### 4331 W Ocotillo Rd

Glendale, AZ 85301

40450 Loan Number **\$150,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	4331 W Ocotillo Road, Glendale, AZ 85301 03/13/2020 40450 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	6655487 03/14/2020 146-27-138- Maricopa	Property ID	28195624
Tracking IDs					
Order Tracking ID	BotW_BPO_Request_03.12.20	Tracking ID 1	BotW_BPO_Req	uest_03.12.20	
Tracking ID 2		Tracking ID 3			

Owner	BRECKENRIDGE PROPERTY	Condition Comments			
	FUND 2016 LLC	The subject property appeared to be in overall average exterior			
R. E. Taxes	\$581	condition with no major, urgent repairs needed.			
Assessed Value	\$78,600				
Zoning Classification	Residential				
Property Type	Townhouse				
Occupancy	Occupied				
Ownership Type	Fee Simple				
<b>Property Condition</b>	Average				
<b>Estimated Exterior Repair Cost</b>	\$0				
Estimated Interior Repair Cost	\$0				
Total Estimated Repair	\$0				
НОА	WEST PLAZA TOWNHOUSE 623-581-8791				
Association Fees	\$187 / Month (Other: Common Area Maint.)				
Visible From Street	Visible				
Road Type	Public				

Neighborhood & Market Da	nta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Improving	Market conditions and property values are improving within this
Sales Prices in this Neighborhood	Low: \$100,000 High: \$300,000	area. REO/SS are less than 2% of recent sales and listings in this area.
Market for this type of property	Increased 2 % in the past 6 months.	
Normal Marketing Days	<90	

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	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	4331 W Ocotillo Road	4318 W Maryland Ave	6619 N 44th Ave	6613 N 44th Ave
City, State	Glendale, AZ	Glendale, AZ	Glendale, AZ	Glendale, AZ
Zip Code	85301	85301	85301	85301
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.25 1	0.12 1	0.13 1
Property Type	Other	Other	Other	Other
Original List Price \$	\$	\$157,500	\$164,900	\$155,900
List Price \$		\$156,000	\$164,900	\$155,900
Original List Date		12/18/2019	12/06/2019	03/06/2020
DOM · Cumulative DOM	·	86 · 87	97 · 99	3 · 8
Age (# of years)	57	57	57	57
Condition	Average	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhouse	2 Stories Townhouse	2 Stories Townhouse	2 Stories Townhouse
# Units	1	1	1	1
Living Sq. Feet	1,576	1,408	1,576	1,408
Bdrm · Bths · ½ Bths	4 · 2	3 · 1 · 1	4 · 1 · 1	3 · 1 · 1
Total Room #	7	6	7	6
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.04 acres	0.04 acres	0.04 acres	0.04 acres
Other	None	None	None	None

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** This comp is inferior to the subject in terms of GLA and inferior room count, similar in lot size and similar in age. Condition Adjustment -\$5000
- Listing 2 This comp is similar to the subject in terms of GLA and inferior room count, similar in lot size and similar in age.
- **Listing 3** This comp is inferior to the subject in terms of GLA and inferior room count, similar in lot size and similar in age. Condition Adjustment -\$5000

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Glendale, AZ 85301 Loan Number

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	4331 W Ocotillo Road	4318 W Ocotillo Rd	4314 W Ocotillo Rd	4317 W Lamar Rd
City, State	Glendale, AZ	Glendale, AZ	Glendale, AZ	Glendale, AZ
Zip Code	85301	85301	85301	85301
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.03 1	0.02 1	0.10 1
Property Type	Other	Other	Other	Other
Original List Price \$		\$150,000	\$159,000	\$150,000
List Price \$		\$150,000	\$159,000	\$150,000
Sale Price \$		\$150,000	\$159,500	\$150,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		02/03/2020	10/03/2019	11/08/2019
DOM · Cumulative DOM		50 · 52	32 · 38	6 · 36
Age (# of years)	57	56	56	56
Condition	Average	Average	Good	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhouse	2 Stories Townhouse	2 Stories Townhouse	2 Stories Townhouse
# Units	1	1	1	1
Living Sq. Feet	1,576	1,576	1,576	1,408
Bdrm · Bths · ½ Bths	4 · 2	4 · 2	4 · 2 · 1	3 · 1 · 1
Total Room #	7	7	8	6
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.04 acres	0.04 acres	0.04 acres	0.04 acres
Other	None	None	None	None
Net Adjustment		-\$3,900	-\$10,685	+\$1,780
Adjusted Price		\$146,100	\$148,815	\$151,780

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** GLA = \$0, Bedroom = \$0, Bathroom = \$0, Age = \$100, Lot size = \$0, Garage = \$0, Concessions -\$4000 Total = \$-3900, This comp is similar to the subject in terms of GLA and similar room count, similar in lot size and superior in age.
- **Sold 2** GLA = \$0, Bedroom = \$0, Bathroom = -\$1000, Age = \$100, Lot size = \$0, Garage = \$0, Concessions -\$4785, Condition -\$5000 Total = -\$10685, This comp is similar to the subject in terms of GLA and superior room count, similar in lot size and superior in age. This comp closed sale above its last list price, and this is likely due to seller concessions being provided.
- **Sold 3** GLA = \$1680, Bedroom = \$2000, Bathroom = \$1000, Age = \$100, Lot size = \$0, Garage = \$0, Concessions -\$3000 Total = \$1780, This comp is inferior to the subject in terms of GLA and inferior room count, similar in lot size and superior in age.

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Current Listing Status		Currently Listed		Listing History Comments			
Listing Agency/Firm		TCT West Property Management Services, LLC twpm001		MLS #6041	632		
Listing Agent Name		Kristy Martinez	z km221 SA534847				
Listing Agent Ph	one	623-536-6226					
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
02/25/2020	\$99,000			Sold	03/11/2020	\$126,200	MLS
				Sold	03/11/2020	\$126,200	Tax Record

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$159,000	\$159,000		
Sales Price	\$150,000	\$150,000		
30 Day Price	\$147,000			
Occurred Bounding British Others				

#### **Comments Regarding Pricing Strategy**

The subject property is a townhome, which is in overall average condition on the exterior. When searching for comps, the distance searched was 1 Mile and the time searched was 6 Months time. It was necessary to search beyond 3 months time for sold comps as there were limited recent similar sales in this area. Since the subject is in average condition, emphasis was placed on using comps which were also in average condition. There are many rehabbed/remodeled homes in this market area, and they were excluded from the initial comp search. However, it was necessary to use three superior condition comps with adjustments due to the limited similar comps in this area. Market conditions and property values are improving within this area. Comps within the subject's market area support a price which is higher than the subject's last list price. The subject did not appear to have any major negative site influences. The subject's MLS Listing indicates that the subject has some improvements completed to it. However, in the subject's MLS Photos there appears to be carpet missing in some of the home. The interior of the home was not inspected for this report, and it is recommended that the interior of the subject be inspected to determine if repairs are needed.

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Address Verification



Side



Side



Street

**DRIVE-BY BPO** 

# **Subject Photos**





Street Other

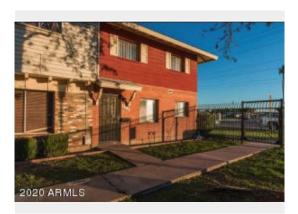
Loan Number

# **Listing Photos**

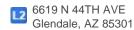
by ClearCapital



4318 W MARYLAND AVE Glendale, AZ 85301



Front





Front

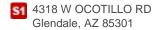




Front

40450

# **Sales Photos**





Front

4314 W OCOTILLO RD Glendale, AZ 85301



Front

4317 W LAMAR RD Glendale, AZ 85301

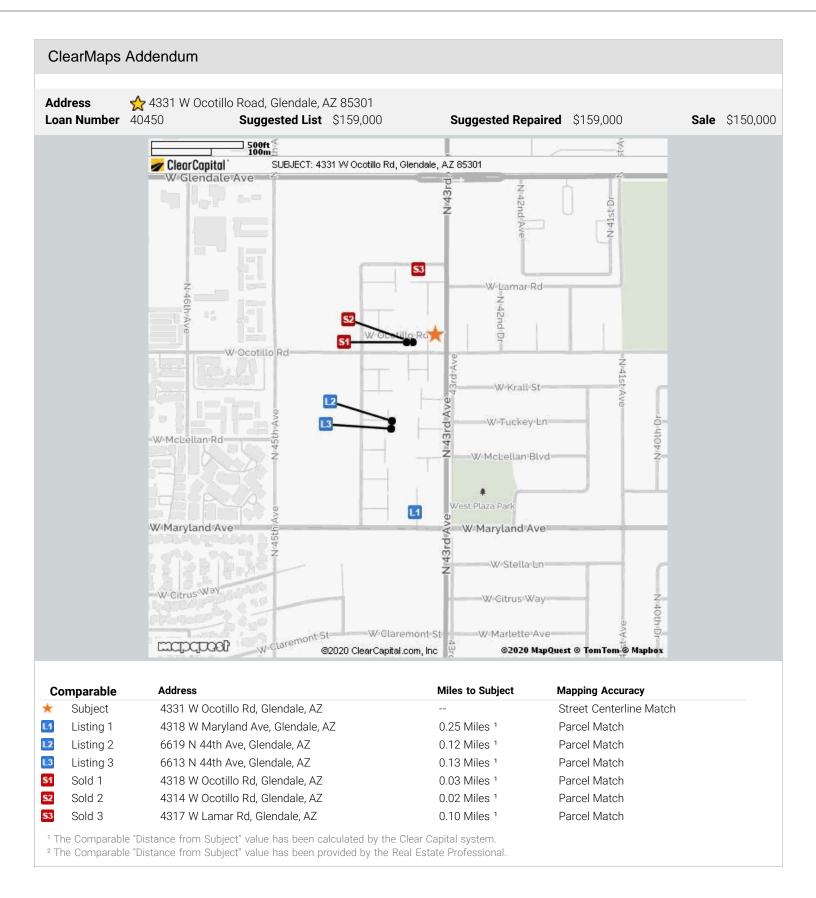


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**DRIVE-BY BPO** 

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### Addendum: Report Purpose

by ClearCapital

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

by ClearCapital

**Broker Name** Matthew Desaulniers Sunny Life Real Estate LLC Company/Brokerage

2315 E Pinchot Avenue Phoenix AZ License No BR638988000 Address

85016

**License State** ΑZ **License Expiration** 06/30/2020

Phone 6023500495 Email mattdesaulniers@gmail.com

**Broker Distance to Subject** 7.85 miles **Date Signed** 03/14/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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