by ClearCapital

**153 Flag Way # 8**Paso Robles, CA 93446

37634 Loan Number **\$308,000**• As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 153 Flag Way 8, Paso Robles, CALIFORNIA 93446<br>06/11/2019<br>37634<br>CRE | Order ID<br>Date of Report<br>APN<br>County | 6206404<br>06/13/2019<br>009-464-008<br>San Luis Obis | <b>Property ID</b> | 26633057 |
|--|---|---|---|--------------------|----------|
| Tracking IDs   |   |   |   |                    |          |
| Order Tracking ID  | CS_FundingBatch66_6.11.19   | Tracking ID 1                               | CS_FundingBatch6                                      | 6_6.11.19          |          |
| Tracking ID 2  |   | Tracking ID 3                               |   |                    |          |

| Owner  | Champery Real Estate 2015 LLC | Condition Comments  |                     |         |  |  |
|--|-------------------------------|---|---------------------|---------|--|--|
|  | . ,                           |   |                     |         |  |  |
| R. E. Taxes  | \$3,608                       | Average condition from exterior view. Only items for potential repair are the siding on the garage door and the screen on the |                     |         |  |  |
| Assessed Value   | \$325,000                     | door.   |                     |         |  |  |
| Zoning Classification  | R3                            | 3001.   |                     |         |  |  |
| Property Type  | Condo                         |   |                     |         |  |  |
| Occupancy  | Vacant                        |   |                     |         |  |  |
| Secure?  | Yes                           |   |                     |         |  |  |
| (Appears vacant and the doo  | rs/windows were closed)       |   |                     |         |  |  |
| Ownership Type Fee Simple  |                               |   |                     |         |  |  |
| <b>Property Condition</b>  | Average                       |   |                     |         |  |  |
| <b>Estimated Exterior Repair Cost</b>  |                               |   |                     |         |  |  |
| Estimated Interior Repair Cost   |                               |   |                     |         |  |  |
| <b>Total Estimated Repair</b>  |                               |   |                     |         |  |  |
| HOA  Country Club Estates 8054666275  Association Fees \$253 / Month (Landscaping,Greenbelt,Other: ex maintenance) |                               |   |                     |         |  |  |
|  |                               |   | Visible From Street | Visible |  |  |
| Road Type  | Public                        |   |                     |         |  |  |

| Neighborhood & Market Data        |  |   |  |  |  |
|-----------------------------------|--|---|--|--|--|
| Location Type                     | Suburban                               | Neighborhood Comments   |  |  |  |
| Local Economy                     | Stable                                 | Condo project of around 100 units built in the early 1980's. Close  |  |  |  |
| Sales Prices in this Neighborhood | Low: \$299,000<br>High: \$335,000      | to the country Club, parks and shopping. No industrial influences very littel REO/Short sale activity. No boarded up homes. |  |  |  |
| Market for this type of property  | Remained Stable for the past 6 months. |   |  |  |  |
| Normal Marketing Days             | <90                                    |   |  |  |  |

Client(s): Wedgewood Inc

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| Current Listings       |                         |                       |                        |                           |
|------------------------|-------------------------|-----------------------|------------------------|---------------------------|
|                        | Subject                 | Listing 1 *           | Listing 2              | Listing 3                 |
| Street Address         | 153 Flag Way 8          | 11 Green Court Unit   | 4661 Shady Creek Drive | 853 Marlbank Place        |
| City, State            | Paso Robles, CALIFORNIA | Paso Robles, CA       | Paso Robles, CA        | Paso Robles, CA           |
| Zip Code               | 93446                   | 93446                 | 93446                  | 93446                     |
| Datasource             | Tax Records             | MLS                   | MLS                    | MLS                       |
| Miles to Subj.         |                         | 0.06 1                | 15.58 ¹                | 1.33 1                    |
| Property Type          | Condo                   | Condo                 | Condo                  | Condo                     |
| Original List Price \$ | \$                      | \$335,000             | \$249,900              | \$254,900                 |
| List Price \$          |                         | \$335,000             | \$334,900              | \$354,900                 |
| Original List Date     |                         | 05/22/2019            | 11/16/2018             | 02/17/2019                |
| DOM · Cumulative DOM   |                         | 21 · 22               | 208 · 209              | 115 · 116                 |
| Age (# of years)       | 37                      | 37                    | 35                     | 14                        |
| Condition              | Average                 | Good                  | Average                | Average                   |
| Sales Type             |                         | Fair Market Value     | Fair Market Value      | Fair Market Value         |
| Condo Floor Number     | 2                       | 2                     | 2                      | 2                         |
| Location               | Neutral ; Residential   | Neutral ; Residential | Beneficial ; Other     | Adverse ; Busy Road       |
| View                   | Neutral ; Residential   | Neutral ; Residential | Neutral ; Residential  | Beneficial ; City Skyline |
| Style/Design           | 2 Stories 2 story       | 2 Stories 2 story     | 2 Stories 2 story      | 2 Stories 2 story         |
| # Units                | 1                       | 1                     | 1                      | 1                         |
| Living Sq. Feet        | 1,708                   | 1,708                 | 1,496                  | 1,500                     |
| Bdrm · Bths · ½ Bths   | 2 · 2 · 1               | 2 · 2 · 1             | 2 · 3                  | 3 · 2 · 1                 |
| Total Room #           | 6                       | 6                     | 6                      | 7                         |
| Garage (Style/Stalls)  | Attached 2 Car(s)       | Attached 2 Car(s)     | Attached 2 Car(s)      | Attached 2 Car(s)         |
| Basement (Yes/No)      | No                      | No                    | No                     | No                        |
| Basement (% Fin)       | 0%                      | 0%                    | 0%                     | 0%                        |
| Basement Sq. Ft.       |                         |                       |                        |                           |
| Pool/Spa               |                         |                       |                        |                           |
| Lot Size               | 0.00 acres              | 0.00 acres            | 0.00 acres             | 0.00 acres                |
| Other                  | none                    | none                  | none                   | none                      |
|                        |                         |                       |                        |                           |

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Comp went pending after only 3 DOM. This is a model match. Comp has some recent re-modeling work done and is in superior condition plus it is an end unit. Condition -\$15K, end unit -\$5K
- **Listing 2** Comp is 15 miles away as there are a shortage of similar comps close by even with extended parameters. . Subject is larger but comps is in a lake community with lake privliges. GLA +14K, lake area -\$15K.
- **Listing 3** Comp is newer as there was a shortage of similar comps even with extended parameters. GLA +\$14K, age -\$26K, extra bed on comp -\$6K, busy street for comp -\$10K, view of comp +\$10K.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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|                        | Subject                 | Sold 1 *              | Sold 2                | Sold 3                |
|------------------------|-------------------------|-----------------------|-----------------------|-----------------------|
| Street Address         | 153 Flag Way 8          | 20 Green Court        | 22 Green Court        | 16 Green Court        |
| City, State            | Paso Robles, CALIFORNIA | Paso Robles, CA       | Paso Robles, CA       | Paso Robles, CA       |
| Zip Code               | 93446                   | 93446                 | 93446                 | 93446                 |
| Datasource             | Tax Records             | MLS                   | MLS                   | MLS                   |
| Miles to Subj.         |                         | 0.04 1                | 0.03 1                | 0.05 1                |
| Property Type          | Condo                   | Condo                 | Condo                 | Condo                 |
| Original List Price \$ |                         | \$329,900             | \$330,000             | \$335,000             |
| List Price \$          |                         | \$315,000             | \$330,000             | \$335,000             |
| Sale Price \$          |                         | \$300,000             | \$318,500             | \$325,000             |
| Type of Financing      |                         | Conv                  | Cash                  | Conv                  |
| Date of Sale           |                         | 04/19/2019            | 05/02/2019            | 04/19/2019            |
| DOM · Cumulative DOM   | ,                       | 55 · 94               | 6 · 20                | 98 · 130              |
| Age (# of years)       | 37                      | 37                    | 37                    | 39                    |
| Condition              | Average                 | Average               | Average               | Average               |
| Sales Type             |                         | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Condo Floor Number     | 2                       | 2                     | 2                     | 2                     |
| Location               | Neutral; Residential    | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                   | Neutral ; Residential   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design           | 2 Stories 2 story       | 2 Stories 2 story     | 2 Stories 2 story     | 2 Stories 2 story     |
| # Units                | 1                       | 1                     | 1                     | 1                     |
| Living Sq. Feet        | 1,708                   | 1,708                 | 1,708                 | 1,708                 |
| Bdrm · Bths · ½ Bths   | 2 · 2 · 1               | 2 · 2 · 1             | 2 · 2 · 1             | 2 · 2 · 1             |
| Total Room #           | 6                       | 6                     | 6                     | 6                     |
| Garage (Style/Stalls)  | Attached 2 Car(s)       | Attached 2 Car(s)     | Attached 2 Car(s)     | Attached 2 Car(s)     |
| Basement (Yes/No)      | No                      | No                    | No                    | No                    |
| Basement (% Fin)       | 0%                      | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.       |                         |                       |                       |                       |
| Pool/Spa               |                         |                       |                       |                       |
| Lot Size               | 0.00 acres              | 0.00 acres            | 0.00 acres            | 0.00 acres            |
| Other                  | none                    | none                  | none                  | none                  |
| Net Adjustment         |                         | \$0                   | -\$10,000             | -\$17,500             |
| Adjusted Price         |                         | \$300,000             | \$308,500             | \$307,500             |

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Model match. Tax record shows 2 bedrooms though MLS states 3 but as it is a model match I've kept the data the same. Best sold comps to point to. No concessions. May have netted more if listed at closer to FMV from the beginning.
- **Sold 2** Model match though xomps is an end unit. End unit -\$10K.
- **Sold 3** Model match. Comp would still be considered 'average' though from interior pictures one can tell there have been some upgrades over the years but nothing just done. Comp is also an end unit. condition -\$5K, end unit -\$10K, Concessions -\$2500.

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| Subject Sal                                 | es & Listing Hi        | story                    |                     |        |             |              |        |
|---|------------------------|--------------------------|---------------------|--------|-------------|--------------|--------|
| Current Listing Status Not Currently Listed |                        | Listing History Comments |                     |        |             |              |        |
| Listing Agency/Firm                         |                        | Sold 04/30/2019          |                     |        |             |              |        |
| Listing Agent Na                            | me                     |                          |                     |        |             |              |        |
| Listing Agent Ph                            | one                    |                          |                     |        |             |              |        |
| # of Removed Li<br>Months                   | stings in Previous 12  | <b>2</b> 0               |                     |        |             |              |        |
| # of Sales in Pre<br>Months                 | evious 12              | 1                        |                     |        |             |              |        |
| Original List<br>Date                       | Original List<br>Price | Final List<br>Date       | Final List<br>Price | Result | Result Date | Result Price | Source |
| 04/16/2019                                  | \$299,000              |                          |                     | Sold   | 04/30/2019  | \$299,000    | MLS    |

| Marketing Strategy                  |             |                |  |  |
|-------------------------------------|-------------|----------------|--|--|
|                                     | As Is Price | Repaired Price |  |  |
| Suggested List Price                | \$315,000   | \$315,000      |  |  |
| Sales Price                         | \$308,000   | \$308,000      |  |  |
| 30 Day Price                        | \$300,000   |                |  |  |
| Comments Regarding Pricing Strategy |             |                |  |  |

Used extended parameters to locate similar comps. Parameters used included 25 mile radius, 30% GLA, 25 years in age differences. All 3 sold comps are in same complex but the shortage was finding similar active comps though L12 is same complex. I would list close to the FMV as some listings over priced as sat and they've had to walk the price down.

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### Clear Capital Quality Assurance Comments Addendum

Reviewer's Notes

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Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. The as-is conclusion

appears to be adequately supported.

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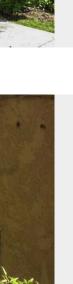
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# **Subject Photos**

**DRIVE-BY BPO** 



Front



Address Verification



Side



Front



Side



Street

# **Subject Photos**

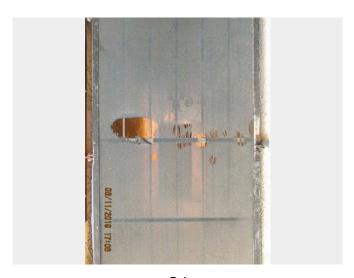
**DRIVE-BY BPO** 







Other



Other



Other

Paso Robles, CA 93446

# **Listing Photos**



11 Green Court Unit Paso Robles, CA 93446

**DRIVE-BY BPO** 



Front



4661 Shady Creek Drive Paso Robles, CA 93446



Front



853 Marlbank Place Paso Robles, CA 93446



Front

## **Sales Photos**

**DRIVE-BY BPO** 





Front

\$2 22 Green Court Paso Robles, CA 93446



Front

16 Green Court Paso Robles, CA 93446



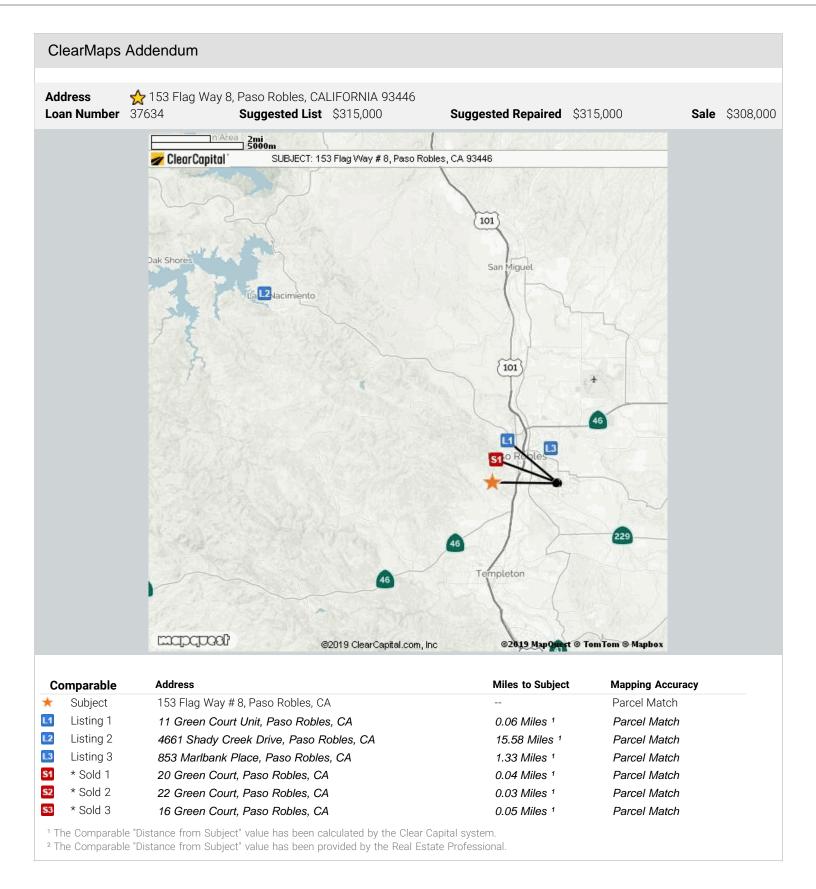
Front

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#### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Gerald Dallons Company/Brokerage Gerald Dallons

**License No** 01334275 **Address** 2307 Hondo Ct Paso Robles CA 93446

License Expiration 08/06/2019 License State CA

Phone 8053200930 Email jerrydallons@gmail.com

**Broker Distance to Subject** 0.91 miles **Date Signed** 06/12/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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