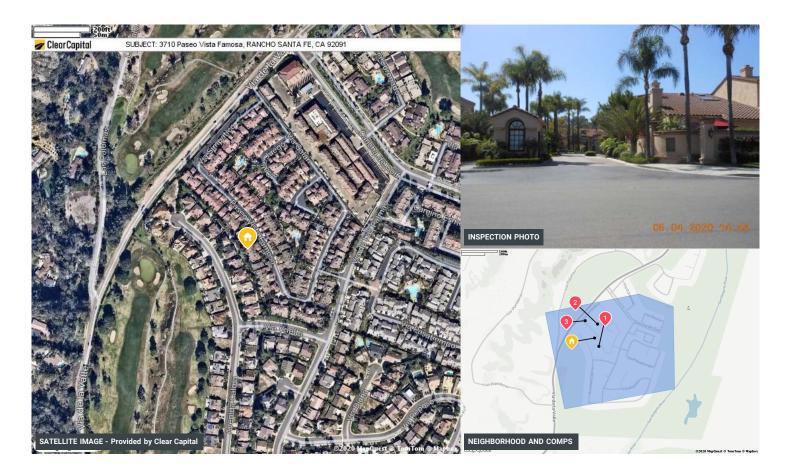
**Clear** Val Plus

## by ClearCapital

## 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

#### \$945,000 40699 Loan Number As-Is Value



## **Subject Details**

PROPERTY TYPE	<b>GLA</b>
Condo	2,129 Sq. Ft.
BEDS	<b>BATHS</b>
3	2.1
<b>STYLE</b>	<b>YEAR BUILT</b>
Townhouse	1988
LOT SIZE	<b>OWNERSHIP</b> Fee Simple
GARAGE TYPE	<b>GARAGE SIZE</b>
Garage	2 Car(s)
HEATING	<b>COOLING</b>
Forced Air	Central
<b>COUNTY</b>	<b>APN</b>
San Diego	3022511400

## **Analysis Of Subject**

## **CONDITION RATING**

1	2	3	4	5	6	1	2	3	4	5	
		ell mainta rmal wea			e limited				y rating m icable bui		
VIEW						LOCA	τιον				
-						<b>•</b> -					

Beneficial

**Residential** 

Neutral

**Residential** 

**QUALITY RATING** 

Beneficial	Neutral	Adverse

## SUBJECT COMMENTS (SITE, CONDITION, QUALITY)

Adverse

It should be noted that this is a desk appraisal only with no visible or physical inspection of the property. Information given is relied on by MLS and public records. A review of the PCI Report and exterior photos of the subject did not reveal an item of disrepair. Based upon an exterior-only inspection by the agent and ... (continued in Appraiser Commentary Summary)

Provided by

Appraiser

Clear Val Plus by ClearCapital 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

## **40699** \$

**\$945,000** • As-Is Value

## Sales Comparison



		MOST COMPAR	ABLE				
	<b>3710 Paseo Vista Famosa</b> Rancho Santa Fe, CA 92091	<b>3746 Paseo Vista Famosa</b> Rancho Santa Fe, CA 92091		<b>3652 Calle Juego</b> Rancho Santa Fe, C/	A 92091	<b>3</b> 15303 Via Simpatio Rancho Santa Fe, C	<b>:0</b> A 92091
COMPARABLE TYPE	-	Sale		Sale		Sale	
MILES TO SUBJECT		0.03 miles		0.05 miles		0.07 miles	
DATA/ VERIFICATION SOURCE	Public Records	MLS		MLS		MLS	
LIST PRICE						-	
LIST DATE		01/30/2020		06/04/2019		11/27/2019	
SALE PRICE/PPSF		\$966,000	\$454/Sq. Ft.	\$958,000	\$450/Sq. Ft.	\$935,000	\$417/Sq. Ft.
CONTRACT/ PENDING DATE		Unknown		Unknown		12/27/2019	
SALE DATE		02/20/2020		02/26/2020		01/28/2020	
DAYS ON MARKET		21		267		30	
LOCATION	N; Res	N; Res		N; Res		N; Res	
LOT SIZE							
VIEW	N; Res	N; Res		N; Res		N; Res	
DESIGN (STYLE)	Townhouse	Townhouse		Townhouse		Townhouse	
QUALITY OF CONSTRUCTION	Q4	Q4		Q4		Q4	
ACTUAL AGE	32	33		33		32	
CONDITION	СЗ	C2	-\$20,000	C3		C3	
SALE TYPE		Arms length		Arms length		Arms length	
ROOMS/BEDS/BATHS	7/3/2.1	7/3/2.1		7/3/2.1		7/3/2	\$5,000
GROSS LIVING AREA	2,129 Sq. Ft.	2,129 Sq. Ft.		2,129 Sq. Ft.		2,243 Sq. Ft.	-\$7,000
BASEMENT	None	None		None		None	
HEATING	Forced Air	Forced Air		Forced Air		Forced Air	
COOLING	Central	Central		Central		Central	
GARAGE	2 G	2 G		2 G		2 G	
OTHER							
OTHER							
NET ADJUSTMENTS		-2.0	)7% - \$20,000	0.0	0% \$0	-0.1	21% - \$2,000
GROSS ADJUSTMENTS		2.0	7% \$20,000	0.0	00% \$0	1.:	28% \$12,000
ADJUSTED PRICE			\$946,000		\$958,000		\$933,000

40699 Loan Number

\$945,000 • As-Is Value



Value Conclusion + Reconciliation

**\$945,000** AS-IS VALUE **0-90 Days** EXPOSURE TIME **EXTERIOR** INSPECTION PERFORMED BY A 3RD PARTY

## Sales Comparison Analysis

#### DESCRIPTION OF COMPARABLE SEARCH CRITERIA

A thorough search of the market was conducted to find the most recent and similar sales to match the subject property. Due to the subject's uniqueness and location, there were no exact model matches available. All selected comparables were based on the standard guideline and were verified through the Multiple Listing Services (MLS) as Arms-Length-Transactions. All Comps surveyed are from the same demand area and are located within the subject's boundary. All adjustments were made where appropriate. All Comps were given most weight due to their recent sale and are similar to the subject in terms of GLA, condition and located in the subject area.

#### EXPLANATION OF ADJUSTMENTS

The adjustments were based on market reaction and derived by paired sales analysis. The methodology used to determine the specific amount of each adjustment is based on paired sales analysis within the subject's market and market reaction to several of the comps in the neighborhood. The condition of each comparable was verified through a review of MLS commentary and interior MLS photos, if available. Even if the condition rating is the same as the subject, a condition adjustment may still be warranted due to slight upgrades or lack thereof, based on MLS photos and agent commentary. The amount of the condition adjustment was based upon match pairs with remaining comps, if needed. The dissimilarities that have a 0 indicated in the adjustment column means the appraiser has acknowledged the difference; however, the market does not support any adjustment. GLA adjustments were given to sales at \$65 per SF. Most weight is given to comp 1.

#### ADDITIONAL COMMENTS (OPTIONAL)

The contract/pending date have been provided when available. The unknown box may be checked to indicate that this information could not found or was not available. The subject and comparable information were populated from ClearProp and cross-referenced with online data sources. Any discrepancies were noted and corrected based on the most reliable data found. \*\*\*Per lender guidelines. If the property is in a gated community, please make every attempt to gain access to the community. This includes viewing other properties which are listed in the community or contacting the HOA for access. If access cannot be gained please proceed with photos of the gate.\*\*\* It is assumed that the agent performed due diligence in trying to obtain access. This report is based on the extraordinary assumption that the condition of the subject is similar to the HOA entry gated.

## Reconciliation Summary

The condition of each comparable was verified through a review of MLS commentary and interior MLS photos, if available. Weight is given to adjusted sale comparable 1 supported by comps 2 & 3. MLS data is assumed to be more reliable. The comparables presented within this analysis appear to be reliable indicators of value for the subject property. Comparables are located within the subject's market and considered reasonable purchase alternatives for the subject. The suggested value appears reasonable based upon the comparables. The subject's final value estimate is considered reasonable and supported by comp selection.

Effective: 05/04/2020

## Neighborhood and Market

Clear Val Plus

by ClearCapital

Market conditions are based on a review of sales data, market trends, and marketing times in competitive properties and markets. The market for single-unit residence properties is in balance at this time. Conventional financing appears to be stable; no special loan discounts, buy-downs or special financing is evident at this time. Interest rates are still attractive. Home values are in a stabilizing trend.

## Analysis of Prior Sales & Listings

Subject has a prior listing history that was withdrawn 02/2020. Public records did not reveal any other prior sales or transfers of the subject property for the three years prior to the effective date of this appraisal. The prior sale or transfer history analyses of the subject have been accurately and adequately provided.

## Highest and Best Use Additional Comments

The subject is a legally permissible use based on its current zoning. Also, the lot size, shape and land-to-building ratio allow the present structure and indicate a good utilization of the improvements. Based on current market conditions, the existing structure as an Condo is financially feasible and maximal productive use. The highest and best use, as if vacant, would be to construct a Condo Residence.

Effective: 05/04/2020

Subject Comments (Site, Condition, Quality)

Appraiser Commentary Summary

It should be noted that this is a desk appraisal only with no visible or physical inspection of the property. Information given is relied on by MLS and public records. A review of the PCI Report and exterior photos of the subject did not reveal an item of disrepair. Based upon an exterioronly inspection by the agent and photos, the subject is rated in C3 condition. The agent cited Access denied. The subject is located in a Guard Gated Community. The agent said that the view thru the gate of area homes were in good condition, but this could not be confirmed.

From Page 1

\$945,000

As-Is Value

Provided by

40699

Loan Number

From Page 6

From Page 5

Rancho Santa Fe, CA 92091

## 40699 Stoan Number

**\$945,000** • As-Is Value



## Sales and Listing History

PRIOR SALES OR TRANSFERS WITHIN 3 YEARS? No	Event Withdrawn	<b>Date</b> Feb 8, 2020	<b>Price</b> \$975,000	Data Source MLS 190064929
LISTING STATUS Listed in Past Year	Expired	Jan 16, 2020	\$975,000	MLS 190064929
DATA SOURCE(S)	<ul> <li>Active</li> </ul>	Dec 12, 2019	\$975,000	MLS 190064929
MLS EFFECTIVE DATE				

05/04/2020

#### SALES AND LISTING HISTORY ANALYSIS

Subject has a prior listing history that was withdrawn 02/2020. Public records did not reveal any other prior sales or transfers of the subject property for the three years prior to the effective date of this appraisal. The prior sale or transfer history analyses of the subject have been accurately and adequately provided.

## Order Information

BORROWER	LOAN NUMBER
Catamount Properties 2018 LLC	40699
PROPERTY ID	ORDER ID
28359037	6707147
ORDER TRACKING ID	TRACKING ID 1
20191219_Citi_ClearVal	20191219_Citi_ClearVal

# LegalOWNERZONING DESC.LP G REVOC TRUSTResidentialZONING CLASSZONING COMPLIANCER1Legal

**LEGAL DESC.** LOT 14 TR 9050

Highest and Best Use			Economic		
IS HIGHEST AND BEST USE TH Yes	HE PRESENT USE		<b>R.E. TAXES</b> \$7,776	<b>HOA FEES</b> \$365 Per Month	<b>PROJECT TYPE</b> Condo
PHYSICALLY POSSIBLE?	FINANCIALLY FEASIBLE?		<b>FEMA FLOOD ZON</b> 06073C1327G	E	
LEGALLY PERMISSABLE?	MOST PRODUCTIVE USE?		FEMA SPECIAL FLO No	OOD ZONE AREA	

3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

## 40699 Loan Number

\$945,000 • As-Is Value

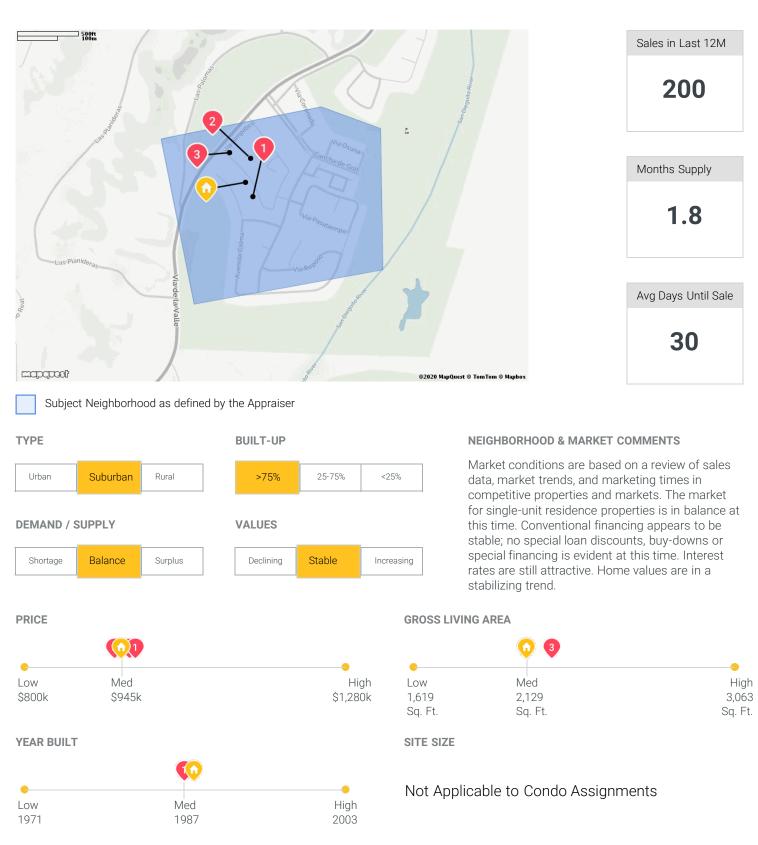
Provided by

Appraiser

Neighborhood + Comparables

**Clear** Val Plus

by ClearCapital



Effective: 05/04/2020

## ClearVal Plus

by ClearCapital

## **3710 Paseo Vista Famosa** Rancho Santa Fe, CA 92091

**40699** \$945,000 Loan Number • As-Is Value

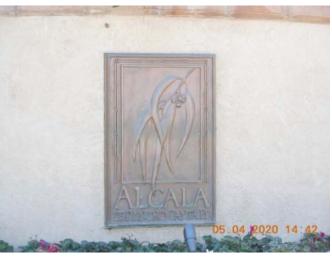
## **Subject Photos**





Front

Address Verification



Address Verification



Address Verification







Appraisal Format: Appraisal Report

## ClearVal Plus

by ClearCapital

## 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

**40699** \$945,000 Loan Number • As-Is Value

## **Subject Photos**



Street



Street



Other

by ClearCapital

## 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091



\$945,000 As-Is Value

#### Provided by Appraiser

**Comparable Photos** 

3746 Paseo Vista Famosa Rancho Santa Fe, CA 92091



Front





Front





## 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

## Scope of Work



\$945,000

As-Is Value

40699

Loan Number

**REPORT FORMAT:** 

This report has been prepared under the following USPAP reporting option: Appraisal Report. The content of this Appraisal Report has been supplemented with additional information and data about the subject property and its market, as well as the data, reasoning, and analyses that were used in the valuation process. The cost approach and income approach have been omitted from this report as they are not necessary to produce credible assignment results. If the appraiser determines that credible assignment results cannot be provided without employing either the cost or income approaches to value, this assignment will be rejected by the appraiser or the scope expanded to the extent required to produce credible assignment results in compliance with USPAP. Unless otherwise stated, the appraiser has incorporated only the Sales Comparison Approach.

#### PURPOSE OF THE ASSIGNMENT:

The purpose of this Appraisal Report is to determine an and theopinion of the market value for the subject property, at which it could sell in a typical exposure time for the area, considering current market conditions, the condition of the subject and necessary repairs.

#### SCOPE OF WORK:

This Appraisal Report was performed by a Licensed or Certified Real Estate Appraiser to estimate the market value of the subject property being evaluated as of the effective date of value stated. Clear Capital has provided the appraiser with additional preliminary data resources for consideration in the analysis, which may include: Property Inspection, MLS records, and Public Records. Although the appraiser did not physically inspect the subject property, at a minimum the appraiser has considered the results of a recent visual property inspection completed by Richard Falette, a licensed real estate agent having completed the above referenced Property Inspection.

#### AT A MINIMUM, THE APPRAISER HAS:

- 1. considered the additional data resources provided by Clear Capital as a resource for subject property and market data/characteristics;
- 2. consulted and considered supplemental market data from readily available data sources;
- estimated the market value of the subject as of the effective date of this report restricting the desktop analysis to a sales comparison approach unless this was insufficient for credible assignment results.

#### THE APPRAISER HAS NOT:

1. Physically inspected the subject property or any of the comparables contained within the original report(s) or comparables presented in support of the appraiser's value opinion(s).

#### **INTENDED USE:**

The intended use of this Appraisal Report is for the lender/client to evaluate the property that is the subject of this appraisal for home equity line of credit, loan funding due diligence, loan sale, loan modification or loan securitization purposes.

#### **INTENDED USER:**

The intended user of this appraisal report is the lender/client.

#### DEFINITION OF MARKET VALUE

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their own best interest;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

#### (Source of Market Value Definition: Fannie Mae Selling Guide; Section B4-1.1-01: Definition of Market Value (04/15/2014))

SCOPE OF WORK COMMENTS none

**40699** \$945,000 Loan Number • As-Is Value

## Assumptions, Conditions, Certifications, & Signature

EXTRAORDINARY ASSUMPTIONS

The appraiser did not perform a physical inspection, interior or exterior of the subject property or any of the comparable sales and assumes that the inspection information reported within the Property Inspection provided as well as the aerial images supplied and reviewed by the appraiser are accurate as of the effective date, unless otherwise stated. Should the information found in the Property Inspection be inaccurate, these assumptions could significantly alter the opinions and conclusions contained within this report.

EXTRAORDINARY ASSUMPTIONS AND HYPOTHETICAL CONDITIONS COMMENTS none

STATEMENT OF ASSUMPTIONS AND LIMITED CONDITIONS:

- 1. The appraiser did not perform a physical inspection, interior or exterior, of the subject property or any of the comparable sales presented.
- The physical inspection, interior or exterior, was performed by a licensed real estate professional as noted in the additional data resources provided. For the purposes of this analysis, the description of the subject and comps in the additional data resources provided for use in this analysis are assumed to be true, current and accurate unless specifically found to be otherwise.
- 3. The appraiser assumes no responsibility for matters of a legal nature affecting the property which is the subject of this assignment or the title thereto, nor does the appraiser render any opinion as to the title, which is assumed to be good and marketable and free from known value influencing easements, restrictions, encumbrances, leases, reservations, covenants, contracts, declarations, special assessments, ordinances or other items of a similar nature, unless otherwise noted.
- 4. The appraiser assumes that there are no hidden or unapparent conditions of the property, subsoil, or structures, which would render the property less valuable. The appraiser assumes no responsibility for such conditions, or for engineering which might be required to discover such factors.
- 5. Information, estimates, and opinions furnished to the appraiser, and contained in the additional data resources provided, were obtained from sources considered reliable and believed to be true and correct, unless stated elsewhere. If contradictory information is obtained and deemed more reliable, the appraiser will cite that source and the assumptions associated with that information.
- 6. Disclosure of the contents of the report is governed by USPAP and the Bylaws and Regulations of the professional appraisal organizations with which the appraiser is affiliated.
- 7. No change of any item in the report shall be made by anyone other than the appraiser and the appraiser shall have no responsibility for any such unauthorized change. The use of this report is limited to the named client and intended user(s) identified within this report.

LIMITING CONDITIONS COMMENTS none

Effective: 05/04/2020



Rancho Santa Fe, CA 92091

Assumptions, Conditions, Certifications, & Signature (Cont.)

I CERTIFY THAT, TO THE BEST OF MY KNOWLEDGE AND BELIEF:

Clear Val Plus

by ClearCapital

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions
- 3. I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. Unless otherwise stated below in the "Additions to Appraiser's Certification" section; I have performed no services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- 5. I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. My employment and/or compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- 9. The appraiser relied on the additional data sources for subject property characteristics and the physical inspection information performed by Richard Falette and did not make a personal inspection of the property that is the subject of this report.
- 10.1 personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

SIGNATURE	NAME	EFFECTIVE DATE	DATE OF REPORT
Kentre Bruskins	Keisha Brookins	05/04/2020	05/04/2020
LICENSE #	STATE	EXPIRATION	COMPANY
AR033309	CA	03/09/2022	Sonlite Appraisal Service

Property ID: 28359037

Provided by Appraiser



## **Comments - Continued**

Rancho Santa Fe, CA 92091

3710 Paseo Vista Famosa

**40699** Loan Number

## \$945,000 • As-Is Value



APPRAISER'S CERTIFICATION COMMENTS

As of the effective date of this appraisal, there is a global pandemic. The federal government and many states have declared a state of emergency and have imposed various restrictions. In most areas, schools and certain businesses are closed and, in some cases, counties have implemented shelter-inplace orders. There is no current data to indicate what sort of impact, if any, this is having or will have on the real estate market, and specifically the marketability and value of the subject property. The market data analyzed within this appraisal is historic, as the market trends and comparable sales utilized occurred prior to the events caused by this pandemic. This situation is continuously evolving, and the client is advised to take this into consideration. The short and long-term impact on the market from the COVID-19 virus is unknown; however, it is reasonable to assume that current restrictions in market activity due to the virus will extend marketing times at least 60 days beyond the current levels. This assumption has been taken into consideration with regard to the estimate of reasonable exposure time. At this time, the appraiser assumes that there will be a delay in market activity, but not a significant long-term shift in demand or supply which would result in a change in market prices. These are considered to be extraordinary assumptions which, if proven false, could impact the opinions and conclusions expressed herein.

# Clear Val Plus

by ClearCapital

## 3710 Paseo Vista Famosa

Rancho Santa Fe, CA 92091

## 40699 Stoan Number

**\$945,000** • As-Is Value

#### Provided by Onsite Inspector

**Property Condition Inspection** 

PROPERTY TYPE	CURRENT USE	PROJECTED USE
PUD	PUD	PUD
OCCUPANCY	GATED COMMUNITY	ATTACHED TYPE
Unknown	Yes	Attached
PARKING TYPE Built-In Garage; 2 spaces	2	UNITS 4

## Condition & Marketability

,			
CONDITION	~	Good	Access denied. Guard Gated Community. View thru gate of area homes all in good condition.
SIGNIFICANT REPAIRS NEEDED	~	No	-
CURRENT ZONING VIOLATIONS/ POTENTIAL ZONING CHANGES	~	No	-
SUBJECT CONFORMITY TO NEIGHBORHOOD (QUALITY, AGE, STYLE, & SIZE)	~	Yes	-
AVERAGE CONDITION OF NEIGHBORING PROPERTIES	~	Good	-
BOARDED OR VACANT PROPERTIES NEAR SUBJECT	~	No	-
SUBJECT NEAR POWERLINES	~	No	-
SUBJECT NEAR RAILROAD	~	No	-
SUBJECT NEAR COMMERCIAL PROPERTY	~	No	-

**POSITIVE EXTERNALITIES** 

Clear Val Plus



 $\checkmark$ 

Yes

#### Condition & Marketability - cont. SUBJECT IN FLIGHT PATH OF AIRPORT $\checkmark$ No \_ ROAD QUALITY Good \_ NEGATIVE EXTERNALITIES No

Gate guard community. Golf adjacent.



\$945,000

As-Is Value



Rancho Santa Fe, CA 92091

## **Repairs Needed**

Exterior Repai	ſS	
ITEM	COMMENTS	COST
Exterior Paint		\$O
Siding/Trim Repair	-	\$0
Exterior Doors	-	\$0
Windows	-	\$O
Garage /Garage Door		\$0
Roof/Gutters	-	\$0
Foundation	-	\$0
Fencing	-	\$0
Landscape	-	\$0
Pool /Spa	-	\$0
Deck/Patio		\$O
Driveway	-	\$0
Other	-	\$0
	TOTAL EXTERIOR REPAI	RS <b>\$0</b>

## ClearVal Plus by ClearCapital

## Agent / Broker

ELECTRONIC SIGNATURE /Richard Falette/ LICENSE # 00451847 **NAME** Richard Falette **COMPANY** The John Cote Company **INSPECTION DATE** 05/04/2020