# **DRIVE-BY BPO**

1329 Sunfield Dr

39567 Loan Number **\$193,000**• As-Is Value

by ClearCapital

Clarksville, TN 37042 Loai

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1329 Sunfield Drive, Clarksville, TN 37042 12/28/2019 39567 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6469547 12/28/2019 006L G 039.00 Montgomery	Property ID	27724444
Tracking IDs					
Order Tracking ID	20191226_Citi_BPO	Tracking ID 1	20191226_Citi_E	SPO	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Santos Omar J Santos Jennifer A	Condition Comments
R. E. Taxes	\$196,428	This is in a suburban neighborhood with homes surrounding it
Assessed Value	\$182,300	just like it. It is in similar condition to the rest of the
Zoning Classification	Res	neighborhood. This neighborhood has mostly 2 stories. There is no picture of listing 3's front of home.
Property Type	SFR	no picture of listing 0.3 front of frome.
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
HOA	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data				
Location Type	Suburban	Neighborhood Comments		
Local Economy	Improving	This property is in a suburban subdivision where all the ho		
Sales Prices in this Neighborhood	Low: \$183,000 High: \$195,000	are similar to it. It is in the same condition as it's neighboring properties. I can have no way of knowing if this home has a		
Market for this type of property	Increased 4 % in the past 6 months.	basement. It is in a neighborhood of 2 stories, but it looks like a ranch from the outside. There have been no recent ranches solo		
Normal Marketing Days	<90	or listed recently.		

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	1329 Sunfield Drive	1321 Sunfield Dr	1320 Whetstone Ct	982 Silty Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.07 1	0.16 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$201,000	\$197,500	\$215,000
List Price \$		\$199,000	\$197,500	\$215,000
Original List Date		08/01/2019	11/29/2019	11/30/2019
DOM · Cumulative DOM		128 · 149	2 · 29	4 · 28
Age (# of years)	14	14	13	12
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	2 Stories 2 stry	2 Stories 2 stry	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	2,080	1,950	1,917	2,319
Bdrm · Bths · ½ Bths	4 · 2 · 1	4 · 2 · 1	3 · 2 · 1	5 · 2 · 1
Total Room #	6	6	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.4 acres	0.48 acres	0.37 acres	0.46 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Comp is .08 acres larger than subj. comp has a basement, subj does not. comp is 130 sq ft smaller than subj.
- Listing 2 Comp is .03 acres smaller than subj. comp is 163 sq ft smaller than subj.
- **Listing 3** Comp is .06 acres larger than subj. and has one more room than subj. Comp has 239 more sq ft than subj. There is no picture of the front of this home in the mls to upload.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	1329 Sunfield Drive	947 Silty Dr	3396 Queensbury Rd	3404 Queensbury Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.09 1	0.15 1	0.11 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$210,000	\$204,900	\$182,000
List Price \$		\$210,000	\$189,000	\$182,000
Sale Price \$		\$195,000	\$185,000	\$183,000
Type of Financing		Fha/Va	Va	Conv
Date of Sale		12/03/2019	08/05/2019	11/27/2019
DOM · Cumulative DOM		74 · 126	30 · 55	7 · 33
Age (# of years)	14	9	13	13
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	2 Stories 2 stry	2 Stories 2 stry	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	2,080	1,950	2,073	2,074
Bdrm · Bths · ½ Bths	4 · 2 · 1	4 · 2 · 1	4 · 3	4 · 3
Total Room #	6	7	8	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	Yes	Yes	Yes
Basement (% Fin)	0%	100%	100%	100%
Basement Sq. Ft.		620	651	620
Pool/Spa				
Lot Size	0.4 acres	0.75 acres	0.25 acres	0.25 acres
Other				
Net Adjustment		\$0	\$0	\$0
Adjusted Price		\$195,000	\$185,000	\$183,000

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Subj is 330 sq ft larger than comp. comp has a basement with a rec room, subj has none. comp is 2 stry, sub is one. comp is 5 years younger than subj. Comp is .35 larger than subj.
- Sold 2 Comp is .15 acres smaller than subj. comp has basement, subj does not. comp is 7 sq ft smaller than subj.
- **Sold 3** Comp has a basement, subj. does not. comp has .15 acres less than subj. comp is 2 rooms larger than subj. comp is 6 sq ft smaller than subj.

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Current Listing S	tatus	Not Currently Listed		Listing History Comments			
Listing Agency/F	irm			This propert	iy has not been list	ted for sale in the re	ecent past.
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Lis Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$193,000	\$193,000		
Sales Price	\$193,000	\$193,000		
30 Day Price	\$183,000			
Comments Regarding Pricing S	trategy			
This is a ranch and most no	highboring proportion are 2 story it also	doesn't have a hasement. I would price it 10k lower than the lowest		

This is a ranch and most neighboring properties are 2 story, it also doesn't have a basement. I would price it 10k lower than the lowest current listed and if it doesn't sell, lower it 10 k to match the price of sold comp 3.

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The price is based on the subject being in average condition. Comps are similar in characteristics, located within 0.32 miles and the sold comps **Notes** closed within the last 5 months. The market is reported as having increased 4% in the last 6 months. The price conclusion is deemed supported.

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# **Subject Photos**



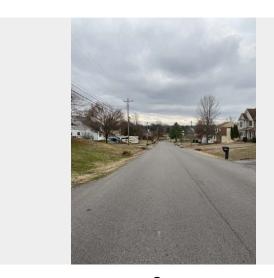
Front



Address Verification



Street



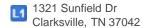
Street



Other

# **Listing Photos**

by ClearCapital





Front

1320 Whetstone Ct Clarksville, TN 37042



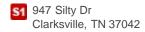
Front

982 Silty Dr Clarksville, TN 37042



Front

# **Sales Photos**





Front

3396 Queensbury Rd Clarksville, TN 37042



Front

3404 Queensbury DR Clarksville, TN 37042

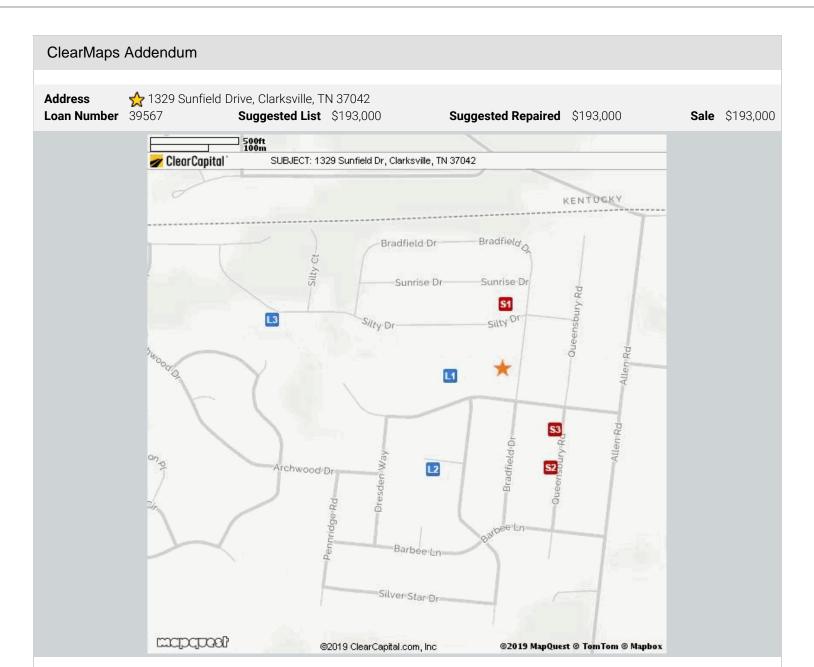


Front

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Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	1329 Sunfield Dr, Clarksville, TN		Parcel Match
Listing 1	1321 Sunfield Dr, Clarksville, TN	0.07 Miles <sup>1</sup>	Parcel Match
Listing 2	1320 Whetstone Ct, Clarksville, TN	0.16 Miles <sup>1</sup>	Parcel Match
Listing 3	982 Silty Dr, Clarksville, TN	0.32 Miles <sup>1</sup>	Parcel Match
Sold 1	947 Silty Dr, Clarksville, TN	0.09 Miles <sup>1</sup>	Parcel Match
Sold 2	3396 Queensbury Rd, Clarksville, TN	0.15 Miles <sup>1</sup>	Parcel Match
Sold 3	3404 Queensbury Dr, Clarksville, TN	0.11 Miles 1	Parcel Match

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

**License Expiration** 

by ClearCapital

**Broker Name** Laura Grekousis 1965 Company/Brokerage

03/11/2021

3412 Oak Lawn Dr Clarksville TN License No 349983 Address

**License State** 

37042

9312417112 Phone Email soldagainbylaurie@gmail.com

**Broker Distance to Subject** 1.49 miles **Date Signed** 12/28/2019

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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