by ClearCapital

**38460 \$385,000** Loan Number • As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	225 S Tulip Street, Escondido, CA 92025 08/24/2019 38460 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6301881 08/25/2019 232-281-18-00 San Diego	Property ID	27129839
Tracking IDs					
Order Tracking ID	CITI_BP0_08.23.19	Tracking ID 1	CITI_BPO_08.23	3.19	
Tracking ID 2		Tracking ID 3			

#### **General Conditions**

Owner	Sangha , Kathy H / Sangha , Rebecca G
R. E. Taxes	\$3,552
Assessed Value	\$321,971
Zoning Classification	SFR
Property Type	SFR
Occupancy	Vacant
Secure?	Yes
(Subject appears secure, chain link fen vandalism or boarded windows)	ce at driveway, no signs of
Ownership Type	Fee Simple
Property Condition	Fair
Estimated Exterior Repair Cost	\$10,000
Estimated Interior Repair Cost	\$0
Total Estimated Repair	\$10,000
НОА	No
Visible From Street	Visible
Road Type	Public

#### **Condition Comments**

Home was gated at the driveway, limited view due to limited access. Signs posted on windows, could not access to read notices. Appears vacant. Roof shows signs of repairs and maintenance needed, repair cost only for reference for report purposes, will need an inspection from contractor to determine condition and true cost of repairs. Landscape shows signs of deferred maintenance and will need to be repaired. Interior was not inspected thus, no interior repairs noted. Will need full interior inspection in order to interior condition. Assumed interior condition is average condition for report purposes. Fair curb appeal.

## Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Subject Neighborhood high demand, homes listed in
Sales Prices in this Neighborhood	Low: \$320,000 High: \$630,000	neighborhood have average Marketing Time of 30 days before accepting an offer or average total days on market between 60
Market for this type of property	Increased 3 % in the past 6 months.	to 90 days. Homes sell at 99.1% of list price. Minimal seller credits given. Subject neighborhood desirability due to proximity
Normal Marketing Days	<30	to shopping, schools, and freeways. Subject neighborhood consists mostly of suburban residential homes. Very minimal distressed sales past 12 months.

by ClearCapital

## 225 S Tulip St

Escondido, CA 92025

**38460 \$385,000** Loan Number • As-Is Value

## **Current Listings**

·				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	225 S Tulip Street	542 W 2nd Ave	320 W 8th Ave	225 Clark St.
City, State	Escondido, CA	Escondido, CA	Escondido, CA	Escondido, CA
Zip Code	92025	92025	92025	92025
Datasource	Title Company	MLS	MLS	MLS
Miles to Subj.		0.34 <sup>1</sup>	0.63 <sup>1</sup>	0.98 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$399,000	\$414,900	\$429,000
List Price \$		\$399,000	\$414,900	\$439,000
Original List Date		08/15/2019	08/01/2019	06/04/2019
$DOM \cdot Cumulative DOM$		9 · 10	23 · 24	80 · 82
Age (# of years)	99	81	96	73
Condition	Fair	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	944	718	1,196	1,265
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	3 · 1	3 · 2
Total Room #	3	3	4	5
Garage (Style/Stalls)	Detached 2 Car(s)	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.28 acres	0.07 acres	0.16 acres	0.07 acres
Other				

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

## Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Listing is similar to subject. Listing chosen due to similar design style and type of property Listing smaller GLA compared to subject. Listing newer in age in age compared to subject. Listing smaller lot size compared to subject. listing .34 miles from subject, close in proximity. Listing smaller GLA compared to subject.
- Listing 2 Listing is superior to Subject due to similar design style, and build type, and condition. Listing larger GLA compared to subject. Listing and subject similar in build and quality. Both have similar designs, subject similar in age. Most emphasis placed on listing 2 due to similar design, build and condition compared to subject. Listing has smaller lot size compared to subject. Listing is within .63 mile from subject.
- Listing 3 SupListing is superior to subject due to superior condition Listing larger GLA compared to listing. Subject is .98 miles from subject property. Chose comp due to similar design and type of home compared to subject, similar design compared to subject. listing has smaller Lot size compared to subject. listing newer in age compared to subject. Listing superior condition compared to subject.

by ClearCapital

## 225 S Tulip St

Escondido, CA 92025

**38460 \$385,000** Loan Number • As-Is Value

## **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	225 S Tulip Street	735 W 9th Ave	308 S Tulip St	404 W 4th Ave
City, State	Escondido, CA	Escondido, CA	Escondido, CA	Escondido, CA
Zip Code	92025	92025	92025	92025
Datasource	Title Company	MLS	Public Records	MLS
Miles to Subj.		0.48 <sup>1</sup>	0.06 <sup>1</sup>	0.46 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$395,000	\$394,000	\$399,000
List Price \$		\$375,000	\$394,000	\$399,000
Sale Price \$		\$395,000	\$385,000	\$390,000
Type of Financing		Fha	Conv	Conv
Date of Sale		08/19/2019	03/22/2019	02/08/2019
DOM $\cdot$ Cumulative DOM	·	46 · 46	39 · 37	42 · 42
Age (# of years)	99	92	99	91
Condition	Fair	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story traditional	1 Story traditional	1 Story traditional	1 Story traditional
# Units	1	1	1	1
Living Sq. Feet	944	988	900	816
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	2 · 1 · 1	2 · 1
Total Room #	3	3	3	3
Garage (Style/Stalls)	Detached 2 Car(s)	None	Detached 1 Car	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.28 acres	0.15 acres	0.25 acres	0.16 acres
Other				
Net Adjustment		-\$3,300	-\$200	+\$9,600
Adjusted Price		\$391,700	\$384,800	\$399,600

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Comp is superior to subject. Comp has smaller lot size compared to subject. Comp is in similar design style and type of home. Comp larger GLA compared to Subject property. Comp newer in age compared to subject. Comp is .48 miles from subject. Comp similar design and architecture compared to subject. \$-3,300 - GLA adjustment
- **Sold 2** Comp is superior to subject. Comp smaller GLA compared to subject. Comp is .06 miles from subject. Similar architectural style compared to subject. Comp similar design. Comp similar in age compared to subject. Comp has smaller lot than subject property. Most emphasis placed on Comp 2, due to design type, similar condition and size, close proximity. +\$3,300 GLA adjustment -\$3500 1/2 bath addition
- **Sold 3** Comp is superior to subject property Comp older in age compared to subject. Comp has smaller lot size compared to subject property. Comp similar GLA compared to subject. Comp is also 1 story similar to subject Comp is close proximity to subject .46 miles from subject. +\$9,600 GLA adjustment

225 S Tulip St Escondido, CA 92025 **\$385,000** • As-Is Value

38460

Loan Number

## Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		No listing or sales history past 12 months.					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

# Marketing Strategy As Is Price Repaired Price Suggested List Price \$385,000 \$395,000 Sales Price \$385,000 \$395,000 30 Day Price \$385,000 - Comments Regarding Pricing Strategy -

Price conclusion at list price at \$385,000 AS IS price, \$395,000 REPAIRED price. Price conclusion based upon comparison to sold and listing comps. Price ranges of sold properties between \$391,700 to \$405,550 Typical marketing time for subject neighborhood is 30 days.

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

by ClearCapital

# 225 S Tulip St38460Escondido, CA 92025Loan Number

**\$385,000** • As-Is Value

## **Subject Photos**





Front



Address Verification



Street



Street



Street

by ClearCapital

\$385,000 • As-Is Value

## **Subject Photos**



Other



Other







Other



Other

by ClearCapital

## 225 S Tulip St Escondido, CA 92025

\$385,000 38460 Loan Number As-Is Value

## **Listing Photos**

542 W 2nd Ave Escondido, CA 92025 L1



Front



320 W 8th Ave Escondido, CA 92025



Front

225 Clark St. Escondido, CA 92025 L3



Front

by ClearCapital

## 225 S Tulip St Escondido, CA 92025

\$385,000 38460 Loan Number As-Is Value

## **Sales Photos**

S1 735 W 9th Ave Escondido, CA 92025



Front





Front



404 W 4th Ave Escondido, CA 92025

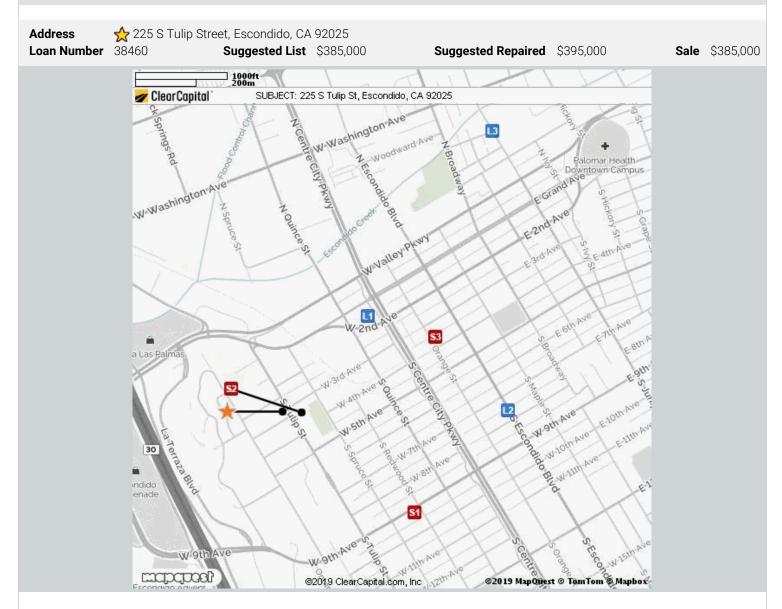


Front

by ClearCapital

38460

#### ClearMaps Addendum



Cor	nparable	Address	Miles to Subject	Mapping Accuracy	
*	Subject	225 S Tulip St, Escondido, CA		Parcel Match	
L1	Listing 1	542 W 2nd Ave, Escondido, CA	0.34 Miles 1	Parcel Match	
L2	Listing 2	320 W 8th Ave, Escondido, CA	0.63 Miles 1	Parcel Match	
L3	Listing 3	225 Clark St., Escondido, CA	0.98 Miles 1	Parcel Match	
<b>S1</b>	Sold 1	735 W 9th Ave, Escondido, CA	0.48 Miles 1	Parcel Match	
<b>S</b> 2	Sold 2	308 S Tulip St, Escondido, CA	0.06 Miles 1	Parcel Match	
<b>S</b> 3	Sold 3	404 W 4th Ave, Escondido, CA	0.46 Miles 1	Parcel Match	

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Addendum: Report Purpose

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## Addendum: Report Purpose - cont.

## **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area. Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

by ClearCapital

## 225 S Tulip St

Escondido, CA 92025

**38460** \$385,000 Loan Number • As-Is Value

## **Broker Information**

Broker Name	Thaison Tran	Company/Brokerage	Keller Williams real estate
License No	01891156	Address	3028 VIA DENISE CARLSBAD CA 92010
License Expiration	11/14/2022	License State	CA
Phone	7602129194	Email	ttran84@gmail.com
Broker Distance to Subject	13.78 miles	Date Signed	08/25/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by Iaw. 8) I maintain errors and omissions insurance, to the extent required by state Iaw, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.