## **DRIVE-BY BPO**

**1288 23RD AVENUE** SAN FRANCISCO, CA 94122

39157 Loan Number **\$1,085,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1288 23rd Avenue, San Francisco, CA 94122 11/17/2020 39157 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6942214 11/17/2020 1728-058 San Francisco	Property ID	29116151
Tracking IDs					
Order Tracking ID	1116BPO_Update	Tracking ID 1	1116BPO_Update	<u> </u>	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Catamount Properties 2018 LLC	Condition Comments
R. E. Taxes	\$8,321	Exterior of building appears to be in average condition. Condo is
Assessed Value	\$1,775,000	currently listed. Per listing: ALL CASH OFFERS ONLY. Buyers
Zoning Classification	IRVING STREET	cannot view the property due to a noncooperative tenant. The penthouse unit was split into 2 units by the previous owner
Property Type	Condo	without permits. The master tenant is subleasing the 2nd,
Occupancy	Occupied	unwarranted unit. However, seller only has one lease with
Ownership Type	Fee Simple	master tenant. Agent has not been inside the unit and cannot verify legality of any rooms.
Property Condition	Average	verify legality of any rooms.
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	1290 Condominium Owners Association	
Association Fees	\$1 / Month (Other: unknown )	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ıta	
Location Type	Urban	Neighborhood Comments
Local Economy	Stable	The Sunset District is the largest neighborhood within the city
Sales Prices in this Neighborhood	Low: \$639,344 High: \$2,205,000	and county of San Francisco. Golden Gate Park forms the neighborhood's northern border, and the Pacific Ocean forms its
Market for this type of property	Decreased 4 % in the past 6 months.	western border. This is the Central area of the Sunset
Normal Marketing Days	<90	

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	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	1288 23rd Avenue	1243 5th Ave #2	1732 20th Ave	1460 Clayton St
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94122	94122	94122	94114
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		1.03 1	0.60 1	2.00 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$	\$	\$1,895,000	\$1,288,000	\$1,610,000
List Price \$		\$1,895,000	\$1,288,000	\$1,395,000
Original List Date		10/08/2020	09/24/2020	10/15/2020
DOM · Cumulative DOM		40 · 40	49 · 54	32 · 33
Age (# of years)	16	23	19	57
Condition	Average	Good	Excellent	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	2	2	2	2
Location	Neutral ; Residential	Beneficial ; Adjacent to Park	Neutral ; Residential	Neutral ; Residential
View	Neutral ; City Street	Neutral ; City Street	Neutral ; City Street	Beneficial; City Skyline
Style/Design	2 Stories contemporary	2 Stories contemporary	2 Stories Contemporary	2 Stories contemporary
# Units	1	1	1	1
Living Sq. Feet	2,268	2,077	2,225	2,265
Bdrm · Bths · ½ Bths	4 · 4	3 · 3	4 · 3	3 · 3
Total Room #	8	6	7	8
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.00 acres	0.00 acres	0.00 acres	0.00 acres
Other		fireplace		fireplace

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** superior condition, superior GLA, inferior age, inferior location, similar view, similar floor location, inferior Room count, inferior bedroom count, inferior bathroom count, similar lot size, superior garage, similar amenities, vacant unit (superior condition)
- **Listing 2** superior condition, inferior GLA, similar age, similar location, similar view, similar floor location, inferior Room count, inferior bedroom count, inferior bathroom count, similar lot size, superior garage, similar amenities.
- **Listing 3** Similar condition, inferior GLA, inferior age, similar location, inferior view, similar floor location, inferior Room count, inferior bedroom count, inferior bathroom count, similar lot size, similar garage, similar amenities.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Cubinat	C-14 1	0.110*	C-14 2
	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1288 23rd Avenue	1711 19th Ave	24 Carnelian Way	752 21st Ave
City, State	San Francisco, CA	San Francisco, CA	San Francisco, CA	San Francisco, CA
Zip Code	94122	94122	94131	94121
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.59 1	2.42 1	0.70 1
Property Type	Condo	Condo	Condo	Condo
Original List Price \$		\$1,195,000	\$1,200,000	\$1,949,000
List Price \$		\$1,195,000	\$1,200,000	\$1,949,000
Sale Price \$		\$1,315,000	\$1,200,000	\$1,950,000
Type of Financing		Not Reported	Cash	Cash
Date of Sale		04/17/2020	11/10/2020	09/09/2020
DOM · Cumulative DOM		34 · 35	1 · 0	14 · 26
Age (# of years)	16	19	41	99
Condition	Average	Good	Average	Excellent
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Condo Floor Number	2	2	2	2
Location	Neutral ; Residential	Adverse ; Busy Road	Beneficial; Residential	Beneficial ; Adjacent to Pa
View	Neutral ; City Street	Neutral ; City Street	Beneficial; City Skyline	Neutral ; City Street
Style/Design	2 Stories contemporary	2 Stories modern	2 Stories contemporary	2 Stories mediterranean
# Units	1	1	1	1
Living Sq. Feet	2,268	1,920	2,124	2,397
Bdrm $\cdot$ Bths $\cdot$ ½ Bths	4 · 4	2 · 2	3 · 2	4 · 3
Total Room #	8	5	7	8
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.00 acres	0.00 acres	0.00 acres	0.00 acres
Other				fireplace
Net Adjustment		-\$81,000	-\$119,000	-\$467,000
Adjusted Price		\$1,234,000	\$1,081,000	\$1,483,000

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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# Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** superior condition -100000, inferior GLA+99000, similar age, inferior location +20000, similar view, similar floor location, inferior Room count +60000, inferior bedroom count, inferior bathroom count, similar lot size, superior garage -30000, similar amenities, vacant unit (superior condition) -100000.
- **Sold 2** similar condition, inferior GLA +41000, inferior age +10000, superior location -50000, superior view -50000, similar floor location, inferior Room count +30000, inferior bedroom count, inferior bathroom count, similar lot size, similar garage, similar amenities. vacant unit (superior condition) -100000.
- **Sold 3** superior condition completely remodeled, high end finishes and appliances -\$250000, superior GLA -37000, inferior age +20000, superior location -100000, similar view, similar floor location, similar Room count, similar bedroom count, inferior bathroom count, similar lot size, similar garage, similar amenities. vacant unit (superior condition) -100000.

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by ClearCapital

Current Listing S	Status	Currently Liste	d	Listing Histor	y Comments		
Listing Agency/F	irm	Corcoran Glob	al Living	last sold: 10	)/17/2019; \$1,055,	000	
Listing Agent Na	me	Scott A Rose					
Listing Agent Ph	one	415-678-7883					
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
11/10/2020	\$998,000						MLS

Marketing Strategy			
	As Is Price	Repaired Price	
Suggested List Price	\$998,000	\$998,000	
Sales Price	\$1,085,000	\$1,085,000	
30 Day Price	\$950,000		
Comments Regarding Pricing S	trategy		

contemporary pricing suggests to list at or just below the expected sales price. Challenging condo to price as there are 2 separate tenants in the unit and unable to see the interior. per the listing agents notes, this must me an all cash purchase. Rent appears to be good (\$5,700/mo), but considering San Francisco has had rents decrease over 30% due to the pandemic it is definitely not a guaranteed. Most similar sale (as adjusted): 24 Carnelian Way

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\$1,085,000

### Clear Capital Quality Assurance Comments Addendum

Reviewer's There is a variance with prior report and current report that is due to current report coming in line with listing price conclusion for area. Current report and prior report are overall comp entirety equally as close in proximity and Current report is in line with closest sold comp and best reflects the majority of data within 1m of property for Average Sale price conclusion for Average condition.

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### **Subject Photos**



Front



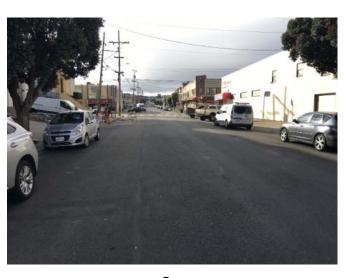
Street



Garage



Address Verification



Street

### **Listing Photos**



1243 5th Ave #2 San Francisco, CA 94122



Front



1732 20th Ave San Francisco, CA 94122



Front



1460 Clayton St San Francisco, CA 94114



Front

by ClearCapital

### **Sales Photos**





Front

24 Carnelian Way San Francisco, CA 94131



Front

53 752 21st Ave San Francisco, CA 94121



Front

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### ClearMaps Addendum

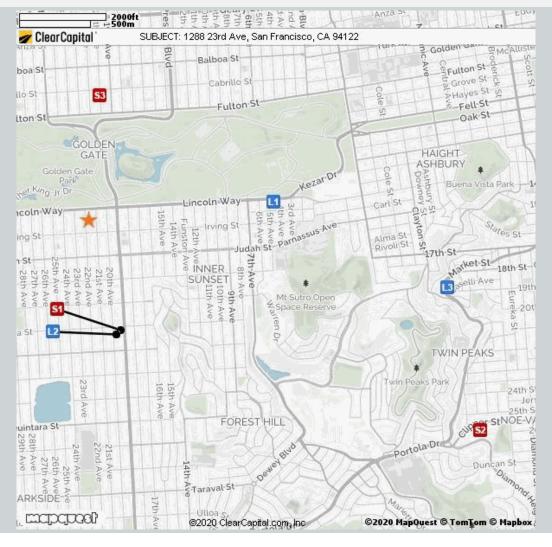
**Address** Loan Number 39157

☆ 1288 23rd Avenue, San Francisco, CA 94122

Suggested List \$998,000

Suggested Repaired \$998,000

Sale \$1,085,000



Comparable	Address	Miles to Subject	Mapping Accuracy
k Subject	1288 23rd Avenue, San Francisco, CA 94122		Parcel Match
Listing 1	1243 5th Ave #2, San Francisco, CA 94122	1.03 Miles <sup>1</sup>	Parcel Match
Listing 2	1732 20th Ave, San Francisco, CA 94122	0.60 Miles <sup>1</sup>	Parcel Match
Listing 3	1460 Clayton St, San Francisco, CA 94114	2.00 Miles <sup>1</sup>	Parcel Match
Sold 1	1711 19th Ave, San Francisco, CA 94122	0.59 Miles <sup>1</sup>	Parcel Match
Sold 2	24 Carnelian Way, San Francisco, CA 94131	2.42 Miles <sup>1</sup>	Parcel Match
Sold 3	752 21st Ave, San Francisco, CA 94121	0.70 Miles <sup>1</sup>	Parcel Match

The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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#### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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#### Report Instructions - cont.

by ClearCapital

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### Broker Information

by ClearCapital

Broker Name Mike Mihelich Company/Brokerage Century 21 Baldini Realty

**License No** 01454220 **Address** 4977 Mission St San Francisco CA

 License Expiration
 12/31/2020
 License State
 CA

Phone 4154127716 Email mikemihelich@gmail.com

Broker Distance to Subject 3.85 miles Date Signed 11/17/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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