **Sales Photos**





Front

\$2 2870 Garnet Ave Jean, NV 89019



Front

105 Iroquois St Jean, NV 89019

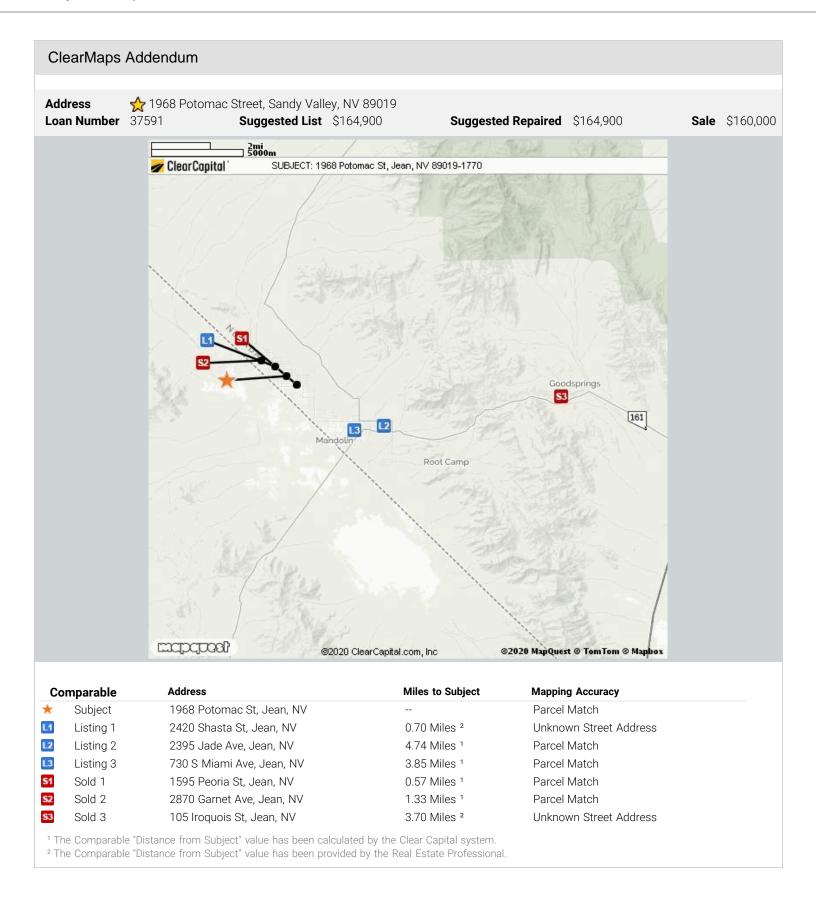


Front

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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#### Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

by ClearCapital

**Broker Name** Linda Bothof Company/Brokerage Linda Bothof Broker

8760 S Maryland Parkway Las License No B.0056344.INDV Address

Vegas NV 89123

**License Expiration** 05/31/2020 License State

**Email** Phone 7025248161 lbothof7@gmail.com

**Date Signed Broker Distance to Subject** 32.52 miles 03/27/2020

/Linda Bothof/

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Addendum: NV Broker's Price Opinion Qualification

The attached Broker's Price Opinion ("BPO") has been prepared by: Linda Bothof ("Licensee"), B.0056344.INDV (License #) who is an active licensee in good standing.

Licensee is affiliated with Linda Bothof Broker (Company).

This Addendum is an integral part of the BPO prepared by Licensee and the BPO is considered incomplete without it.

- 1. This BPO has been prepared for Wedgewood Inc (Beneficiary or agent of Beneficiary hereinafter "Beneficiary") regarding the real property commonly known and described as: 1968 Potomac Street, Sandy Valley, NV 89019
- 2. Licensee is informed that the Beneficiary's interest in the real property is that of a third party making decisions or performing due diligence for an existing or potential lien holder.
- 3. The intended purpose of this BPO is to assist the Beneficiary in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence.
- 4. Licensee certifies that Licensee has no existing or contemplated interest in the property, including without limitation the possibility of Licensee representing the seller or any purchaser.

Issue date: March 27, 2020 Licensee signature: /Linda Bothof/

NOTWITHSTANDING ANY PREPRINTED LANGUAGE TO THE CONTRARY, THIS OPINION IS NOT AN APPRAISAL OF THE MARKET VALUE OF THE PROPERTY. IF AN APPRAISAL IS DESIRED. THE SERVICES OF A LICENSED OR CERTIFIED APPRAISER MUST BE OBTAINED.

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**Disclaimer** 

# Notwithstanding any preprinted language to the contrary, this opinion is not an appraisal of the market value of the property. If an appraisal is desired, the services of a licensed or certified appraiser must be obtained.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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