Clarksville, TN 37040

37944 Loan Number **\$186,900**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	934 Sugarcane Way, Clarksville, TN 37040 06/20/2019 37944 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6216577 06/20/2019 031N F 04500 Montgomery	Property ID	26700072
Tracking IDs					
Order Tracking ID	CITI_BPO_06.19.19	Tracking ID 1	CITI_BPO_06.19.	19	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Gene and Sharon Taylor	Condition Comments
R. E. Taxes	\$2,000	Subject was difficult to see from the front due to the many
Assessed Value	\$185,700	vehicles and utility trailers parked out front. There were several
Zoning Classification	Residential	people there either moving or working on the property as you can see from the subject photos. Subject conforms to the
Property Type	SFR	neighborhood and is the same floor plan as many of the compa
Occupancy	Occupied	found. Streets weren't very busy and power lines were observe
Ownership Type	Fee Simple	The yard appeared to be maintained and from what I could see it didn't appear that any immediate exterior construction repairs
Property Condition	Average	were needed.
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Partially Visible	
Road Type	Public	
Road Type	Public	

Location Type	Suburban	Neighborhood Comments			
Local Economy	Improving	Convenient and desirable location close to schools, Fort			
Sales Prices in this Neighborhood	Low: \$135,000 High: \$211,000	Campbell Army Base and the conveniences of the city. No park or amenities located immediately inside. Powerlines observed,			
Market for this type of property	Increased 3 % in the past 6 months.	little to no REO activity and no boarded up homes.			
Normal Marketing Days	<30				

by ClearCapital

**DRIVE-BY BPO** 

Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	934 Sugarcane Way	2683 Elkmont Drive	2643 Elkmont Drive	1039 Hedge Apple Dive
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37040	37040	37040	37040
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.57 1	0.52 1	0.31 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$175,000	\$156,400	\$175,000
List Price \$		\$175,000	\$156,400	\$175,000
Original List Date		06/06/2019	06/13/2019	05/13/2019
DOM · Cumulative DOM	•	13 · 14	1 · 7	1 · 38
Age (# of years)	14	20	19	17
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Split Foyer	2 Stories Contemporary	2 Stories Contemporary	1 Story Split Level
# Units	1	1	1	1
Living Sq. Feet	2,062	1,781	1,667	1,917
Bdrm · Bths · ½ Bths	3 · 3	3 · 2 · 1	3 · 2 · 1	3 · 3
Total Room #	10	10	9	10
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car	Attached 2 Car(s)
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	100%	50%	100%	100%
Basement Sq. Ft.	651	90	816	654
Pool/Spa				
Lot Size	0.32 acres	0.43 acres	1.09 acres	0.30 acres
Other				

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Inferior in sq footage, garage stalls and basement size. Still close in proximity and similar in age.
- Listing 2 Superior to the subject in lot size and basement size although inferior in sq footage and garage stalls.
- Listing 3 Most similar to the subject based on sq footage, style, garage size, distance and age.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

by ClearCapital

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#### Recent Sales Subject Sold 1 Sold 2 Sold 3 \* Street Address 934 Sugarcane Way 2630 Holly Rock Drive 970 Sugarcane Way 1045 Wisteria Court City, State Clarksville, TN Clarksville, TN Clarksville, TN Clarksville, TN Zip Code 37040 37040 37040 37040 **Datasource** Tax Records MLS MLS MLS Miles to Subj. 0.39 1 0.13 1 0.38 1 **Property Type** SFR SFR SFR SFR Original List Price \$ --\$181,000 \$180,000 \$189,900 List Price \$ \$181,000 \$180,000 \$189,900 Sale Price \$ --\$178,000 \$180,000 \$189,900 Type of Financing Conventional Other Va **Date of Sale** --01/29/2019 05/03/2019 06/10/2019 **DOM** · Cumulative DOM -- - -- $21 \cdot 43$ 46 · 105 6 · 58 20 14 15 14 Age (# of years) Condition Average Average Average Average Sales Type Fair Market Value Fair Market Value Fair Market Value Location Neutral ; Residential Neutral: Residential Neutral ; Residential Neutral ; Residential View Neutral; Residential Neutral; Residential Neutral; Residential Neutral; Residential 2 Stories Traditional 2 Stories Traditional 2 Stories Traditional Style/Design 2 Stories Split Foyer 1 # Units 1 1 1 2,062 2,062 2,208 2,062 Living Sq. Feet Bdrm · Bths · ½ Bths 4 · 3 3 · 3 $4 \cdot 2 \cdot 1$ 4 · 3 Total Room # 10 11 10 Attached 2 Car(s) Attached 2 Car(s) Attached 1 Car Attached 2 Car(s) Garage (Style/Stalls) Yes Yes Yes Yes Basement (Yes/No) 100% 50% 25% 50% Basement (% Fin) Basement Sq. Ft. 651 651 160 651 Pool/Spa ----0.32 acres Lot Size 0.30 acres 0.45 acres 0.29 acres Other **Net Adjustment** --\$0 \$0 \$0 \$178,000 \$180,000 \$189,900 **Adjusted Price**

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Very similar to the subject based on sq footage, lot size, garage size, style and proximity. No adjustments needed.
- **Sold 2** Closest in proximity to the subject and also very similar based on most features. Superior in sq footage and lot size but inferior in basement size and garage stalls. No adjustments needed due to balancing of features.
- **Sold 3** Most similar to subject based on all characteristics including age, proximity, sq footage, style and garage size. No adjustments needed.

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Current Listing S	Status	Not Currently L	isted	Listing Histor	v Comments		
Listing Agency/Firm		According to the MLS the subject was last sold on 1/15/2008					
Listing Agent Name		for \$150,000.					
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$186,900	\$186,900		
Sales Price	\$186,900	\$186,900		
30 Day Price	\$186,900			
Comments Regarding Pricing S	trategy			

Based on recent listing and sales data and without knowing anything regarding the interior condition of the home, I priced the subject at \$186,900. Most weight was placed on Sold Comps 1 and 2. I'm aware that my pricing is outside of the current list comp value range but there is not a comparable on the market that is as large as the subject. The list comps are priced around \$98 per sq ft and I've priced the subject at about \$90 per sq without knowing the interior condition and based on the most recent sold comps within the subdivision.

Client(s): Wedgewood Inc

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 26700072 Effective: 06/20/2019 Page: 6 of 16

# **Subject Photos**

**DRIVE-BY BPO** 



Front



Front



Front



Front



Address Verification



Side

# **Subject Photos**

**DRIVE-BY BPO** 



Side



Side



Side



Side



Side



Street

# **Subject Photos**

DRIVE-BY BPO







Street

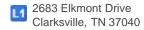


Street

Clarksville, TN 37040 Lc

# **Listing Photos**

**DRIVE-BY BPO** 





Front

2643 Elkmont Drive Clarksville, TN 37040



Front

1039 Hedge Apple Dive Clarksville, TN 37040



Front

Clarksville, TN 37040

## **Sales Photos**

**DRIVE-BY BPO** 





Front

970 Sugarcane Way Clarksville, TN 37040



Front

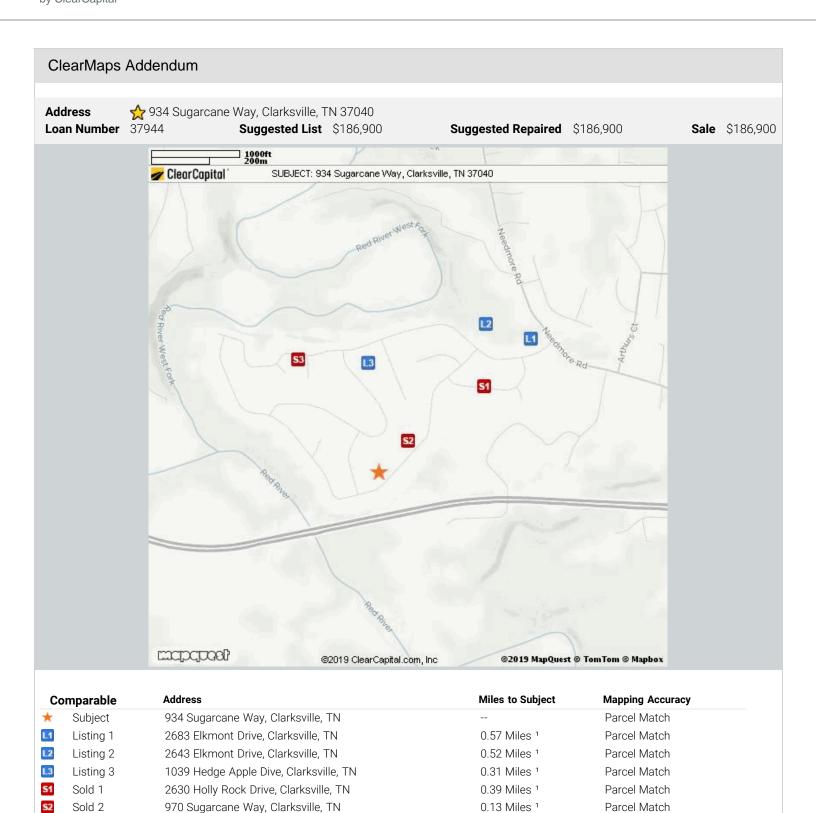
1045 Wisteria Court Clarksville, TN 37040



**S**3

Sold 3

**DRIVE-BY BPO** 



<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

1045 Wisteria Court, Clarksville, TN

0.38 Miles <sup>1</sup>

Parcel Match

Clarksville, TN 37040

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

by ClearCapital

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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**Broker Information** 

by ClearCapital

Broker Name Felicia Waller Company/Brokerage Keller Williams Realty

License No 337515 Address 1843 Kaitlyn Virginia Ct Clarksville

TN 37042 **License Expiration**08/01/2020 **License State**TN

Phone 4234530908 Email stellabelle2828@gmail.com

Broker Distance to Subject 1.87 miles Date Signed 06/20/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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