by ClearCapital

536 7th St

40418

**\$630,000**• As-Is Value

Imperial Beach, CA 91932-1406 Loan Number

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	536-538 7th Street, Imperial Beach, CA 91932 03/20/2020 40418 Champery Real Estate 2015 LLC	Order ID Date of Report APN County	6667882 03/22/2020 626-070-60-0 San Diego	Property ID	28226723
Tracking IDs					
Order Tracking ID	CS_BPO_Request_03.20.20	Tracking ID 1	CS_BPO_Request	t_03.20.20	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Champery Real Estate 2015 LLC	Condition Comments
R. E. Taxes	\$5,975	Subject is in average condition and has been well maintained
Assessed Value	\$414,601	
Zoning Classification	r1	
Property Type	Duplex	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Data				
Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable Subject is located close to schools, shopping and free access.  High: \$800,000			
Sales Prices in this Neighborhood				
Market for this type of property	Remained Stable for the past 6 months.			
Normal Marketing Days	<90			

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Current Listings				
	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	536-538 7th Street	843 10th St	561 9th Street	767 Calla Ave
City, State	Imperial Beach, CA	Imperial Beach, CA	Imperial Beach, CA	Imperial Beach, CA
Zip Code	91932	91932	91932	91932
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.57 1	0.26 1	0.19 1
Property Type	Duplex	Duplex	Duplex	Duplex
Original List Price \$	\$	\$650,000	\$689,000	\$700,000
List Price \$		\$650,000	\$689,000	\$700,000
Original List Date		03/09/2020	12/15/2019	03/10/2020
DOM · Cumulative DOM	•	11 · 13	95 · 98	1 · 12
Age (# of years)	50	65	69	62
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story duplex	1 Story duplex	1 Story duplex	1 Story duplex
# Units	2	2	2	2
Living Sq. Feet	2,036	1,460	2,166	1,799
Bdrm · Bths · ½ Bths	4 · 2 · 1	4 · 2	2 · 2	4 · 2
Total Room #	8	8	7	8
Garage (Style/Stalls)	None	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.2 acres	.18 acres	.19 acres	.21 acres
Other				

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Equal in appeal of style, quality, exterior features and general likeness.
- Listing 2 Equal in style, general appearance and quality of construction and landscaping.
- Listing 3 Equal in landscaping, neighborhood likeness, and general location near shopping.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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by	Cle	arc	ap	Ita

	0	0.114 #	0-14.0	0-14-0
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	536-538 7th Street	457 8th	577 10th St	439 Delaware Street
City, State	Imperial Beach, CA	Imperial Beach, CA	Imperial Beach, CA	Imperial Beach, CA
Zip Code	91932	91932	91932	91932
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.22 1	0.41 1	0.19 1
Property Type	Duplex	Duplex	Duplex	Duplex
Original List Price \$		\$620,000	\$585,000	\$690,000
List Price \$		\$620,000	\$585,000	\$690,000
Sale Price \$		\$620,000	\$585,000	\$690,000
Type of Financing		Conv	Conv	Coonv
Date of Sale		09/06/2019	11/21/2019	07/15/2019
DOM · Cumulative DOM		13 · 45	16 · 97	21 · 42
Age (# of years)	50	53	115	73
Condition	Average	Average	Fair	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story duplex	1 Story duplex	1 Story duplex	1 Story duplex
# Units	2	2	2	2
Living Sq. Feet	2,036	1,950	1,800	1,920
Bdrm · Bths · ½ Bths	4 · 2 · 1	3 · 2	3 · 2	4 · 2
Total Room #	8	8	8	8
Garage (Style/Stalls)	None	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.2 acres	.19 acres	.21 acres	.17 acres
Other				
Net Adjustment	<del></del>	+\$500	+\$35,500	-\$26,020
Adjusted Price		\$620,500	\$620,500	\$663,980

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** bth 500 Equal in general condition with similar upkeep and appearance and likeness.

**Sold 2** cond 30000 bth 500 age 5000 Equal in location, near to schools and shopping inf condition

Sold 3 bth 500 cond -30000 sz 3480 Equal in general area of similar type styled homes superior condition

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Subject Sales & Listing	History					
Current Listing Status	Not Currently I	isted	Listing Histor	y Comments		
Listing Agency/Firm			none			
Listing Agent Name						
Listing Agent Phone						
# of Removed Listings in Previous Months	<b>12</b> 0					
# of Sales in Previous 12 Months	0					
Original List Date Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$650,000	\$650,000		
Sales Price	\$630,000	\$630,000		
30 Day Price	\$620,000			
Comments Regarding Pricing S	Comments Regarding Pricing Strategy			

It was necessary to extend search parameters in order to find the most comparable listings. There is an inventory shortage. All comparables are taken from similar neighborhoods. Subject property is noted to be in average condition from the exterior and is located in a residential area of similar homes with no adverse external influences noticed. I went back 12 months, out in distance 2 miles, and even with relaxing gla search criteria I was unable to find any comps which fit the requirements. Within 2 miles and back12months I found10comps of which I could only use3due to lot size factors. The ones used are the best possible currently available comps within2miles and the adjustments are sufficient for this area to account for the differences in the subject and comps.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**



Front



Address Verification



Street

# **Listing Photos**

843 10TH ST Imperial Beach, CA 91932



Front

561 9th Street Imperial Beach, CA 91932



Front

767 Calla Ave Imperial Beach, CA 91932



Front

## **Sales Photos**

457 8th Imperial Beach, CA 91932



Front

52 577 10Th St Imperial Beach, CA 91932



Front

439 Delaware Street Imperial Beach, CA 91932

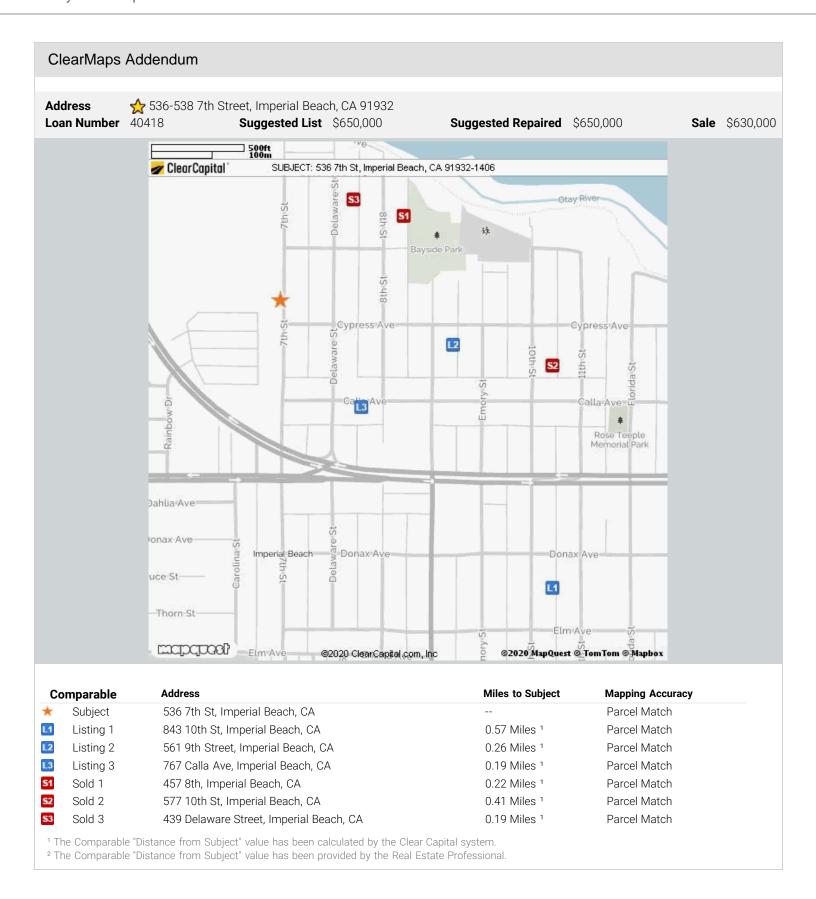


Front

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### Addendum: Report Purpose

by ClearCapital

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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Imperial Beach, CA 91932-1406

\$630,000

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91910

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#### Broker Information

by ClearCapital

**Broker Name** Larry Barnhart Company/Brokerage Realty Source

625 Windsor Circle chula vista CA License No 01895846 Address

**License State License Expiration** 03/10/2023 CA

Email Phone 7606876210 bpobarnhart@gmail.com

**Broker Distance to Subject** 5.13 miles **Date Signed** 03/21/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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