# **DRIVE-BY BPO**

### **1207 N FREDERICK STREET**

POST FALLS, ID 83854

40196

\$429,000 As-Is Value

by ClearCapital

Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1207 N Frederick Street, Post Falls, ID 83854 09/01/2021 40196 Champery Real Estate 2015 LLC	Order ID Date of Report APN County	7553525 09/02/2021 P8250013001 Kootenai	<b>Property ID</b> A	30956089
Tracking IDs					
Order Tracking ID	0901BPO_CRE	Tracking ID 1	0901BPO_CRE		
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	CHAMPERY REAL EST 2015 LLC	Condition Comments
R. E. Taxes	\$1,336	The subject has been updated since last purchased, currently on
Assessed Value	\$212,780	the MLS pending. The subject was located with GPS, Google
Zoning Classification	Residential	maps, Plat and is sign in front of property. Conforms to the area.
Property Type	SFR	
Occupancy	Vacant	
Secure?	Yes (lock box)	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost \$0		
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	The area has been stable but increasing due to the lack of more
Sales Prices in this Neighborhood	Low: \$300000 High: \$730000	like comps needed to use comps outside the normal zones.
larket for this type of property  Increased 20 % in the past 6 months.		
Normal Marketing Days	<30	

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	1207 N Frederick Street	2113 N Grants Ct	1341 E 12th Ave	602 E 14th Ave
City, State	Post Falls, ID	Post Falls, ID	Post Falls, ID	Post Falls, ID
Zip Code	83854	83854	83854	83854
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.76 1	0.83 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$425,000	\$415,000	\$430,000
List Price \$		\$425,000	\$415,000	\$430,000
Original List Date		06/24/2021	08/29/2021	07/09/2021
DOM · Cumulative DOM		70 · 70	4 · 4	55 · 55
Age (# of years)	41	41	33	42
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story rancher	1 Story rancher	1 Story rancher	1 Story rancher
# Units	1	1	1	1
Living Sq. Feet	1,232	1,000	2,160	1,144
Bdrm · Bths · ½ Bths	6 · 2	3 · 2	5 · 3	4 · 2
Total Room #	10	6	9	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	Yes	Yes	Yes	Yes
Basement (% Fin)	100%	100%	100%	100%
Basement Sq. Ft.	1,232	726	400	1,144
Pool/Spa				
Lot Size	.16 acres	.25 acres	.26 acres	.32 acres
Other	none	none	none	none

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Comp is smaller, like the subject, has been updated and conforms to the area, the main difference may be inside upgrades.
- Listing 2 Comp is about the same size, not as upgraded, conforms to the area and the main difference may be inside upgrades.
- Listing 3 Comp is most like the subject, updated and conforms to the area, the main difference may be inside upgrades.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	1207 N Frederick Street	722 E 18th Ave	505 E 12th Ave	508 E 18th Ave
City, State	Post Falls, ID	Post Falls, ID	Post Falls, ID	Post Falls, ID
Zip Code	83854	83854	83854	83854
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.54 1	0.25 1	0.44 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$375,000	\$424,900	\$435,000
List Price \$		\$375,000	\$424,900	\$435,000
Sale Price \$		\$407,000	\$429,000	\$440,000
Type of Financing		Conventional	Conventional	Cash
Date of Sale		08/17/2021	05/03/2021	08/18/2021
DOM · Cumulative DOM		62 · 62	47 · 47	47 · 47
Age (# of years)	41	47	49	45
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story rancher	1 Story rancher	1 Story rancher	1 Story rancher
# Units	1	1	1	1
Living Sq. Feet	1,232	1,144	1,426	1,392
Bdrm · Bths · ½ Bths	6 · 2	3 · 2	4 · 3	3 · 2
Total Room #	10	6	7	6
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	None	Attached 3 Car(s)
Basement (Yes/No)	Yes	Yes	Yes	No
Basement (% Fin)	100%	0%	100%	0%
Basement Sq. Ft.	1232	1,100	1,066	
Pool/Spa				
Lot Size	.16 acres	.21 acres	.24 acres	.23 acres
Other	none	none	none	none
Net Adjustment		+\$15,400	-\$2,560	+\$17,440
Adjusted Price		\$422,400	\$426,440	\$457,440

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comps basement is unfinished, conforms to the area and has some upgrades, the main difference may be inside upgrades. Adjustments: GLA 1760, Basement 13640.
- **Sold 2** Comp is like the subject, no garage, has been updated and conforms to the area, the main difference is the inside upgrades. Adjustments: GLA -3880, Bathroom -2000, basement 3320.
- **Sold 3** Comp is smaller, has no basement, conforms to the area and has been upgraded, the main difference may be inside upgrades. Adjustments: GLA -3200, Bathroom -2000, Garage -2000, Basement 24640.

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Current Listing S	Status	Currently Listed		Listing History Comments			
Listing Agency/Firm EXP Real		EXP Realty	P Realty no other sold or listing data in the past 12		the past 12 month	ıs.	
Listing Agent Na	ime	Anthony Patte	rson				
Listing Agent Ph	ione	509-998-8170					
# of Removed Li Months	istings in Previous 1	<b>2</b> 0					
# of Sales in Pro Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
08/27/2021	\$429,900	08/31/2021	\$429,900	Pending/Contract	08/31/2021	\$429,900	MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$429,900	\$429,900			
Sales Price	\$429,000	\$429,000			
30 Day Price	\$426,000				
Comments Regarding Pricing S	Strategy				

The subject is an older built home and no noted major repairs, the main difference in the area may be inside upgrades. The search of the area was conducted of 20% GLA, 1 mile, 180 DOM, and 10 Years. The comps used in this order are the most like the subject. The pandemic is affecting the listings in the area, with few listings to compare, however, the sold comps are staying steady. Many homes are selling for more than the list price due to the lack of comps in the area listed. Due to the lack of comps may of not been able to bracket the listing values.

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Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Front



Front



Address Verification



Side



Side

# **Subject Photos**

by ClearCapital



Street

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# **Listing Photos**





Front

1341 E 12th Ave Post Falls, ID 83854



Front

602 E 14th Ave Post Falls, ID 83854



Front

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# **Sales Photos**





Front

505 E 12th Ave Post Falls, ID 83854



Front

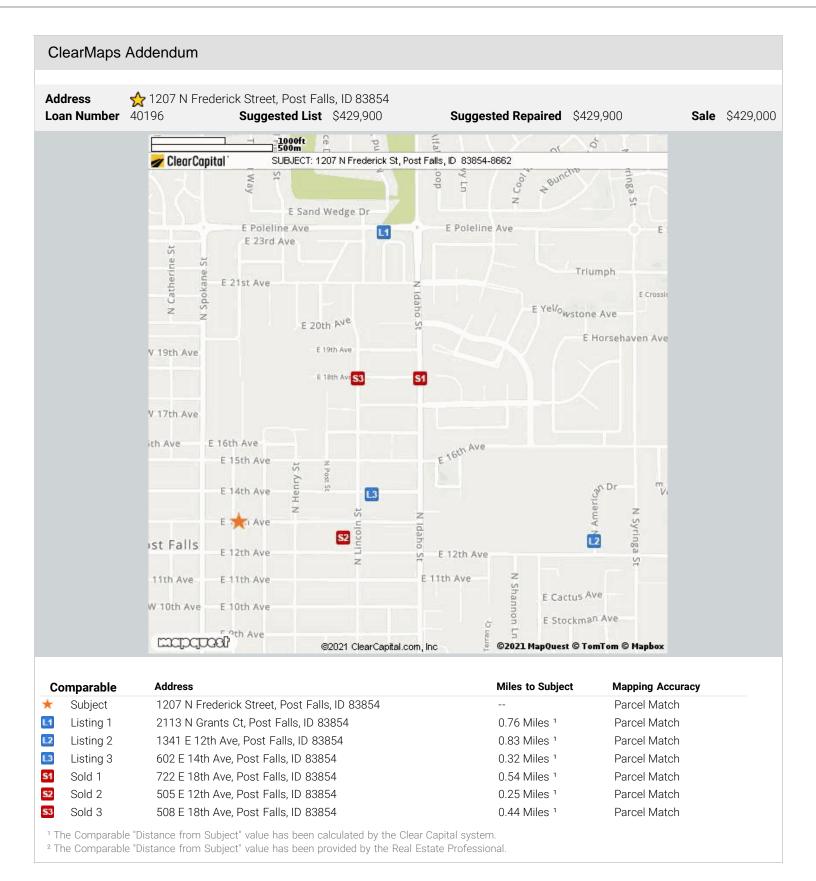
508 E 18th Ave Post Falls, ID 83854



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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

\*\*\* Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

by ClearCapital

Broker NameJanet RatzlaffCompany/BrokerageRatzlaff Investment EstatesLicense NoAB42864Address4879 E 16Th Post Falls ID 83854

License Expiration 10/31/2022 License State ID

Phone 5597602584 Email janratzlaff@gmail.com

**Broker Distance to Subject** 3.04 miles **Date Signed** 09/02/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

Unless the broker is licensed under the Idaho Real Estate Appraisers Act, Chapter 41, TItle 54, Idaho Code, this report is not intended to meet the uniform standard of professional appraisal practice. It is not intended to be an appraisal of the market value of the property, and if an appraisal is desired, the services of a licensed or certified appraiser should be obtained.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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