by ClearCapital

\$126,450 • As-Is Value

39705

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

| Address<br>Inspection Date<br>Loan Number<br>Borrower Name | 105 Monarch Lane, Clarksville, TN 37042<br>01/15/2020<br>39705<br>Catamount Properties 2018 LLC | Order ID<br>Date of Report<br>APN<br>County | 6490140<br>01/16/2020<br>0430 A 086.00<br>Montgomery | Property ID | 27793088 |
|--|---|---|--|-------------|----------|
| Tracking IDs   |   |   |  |             |          |
| Order Tracking ID  | 20200114_Citi_BPO   | Tracking ID 1                               | 20200114_Citi_E                                      | 3P0         |          |
| Tracking ID 2  |   | Tracking ID 3                               |  |             |          |

#### **General Conditions**

| Owner                               | Bradley Alexander                 | Condition Comments  |
|-------------------------------------|-----------------------------------|---|
| R. E. Taxes                         | \$101,824                         | This home is in a culdesac at the end of the street. It is vacant                                 |
| Assessed Value                      | \$94,500                          | and has a trailer sitting on the drive. The home doesn't seem to                                  |
| Zoning Classification               | residential                       | need any visible external repairs. The home is in the same condition as the homes surrounding it. |
| Property Type                       | SFR                               | condition as the normed surrounding it.   |
| Occupancy                           | Vacant                            |   |
| Secure?                             | Yes                               |   |
| (The doors are locked. There are no | ptices on the windows and door. ) |   |
| Ownership Type                      | Fee Simple                        |   |
| Property Condition                  | Average                           |   |
| Estimated Exterior Repair Cost      | \$0                               |   |
| Estimated Interior Repair Cost      | \$0                               |   |
| Total Estimated Repair              | \$0                               |   |
| НОА                                 | No                                |   |
| Visible From Street                 | Visible                           |   |
| Road Type                           | Public                            |   |
|                                     |                                   |   |

#### Neighborhood & Market Data

| Location Type                     | Suburban                            | Neighborhood Comments   |  |  |
|-----------------------------------|-------------------------------------|---|--|--|
| Local Economy                     | Improving                           | The market in Clarksville is very hot. Properties are selling in one  |  |  |
| Sales Prices in this Neighborhood | Low: \$101,500<br>High: \$120,500   | to two weeks in most cases . They are selling mostly for close<br>list or going in to bidding wars and closing over list. |  |  |
| Market for this type of property  | Increased 5 % in the past 6 months. |   |  |  |
| Normal Marketing Days             | <30                                 |   |  |  |

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#### 105 Monarch Ln

Clarksville, TN 37042

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#### Current Listings

|   |                       | 1                     |                       |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | Subject               | Listing 1             | Listing 2 *           | Listing 3             |
| Street Address  | 105 Monarch Lane      | 127 Mossland Dr       | 314 Kelsey            | 152 Concord           |
| City, State   | Clarksville, TN       | Clarksville, TN       | Clarksville, TN       | Clarksville, TN       |
| Zip Code  | 37042                 | 37042                 | 37042                 | 37042                 |
| Datasource  | Tax Records           | MLS                   | MLS                   | MLS                   |
| Miles to Subj.  |                       | 0.13 <sup>1</sup>     | 0.26 1                | 0.19 <sup>1</sup>     |
| Property Type   | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$                                  | \$                    | \$120,000             | \$142,500             | \$159,900             |
| List Price \$   |                       | \$123,000             | \$142,500             | \$159,900             |
| Original List Date                                      |                       | 12/16/2019            | 12/02/2019            | 12/15/2019            |
| $\mathbf{DOM} \cdot \mathbf{Cumulative} \ \mathbf{DOM}$ |                       | 6 · 31                | 17 · 45               | 23 · 32               |
| Age (# of years)  | 17                    | 35                    | 10                    | 40                    |
| Condition   | Average               | Average               | Average               | Average               |
| Sales Type  |                       | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View  | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design  | 1 Story ranch         | 1.5 Stories cape cod  | 1 Story ranch         | 1 Story ranch         |
| # Units   | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet   | 1,025                 | 1,495                 | 1,178                 | 1,728                 |
| Bdrm · Bths · ½ Bths                                    | 3 · 2                 | 4 · 2                 | 3 · 2                 | 3 · 2                 |
| Total Room #  | 6                     | 6                     | 6                     | 8                     |
| Garage (Style/Stalls)                                   | None                  | None                  | Attached 1 Car        | None                  |
| Basement (Yes/No)                                       | No                    | No                    | No                    | No                    |
| Basement (% Fin)  | 0%                    | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.  |                       |                       |                       |                       |
| Pool/Spa  |                       |                       |                       |                       |
| Lot Size  | 0.22 acres            | 0.35 acres            | 0.39 acres            | 0.37 acres            |
| Other   |                       |                       |                       |                       |
|   |                       |                       |                       |                       |

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 under contract, not showing Subj. is .13 acres larger than subj. comp has one more bedroom than subj.comp is 470 sq ft larger than subj. comp is 1.5 stories, subj. is one story. comp is 18 years older than subj.

**Listing 2** Comp is 7 years younger than subj. comp is 153 sq ft larger than subj. comp has 1 car attached garage, subj has no garage, comp is .17 acre larger than subj.

Listing 3 comp is .15 acre larger than subj. comp is 703 sq ft larger than subj. comp is 23 years older than subj. comp has 2 more rooms than subj.

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Clarksville, TN 37042

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### **Recent Sales**

|                            | Subject               | Sold 1 *              | Sold 2                | Sold 3                |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Street Address             | 105 Monarch Lane      | 149 Monarch Ln        | 152 Monarch Ln        | 1529 Armistead Dr     |
| City, State                | Clarksville, TN       | Clarksville, TN       | Clarksville, TN       | Clarksville, TN       |
| Zip Code                   | 37042                 | 37042                 | 37042                 | 37042                 |
| Datasource                 | Tax Records           | MLS                   | MLS                   | MLS                   |
| Miles to Subj.             |                       | 0.14 <sup>1</sup>     | 0.11 <sup>1</sup>     | 0.12 1                |
| Property Type              | SFR                   | SFR                   | SFR                   | SFR                   |
| Original List Price \$     |                       | \$120,000             | \$120,000             | \$117,000             |
| List Price \$              |                       | \$120,000             | \$120,000             | \$117,000             |
| Sale Price \$              |                       | \$120,000             | \$101,500             | \$120,500             |
| Type of Financing          |                       | Cash                  | Cash                  | Conv                  |
| Date of Sale               |                       | 11/01/2019            | 10/01/2019            | 09/11/2019            |
| DOM $\cdot$ Cumulative DOM | ·                     | 1 · 42                | 1 · 12                | 26 · 70               |
| Age (# of years)           | 17                    | 19                    | 19                    | 40                    |
| Condition                  | Average               | Average               | Average               | Average               |
| Sales Type                 |                       | Fair Market Value     | Fair Market Value     | Fair Market Value     |
| Location                   | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| View                       | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential | Neutral ; Residential |
| Style/Design               | 1 Story ranch         | 1 Story ranch         | 1 Story ranch         | 1 Story ranch         |
| # Units                    | 1                     | 1                     | 1                     | 1                     |
| Living Sq. Feet            | 1,025                 | 1,150                 | 1,040                 | 1,394                 |
| Bdrm · Bths · ½ Bths       | 3 · 2                 | 3 · 2                 | 3 · 2                 | 3 · 2                 |
| Total Room #               | 6                     | 5                     | 5                     | 5                     |
| Garage (Style/Stalls)      | None                  | None                  | None                  | None                  |
| Basement (Yes/No)          | No                    | No                    | No                    | No                    |
| Basement (% Fin)           | 0%                    | 0%                    | 0%                    | 0%                    |
| Basement Sq. Ft.           |                       |                       |                       |                       |
| Pool/Spa                   |                       |                       |                       |                       |
| Lot Size                   | 0.22 acres            | 0.24 acres            | 0.21 acres            | 0.48 acres            |
| Other                      |                       |                       |                       |                       |
| Net Adjustment             |                       | +\$6,450              | +\$8,200              | +\$3,640              |
| Adjusted Price             |                       | \$126,450             | \$109,700             | \$124,140             |

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 subj. is .02 acres smaller than comp,-\$500 subj has one less room than comp +\$8,000, comp is 125 sq ft larger than subj. -\$1250 comp is 2 years older than subj. +200.00
- **Sold 2** comp is 2 yrs older than subj. +\$200, comp has one less room than subj. +\$8,000 they are comparable in sq. ft and age.
- Sold 3 comp has 369 sq ft more than subj. -\$3690 comp has .26 acres more than subj. -5,000 subj has one less room than comp. +8,000 comp is 23 yrs older than subj. +4,600

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### 105 Monarch Ln

Clarksville, TN 37042

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#### Subject Sales & Listing History

| Current Listing Status Not Currently Listed    |                        | _isted             | Listing Histor   | y Comments |             |              |        |
|--|------------------------|--------------------|--|------------|-------------|--------------|--------|
| Listing Agency/Firm                            |                        |                    | This home has not been on the market for sale in the recen |            |             | n the recent |        |
| Listing Agent Name                             |                        |                    |  | past.      | past.       |              |        |
| Listing Agent Pho                              | one                    |                    |  |            |             |              |        |
| # of Removed Listings in Previous 12<br>Months |                        | 0                  |  |            |             |              |        |
| # of Sales in Pre<br>Months                    | vious 12               | 0                  |  |            |             |              |        |
| Original List<br>Date                          | Original List<br>Price | Final List<br>Date | Final List<br>Price  | Result     | Result Date | Result Price | Source |

| Marketing Strategy                  |             |                |  |  |  |
|-------------------------------------|-------------|----------------|--|--|--|
|                                     | As Is Price | Repaired Price |  |  |  |
| Suggested List Price                | \$126,450   | \$126,450      |  |  |  |
| Sales Price                         | \$126,450   | \$126,450      |  |  |  |
| 30 Day Price                        | \$126,450   |                |  |  |  |
| Comments Regarding Pricing Strategy |             |                |  |  |  |

This comp is really most similar to sold comp 2, but it would not do it justice. Sold comp 2 was a cash sale and I don't know why it sold so low. Maybe there was something wrong with it on the interior. Sold comp one is a more feasable price for the hot market in Clarksville right now and the least this property should sell for.

## 105 Monarch Ln

Clarksville, TN 37042



#### Clear Capital Quality Assurance Comments Addendum

Reviewer's The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. The as-is conclusion appears to be adequately supported. Notes

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#### **105 Monarch Ln** Clarksville, TN 37042

**39705** Loan Number \$126,450 • As-Is Value

## **Subject Photos**



Front



Address Verification



Street



Street

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#### 105 Monarch Ln Clarksville, TN 37042

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## **Listing Photos**

127 Mossland Dr Clarksville, TN 37042









Front

152 Concord Clarksville, TN 37042



Front

by ClearCapital

#### 105 Monarch Ln Clarksville, TN 37042

39705 Loan Number

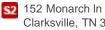
\$126,450 As-Is Value

### **Sales Photos**

S1 149 Monarch In Clarksville, TN 37042



Front



Clarksville, TN 37042



Front



1529 Armistead Dr Clarksville, TN 37042

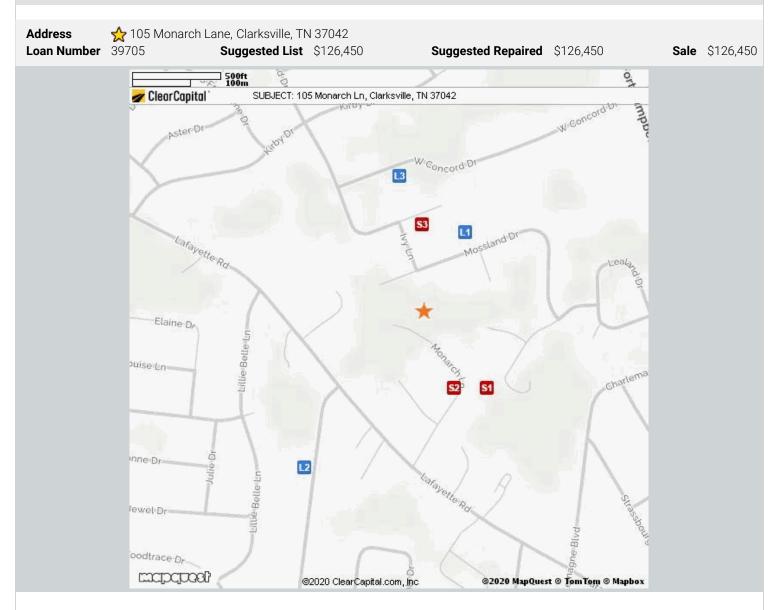


Front

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**39705 \$126,450** Loan Number • As-Is Value

#### ClearMaps Addendum



| Co         | omparable | Address                            | Miles to Subject | Mapping Accuracy |
|------------|-----------|------------------------------------|------------------|------------------|
| *          | Subject   | 105 Monarch Ln, Clarksville, TN    |                  | Parcel Match     |
| L1         | Listing 1 | 127 Mossland Dr, Clarksville, TN   | 0.13 Miles 1     | Parcel Match     |
| L2         | Listing 2 | 314 Kelsey, Clarksville, TN        | 0.26 Miles 1     | Parcel Match     |
| L3         | Listing 3 | 152 Concord, Clarksville, TN       | 0.19 Miles 1     | Parcel Match     |
| <b>S1</b>  | Sold 1    | 149 Monarch Ln, Clarksville, TN    | 0.14 Miles 1     | Parcel Match     |
| <b>S</b> 2 | Sold 2    | 152 Monarch Ln, Clarksville, TN    | 0.11 Miles 1     | Parcel Match     |
| <b>S</b> 3 | Sold 3    | 1529 Armistead Dr, Clarksville, TN | 0.12 Miles 1     | Parcel Match     |

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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#### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

| Definitions:<br>Fair Market Price | A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.   |
|-----------------------------------|---|
| Distressed Price                  | A price at which the property would sell between a willing buyer and a seller acting under duress.  |
| Marketing Time                    | The amount of time the property is exposed to a pool of prospective buyers before going into contract.<br>The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time. |
| Typical for Local Market          | The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.  |

#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. \*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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#### 105 Monarch Ln Clarksville, TN 37042

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#### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### 105 Monarch Ln

Clarksville, TN 37042

**39705 \$12** Loan Number • As-

\$126,450 • As-Is Value

#### **Broker Information**

|                            |                 |                   | 10(5                                     |
|----------------------------|-----------------|-------------------|--|
| Broker Name                | Laura Grekousis | Company/Brokerage | 1965                                     |
| License No                 | 349983          | Address           | 3412 Oak Lawn Dr Clarksville TN<br>37042 |
| License Expiration         | 03/11/2021      | License State     | TN                                       |
| Phone                      | 9312417112      | Email             | soldagainbylaurie@gmail.com              |
| Broker Distance to Subject | 5.06 miles      | Date Signed       | 01/15/2020                               |

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.