Victorville, CA 92392 Lo

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	9915 Le Panto Road, Victorville, CA 92392 03/11/2020 38230 NA	Order ID Date of Report APN County	6647034 03/11/2020 3136-051-17- San Bernardir	 28153621
Tracking IDs				
Order Tracking ID	Aged BPO CITI	Tracking ID 1	Aged BPO CITI	
Tracking ID 2		Tracking ID 3		

General Conditions						
Owner	Catamount Properties 2018 LLC	Condition Comments				
R. E. Taxes	\$3,895	Subject is decent in appeal with tile roofing and established				
Assessed Value	\$331,500	landscaping along with larger capacity garage and portico. The				
Zoning Classification	Residential	square footage and room counts are common for the build as well as the lot size. Normal wear and tear updating should be				
Property Type	SFR	expected though subject is assumed to be move in ready. A full				
Occupancy	Occupied	interior inspection is needed for the most accurate value.				
Ownership Type	Fee Simple	Improved properties are still common so some level of updating may be needed to meet average market standards. Parameters				
Property Condition	Average	for search used were: 6 months sale date, 2 mile radius, +- 400				
Estimated Exterior Repair Cost	\$0	ft, +-5 year age difference. 3 sold comps and 3 list comps				
Estimated Interior Repair Cost	s <b>t</b> \$0	were returned. Comps chosen are similar in marketability and amenity as well as location, unless otherwise noted due to a lack				
Total Estimated Repair	\$0	of available comps. This report is completed assuming subject				
НОА	No	was built using standard builder grade materials with no				
Visible From Street	Visible	assumed updating.				
Road Type	Public					

Neighborhood & Market Da	ıta				
Location Type	Rural	Neighborhood Comments			
Local Economy	Stable	The market remains dominated by traditional sales with the			
Sales Prices in this Neighborhood	Low: \$109,000 High: \$538,000	majority of the homes sold in the last 6 months having been FMV. The market values have shown an average increase of			
Market for this type of property	Remained Stable for the past 6 months.	around 3.6% for the last 12 months but have shown a total increase of 0.03% in the past month. Standard seller			
Normal Marketing Days <90		concessions remain at 3% sale price. Average marketing time at 70 days. Median GLA for SFR is 2037. Data based on two madius and 6 month sale date.			

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	Subject	Listing 1	Lieting 2	1:
	•	-	Listing 2	Listing 3 *
Street Address	9915 Le Panto Road	11233 Verde St	11450 Verbena Rd	9985 Appleton St
City, State	Victorville, CA	Oak Hills, CA	Phelan, CA	Victorville, CA
Zip Code	92392	92344	92371	92392
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.57 1	1.28 1	0.29 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$369,000	\$449,000	\$405,000
List Price \$		\$369,000	\$449,000	\$405,000
Original List Date		11/05/2019	10/07/2019	02/13/2020
DOM · Cumulative DOM	·	126 · 127	155 · 156	26 · 27
Age (# of years)	24	21	26	20
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	2,342	2,462	2,639	2,516
Bdrm · Bths · ½ Bths	3 · 3	4 · 2	3 · 2	4 · 3 · 1
Total Room #	9	7	6	7
Garage (Style/Stalls)	Attached 5+ Car(s)	Attached 3 Car(s)	Attached 3 Car(s)	Attached 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.86 acres	2.28 acres	5 acres	1 acres
Other	Patio, porch	Patio, porch	Patio, porch	Patio, porch

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Similar in build, interior appears to need average updating though move in ready with no major updating having been done in recent years, similar in location though larger in lot size away from community.
- **Listing 2** Similar in build, interior appears to need average updating though move in ready with no major updating having been done in recent years, similar in location though much larger in lot size in more rural community, lack of comps.
- **Listing 3** Similar in build, interior has had some partial updating in recent years to kitchen and flooring and appears move in ready, equal in location.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	9915 Le Panto Road	9825 Le Panto Rd	10772 Zing Rd	11221 Anaconda Ave
City, State	Victorville, CA	Phelan, CA	Phelan, CA	Victorville, CA
Zip Code	92392	92371	92371	92392
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.11 1	1.75 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$359,900	\$460,000	\$399,900
List Price \$		\$359,900	\$430,000	\$399,900
Sale Price \$		\$355,000	\$435,000	\$395,000
Type of Financing		0 Conv	0 Conv	1k Conv
Date of Sale		12/04/2019	11/15/2019	11/20/2019
DOM · Cumulative DOM		30 · 70	67 · 106	20 · 50
Age (# of years)	24	24	25	21
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	2,342	2,164	2,208	2,516
Bdrm · Bths · ½ Bths	3 · 3	3 · 2	4 · 3	4 · 3 · 1
Total Room #	9	6	7	7
Garage (Style/Stalls)	Attached 5+ Car(s)	Attached 3 Car(s)	Attached 2 Car(s)	Attached 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa			Pool - Yes Spa - Yes	
Lot Size	0.86 acres	0.85 acres	5 acres	0.83 acres
Other	Patio, porch	Sun room	Workshop	Patio, porch
Net Adjustment		+\$11,200	-\$59,000	-\$9,100
Adjusted Price		\$366,200	\$376,000	\$385,900

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

38230

**\$370,000**• As-Is Value

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Similar in build, interior appears to need average updating though move in ready with no major updating having been done in recent years, equal in location. +6200 sqft, +4K bath, +6K garage, -5K Sunroom
- **Sold 2** Similar in location though larger in lot size, similar in build, interior shows minimal signs of updating or repairs needed with minor value updating having been done in recent years, move in ready, superior pool amenity and workshop, barn ans stables, lack of comps. +4700 sqft, -7K room, +9K garage, -20K pool, -15K workshop, -20700 lot, -10K stables
- **Sold 3** Equal in location, similar in build, interior shows minimal signs of updating or repairs needed with minor value updating having been done in recent years, move in ready. -6100 sqft, -7K room, -2K bath, +6K garage

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Subject Sale	es & Listing His	tory					
Current Listing Status Not		Not Currently I	Not Currently Listed		Listing History Comments		
Listing Agency/Firm			No priors				
Listing Agent Na	me						
Listing Agent Pho	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$380,000	\$380,000			
Sales Price	\$370,000	\$370,000			
30 Day Price	\$355,000				
Comments Pagarding Pricing St	Comments Degarding Pricing Strategy				

#### **Comments Regarding Pricing Strategy**

Adjustments to the comps have been made, where necessary, to bring the comps as close to subject as possible for accurate pricing. The most weight has been placed on sold comp 1 which is most similar in amenity and condition. Subject is located in a populated area that can be marketed to most average home buyers. Subject list price should be competitive with the available list comps for maximum exposure with pricing emphasis placed on the pending list comps. 90 day marketing times are uncommon in this area so an increased list price above available list comps would be needed if 90+ day marketing time is the goal. Value is based on exterior only and the assumption the interior is in average condition. Any discrepancies in this assumption could affect the suggested value either way.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Side



Side



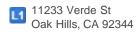
Street

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# **Listing Photos**





**Front** 

11450 Verbena Rd Phelan, CA 92371



Front

9985 Appleton St Victorville, CA 92392



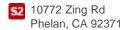
Front

## **Sales Photos**



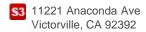


Front





Front

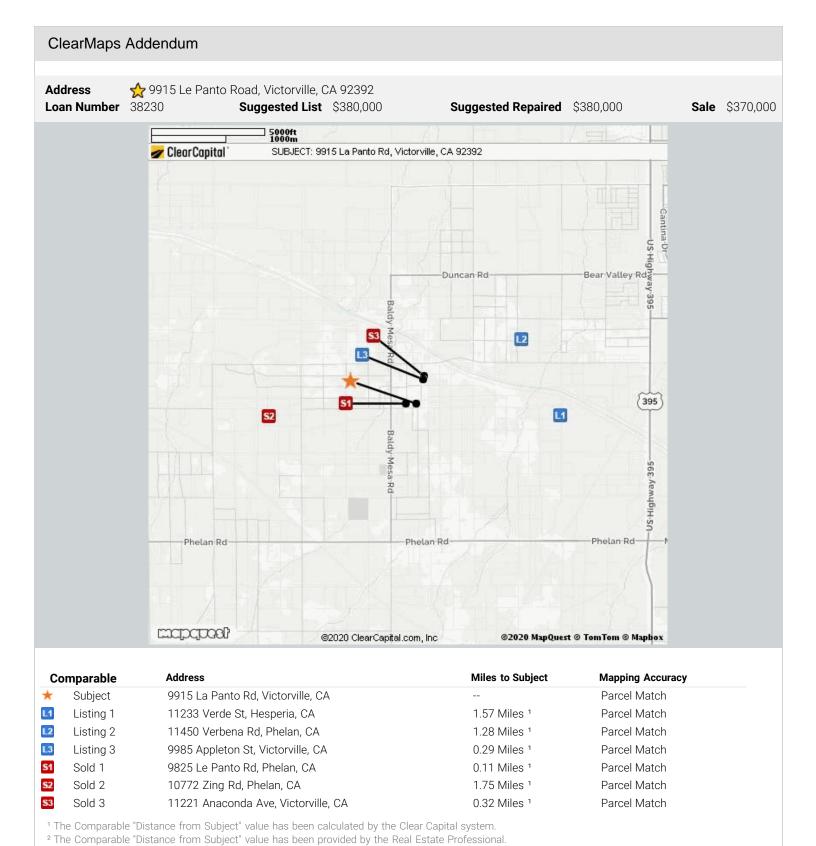




Front

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## Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Jessica Lynn Lewis 1 Company/Brokerage Elite REO Services

License No 01733706 Address 13735 Kiowa Rd Apple Valley CA

92308

License Expiration 12/27/2022 License State CA

Phone 7607845224 Email jessica.lewis@elitereo.com

**Broker Distance to Subject** 14.13 miles **Date Signed** 03/11/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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