by ClearCapital

## 830 Penny Royal Ln

San Rafael, CA 94903

38898 Loan Number \$924,000

As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	830 Penny Royal Lane, San Rafael, CA 94903 10/10/2019 38898 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6366452 10/10/2019 178-013-23 Marin	Property ID	27391390
Tracking IDs					
Order Tracking ID	CITI_BPO_10.10.19	Tracking ID 1	CITI_BPO_10.10.	19	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Catamount Properties	Condition Comments
R. E. Taxes	\$10,979	The subject appears to be in average condition with no signs of
Assessed Value	\$816,666	deferred maintenance visible from exterior inspection.
Zoning Classification	NA	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
HOA	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data				
Suburban	Neighborhood Comments			
Stable	The subject is located in a suburban location that has close			
Low: \$350,000 High: \$1,500,000	proximity to schools, shops and major highways. The market is currently Stable. The average marketing time for similar			
Remained Stable for the past 6 months.	properties in the subject area is 120 days.			
<180				
	Suburban Stable Low: \$350,000 High: \$1,500,000 Remained Stable for the past 6 months.			

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	830 Penny Royal Lane	204 Oak Springs Dr	750 Las Colindas Rd	356 Oak Manor Dr
City, State	San Rafael, CA	San Anselmo, CA	San Rafael, CA	Fairfax, CA
Zip Code	94903	94960	94903	94930
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.83 1	0.08 1	1.92 ¹
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$925,000	\$995,000	\$975,500
List Price \$		\$925,000	\$995,000	\$975,500
Original List Date		09/27/2019	10/04/2019	09/06/2019
DOM · Cumulative DOM		9 · 13	6 · 6	15 · 34
Age (# of years)	64	42	64	64
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	2 Stories Contemporary	1 Story Ranch	1 Story Bungalow
# Units	1	1	1	1
Living Sq. Feet	1,513	1,833	1,513	1,284
Bdrm $\cdot$ Bths $\cdot$ ½ Bths	3 · 2	3 · 3	3 · 2	3 · 2
Total Room #	8	8	8	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.31 acres	0.21 acres	0.17 acres
Other	None	None	None	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Wonderful San Anselmo location with amazing views. This 3 bedroom 3 full bath home features new carpet and paint through out. Newer furnace and water heater. Kitchen with stainless steel appliances.
- **Listing 2** Classic Eichler style home nestled in wonderful San Rafael neighborhood! This home is ready for you to make it your own! Original details seen throughout, floor to ceiling windows, open floor plan with tons of natural light.
- **Listing 3** This 3 bed 2 bath home features a combination of vinyl plank & original hardwood floors, wood burning fireplace that has the perfect flow of both indoor/outdoor living.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	830 Penny Royal Lane	741 Las Colindas Rd	725 Bamboo Ter	716 Montecillo Rd
City, State	San Rafael, CA	San Rafael, CA	San Rafael, CA	San Rafael, CA
Zip Code	94903	94903	94903	94903
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.08 1	0.19 1	0.27 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$1,000,000	\$915,000	\$930,000
List Price \$		\$1,000,000	\$915,000	\$930,000
Sale Price \$		\$1,000,000	\$915,000	\$930,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		02/28/2019	07/17/2019	05/20/2019
DOM · Cumulative DOM	·	9 · 43	28 · 47	13 · 118
Age (# of years)	64	64	64	63
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Contemporary	1 Story Contemporary	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,513	1,555	1,831	1,786
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	2 · 2	4 · 2
Total Room #	8	8	7	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.14 acres	0.18 acres	0.15 acres	0.20 acres
Other	None	None	None	None
Net Adjustment		-\$5,796	-\$43,884	-\$37,424
Adjusted Price		\$994,204	\$871,116	\$892,576

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Highly sought after 3+ bedroom Eichler in mostly original condition. Located on a large corner lot in coveted Dixie School District. The spacious home features lovely indoor/outdoor living and mature gardens. GLA/-5796.
- **Sold 2** Much sought-after Terra Linda location near great schools! Beautiful Eichler w/lots of natural light including sun room. 3rd bedroom removed to create a true master suite w/walk-in closet. GLA/-43884,
- **Sold 3** Large Eichler fixer on a beautiful lot with views, gardens, many productive fruit trees, blueberry bushes, veggie gardens, front side and back yards. Newer insulated roof, new water heater big 2 car garage. GLA/-37674, Age/250

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Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		None					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 1	<b>2</b> 0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
08/17/2019	\$925,000	09/12/2019	\$925,000	Sold	09/23/2019	\$925,000	MLS

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$970,000	\$970,000		
Sales Price	\$924,000	\$924,000		
30 Day Price	\$880,000			
Comments Regarding Pricing S	trategy			
The subject property is loca	ted in a neighborhood of similar home	es of similar condition, style, and materials.		

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The price is based on the subject being in average condition. Comps are similar in characteristics, located within 1.92 miles and the sold comps **Notes** closed within the last 7 months. The market is reported as being stable in the last 6 months. The price conclusion is deemed supported.

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# **Subject Photos**



Front



Address Verification



Side



Side



Street



Other

San Rafael, CA 94903

# **Listing Photos**

by ClearCapital





Front

750 Las Colindas Rd San Rafael, CA 94903



Front

356 Oak Manor Dr Fairfax, CA 94930



Front

## **Sales Photos**

by ClearCapital





Front

725 Bamboo Ter San Rafael, CA 94903



Front

716 Montecillo Rd San Rafael, CA 94903



Front

**Sale** \$924,000

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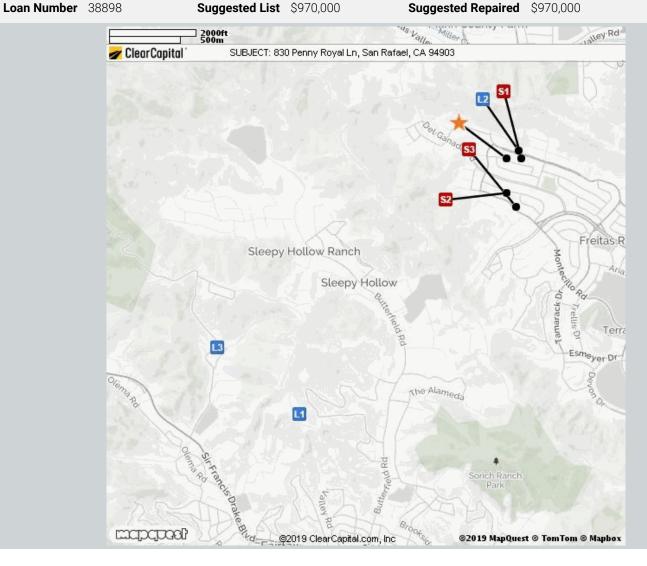
38898



**DRIVE-BY BPO** 

🗙 830 Penny Royal Lane, San Rafael, CA 94903

**Address** 



* S				
, 3	Subject	830 Penny Royal Ln, San Rafael, CA		Parcel Match
L1	isting 1	204 Oak Springs Dr, San Anselmo, CA	1.83 Miles <sup>1</sup>	Parcel Match
L2	isting 2	750 Las Colindas Rd, San Rafael, CA	0.08 Miles <sup>1</sup>	Parcel Match
L3	isting 3	356 Oak Manor Dr, Fairfax, CA	1.92 Miles <sup>1</sup>	Parcel Match
<b>S1</b> S	Sold 1	741 Las Colindas Rd, San Rafael, CA	0.08 Miles <sup>1</sup>	Parcel Match
<b>S2</b> S	Sold 2	725 Bamboo Ter, San Rafael, CA	0.19 Miles <sup>1</sup>	Parcel Match
<b>S3</b> S	Sold 3	716 Montecillo Rd, San Rafael, CA	0.27 Miles <sup>1</sup>	Parcel Match

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### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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#### Report Instructions - cont.

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personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name Rik Liddell Company/Brokerage berkshire hathaway

**License No** 01321139 **Address** 851 irwin san rafael CA 94901

**License Expiration** 10/26/2021 **License State** CA

Phone4153283719Emailrikliddell@usa.net

**Broker Distance to Subject** 3.99 miles **Date Signed** 10/10/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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