# **DRIVE-BY BPO**

239 Tobacco Rd

Clarksville, TN 37042

40526

**\$115,880**• As-Is Value

Loan Number

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	239 Tobacco Road, Clarksville, TN 37042 03/21/2020 40526 Breckenridge Property Fund 2016 LLC	Order ID Date of Report APN County	6667642 03/22/2020 019P H 012.00 Montgomery	Property ID	28226287
Tracking IDs					
Order Tracking ID	BotW New Fac-DriveBy BPO 03.19.20	Tracking ID 1	BotW New Fac-	DriveBy BPO	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Williams Barry K	Condition Comments
R. E. Taxes	\$994	This home is in a neighborhood of homes that are like it. It
Assessed Value	\$99,000	appears to need a paint job on the wood on the front porch and
Zoning Classification	residential	trim, or possibly replacing the trim.
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$3,120	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$3,120	
HOA	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ıta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Improving	This neighborhood is a suburban subdivision with other homes
Sales Prices in this Neighborhood	Low: \$110,000 High: \$123,000	like it around it. The market in Clarksville is strong. HOmes have been selling quickly and appreciating at a steady pace.
Market for this type of property Increased 5 % in the past 6 months.		
Normal Marketing Days	<30	
- •		

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Current Listings				
	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	239 Tobacco Road	414 Tobacco Rd	235 Tobacco Road	405 Faulkner
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.23 1	0.02 1	0.28 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$148,500	\$125,000	\$119,900
List Price \$		\$148,500	\$125,000	\$119,900
Original List Date		03/03/2020	01/22/2020	03/13/2020
DOM · Cumulative DOM		13 · 19	15 · 60	3 · 9
Age (# of years)	27	16	17	15
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,076	1,149	1,025	993
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	5	5	6
Garage (Style/Stalls)	None	None	None	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.21 acres	0.29 acres	0.22 acres	0.28 acres
Other				

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** comp is .08 acres larger than sub -\$180, comp is 73 sq ft larger than sub -\$14,790, comp is 11 years younger than sub. -\$1,100. than sub, adj price: \$132,430
- Listing 2 similar acreage, comp is 51 sq ft larger than subj, -\$1020, comp is 10 years older than sub -\$1,000. adjusted price= \$122,980.
- **Listing 3** .07 acreage larger than comp +\$105, comp is one room larger than sub -\$5,000, comp is 83 sq ft larger than sub -\$160, comp is 12 years younger than sub -\$1200. =\$113,645

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	239 Tobacco Road	210 Short St	227 Faulkner Ct	223 Faulkner Ct
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
••	,	,	,	,
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.24 1	0.29 1	0.32 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$129,900	\$125,000	\$111,350
List Price \$		\$129,900	\$11,000,010	\$109,750
Sale Price \$		\$123,000	\$110,000	\$111,350
Type of Financing		Cash	Cash	Cash
Date of Sale		03/03/2020	03/20/2020	01/29/2020
DOM · Cumulative DOM	•	3 · 20	13 · 29	10 · 31
Age (# of years)	27	25	15	15
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,076	1,149	1,023	1,020
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	6	5	5
Garage (Style/Stalls)	None	None	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.21 acres	0.29 acres	0.25 acres	0.36 acres
Other				
Net Adjustment		-\$7,120	+\$820	-\$2,545
		Ų/,120	. 4020	Q2,010

<sup>\*</sup> Sold 2 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 comp is .08 larger than sub. -\$120, comp is one room larger than sub. -\$5,000 comp is 2 yrs younger than sub. -\$2,000. -\$7120
- Sold 2 comp is .04 smaller than sub +\$60 comp is 53 sq ft larger than sub -\$440, comp is 12 yrs younger than sub+\$1200. +\$820
- **Sold 3** comp is .15 acres smaller than sub -\$225, comp is 56 sq ft smaller than sub -\$1120, comp is 12 years younger -1200. -\$2545.00 than subj.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Subject Sal	es & Listing His	tory					
Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/Firm			This property is not listed for sale. It hasn't been on the market for sale anytime in the recent past.				
Listing Agent Name							
Listing Agent Phone							
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$115,880	\$119,000		
Sales Price	\$115,880	\$119,000		
30 Day Price	\$111,000			
Comments Regarding Pricing S	trategy			

The best two comps to look at are listing 2 and sold comp 2. Listing 2's adjusted price is \$122,980. Sold 2 is \$110,820. Seeing as Clarksville is in a boom market, very strong. I would price it repaired closer to compete with the present listings. I would sell at the sold listing 2 price if not sold in 30 days. There was no photo available for

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**



Front



Address Verification



Street



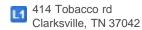
Street

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# **Listing Photos**





Front

235 Tobacco Road Clarksville, TN 37042



Front

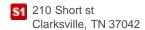
405 Faulkner Clarksville, TN 37042



Front

Clarksville, TN 37042

## **Sales Photos**





Front

\$2 227 Faulkner Ct Clarksville, TN 37042



Front

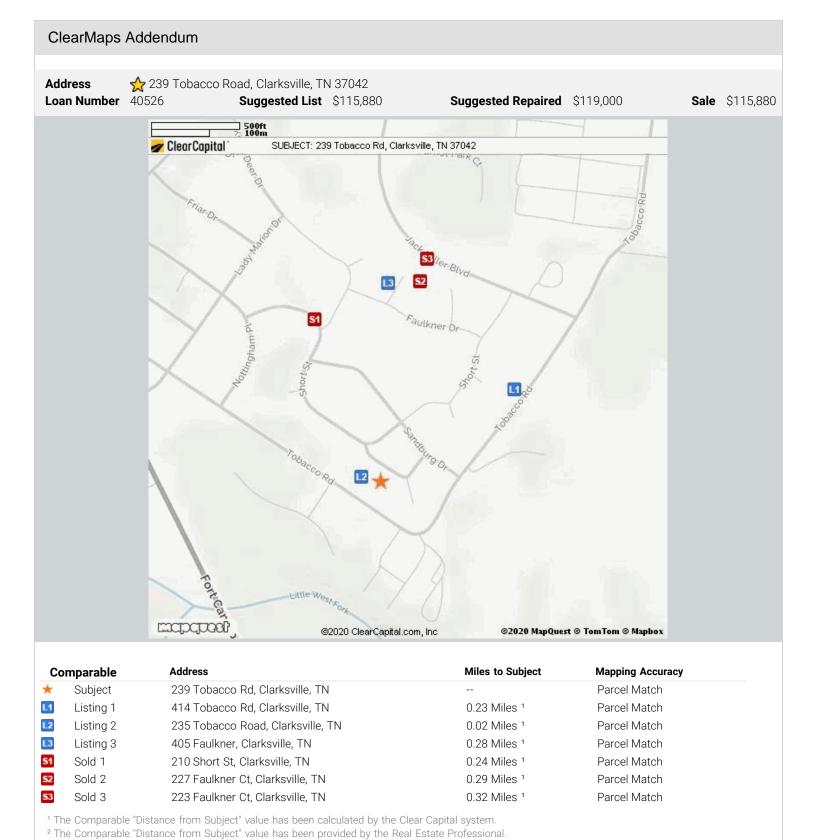
223 Faulkner Ct Clarksville, TN 37042



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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

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Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

by ClearCapital

Coldwell Banker, Conroy, Marable Laura Grekousis **Broker Name** Company/Brokerage

and Holleman

3412 Oak Lawn Dr Clarksville TN License No 349983 Address

37042

**License Expiration** 03/11/2021 **License State** TN

9312417112 **Phone** Email soldagainbylaurie@gmail.com

**Broker Distance to Subject** 2.40 miles **Date Signed** 03/22/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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