Phoenix, AZ 85019

38414 Loan Number **\$214,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3631 W Vermont Avenue, Phoenix, AZ 85019 08/24/2019 38414 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6301881 08/26/2019 145-16-086 Maricopa	Property ID	27129994
Tracking IDs					
Order Tracking ID	CITI_BPO_08.23.19	Tracking ID 1	CITI_BPO_08.23.7	19	
Tracking ID 2		Tracking ID 3			

Owner	CATAMOUNT PROPERTIES	Condition Comments
R. E. Taxes	\$1,298	The subject property appeared to be in overall average ext
Assessed Value	\$128,800	condition with no major, urgent repairs needed.
Zoning Classification	Residential	
Property Type	SFR	
Occupancy	Vacant	
Secure? Yes		
(The doors appear to be secured.)		
Ownership Type	Fee Simple	
<b>Property Condition</b>	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ta			
Location Type	Suburban	Neighborhood Comments		
Local Economy	Improving	Market conditions and property values are improving within this		
Sales Prices in this NeighborhoodLow: \$150,000 High: \$300,000Market for this type of propertyIncreased 2 % in the past 6 months.		area. REO/SS are less than 5% of recent sales and listings in th area.		
Normal Marketing Days	<90			

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	3631 W Vermont Avenue	3101 W Elm St	3601 W Campbell Ave	3813 W Hazelwood St
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85019	85017	85019	85019
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.89 1	0.91 1	0.84 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$224,900	\$234,900	\$224,900
List Price \$		\$224,900	\$234,900	\$219,900
Original List Date		08/10/2019	07/10/2019	07/28/2019
DOM · Cumulative DOM	•	5 · 16	14 · 47	28 · 29
Age (# of years)	54	65	59	60
Condition	Average	Average	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,844	2,123	1,923	1,593
Bdrm · Bths · ½ Bths	5 · 2	5 · 2 · 1	3 · 3	4 · 2
Total Room #	8	10	6	8
Garage (Style/Stalls)	None	Carport 1 Car	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				Pool - Yes
Lot Size	0.17 acres	0.20 acres	0.16 acres	0.16 acres
Other	None	None	None	None

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** This comp is superior to the subject in terms of GLA and similar room count and superior in Lot size and inferior in Age.GLA: \$2700 + bedroom: \$0 + bathroom: \$-1000 + age: \$1100 + garage: -\$500 + lot size: \$0 = total -\$3100
- **Listing 2** This comp is superior to the subject in terms of GLA and inferior room count and inferior in Lot size and inferior in Age.GLA: \$790 + bedroom: \$4000 + bathroom: \$0 + age: \$0 + garage: -\$1000 + lot size: \$0 Condition -\$10000 = total -\$7790
- Listing 3 This comp is superior to the subject in terms of GLA and inferior room count and inferior in Lot size and inferior in AgeGLA: \$2500 + bedroom: \$2000 + bathroom: \$0 + age: \$0 + garage: -\$1000 + lot size: \$0 + Pool:-\$3000 Condition -\$10000 = total -\$9500

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	3631 W Vermont Avenue	3601 W Pasadena Ave	4013 W San Juan Ave	5712 N 39th Ave
City, State	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ	Phoenix, AZ
Zip Code	85019	85019	85019	85019
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.31 1	0.50 1	0.49 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$217,500	\$211,900	\$220,000
List Price \$		\$217,500	\$211,900	\$219,999
Sale Price \$		\$217,500	\$215,000	\$220,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		05/14/2019	03/25/2019	05/31/2019
DOM · Cumulative DOM		14 · 17	13 · 40	16 · 50
Age (# of years)	54	62	52	53
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,844	1,727	1,832	1,972
Bdrm · Bths · ½ Bths	5 · 2	3 · 2	3 · 2	4 · 3
Total Room #	8	8	6	8
Garage (Style/Stalls)	None	None	Attached 2 Car(s)	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	0.18 acres	0.19 acres	0.16 acres
Other	None	None	None	None
Net Adjustment		-\$625	-\$4,450	-\$4,978
Adjusted Price		\$216,875	\$210,550	\$215,022

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** This comp is inferior to the subject in terms of GLA and inferior room count and superior in Lot size and inferior in Age.GLA: \$1100 + bed room: \$4000 + bathroom: \$0 + age: \$800 + garage: \$0 + lot size: \$0 Concessions -\$6525 = total \$-625
- **Sold 2** This comp is inferior to the subject in terms of GLA and inferior room count and superior in Lot size and superior in Age.GLA: \$0 + bed room: \$4000 + bathroom: \$0 + age: \$0 + garage: -\$2000 + lot size: \$0 Concessions -\$6450= total -\$4450 This comp closed sale above its last list price, and this is likely due to seller concessions being provided.
- **Sold 3** This comp is superior to the subject in terms of GLA and inferior room count and inferior in Lot size and superior in Age.GLA: -\$1200 + bed room: \$2000 + bathroom: -\$2000 + age: \$0 + garage: \$0 + lot size: \$0 Concessions -\$3778 = total -\$4978 This comp closed sale above its last list price, and this is likely due to seller concessions being provided.

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Current Listing Status Not Currently Listed			Listing History	Comments			
Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm			Not Listed.				
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
				Sold	08/05/2019	\$184,000	Tax Records

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$222,000	\$222,000			
Sales Price	\$214,000	\$214,000			
30 Day Price	\$212,000				
Comments Pegarding Pricing St	Comments Degarding Prining Strategy				

### Comments Regarding Pricing Strategy

The subject property is a single family home, which is in overall average condition on the exterior. When searching for comps, the distance searched was 1 Mile and the time searched was 6 Months time. Sold comps were searched for beyond 3 Months Time to locate properties similar in GLA and condition. Since the subject is in average condition, emphasis was placed on using comps which were also in average condition. The market area has many recently remodeled or significantly updated homes, which were excluded from use in this report, because they are not most representative of the subject. Market conditions and property values are improving within this area. Per tax records, the subject's last sale was via a Trustee's Sale. The subject's bedroom count is unique for this area, and could not be bracketed by the sold comps. However, it is bracketed by the listing comps. The comps differing in bedroom count were adjusted for this difference. Comps within the subject's market area support a price which is higher than the subject's last sale. The subject property does not appear to have any negative site influences. The subject does not appear to be occupied. In addition, there are notices on the windows. The information on the notices is unable to be viewed clearly from the street.

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# Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Side

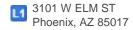


Side



Street

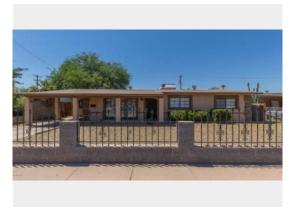
# **Listing Photos**





Front

3601 W CAMPBELL AVE Phoenix, AZ 85019



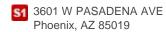
Front

3813 W HAZELWOOD ST Phoenix, AZ 85019



Front

# **Sales Photos**





Front

4013 W SAN JUAN AVE Phoenix, AZ 85019



Front

5712 N 39TH AVE Phoenix, AZ 85019



Front

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**DRIVE-BY BPO** 

Phoenix, AZ 85019 Loan Number

#### ClearMaps Addendum ☆ 3631 W Vermont Avenue, Phoenix, AZ 85019 **Address** Loan Number 38414 Suggested List \$222,000 Suggested Repaired \$222,000 **Sale** \$214,000 Clear Capital SUBJECT: 3631 W Vermont Ave, Phoenix, AZ 85019 W-Rose Ln W Kelm Dr Black Canyon Golf Cor W Rose Lin W Claremont St \_\_\_\_\_ W Rose LnQ W Keim Dr -W Cavalier Dr W Keim Dr N 36th W Berridge Ln **S**3 W-Solano Dr.S. √W Montebello Ave W Montebello Ave \$ Grand Ave W-Missouri Ave W Missouri Ave W-Missouri-Ave N-35th-Ave W Oregon Ave A-SI **S1** W Camelback Rd nelback-Rd-W-Gamelback-Rd L2 W-Campbell Av W Sells Dr W. Grandave -27th-Ave Alhambra Wilndian School Rd V-Indian-School-Rd W Clarendon Ave ‡ ©2019 MapQuest © TomTom © Mapbox mapapasi @2019 ClearCapital.com, Inc Address Miles to Subject Mapping Accuracy Comparable 3631 W Vermont Ave, Phoenix, AZ Parcel Match Subject L1 Listing 1 3101 W Elm St, Phoenix, AZ 0.89 Miles 1 Parcel Match L2 Listing 2 3601 W Campbell Ave, Phoenix, AZ 0.91 Miles 1 Parcel Match Listing 3 3813 W Hazelwood St, Phoenix, AZ 0.84 Miles 1 Parcel Match **S1** Sold 1 3601 W Pasadena Ave, Phoenix, AZ 0.31 Miles 1 Parcel Match S2 Sold 2 4013 W San Juan Ave, Phoenix, AZ 0.50 Miles 1 Parcel Match **S**3 Sold 3 5712 N 39th Ave, Phoenix, AZ 0.49 Miles 1 Parcel Match <sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

by ClearCapital

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

## **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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## **Broker Information**

by ClearCapital

Broker Name Matthew Desaulniers Company/Brokerage Sunny Life Real Estate LLC

License No BR638988000 Address 2315 E Pinchot Avenue Phoenix AZ

85016

**License Expiration** 06/30/2020 **License State** AZ

Phone 6023500495 Email mattdesaulniers@gmail.com

**Broker Distance to Subject** 6.53 miles **Date Signed** 08/26/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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