by ClearCapital

**37595 \$199,000** Loan Number • As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1427 Quinn Road, Woodburn, OREGON 97071 04/26/2019 37595 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6152926 04/26/2019 R109559 Marion	Property ID	26403893
Tracking IDs					
Order Tracking ID Tracking ID 2	CITI_BPO_04.25.19	Tracking ID 1 Tracking ID 3	CITI_BPO_04.25.7	19	

#### **General Conditions**

Owner	Flansburg
R. E. Taxes	\$1,902
Assessed Value	\$97,670
Zoning Classification	SFR
Property Type	SFR
Occupancy	Vacant
Secure?	Yes
(Doors and windows closed at the time	e of exterior inspection)
Ownership Type	Fee Simple
Property Condition	Average
Estimated Exterior Repair Cost	\$0
Estimated Interior Repair Cost	\$0
Total Estimated Repair	\$0
НОА	Senior Estates 503-981-6000
Association Fees	\$550 / Year (Pool,Greenbelt,Other: Gym)
Visible From Street	Visible
Road Type	Private

#### **Condition Comments**

The subject appears maintained for its year built. Roof, paint and siding are maintained. Landscaping is similar to other homes in the immediate area. There were no repair issues immediately apparent that would affect value or create concerns from my limited exterior inspection. There are no positive or negative features noted that would distinguish the subject from its comps. There were no external influences that positively or negatively impact the subject.

#### Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable	The neighborhood is the senior golf club community of		
Sales Prices in this Neighborhood	Low: \$153,000 High: \$277,500	Woodburn Senior Estates. It Is a community of approximate 500 homes built mostly in the 1960's – 1980's with homes		
Market for this type of property	Increased 6 % in the past 6 months.	ranging from 700 – 1500 square feet positioned around a small golf course. It has its own community center with clubhouse,		
Normal Marketing Days	<90	<ul> <li>gym, pool and recreation hall. It is located less than a mile from all city amenities.</li> </ul>		

by ClearCapital

### 1427 Quinn Rd

Woodburn, OR 97071

**37595 \$199,000** Loan Number • As-Is Value

#### Current Listings

	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	1427 Quinn Road	1769 Sallad Rd	2126 Country Club Rd	1314 Astor Ct
City, State	Woodburn, OREGON	Woodburn, OR	Woodburn, OR	Woodburn, OR
Zip Code	97071	97071	97071	97071
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.07 <sup>1</sup>	0.28 <sup>1</sup>	0.34 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$189,900	\$199,000	\$214,900
List Price \$		\$189,900	\$199,000	\$214,900
Original List Date		03/04/2019	03/25/2019	04/22/2019
$DOM \cdot Cumulative DOM$	·	53 · 53	32 · 32	4 · 4
Age (# of years)	54	56	32	4
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	812	812	840	900
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 1	2 · 1
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.10 acres	.10 acres	.10 acres	.11 acres
Other	Patio, Fence	Patio, Fence	Patio, Fence	Patio, Fence

\* Listing 1 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 Similar. The comp is the same size just 2 years older than the subject. Listing states great condition with newer windows and appliances.

Listing 2 Similar. The comp is the same age just slightly larger. Listing states well maintained with an newer roof and windows.

**Listing 3** Superior. The comp is a year older but over 50sf larger. Listing states move in ready with an updated bathrooms.

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### 1427 Quinn Rd

Woodburn, OR 97071

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#### **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1427 Quinn Road	1225 Quinn Rd	1487 Walton Way	1936 Rainier Rd
City, State	Woodburn, OREGON	Woodburn, OR	Woodburn, OR	Woodburn, OR
Zip Code	97071	97071	97071	97071
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.16 1	0.20 <sup>1</sup>	0.35 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$199,500	\$199,900	\$210,000
List Price \$		\$199,500	\$199,900	\$208,000
Sale Price \$		\$185,000	\$204,900	\$205,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		03/13/2019	02/26/2019	03/08/2019
DOM $\cdot$ Cumulative DOM	·	35 · 35	39 · 39	141 · 141
Age (# of years)	54	56	57	51
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	812	770	812	932
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 1	2 · 1
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.10 acres	.10 acres	.10 acres	.09 acres
Other	Patio, Fence	Patio	Patio, Fence	Patio, Fence
Net Adjustment		+\$80	+\$1,200	-\$6,000
Adjusted Price		\$185,080	\$206,100	\$199,000

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Similar. The comp is 2 years older and almost 50sf smaller but has an additional garage stall and differences offset for value. Listing states nice condition with newer windows and vinyl siding.
- **Sold 2** Similar. The comp is the same size just 3 years older than the subject. Listing states well maintained with newer windows and paint. Multiple offers and no seller concessions paid.
- **Sold 3** Superior. The comp is 3 years newer and over 100sf larger. Listing states very good condition with newer kitchen counters. Long days on market due to sale fail.

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#### 1427 Quinn Rd Woodburn, OR 97071

#### Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		The subject has no listing history in MLS.					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$201,000	\$201,000		
Sales Price	\$199,000	\$199,000		
30 Day Price	\$184,000			
Comments Regarding Pricing Strategy				

#### Comments Regarding Pricing Strategy

There are 20 active comps in the entire golf club community within 10 years age and 20% size of the subject. Of those, 11 have been remodeled. There were 9 sales in the last 3 months within the same criteria. Of those, 1 was an REO sale and 1 was an estate sale. The market is up 1% so far in 2019, was up 13% in 2018, was up 8% in 2017, was up 9% in 2016, was up 12% in 2015 and up 12% in 2014 according to MLS statistics. Listings are down 3% and sales are up over 2% in volume in 2018 from 2017 according to current MLS statistics. Seller concessions are not prevalent. REO and short sale listings and sales continue to decline. Area unemployment is 4.1% as of 3/2019.

#### **1427 Quinn Rd** Woodburn, OR 97071

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The price is based on the subject being in average condition. Comps are similar in characteristics, located within 0.35 miles and the sold comps **Notes** closed within the last 2 months. The market is reported as having increased 6% in the last 6 months. The price conclusion is deemed supported.

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**1427 Quinn Rd** Woodburn, OR 97071 **37595 \$199,000** Loan Number • As-Is Value

## **Subject Photos**



Front



Address Verification







Side



Street



Street

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### 1427 Quinn Rd Woodburn, OR 97071

**37595 \$199,000** Loan Number • As-Is Value

**Subject Photos** 



Other

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### **1427 Quinn Rd** Woodburn, OR 97071

**37595 \$199,000** Loan Number • As-Is Value

**Listing Photos** 

1769 Sallad Rd Woodburn, OR 97071



Front





Front

1314 Astor Ct Woodburn, OR 97071



Front

Effective: 04/26/2019

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### 1427 Quinn Rd Woodburn, OR 97071

**37595 \$** Loan Number

\$199,000 • As-Is Value

## **Sales Photos**

S1 1225 Quinn Rd Woodburn, OR 97071





S2 1487 Walton Way Woodburn, OR 97071



Front

1936 Rainier Rd Woodburn, OR 97071



Front

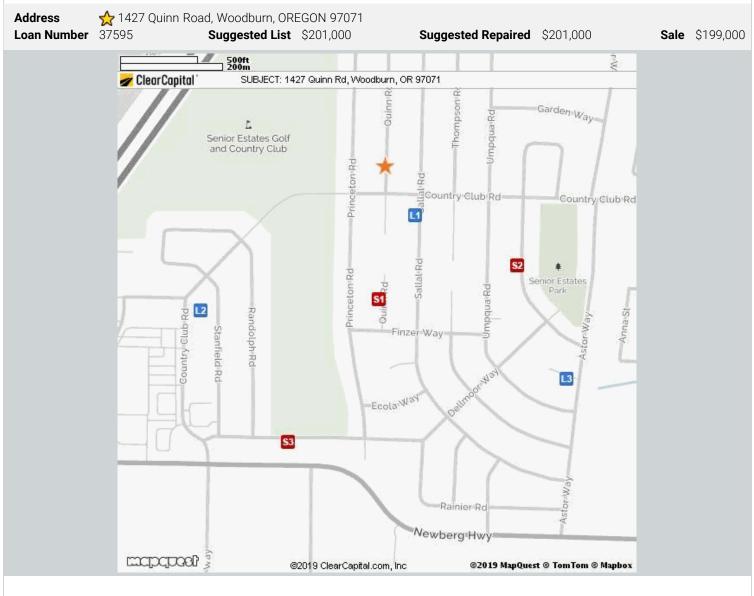
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\$199,000 • As-Is Value

37595

Loan Number

#### ClearMaps Addendum



Co	mparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	1427 Quinn Rd, Woodburn, OR		Parcel Match
L1	Listing 1	1769 Sallad Rd, Woodburn, OR	0.07 Miles 1	Parcel Match
L2	Listing 2	2126 Country Club Rd, Woodburn, OR	0.28 Miles 1	Parcel Match
L3	Listing 3	1314 Astor Ct, Woodburn, OR	0.34 Miles 1	Parcel Match
<b>S1</b>	Sold 1	1225 Quinn Rd, Woodburn, OR	0.16 Miles 1	Parcel Match
<b>S2</b>	Sold 2	1487 Walton Way, Woodburn, OR	0.20 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	1936 Rainier Rd, Woodburn, OR	0.35 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

#### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. \*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
 Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### 1427 Quinn Rd

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#### **Broker Information**

Broker Name	Rick Nasset	Company/Brokerage	NW Homes and Land LLC
License No	200206015	Address	1982 Broadway St NE Salem OR 97301
License Expiration	09/30/2020	License State	OR
Phone	5034091799	Email	bpooregon@gmail.com
Broker Distance to Subject	15.71 miles	Date Signed	04/26/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

Unless the licensee who prepared this report is also licensed by the Appraiser Certification and Licensure Board, the report is not intended to meet the requirements set out in the Uniform Standards of Appraisal Practice. The report is a competitive market analysis or letter opinion and is not intended as an appraisal. If an appraisal is desired, the services of a competent professional licensed appraiser should be obtained.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.