Hesperia, CA 92345

38501

\$281,000

As-Is Value Loan Number

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

Address Inspection Date Loan Number Borrower Name	17985 Sequoia Street, Hesperia, CA 92345 08/24/2019 38501 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6301881 08/26/2019 0399-134-10 San Bernardi		27129987
Tracking IDs					
Order Tracking ID	CITI_BPO_08.23.19	Tracking ID 1	CITI_BPO_08.2	3.19	
Tracking ID 2		Tracking ID 3			

General Conditions					
Owner	Saucedo Francisco L	Condition Comments			
R. E. Taxes	\$2,748	Subject design is sought after for the area with tile roofing i			
Assessed Value	\$253,500	single story home. The curb appeal is average with minimal			
Zoning Classification	SFR	landscaping. The square footage and room counts are conforthe build as well as the lot size. Normal wear and tear			
Property Type	SFR	updating should be expected though the most recent MLS			
Occupancy	Occupied	states that subject is in need of additional repairs and upda			
Ownership Type	Fee Simple	A full interior inspection is needed for the most accurate va Improved properties are still common so some level of upd			
Property Condition	Average	may be needed to meet average market standards. Pa			
Estimated Exterior Repair Cost	\$0	for search used were: 6 months sale date, 1 mile radius, +-			
Estimated Interior Repair Cost	Interior Repair Cost \$0	sqft, +-15 years age difference. Relaxed search parameter			
Total Estimated Repair	\$0	 used in age due to lack of comps based on limited inventor order to find the most relevant comps. This report is compl 			
НОА	No	assuming subject was built using standard builder grade			
Visible From Street Visible		materials with no assumed updating.			
Road Type	Public				

Neighborhood & Market Da	nta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Stable	Subjects area is a typically older area that is mixed with all			
Sales Prices in this Neighborhood	Low: \$180,000 High: \$340,000	different aged, styled, and sized homes. The lot sizes can from one to the next with larger lots next door to smaller lots.			
Market for this type of property	Remained Stable for the past 6 months.	and larger lots next door to even larger lots. The homes can be in close proximity to railroad tracks, commercial buildings,			
Normal Marketing Days	<90	industrial buildings, and undeveloped lots. Subjects neighborhood is located in the center of its area with two major roadways to the North and South, both leading to freeway access and desired amenities.			

38501 Loan Number **\$281,000**• As-Is Value

by ClearCapital

Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	17985 Sequoia Street	17268 Manzanita St	18338 Deodar St	18374 Birch St
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.96 1	0.92 1	0.74 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$279,900	\$280,000	\$285,000
List Price \$		\$274,900	\$273,000	\$285,000
Original List Date		05/31/2019	06/27/2019	08/19/2019
DOM · Cumulative DOM		86 · 87	59 · 60	6 · 7
Age (# of years)	21	29	29	15
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	2,002	1,807	1,674	1,628
Bdrm · Bths · ½ Bths	4 · 2	3 · 2	3 · 2	3 · 2
Total Room #	8	7	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.47 acres	0.72 acres	0.56 acres	0.45 acres
Other	Patio, porch	Patio, porch	Patio, porch	Patio, porch

^{*} Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Similar in build and appeal, interior appears to need average updating though move in ready, equal in location.
- **Listing 2** Similar in build and overall appeal, interior appears to need average updating though potential repairs should be expected, equal in location.
- Listing 3 Similar in build and overall appeal, interior has had some partial updating recently and appears move in ready, equal in location.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

38501

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	17985 Sequoia Street	18051 Birch St	17242 Manzanita St	18138 Sycamore St
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.61 1	0.98 1	0.43 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$287,000	\$268,000	\$320,000
List Price \$		\$284,997	\$255,000	\$329,000
Sale Price \$		\$285,000	\$255,000	\$324,500
Type of Financing		5923 Fha	4k Conv	4500 Va
Date of Sale		05/01/2019	04/22/2019	08/01/2019
DOM · Cumulative DOM	·	133 · 162	52 · 92	57 · 118
Age (# of years)	21	17	28	23
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	2,002	1,815	1,736	2,287
Bdrm · Bths · ½ Bths	4 · 2	3 · 2	3 · 2	3 · 2 · 1
Total Room #	8	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.47 acres	0.46 acres	0.72 acres	0.45 acres
Other	Patio, porch	Patio, porch	Patio, porch	Patio, porch
Net Adjustment		-\$1,500	+\$25,300	-\$41,000
Adjusted Price		\$283,500	\$280,300	\$283,500

^{*} Sold 2 is the most comparable sale to the subject.

¹ Comp's "Miles to Subject" was calculated by the system.

² Comp's "Miles to Subject" provided by Real Estate Professional.

³ Subject \$/ft based upon as-is sale price.

38501 Loan Number **\$281,000**As-Is Value

by ClearCapital

Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Equal in location, similar in build and appeal, interior appears clean and ready for move in with minimal expected updating. +6500 sqft, +7K room, -15K cond
- **Sold 2** Similar in build and overall appeal, interior appears to need average updating though potential repairs should be expected, equal in location. +3500 age, +8K roof, +9300 sqft, -2500 lot, +7K room
- Sold 3 Similar in build and overall appeal, interior has had some partial updating recently and appears move in ready, equal in location. 35K cond, -10K sqft, +7K room, -3K bath

Client(s): Wedgewood Inc

Property ID: 27129987

Effective: 08/24/2019

Page: 4 of 14

Hesperia, CA 92345 Loan Number

\$281,000 As-Is Value

38501

by ClearCapital

Subject Sal	es & Listing His	tory					
Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		Recently canceled listing noted below, MLS states updating is needed. No other MLS history					
Listing Agent Name							
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	1					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
05/23/2019	\$290,000			Cancelled	08/07/2019	\$290,000	MLS

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$291,000	\$291,000		
Sales Price	\$281,000	\$281,000		
30 Day Price	\$271,000			
Comments Degarding Pricing Strategy				

Comments Regarding Pricing Strategy

Comps that are closest in appeal and condition have been given the most weight in determining the final value conclusion with adjustments for inferior or superior qualities made and noted where possible. Subject is located in a populated area that can be marketed to most average home buyers. Due to increasing interest rates and low inventory subject list price should be competitive with the available list comps for maximum exposure while bracketing within the sold comps. 90 day marketing times are unlikely in this area for FMV properties so if the desire is to obtain 90+ day marketing time then an increased list price above available list comps will be needed. Value is based on exterior only and the assumption the interior is in average condition. Any discrepancies in this assumption could affect the suggested value either way.

Client(s): Wedgewood Inc

Property ID: 27129987

Page: 5 of 14

Hesperia, CA 92345 Loan Number

\$281,000• As-Is Value

38501

by ClearCapital

Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 27129987 Effective: 08/24/2019 Page: 6 of 14

DRIVE-BY BPO

Subject Photos



Front



Address Verification



Side



Side



Street

38501 Loan Number **\$281,000**• As-Is Value

by ClearCapital

Listing Photos



17268 Manzanita St Hesperia, CA 92345



Front



18338 Deodar St Hesperia, CA 92345



Front



18374 Birch St Hesperia, CA 92345



Front

Sales Photos





Front

\$2 17242 Manzanita St Hesperia, CA 92345



Front

18138 Sycamore St Hesperia, CA 92345



Front

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DRIVE-BY BPO

Hesperia, CA 92345 Loan Number

ClearMaps Addendum ☆ 17985 Sequoia Street, Hesperia, CA 92345 **Address** Loan Number 38501 Suggested List \$291,000 \$291,000 **Sale** \$281,000 Suggested Repaired Spring Valley Clear Capital SUBJECT: 17985 Sequoia St, Hesperia, CA 92345 Indian River Dr Sunburst Rd Pahute Rd Silica Rd -Huerta-St Thorn Jasmine St Victor Valley tasmine-St Lindero St College Francesca-Rd Pitache S/ Capri SA Manzanita St Sycamore St Alder St 3 Alder St ch St Birch St Birch St Catalpa-St Catalpa St Hackberry St Hackberry St dar St Deodar St us St Eucalyptus St Eucalyptus St mas-St Verano St Talisma n st & mapapesi @2019 Clear Capital.com, Inc. @2019 MapQuest @ TomTom @ Mapbox Address Miles to Subject Mapping Accuracy Comparable Subject 17985 Sequoia St, Hesperia, CA Parcel Match L1 Listing 1 17268 Manzanita St, Hesperia, CA 0.96 Miles 1 Parcel Match L2 Listing 2 18338 Deodar St, Hesperia, CA 0.92 Miles 1 Parcel Match L3 Listing 3 18374 Birch St, Hesperia, CA 0.74 Miles 1 Parcel Match **S1** Sold 1 18051 Birch St, Hesperia, CA 0.61 Miles 1 Parcel Match S2 Sold 2 17242 Manzanita St, Hesperia, CA 0.98 Miles 1 Parcel Match **S**3 Sold 3 18138 Sycamore St, Hesperia, CA 0.43 Miles 1 Parcel Match ¹ The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

² The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

Hesperia, CA 92345 Loan Number

38501

\$281,000• As-Is Value

by ClearCapital

Addendum: Report Purpose

Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 27129987

Page: 11 of 14

Loan Number

38501

\$281,000 As-Is Value

Hesperia, CA 92345

Addendum: Report Purpose - cont.

Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 27129987

Page: 12 of 14

38501 Loan Number **\$281,000**• As-Is Value

by ClearCapital

Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 27129987 Effective: 08/24/2019 Page: 13 of 14

38501

\$281,000 As-Is Value

Loan Number

Broker Information

by ClearCapital

Broker Name Elite REO Services Jessica Lynn Lewis 1 Company/Brokerage

13735 Kiowa Rd Apple Valley CA License No 01733706 Address

92308

License State License Expiration 12/27/2022 CA

Phone 7607845224 Email jessica.lewis@elitereo.com

Broker Distance to Subject 4.30 miles **Date Signed** 08/25/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

> Client(s): Wedgewood Inc Property ID: 27129987 Effective: 08/24/2019 Page: 14 of 14