# **DRIVE-BY BPO**

### **3015 DELTA AVENUE**

LONG BEACH, CA 90810

38761 Loan Number **\$640,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	3015 Delta Avenue, Long Beach, CA 90810 03/03/2021 38761 Champery Real Estate 2015 LLC	Order ID Date of Report APN County	7142930 03/04/2021 7312-026-026 Los Angeles	Property ID	29701138
Tracking IDs					
Order Tracking ID	0303_BPO_Update	Tracking ID 1	0303_BPO_Upda	te	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Champery Real Estate 2015 LLC	Condition Comments
R. E. Taxes	\$3,230	The subject property is currently listed an in good condition. MLS
Assessed Value	\$490,000	sheet is attached for review.
Zoning Classification	Residential	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Good	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	nta				
Location Type	Urban	Neighborhood Comments			
Local Economy	Stable	The subject property is located in a neighborhood that is within a			
Sales Prices in this Neighborhood	Low: \$620,000 High: \$670,000	mile of the city's amenities. 30-35% of listings and sold comps in the area are either short sales, REO sales or investor			
Market for this type of property	Remained Stable for the past 6 months.	remodeled resales; the different types of sales cause a wide range of values in the area.			
Normal Marketing Days	<180				

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	3015 Delta Avenue	2427 Pine Ave	2959 Eucalyptus Ave	1106 Chestnut Ave
City, State	Long Beach, CA	Long Beach, CA	Long Beach, CA	Long Beach, CA
Zip Code	90810	90806	90806	90813
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.31 1	0.82 1	2.37 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$640,000	\$679,000	\$699,000
List Price \$		\$640,000	\$679,000	\$699,000
Original List Date		01/25/2021	01/29/2021	02/16/2021
DOM · Cumulative DOM		14 · 38	30 · 34	11 · 16
Age (# of years)	80	75	78	107
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,276	1,134	1,334	1,404
Bdrm · Bths · ½ Bths	2 · 1	2 · 1	3 · 1	3 · 2
Total Room #	3	3	4	5
Garage (Style/Stalls)	Detached 2 Car(s)	Detached 1 Car	Detached 2 Car(s)	Detached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa	Pool - Yes			
Lot Size	0.13 acres	0.12 acres	0.15 acres	0.17 acres
Other	None	None	None	None

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Listing one is a standard sale with a similar lot and less living area. Smaller garage with other amenities similar to the subject.
- Listing 2 Listing two is a standard sale with a larger lot and similar living area. One more bedroom and similar garage.
- Listing 3 Listing three is a standard sale with a larger lot and more living area. More total rooms and a smaller detached garage.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	3015 Delta Avenue	3070 Golden Ave	3217 Chestnut Ave	3236 Daisy Ave
City, State	Long Beach, CA	Long Beach, CA	Long Beach, CA	Long Beach, CA
Zip Code	90810	90806	90806	90806
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.54 1	0.91 1	0.77 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$629,900	\$599,900	\$658,900
List Price \$		\$639,900	\$599,900	\$658,900
Sale Price \$		\$640,000	\$650,000	\$655,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		10/28/2020	10/01/2020	11/05/2020
DOM · Cumulative DOM		6 · 34	5 · 36	31 · 59
Age (# of years)	80	77	75	77
Condition	Good	Good	Good	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary	1 Story Contemporary
# Units	1	1	1	1
Living Sq. Feet	1,276	1,215	1,149	1,188
Bdrm · Bths · ½ Bths	2 · 1	3 · 1	3 · 1	3 · 1
Total Room #	3	4	4	4
Garage (Style/Stalls)	Detached 2 Car(s)	Detached 2 Car(s)	Detached 2 Car(s)	Detached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa	Pool - Yes			
Lot Size	0.13 acres	0.12 acres	0.16 acres	0.14 acres
Other	None	None	None	None
Net Adjustment		-\$5,000	-\$5,000	-\$5,000
Adjusted Price		\$635,000	\$645,000	\$650,000

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Sold one is a standard sale with a similar lot and living area. One more bedroom and similar two car garage. Bedroom = \$-5,000
- **Sold 2** Sold two is a standard sale with a larger lot and less living area. One more bedroom and similar garage. Lot = \$-5,000 GLA = \$5,000 Bedroom = \$-5,000
- Sold 3 Sold three is a standard sale with a similar lot and living area. One more bedroom and similar garage. Bedroom = \$-5,000

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Current Listing Status		Currently Listed		Listing History Comments			
Listing Agency/Firm Keller Williams Pacific Estate		The subject is currently listed as a standard sale.					
Listing Agent Na	me	Ray Duran III					
Listing Agent Ph	one	323-401-7042					
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
11/30/2020	\$649,900			Pending/Contract	12/06/2020	\$649,900	MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$650,000	\$650,000			
Sales Price	\$640,000	\$640,000			
30 Day Price	\$610,000				
Comments Regarding Pricing Strategy					

#### Comments Regarding Pricing Strategy

The subject property did not appear to have deferred maintenance, per attached MLS sheet it is in good condition. The average lot for a SFR in the area is between 5,000 - 7,000 sq/ft, the subject has an average lot. The average GLA for 2 bed 1 bath is between 800 - 1,000 sq/ft, the subject has above average GLA for its amenities. Garages are common for the neighborhood. Search was expanded to 3 miles and sold back six months for most proximate comps. Due to high competition in the area, listings are valued below market to attract buyers and tend to sell above listing value like sold comps 1 and 2.

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# Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The current report is showing a large variance in as-is conclusions with the most current duplicate completed. The large variance appears due to **Notes** current report coming in line with subject's current listing which states subject is updated.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Side



Side



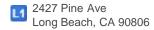
Street



Street

# **Listing Photos**

by ClearCapital





Front

2959 Eucalyptus Ave Long Beach, CA 90806



Front

1106 Chestnut Ave Long Beach, CA 90813



Front

# **Sales Photos**





Front

3217 Chestnut Ave Long Beach, CA 90806



Front

3236 Daisy Ave Long Beach, CA 90806



Front

by ClearCapital

#### ClearMaps Addendum **Address** 🗙 3015 Delta Avenue, Long Beach, CA 90810 Loan Number 38761 Suggested List \$650,000 **Sale** \$640,000 Suggested Repaired \$650,000 Clear Capital SUBJECT: 3015 Delta Ave, Long Beach, CA 90810 E 220th St E 29th St E Sepulveda Blvd E 28th St W Willow St Signal Hill E 21st 5t E 20th St E 15th St Gaspur E Anaheim St E 7th St LONG BEACH W Ocean Blvd 103 mapapasi @2021 ClearCapital.com, Inc ©2021 MapQuest © TomTom © Mapbox Address Miles to Subject **Mapping Accuracy** Comparable Subject 3015 Delta Avenue, Long Beach, CA 90810 Parcel Match Listing 1 2427 Pine Ave, Long Beach, CA 90806 1.31 Miles <sup>1</sup> Parcel Match Listing 2 2959 Eucalyptus Ave, Long Beach, CA 90806 0.82 Miles 1 Parcel Match Listing 3 1106 Chestnut Ave, Long Beach, CA 90813 2.37 Miles <sup>1</sup> Parcel Match **S1** Sold 1 3070 Golden Ave, Long Beach, CA 90806 0.54 Miles 1 Parcel Match S2 Sold 2 3217 Chestnut Ave, Long Beach, CA 90806 0.91 Miles 1 Parcel Match **S**3 Sold 3 3236 Daisy Ave, Long Beach, CA 90806 0.77 Miles 1 Parcel Match

The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.
The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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#### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Leonel Enrique Molina Jr. Company/Brokerage First Investments Realty &

Mortgage

License No 01720799 Address 3922 TWEEDY BLVD SOUTH GATE

CA 90280

License Expiration 01/02/2024 License State CA

Phone 5624120960 Email Imolinajrbroker@gmail.com

Broker Distance to Subject 9.11 miles Date Signed 03/03/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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