34 W SAN JOAQUIN STREET UNIT 8

SALINAS, CA 93901

38370 Loan Number **\$345,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	34 W San Joaquin Street Unit 8, Salinas, CA 93901 09/16/2020 38370 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6839929 09/16/2020 002-917-008 Monterey	Property ID	28799950
Tracking IDs					
Order Tracking ID	0914_BPO_Updates	Tracking ID 1	0914_BPO_Update	es	
Tracking ID 2		Tracking ID 3			

Owner	Catamount Properties 2018 Llc	Condition Comments		
R. E. Taxes	\$2,212	Subject property appears to be in average to good condition		
Assessed Value	\$320,000	based on an exterior visual inspection. Front and both sides of the property were checked and no need for repairs or damage		
Zoning Classification	Condominium	was noted. Roof appears to be in average condition.		
Property Type	Condo	was noted. Noon appears to be in average condition.		
Occupancy	Occupied			
Ownership Type	Fee Simple			
Property Condition	Average			
Estimated Exterior Repair Cost	\$0			
Estimated Interior Repair Cost	\$0			
Total Estimated Repair	\$0			
НОА	San Joaquin Manor (831) 646-2125			
Association Fees	\$328 / Month (Pool,Landscaping,Insurance,Greenbelt)			
Visible From Street	Visible			
Road Type	Public			

Neighborhood & Market Da	ıta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Subject property is located in a very convenient location. I block
Sales Prices in this Neighborhood	Low: \$250,000 High: \$399,000	from county offices and 3 blocks from downtown. 4 Blocks from Hartnell College, Washington Middle school and Salinas High.
Market for this type of property	Remained Stable for the past 6 months.	Easy access to main commuting arteries. Most homes in this area conform equally in age, style and condition. Market activity
Normal Marketing Days	<90	is improving given shortage of inventory and steadily increasing demand.

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	Subject	Listing 1	Listing 2 *	Listing 3
0			<u> </u>	
Street Address	34 W San Joaquin Street Unit 8	409 Tyler Place,#F	1823 Cherokee Drive,#2	1875 Cherokee Drive,#2
City, State	Salinas, CA	Salinas, CA	Salinas, CA	Salinas, CA
Zip Code	93901	93906	93906	93906
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		2.53 1	3.61 1	3.50 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$285,000	\$291,900	\$289,900
List Price \$		\$285,000	\$291,900	\$289,900
Original List Date		09/04/2020	09/12/2020	08/12/2020
DOM · Cumulative DOM		12 · 12	4 · 4	6 · 35
Age (# of years)	35	33	36	36
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	1	1
_ocation	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
/iew	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Condo	1 Story Condo	2 Stories Condo	2 Stories Condo
# Units	1	1	1	1
Living Sq. Feet	972	932	1,083	1,083
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	3 · 1 · 1	3 · 1 · 1
Total Room #	4	4	5	5
Garage (Style/Stalls)	Attached 1 Car	Detached 1 Car	Carport 1 Car	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
_ot Size	.02 acres	.02 acres	.02 acres	.02 acres

^{*} Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Single level style condo, compares similar to subject in all characteristics and components. Different zip code.
- Listing 2 2 Story style condo, compares superior to subject in square footage and 1/2 bathroom but inferior location.
- Listing 3 2 Story style condo, compares superior to subject in square footage and 1/2 bath but similar in all other characteristics and components. Inferior location.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

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Zip Code Datasource Miles to Subj. Property Type Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition	34 W San Joaquin Street Unit 8 Salinas, CA 93901 MLS Condo	1055 Riker Street,#2 Salinas, CA 93901 MLS 0.15 Condo \$399,000	520 Cayuga ,#6, Salinas, CA 93901 MLS 0.63 ¹ Condo \$350,000	30 W San Joaquin Stree Unit #3 Salinas, CA 93901 MLS 0.02 ¹ Condo
Datasource Miles to Subj. Property Type Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition	93901 MLS Condo 	93901 MLS 0.15 ¹ Condo \$399,000	93901 MLS 0.63 ¹ Condo	93901 MLS 0.02 ¹
Zip Code Datasource Miles to Subj. Property Type Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition Sales Type	MLS Condo	MLS 0.15 ¹ Condo \$399,000	MLS 0.63 ¹ Condo	MLS 0.02 ¹
Miles to Subj. Property Type Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition	 Condo 	0.15 ¹ Condo \$399,000	0.63 ¹ Condo	0.02 1
Property Type Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition	Condo 	Condo \$399,000	Condo	
Original List Price \$ List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition		\$399,000		Condo
List Price \$ Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition		• •	\$350,000	
Sale Price \$ Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition		¢200,000	4000,000	\$339,000
Type of Financing Date of Sale DOM · Cumulative DOM Age (# of years) Condition		\$389,000	\$365,000	\$339,000
Date of Sale DOM · Cumulative DOM Age (# of years) Condition		\$380,000	\$365,000	\$330,000
DOM · Cumulative DOM Age (# of years) Condition		Conventional	Conventional	Cash
Age (# of years) Condition		04/24/2020	09/15/2020	04/14/2020
Condition		22 · 74	15 · 102	28 · 67
	35	32	27	35
Sales Type	Average	Average	Average	Average
		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	1	1	2	1
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Condo	1 Story Condo	1 Story Condo	2 Stories Condo
# Units	1	1	1	1
Living Sq. Feet	972	936	1,080	1,000
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 2	2 · 1
Total Room #	4	4	4	4
Garage (Style/Stalls)	Attached 1 Car	Detached 1 Car	None	Detached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.02 acres	.02 acres	.03 acres	.02 acres
Other				
Net Adjustment		-\$3,500	-\$19,500	\$0

^{*} Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Single level style condo, compares similar to subject in all characteristics, components and amenities. Square footage -\$3,500
- **Sold 2** Single level style condo, compares superior in square footage and 1 bathroom. Similar in all other characteristics. square footage -9500 1 bathroom -\$10,000
- Sold 3 2 Story style condo compares similarly to subject in all characteristics and components. Same floor plan.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

06/27/2020

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MLS

Subject Sales & Listing Hi	story	
Current Listing Status	Currently Listed	Listing History Comments
Listing Agency/Firm	Coldwell Banker Realty	Subject property is currently listed.
Listing Agent Name	Mark Delano Vincent	
Listing Agent Phone	(831) 688-6461	
# of Removed Listings in Previous 1 Months	2 0	
# of Sales in Previous 12 Months	0	
Original List Original List Date Price	Final List Final List Date Price	Result Result Date Result Price Source

Marketing Strategy		
	As Is Price	Repaired Price
Suggested List Price	\$355,000	\$355,000
Sales Price	\$345,000	\$345,000
30 Day Price	\$340,000	
Comments Regarding Pricing S	trategy	

\$359,900

\$359,900

09/08/2020

My conclusion of value is based on the best and most similar comps available in the most immediate market area. I give more weight to sale 1. Current market conditions indicate properties will sell for the highest and best price. Listings are priced lower than sales because they are in a different market and there are no comparable listings currently in subjects market area. I do not price subject property same as sale 3 even thou they are similar because sale 3 was a cash sale.

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Clear Capital Quality Assurance Comments Addendum

Reviewer's Broker's conclusion reflects a market price for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the price conclusion appears to be adequately supported. Due to a lack of more similar comps available, these search parameters were expanded in order to provide comps from the subject's competitive market area that reflect current market conditions

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DRIVE-BY BPO

Subject Photos



Front



Back



Street



Address Verification



Street

DRIVE-BY BPO

Listing Photos





Front

1823 Cherokee Drive,#2 Salinas, CA 93906



Front

1875 Cherokee Drive,#2 Salinas, CA 93906



Front

DRIVE-BY BPO

Sales Photos





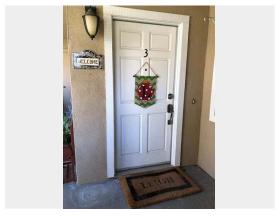
Front

520 Cayuga ,#6, Salinas, CA 93901



Front

30 W San Joaquin Street Unit #3 Salinas, CA 93901



Front

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ClearMaps Addendum

Address Loan Number 38370

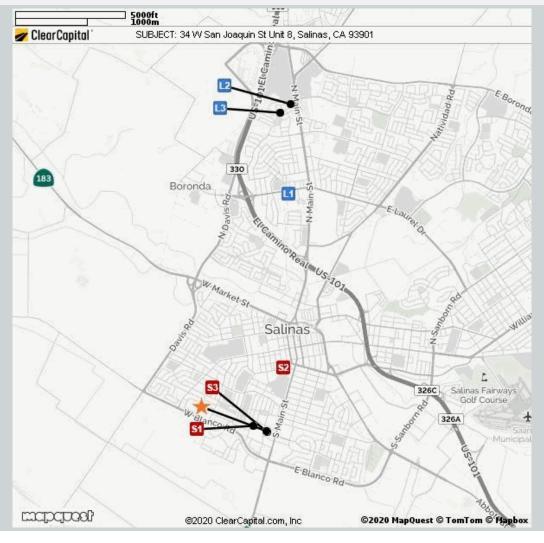
DRIVE-BY BPO

☆ 34 W San Joaquin Street Unit 8, Salinas, CA 93901

Suggested List \$355,000

Suggested Repaired \$355,000

Sale \$345,000



Comparable	Address	Miles to Subject	Mapping Accuracy
* Subject	34 W San Joaquin Street Unit 8, Salinas, CA 93901		Parcel Match
Listing 1	409 Tyler Place,#F, Salinas, CA 93906	2.53 Miles ¹	Parcel Match
Listing 2	1823 Cherokee Drive,#2, Salinas, CA 93906	3.61 Miles ¹	Parcel Match
Listing 3	1875 Cherokee Drive,#2, Salinas, CA 93906	3.50 Miles ¹	Parcel Match
Sold 1	1055 Riker Street,#2, Salinas, CA 93901	0.15 Miles ¹	Parcel Match
Sold 2	520 Cayuga ,#6,, Salinas, CA 93901	0.63 Miles ¹	Parcel Match
Sold 3	30 W San Joaquin Street Unit #3, Salinas, CA 93901	0.02 Miles 1	Parcel Match

¹ The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

by ClearCapital

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

Report Instructions

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Broker Information

Broker Name Gabriela Sanchez Company/Brokerage Century 21 Showcase Realtors

License No 01464235 **Address** 1544 Constitution Boulevard Salinas CA 93905

License Expiration 11/11/2020 License State CA

Phone 8312295354 Email gabrie9806@gmail.com

Broker Distance to Subject 3.66 miles **Date Signed** 09/16/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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