## **5414 W Terrace Ave**

Fresno, CA 93722

**40512** Loan Number

**\$358,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	5414 W Terrace Avenue, Fresno, CALIFORNIA 9372 03/20/2020 40512 CRE	Order ID Date of Report APN County	6667641 03/21/2020 312-842-21 Fresno	Property ID	28226079
Tracking IDs					
Order Tracking ID	CS_3.19.20 _3.18.20Purchase_BPOs	Tracking ID 1	CS_3.19.20 _3.18.20	)	
Tracking ID 2		Tracking ID 3	-		

General Conditions		
Owner	Revander Duane P	Condition Comments
R. E. Taxes	\$4,409	Two story, stucco exterior, two car garage, solar. Located in
Assessed Value	\$349,400	culdesac.
Zoning Classification	Unknown	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ıta					
Location Type	Suburban	Neighborhood Comments				
Local Economy	Stable	Near rural area, nursery, schools, fire station; this does not affect				
Sales Prices in this Neighborhood	Low: \$326,000 High: \$382,995	the subject's value or marketability. Subject is located in an established neighborhood with SFR homes of similar style and				
Market for this type of property	Remained Stable for the past 6 months.	appeal, the demand for the area is normal. Within 1/4 mile radius there is no active, 1 pending and 4 sold properties. In the				
Normal Marketing Days	<90	last year there have been 9 sold properties. There are 1 short sales and no foreclosure in area. There is no search parameter used in search.				

**40512** Loan Number

**\$358,000**• As-Is Value

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	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	5414 W Terrace Avenue	5502 W Pontiac Way	4053 W Cortland	5346 W Donner Ave
City, State	Fresno, CALIFORNIA	Fresno, CA	Fresno, CA	Fresno, CA
Zip Code	93722	93722	93722	93722
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		10.23 1	1.46 1	1.84 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$350,500	\$374,000	\$385,000
List Price \$		\$350,500	\$374,000	\$385,000
Original List Date		01/03/2020	02/07/2020	02/17/2020
DOM · Cumulative DOM		1 · 78	43 · 43	33 · 33
Age (# of years)	13	1	16	14
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary
# Units	1	1	1	1
Living Sq. Feet	3,141	2,820	2,815	2,980
Bdrm · Bths · ½ Bths	5 · 3	5 · 3	4 · 3	4 · 3
Total Room #	9	9	8	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa			Pool - Yes	
Lot Size	.16 acres	0.18 acres	0.15 acres	0.2 acres
Other		MLS#535358	MLS#536817	MLS#537531

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

40512 Loan Number **\$358,000**• As-Is Value

Current Listings - Cont.

by ClearCapital

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Per google maps home is 1.7 miles from subject property. D R Horton Willow Model home with 5 Bedrooms and 3 Baths on a large lot with many upgrades including upgraded flooring throughout, kitchen island, granite counter-tops and tile roof.
- **Listing 2** \$Price Reduction\$ GREAT HOME! This is a 2815 Sq. Ft. home with 4 bedrooms and 3 baths and a heated swimming pool and an in ground spa. On the first floor there is an office, a good size bedroom, the large master bedroom with french doors that lead out to the covered patio and heated swimming pool and spa. There is also a formal dinning room and eating area next to the kitchen. The second floor has two bedrooms and a loft that can easily be changed into an additional bedroom. Seller may help with buyers closing cost.
- **Listing 3** Four bedroom, 3 bathroom, double story, master bedroom and laundry downstairs. Three car garage, Huge backyard perfect to entertain guests. A big bonus playroom upstairs. Close to shopping ares, schools, Come take a look!

Client(s): Wedgewood Inc Property ID: 28226079 Effective: 03/20/2020 Page: 3 of 16

**40512** Loan Number

**\$358,000**• As-Is Value

by ClearCapital

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	5414 W Terrace Avenue	5292 W Cotton Ave	5289 N Ensanada Ave	5550 W Pontiac Way
City, State	Fresno, CALIFORNIA	Fresno, CA	Fresno, CA	Fresno, CA
Zip Code	93722	93722	93723	93722
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.37 1	2.84 1	10.33 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$319,000	\$384,900	\$372,985
List Price \$		\$319,000	\$384,900	\$382,995
Sale Price \$		\$326,000	\$373,000	\$382,995
Type of Financing		Conv	Conv	Conv
Date of Sale		08/02/2019	10/17/2019	01/03/2020
DOM · Cumulative DOM		7 · 35	56 · 99	123 · 160
Age (# of years)	13	14	11	1
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary	2 Stories contemporary
# Units	1	1	1	1
Living Sq. Feet	3,141	2,586	3,128	2,819
Bdrm · Bths · ½ Bths	5 · 3	5 · 3	4 · 4	5 · 3
Total Room #	9	9	9	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 3 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.16 acres	0.16 acres	0.14 acres	0.12 acres
Other	NA	MLS#525748	MLS#526532	MLS#527562
Net Adjustment		+\$24,075	-\$14,875	-\$18,950
Adjusted Price		\$350,075	\$358,125	\$364,045

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

40512

\$358,000 As-Is Value

Loan Number

### Recent Sales - Cont.

by ClearCapital

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 ATTRACTIVE Home with 5 Bedrooms and 3 full bathrooms. This home has an isolated downstairs bedroom and bathroom. Open to the Family Room is the Dining Area and Kitchen. The Kitchen features tile counter-top, an updated gas stove and updated microwave. There is a separate living room and a formal dining area. 4 Bedrooms upstairs, including the Master suite with dual sinks, separate bathtub and shower, and walk-in closet. There is also a loft upstairs for entertaining. There are fans in most rooms. This house has nice size backyard with concrete in the back and on the side of the house. The front yard features new landscaping and an automatic sprinkler system. Tax records incorrectly show 4 bedrooms and 2.5 bath, but this house has 5 bedrooms and 3 full bathrooms. Added \$200 age, \$10k solar and \$13875 sf.
- Sold 2 Come take a tour of this beautiful 3128 sq.ft, 4 bedroom 3.5 bath, 3 car garage home. This house features high soaring ceilings and lots of windows allowing in natural light. The downstairs features living room, formal dining room, family room, laundry room and powder room. The kitchen has granite counter tops, lots of cabinets a breakfast bar and opens to the family room with fireplace and a wet bar. The specious master bedroom is also located downstairs and has a huge walk in closet, the second floor has a loft Jack and Jill bedroom and a 4th bedroom with a full bath. This house is jut across the freeway from shopping center, restaurants and water island park. This home is a must-see! Deducted \$10k location, \$600 age, \$10k bath/garage. Added \$325 sf, \$5k bed and \$400 lot.
- Sold 3 Per google maps home is 1.7 miles from subject property. New home built by DR Horton ready for quick closing in the Dakota subdivision. Beautiful 2 story home with 5 bedrooms and 3 baths and large loft on the upper level. Terrific kitchen island and upgraded cabinets with granite counter tops, stainless steel appliances, and upgraded Bronze flooring package. Home also includes gutters and downspouts, dual zone HVAC Energy efficient home with dual pane windows, tank less water heater, ceiling fans in great room and all bedrooms and Vivint solar system either leased or purchased. \$5000.00 Closing costs incentive offered if buyer uses DHI Mortgage Company for financing, Added \$8050 sf, 400 lot. Deducted \$10k location, \$2400 age, \$15k condition.

Client(s): Wedgewood Inc

Property ID: 28226079

Effective: 03/20/2020 Page: 5 of 16

Loan Number

40512

\$358,000 As-Is Value

Fresno, CA 93722

Subject Sal	es & Listing Hi	istory							
Current Listing Status		Currently Liste	Currently Listed		Listing History Comments				
Listing Agency/Firm		Realty One Gro	Realty One Group, Infinity		Home was listed 6/3/19 for \$393,500, 6/28/19 price was				
Listing Agent Name Listing Agent Phone # of Removed Listings in Previous 12 Months		Wendell J. Jor	Wenden 6. Genes		reduced twice and 9/30/19 went pending and 2/1/20 listing				
		408-377-2700			and relisted 3/9	and relisted 3/9/20. Mls sheets and status page			
		<b>2</b> 1		attached.					
# of Sales in Pre Months	evious 12	0							
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source		
06/03/2019	\$393,500	03/09/2020	\$333,000	Pending/Contract	03/09/2020	\$333,000	MLS		
03/09/2020	\$333,000						MLS		

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$358,000	\$358,000			
Sales Price	\$358,000	\$358,000			
30 Day Price	\$350,000				
Comments Regarding Pricing S	Comments Regarding Pricing Strategy				

#### Comments Regarding Pricing Strategy

Search parameters used for comps, sold date 10/22/19 or sooner, no short sales or foreclosures, square foot 2841-3341, 1997-2017, two story, SFR, within ¼ mile radius there is no comps, within ½ mile radius there is no comps, within 1 mile there is no comps. Remove age and added single story homes in search there is no comps. There is 1 pending and 4 sold comps however square footages are inferior (1694 – 2223 square foot) to subject property and sold comps range between \$275k-\$300k. Dropping square foot to 2500-3500, no age and no comps within ¼ mile, ½ mile, 1 mile radius moved sold date to 9/22/19. Moved sold date to 6/22/19 there is 1 comp available within 1 mile radius. Expanded radius 2 miles there is 5 active, 3 pending and 5 sold comps. Ten of the homes are two story homes bowever most of the homes are new construction. Comps used are the most similar comps to subject property that is available thru the Fresno MLS. There is a variance in age, lot and GLA. When pricing the subject all 6 comparable were factored in as well as the subject's location, design and appeal. Seller concessions are not required to sell a home in this area but will sometimes help a home sell faster.

Client(s): Wedgewood Inc

Property ID: 28226079

Page: 6 of 16

Fresno, CA 93722

**40512** Loan Number

**\$358,000**• As-Is Value

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 28226079 Effective: 03/20/2020 Page: 7 of 16

**DRIVE-BY BPO** 

# **Subject Photos**



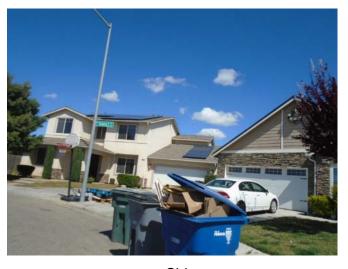
Front



Address Verification



Address Verification



Side



Side



Street

40512

Loan Number

**DRIVE-BY BPO** 

# **Subject Photos**

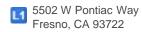




Street Other

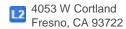
**DRIVE-BY BPO** 

# **Listing Photos**





Front





Front

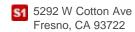
5346 W Donner Ave Fresno, CA 93722



Front

**DRIVE-BY BPO** 

## **Sales Photos**





Front

52 5289 N Ensanada Ave Fresno, CA 93723

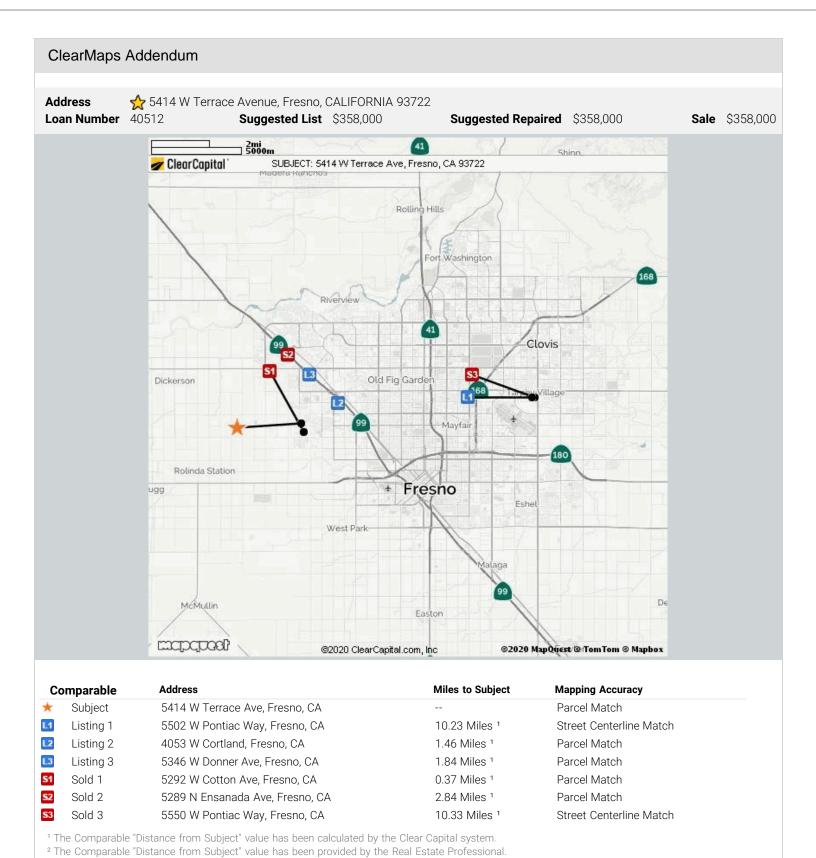


Front

5550 W Pontiac Way Fresno, CA 93722



Front



Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 28226079

Page: 13 of 16

\$358,000 As-Is Value

Loan Number

### Addendum: Report Purpose - cont.

### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 28226079

Page: 14 of 16

**5414 W Terrace Ave** 

Fresno, CA 93722

40512 Loan Number **\$358,000**• As-Is Value

### Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 28226079 Effective: 03/20/2020 Page: 15 of 16

**5414 W Terrace Ave** 

Fresno, CA 93722

40512

\$358,000 As-Is Value

Loan Number

Broker Information

by ClearCapital

**Broker Name** Dannielle Carnero Company/Brokerage HomeSmart PV and Associates

362 S. Sierra Vista ave Fresno CA License No 01507071 Address 93702

**License State** CA **License Expiration** 06/15/2021

Email Phone 5598362601 danniellecarnero@gmail.com

**Broker Distance to Subject** 8.41 miles **Date Signed** 03/21/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

> Client(s): Wedgewood Inc Property ID: 28226079 Effective: 03/20/2020 Page: 16 of 16