by ClearCapital

# 3837 Cinnamon Way

Oceanside, CA 92057

38347 Loan Number **\$385,000**• As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

Address Inspection Date Loan Number Borrower Name	3837 Cinnamon Way, Oceanside, CA 92057 03/18/2020 38347 CAT	Order ID Date of Report APN County	6663315 03/19/2020 160-422-35-0 San Diego	Property ID	28216100
Tracking IDs					
Order Tracking ID	Aged BPO CITI_2	Tracking ID 1	Aged BPO CITI_	2	
Tracking ID 2		Tracking ID 3			

General Conditions							
Owner	Catamount Properties 2018 LLC	Condition Comments					
R. E. Taxes	\$3,407	Interior was not inspected, no interior repairs noted. Observed					
Assessed Value	\$306,000	roof having loose rocks / gravel, roof was uninspected and					
Zoning Classification	SFR	condition is unknown. No other visual signs of significant damage or repairs needed. Subject is in average condition. Will					
Property Type	SFR	need full interior inspection in order to interior condition.					
Occupancy	Occupied	Assumed interior condition similar to exterior condition. Subject					
Ownership Type	Fee Simple	conforms to other properties in neighborhood. Subject has average curb appeal. Subject has low traffic noise.					
Property Condition	Average	average curb appear. Subject has low traffic holds.					
Stimated Exterior Repair Cost \$0							
Estimated Interior Repair Cost	\$0						
Total Estimated Repair	\$0						
НОА	Oceana 760-918-1660						
Association Fees	\$392 / Month (Pool,Landscaping,Greenbelt)						
Visible From Street	Visible						
Road Type	Public						

Neighborhood & Market Da	ata						
Location Type	Suburban	Neighborhood Comments					
Local Economy	Stable	Subject Neighborhood high demand, homes listed in					
Sales Prices in this Neighborhood	Low: \$194,750 High: \$444,888	neighborhood have average Marketing Time of 30 days before accepting an offer or average total days on market between 60					
Market for this type of property	Increased 3 % in the past 6 months.	to 90 days. Homes sell at 98.2 % of list price. Minimal seller credits given. Subject neighborhood desirability due to proximity					
Normal Marketing Days	<30	to shopping, schools, and freeways. Subject neighborhood consists mostly of suburban residential homes. Very minimal distressed sales past 12 months.					

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	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	3837 Cinnamon Way	3713 Clove Way	3890 Vista Campana S Unit 8	3747 Vista Campana S Unit 45
City, State	Oceanside, CA	Oceanside, CA	Oceanside, CA	Oceanside, CA
Zip Code	92057	92057	92057	92057
Datasource	Title Company	MLS	MLS	MLS
Miles to Subj.		0.19 1	0.35 1	0.38 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$395,000	\$375,000	\$412,000
List Price \$		\$395,000	\$375,000	\$412,000
Original List Date		03/02/2020	02/21/2020	03/13/2020
DOM · Cumulative DOM		15 · 17	25 · 27	6 · 6
Age (# of years)	45	45	49	49
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story tradtional	1 Story tradtional	1 Story tradtional	1 Story tradtional
# Units	1	1	1	1
Living Sq. Feet	1,347	1,292	1,292	1,600
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 1 · 1	2 · 2
Total Room #	5	5	4	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.05 acres	0.03 acres	0.05 acres	0.04 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Listing is similar to Subject due to similar design style, and build type, and condition. Listing smaller GLA compared to subject. Listing and subject similar in build and quality. Both have similar designs, subject similar in age. Most emphasis placed on listing 1 due to similar design, build and condition compared to subject. Listing has smaller lot size compared to subject. Listing is within .19 miles from subject.
- **Listing 2** Listing is inferior to subject. Listing chosen due to similar design style and type of property Listing smaller GLA compared to subject. Listing older in age in age compared to subject. Listing similar lot size compared to subject. listing .35 miles from subject, close in proximity.
- **Listing 3** Listing is superior to subject due to superior condition Listing larger GLA compared to listing. Subject is .38 miles from subject property. Chose comp due to similar design and type of home compared to subject, similar design compared to subject. listing has smaller Lot size compared to subject. listing older in age compared to subject.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	3837 Cinnamon Way	3705 Sesame Way	3719 Rosemary Way	3841 Rosemary Way
City, State	Oceanside, CA	Oceanside, CA	Oceanside, CA	Oceanside, CA
Zip Code	92057	92057	92057	92057
Datasource	Title Company	MLS	Public Records	MLS
Miles to Subj.		0.21 1	0.20 1	0.08 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$419,900	\$385,000	\$374,999
List Price \$		\$419,900	\$385,000	\$374,999
Sale Price \$		\$409,000	\$385,000	\$377,000
Type of Financing		Conv	Cash	Cash
Date of Sale		01/09/2020	09/20/2019	04/17/2019
DOM · Cumulative DOM		60 · 61	11 · 11	27 · 27
Age (# of years)	45	45	44	44
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story tradtional	1 Story traditional	1 Story traditional	1 Story tradtional
# Units	1	1	1	1
Living Sq. Feet	1,347	1,347	1,347	1,292
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	2 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.05 acres	0.05 acres	0.05 acres	0.05 acres
Other				
Net Adjustment		\$0	\$0	+\$4,125
Adjusted Price		\$409,000	\$385,000	\$381,125

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comp is superior to subject. Comp similar GLA compared to subject. Comp is .21 miles from subject. Similar architectural style compared to subject. Comp similar design. Comp similar in age compared to subject. Comp has smaller lot than subject property.
- **Sold 2** Comp is similar to subject property Comp similar in age compared to subject. Comp has smaller lot size compared to subject property. Comp similar GLA compared to subject. Most emphasis placed on Comp 2, due to design type, similar condition and size, close proximity. Comp is also 1 story similar to subject Comp is close proximity to subject .20 miles from subject. Comp similar design and architecture compared to subject.
- **Sold 3** Comp is inferior to subject. Comp has smaller lot size compared to subject. Comp is in similar design style and type of home. Comp smaller GLA compared to Subject property. Comp newer in age compared to subject. Comp is .08 miles from subject. Comp similar design and architecture compared to subject. +\$4,125 GLA adjustment

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Subject Sale	es & Listing H	istory					
Current Listing S	Current Listing Status Not Currently Listed		Listing History Comments				
Listing Agency/Firm Listing Agent Name			Subject listed on 9/13/2019 - then cancelled on 03/12/2020. Most recent sale was on 07/19/2019. No recent MLS sold info.				
Listing Agent Ph # of Removed Lis	one stings in Previous 1	<b>2</b> 1					
Months # of Sales in Pre		1					
Months	12	'					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
				Sold	07/19/2019	\$309,000	Tax Records
09/13/2019	\$399,900	03/12/2020	\$385,000	Cancelled	03/12/2020	\$385,000	MLS

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$385,000	\$385,000		
Sales Price	\$385,000	\$385,000		
30 Day Price	\$385,000			
Comments Regarding Pricing Strategy				

Price conclusion at list price at \$385,000 AS IS price, \$385,000 REPAIRED price. Price conclusion based upon comparison to sold and listing comps. Price ranges of sold properties between \$381,125 to \$409,000 Typical marketing time for subject neighborhood is 30 days.

## Clear Capital Quality Assurance Comments Addendum

Reviewer's Comp proximity is the cause of the variance. Current comps are closer to the subject than those in the prior report.

The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect Notes the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Side



Side



Street



Street

**DRIVE-BY BPO** 

# **Subject Photos**



Street



Other



Other



Other

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**DRIVE-BY BPO** 

# **Listing Photos**





Front

3890 Vista Campana S Unit 8 Oceanside, CA 92057



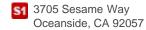
Front

3747 Vista Campana S Unit 45 Oceanside, CA 92057



Front

# **Sales Photos**





Front

3719 Rosemary Way Oceanside, CA 92057



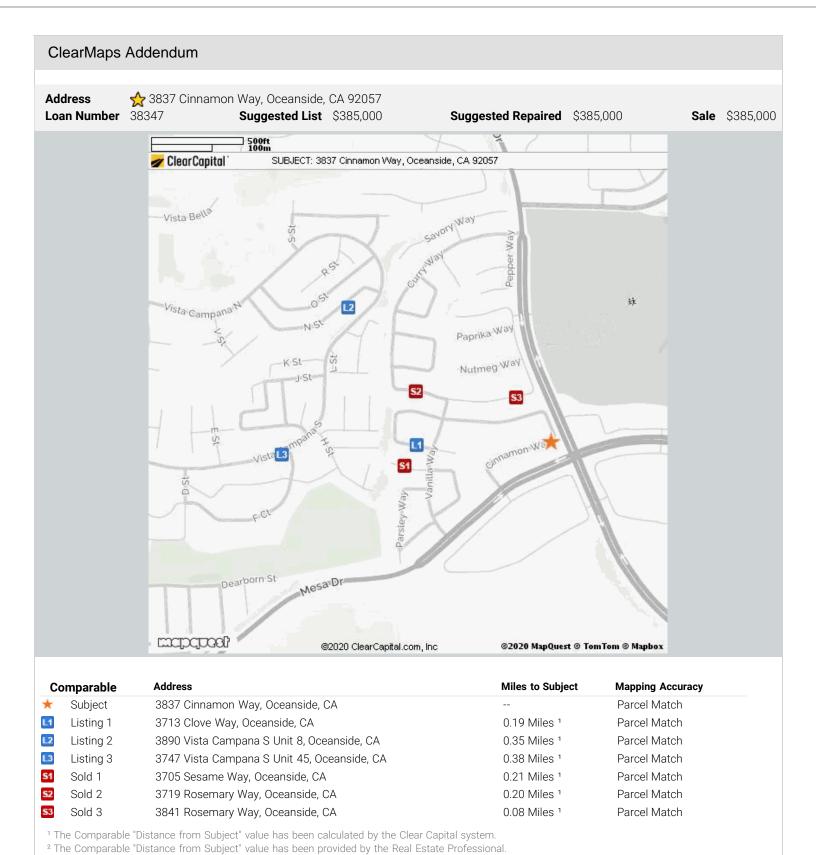
Front

3841 Rosemary Way Oceanside, CA 92057



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## Addendum: Report Purpose

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## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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# Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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# Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Thaison Tran Company/Brokerage Keller Williams real estate

License No 01891156 Address 3028 VIA DENISE CARLSBAD CA

92010 License Expiration 11/14/2022 License State CA

Phone 7602129194 Email ttran84@gmail.com

**Broker Distance to Subject** 2.84 miles **Date Signed** 03/19/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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