## **DRIVE-BY BPO**

610 Woodlake Cir

40930 Loan Number **\$200,000**• As-Is Value

by ClearCapital Sugar Land, TX 77498

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this

Address Inspection Date Loan Number Borrower Name	610 Woodlake Circle, Sugar Land, TX 77498 06/08/2020 40930 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6735346 06/09/2020 7600-02-001 Fort Bend	<b>Property ID</b> -0850-907	28443612
Tracking IDs					
Order Tracking ID	20200605_CitiBOTW_BPO	Tracking ID 1	20200605_CitiE	BOTW_BPO	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Smith Michael	Condition Comments
R. E. Taxes	\$4,921	Subject appears to be in average condition based on an
Assessed Value	\$238,650	inspection with no repairs or deferred maintenance issues noted.
Zoning Classification	Residential	Recommended that subject be sold as is.
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ata			
Location Type	Suburban	Neighborhood Comments		
Local Economy	Stable	The subject is located in an established neighborhood that		
Sales Prices in this Neighborhood	Low: \$170,000 High: \$335,000	consists of mostly of conventional style SFR homes of various ages, displaying general similarity in design, appeal and utility,		
Market for this type of property	Remained Stable for the past 6 months.	with variations in size.		
Normal Marketing Days	<90			

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	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	610 Woodlake Circle	13943 Ivymount Drive	13628 Woodchester Drive	613 W Hillary Circle
City, State	Sugar Land, TX	Sugar Land, TX	Sugar Land, TX	Sugar Land, TX
Zip Code	77498	77498	77498	77498
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.90 1	0.95 1	0.38 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$209,900	\$239,000	\$238,000
List Price \$		\$209,900	\$239,000	\$238,000
Original List Date		05/15/2020	05/09/2020	07/03/2019
DOM · Cumulative DOM	•	21 · 25	27 · 31	338 · 342
Age (# of years)	37	43	46	36
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Traditional	1 Story Traditional	1 Story Traditional	1 Story Traditional
# Units	1	1	1	1
Living Sq. Feet	1,975	1,686	2,102	1,847
Bdrm · Bths · ½ Bths	3 · 2 · 1	3 · 2	3 · 2	3 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Detached 1 Car	Detached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	0.22 acres	0.19 acres	0.21 acres
Other	None	None	None	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Fair market transaction: inferior GLA, similar year built, superior lot size, 3/2 room count, similar condition. No sale history within 12 months. 5780 gla, -1000 lot size, 3000 garage
- **Listing 2** Fair market transaction: superior GLA, similar year built, similar lot size, 3/2 room count, similar condition. No sale history within 12 months. -2540 gla
- **Listing 3** Fair market transaction: similar lot size, 3/2 room count, similar condition, inferior GLA, similar year built. No sale history within 12 months. 2560 gla

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	610 Woodlake Circle	13810 Ivymount Drive	13511 Greywood Drive	514 Hillary Circle
City, State	Sugar Land, TX	Sugar Land, TX	Sugar Land, TX	Sugar Land, TX
Zip Code	77498	77498	77498	77498
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.80 1	0.42 1	0.37 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$192,000	\$195,500	\$239,000
List Price \$		\$192,000	\$195,500	\$239,000
Sale Price \$		\$195,000	\$199,000	\$239,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		05/29/2020	12/16/2019	05/29/2020
DOM · Cumulative DOM	·	45 · 85	36 · 73	105 · 143
Age (# of years)	37	44	44	39
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Traditional	1 Story Traditional	1 Story Traditional	1 Story Traditional
# Units	1	1	1	1
Living Sq. Feet	1,975	1,941	1,764	2,042
Bdrm · Bths · ½ Bths	3 · 2 · 1	4 · 2	3 · 2	4 · 2
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Detached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.17 acres	0.16 acres	0.15 acres	0.28 acres
Other	None	None	None	None
Net Adjustment		\$0	+\$4,220	-\$2,200
Adjusted Price		\$195,000	\$203,220	\$236,800

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Fair market transaction: similar GLA, similar year built, similar lot size, 4/2 room count, similar condition. No sale history within 12 months.
- **Sold 2** Fair market transaction: similar year built, similar condition, inferior GLA, similar lot size, 3/2 room count. No sale history within 12 months. 4220 gla
- **Sold 3** Fair market transaction: superior lot size, 4/2 room count, similar condition, similar GLA, similar year built. No sale history within 12 months. -2200 lot size

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Subject Sale	es & Listing His	tory					
Current Listing Status Not Curre		Not Currently I	ot Currently Listed Listing History Commer		y Comments	ents	
Listing Agency/Firm		No sale history within 12 months.					
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed List Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$220,000	\$220,000			
Sales Price	\$200,000	\$200,000			
30 Day Price	\$190,000				
Comments Pegarding Pricing S	tratom				

#### **Comments Regarding Pricing Strategy**

Prices are based on most recently closed sales similar to subject and currently listed properties in direct competition with subject property. Back of the subject is a parking lot. It is a negative factor that could deter potential home buyer. Due to this, subject is significantly priced at the lower end of the market. Due to limited available market data for similar properties in the subject's immediate neighborhood, it was needed to expand proximity to acquire comps. It was also needed to use comps that varies in GLA, lot size, year built and room count. The properties used are the best possible currently available comps within 0.99 miles. The adjustments are sufficient for this area to account for the differences in the comparables to accurately reflect the current market prices of the subject.

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**









Street

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## **Listing Photos**





Front

13628 Woodchester Drive Sugar Land, TX 77498



Front

613 W Hillary Circle Sugar Land, TX 77498



Front

## **Sales Photos**

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Front

13511 Greywood Drive Sugar Land, TX 77498



Front

53 514 Hillary Circle Sugar Land, TX 77498



Front

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**S1** 

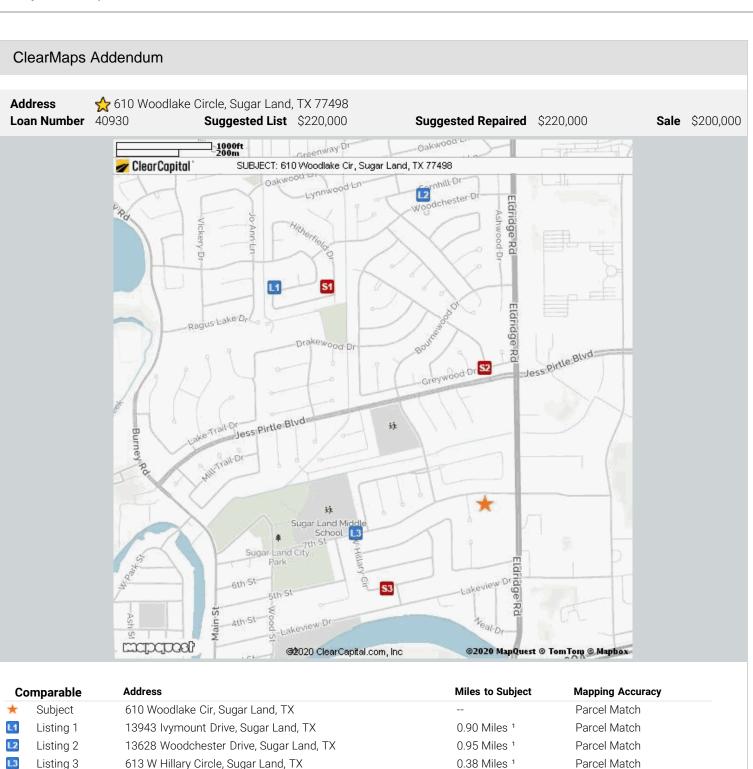
S2

**S**3

Sold 1

Sold 2

Sold 3



13810 Ivymount Drive, Sugar Land, TX

13511 Greywood Drive, Sugar Land, TX

514 Hillary Circle, Sugar Land, TX

0.80 Miles 1

0.42 Miles 1

0.37 Miles 1

Parcel Match

Parcel Match

Parcel Match

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

**Broker Name** United Real Estate Carlton Morgan Company/Brokerage

4231 Blossom Bend Ln Missouri License No 562692 Address

City TX 77459

**License State License Expiration** 10/31/2020 TX

Phone 7135606236 Email germaine.morgan@outlook.com

**Broker Distance to Subject** 8.00 miles **Date Signed** 06/09/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

THIS REPORT SHOULD NOT BE CONSIDERED AN APPRAISAL. In making any decision that relies upon my work, you should know that I have not followed the guidelines for development of an appraisal or analysis contained in the Uniform Standards of Professional Appraisal Practice of the Appraisal Foundation.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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