by ClearCapital

38561

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	336 Bobwhite Drive, Paso Robles, CA 93446 08/27/2019 38561 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6305484 08/27/2019 009-576-066 San Luis Obis	Property ID	27157991
Tracking IDs					
Order Tracking ID Tracking ID 2	CITI_BPO_08.26.19 - v2	Tracking ID 1 Tracking ID 3	CITI_BPO_08.26.	19 - v2	

#### **General Conditions**

R. E. Taxes		Condition Comments
R. E. Taxes	\$2,258	From drive-by view subject appears to be vacant and in average
Assessed Value	\$199,309	condition. Nothing noted for needed repairs. Conforms to
Zoning Classification	R4	neighborhood though it would be on the larger side based on tax records. MLS shows 1440 sf. Good curb appeal.
Property Type	Manuf. Home	
Occupancy	Vacant	
Secure? Yes		
(Has been winterized and under care of	f maintenance company)	
Ownership Type Fee Simple		
Property Condition Average		
Estimated Exterior Repair Cost		
Estimated Interior Repair Cost		
Total Estimated Repair	\$0	
НОА	Quail Run 805-238-2999	
Association Fees	\$160 / Month (Pool,Landscaping,Other: clubhouse)	
Visible From Street Visible		
Road Type	Public	

### Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	Gated community 55+ of manufacture homes on owned lots.
Sales Prices in this Neighborhood	Low: \$170,000 High: \$325,000	Only development in the community like this so comps were in short supply. Close to parks and shopping. Very little REO/Short
Market for this type of property	Remained Stable for the past 6 months.	sale activity. No boarded up homes.
Normal Marketing Days	<30	

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### 336 Bobwhite Dr

Paso Robles, CA 93446

**38561** 

\$275,000 • As-Is Value

### **Current Listings**

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	336 Bobwhite Drive	342 Bobwhite Drive	295 Quail Summit	339 Quail Summit
City, State	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA
Zip Code	93446	93446	93446	93446
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.03 <sup>1</sup>	0.15 1	0.14 <sup>1</sup>
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$	\$	\$305,000	\$319,000	\$299,900
List Price \$		\$309,700	\$319,000	\$299,900
Original List Date		06/18/2019	07/04/2019	05/13/2019
DOM · Cumulative DOM		13 · 70	33 · 54	85 · 106
Age (# of years)	35	38	33	36
Condition	Average	Average	Average	Fair
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Beneficial ; City Skyline
Style/Design	Other Manufactured	Other Manufactured	Other Manufactured	Other Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,775	1,488	1,848	2,040
Bdrm $\cdot$ Bths $\cdot$ ½ Bths	2 · 2	2 · 2	3 · 2	2 · 2 · 1
Total Room #	7	6	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.12 acres	0.11 acres	0.19 acres	0.25 acres
Other	none	large covered patio	none	Garage is actually a carpor

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 A few doors down on same street. Subject is larger +\$11,000, comps as superior patio/porch -\$5,000. Subject has garage +\$5,000. Comp is pending.

Listing 2 Comp is larger -\$3,000, comp has larger lot -\$6,000, comp has 3rd bedroom -\$3,000, subject has garage +\$5,000. comp is pending

Listing 3 I gave a rating of 'fair' on this comp has it just looks 'tired' and dated. Garage is open on the rear so it really is a carport that has a front door. Comp is larger -\$11,000, comp has larger lot -\$11,000, comp has superior view -\$5,000, subject is in superior condition +15,000, subject has a true garage +\$5,000, subject has superior landscape +\$2,000. Comp is still active.

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### 336 Bobwhite Dr

Paso Robles, CA 93446

**38561 \$2** Loan Number • A

\$275,000 • As-Is Value

### **Recent Sales**

	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	336 Bobwhite Drive	230 Lark Dr	240 Partridge Avenue	327 Partridge Avenue
City, State	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA	Paso Robles, CA
Zip Code	93446	93446	93446	93446
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.15 <sup>1</sup>	0.09 1	0.04 1
Property Type	Manuf. Home	Manufactured	Manufactured	Manufactured
Original List Price \$		\$250,000	\$349,000	\$279,900
List Price \$		\$250,000	\$349,000	\$279,900
Sale Price \$		\$233,000	\$335,000	\$268,000
Type of Financing		Cash	Cash	Cash
Date of Sale		04/10/2019	04/30/2019	03/18/2019
$DOM \cdot Cumulative DOM$	·	41 · 64	12 · 62	25 · 67
Age (# of years)	35	34	34	42
Condition	Average	Average	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	Other Manufactured	Other Manufactured	Other Manufactured	Other Manufactured
# Units	1	1	1	1
Living Sq. Feet	1,775	1,440	1,440	1,488
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	3 · 2
Total Room #	7	6	6	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Detached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.12 acres	0.18 acres	0.13 acres	0.11 acres
Other	none	none	complete remodel with premium upgrades.	some renovations
Net Adjustment		+\$21,900	-\$11,000	-\$1,000
Adjusted Price		\$254,900	\$324,000	\$267,000

\* Sold 3 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** Though comp would be considered 'average' it still appears to be a bit 'tired'. +\$10,000, subject is larger +\$14,000, comp has larger lot -\$5,000. Comp does not have 433A +\$2,900.

**Sold 2** Subject is larger +\$14,000, comp is in superior condition -\$15,000, comp has superior landscape/patio -\$10,000

**Sold 3** Subject is larger +\$14,000, comp is in superior condition -\$15,000

### by ClearCapital

### 336 Bobwhite Dr

Paso Robles, CA 93446

\$275,000 38561 As-Is Value Loan Number

### Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm			last listed ir	n 2013, trustee sale	e 07/09/2019		
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$289,000	\$289,000			
Sales Price	\$275,000	\$275,000			
30 Day Price	\$270,000				
Comments Regarding Pricing Strategy					

#### Comments Regarding Pricing Strategy

Comps were rare as the gated community that subject is located is the only one in the community with owned lots with manufactured homes. Adjusted values are all over the place and some of this is not knowing for sure which ones have a certified 433A certificate. Verified the best I could. Only 3 active and 3 sold comps on own lots were available in the entire community. Gave most weight to S3 as primary and S2/S1 as secondary. large bracket after adjustments. list prices and the actual sold prices based on the sold comps of 4% -5%. Value given is based on subject being 'average' in condition though from the outside it may be in good condition thus I would recommend an interior BPO to confirm actual condition which could change valuation conclusion.

## 336 Bobwhite Dr

Paso Robles, CA 93446

 38561
 \$275,000

 Loan Number
 • As-Is Value

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**336 Bobwhite Dr** Paso Robles, CA 93446 38561 Loan Number

\$275,000 • As-Is Value

## **Subject Photos**



Front



Address Verification



Street



Other

by ClearCapital

### 336 Bobwhite Dr Paso Robles, CA 93446

38561 Loan Number

\$275,000 As-Is Value

## **Listing Photos**

342 Bobwhite Drive L1 Paso Robles, CA 93446



Front



295 Quail Summit Paso Robles, CA 93446



Front



339 Quail Summit Paso Robles, CA 93446



Front

by ClearCapital

### **336 Bobwhite Dr** Paso Robles, CA 93446

**38561** Loan Number

\$275,000 • As-Is Value

## **Sales Photos**

S1 230 Lark Dr Paso Robles, CA 93446



Front





Front

327 Partridge AvenuePaso Robles, CA 93446



Front

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**38561 \$275,000** Loan Number • As-Is Value

#### ClearMaps Addendum Address ☆ 336 Bobwhite Drive, Paso Robles, CA 93446 Loan Number 38561 Suggested List \$289,000 Suggested Repaired \$289,000 Sale \$275,000 200ft 0 💋 Clear Capital SUBJECT: 336 Bobwhite Dr, Paso Robles, CA 93446 White ġ ysückle En O3K Meadow Ln w Lin Oak Meadow Lo L2 L3 Quail-Smt Quail-Smt Bobwhite Nightingale-Ave -Partridge 3 **S1** Bob **S**3 L1 Partridge-Ave ø uall Lark Dr (-Run Lark Dr ood Rd Sherwood Rd Sherwood Rd mabdhog! @2019 ClearCapital.com, Inc. ©2019 MapQuest © TomTom © Mapbox

Co	mparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	336 Bobwhite Dr, Paso Robles, CA		Parcel Match
L1	Listing 1	342 Bobwhite Drive, Paso Robles, CA	0.03 Miles 1	Parcel Match
L2	Listing 2	295 Quail Summit, Paso Robles, CA	0.15 Miles 1	Parcel Match
L3	Listing 3	339 Quail Summit, Paso Robles, CA	0.14 Miles 1	Parcel Match
<b>S1</b>	Sold 1	230 Lark Dr, Paso Robles, CA	0.15 Miles 1	Parcel Match
<b>S</b> 2	Sold 2	240 Partridge Avenue, Paso Robles, CA	0.09 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	327 Partridge Avenue, Paso Robles, CA	0.04 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. \*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
 Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

by ClearCapital

### 336 Bobwhite Dr

Paso Robles, CA 93446

38561 Loan Number

\$275,000 • As-Is Value

### Broker Information

Broker Name	Gerald Dallons	Company/Brokerage	Gerald Dallons
License No	01334275	Address	1180 Beaver Creek Ln Paso Robles CA 93446
License Expiration	08/06/2023	License State	CA
Phone	8053200930	Email	jerrydallons@gmail.com
Broker Distance to Subject	1.85 miles	Date Signed	08/27/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.