

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price** , Marketing Time: **Typical** . Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

<b>Address</b>	512 Ginkgo Drive, Clarksville, TENNESSEE 37042	<b>Order ID</b>	6740278	<b>Property ID</b>	28457822
<b>Inspection Date</b>	06/11/2020	<b>Date of Report</b>	06/12/2020		
<b>Loan Number</b>	40964	<b>APN</b>	054J E 010.00		
<b>Borrower Name</b>	Catamount Properties 2018 LLC	<b>County</b>	Montgomery		

<b>Tracking IDs</b>					
<b>Order Tracking ID</b>	20200611_BPOs	<b>Tracking ID 1</b>	20200611_BPOs		
<b>Tracking ID 2</b>	--	<b>Tracking ID 3</b>	--		

General Conditions		Condition Comments
<b>Owner</b>	Brimm Joshua S Brimm Amanda M	Subject property doesn't appear to need any repairs, is in average condition with the other homes in the neighborhood.
<b>R. E. Taxes</b>	\$112,448	
<b>Assessed Value</b>	\$111,900	
<b>Zoning Classification</b>	Residential	
<b>Property Type</b>	SFR	
<b>Occupancy</b>	Occupied	
<b>Ownership Type</b>	Fee Simple	
<b>Property Condition</b>	Average	
<b>Estimated Exterior Repair Cost</b>	\$0	
<b>Estimated Interior Repair Cost</b>	\$0	
<b>Total Estimated Repair</b>	\$0	
<b>HOA</b>	No	
<b>Visible From Street</b>	Visible	
<b>Road Type</b>	Public	

Neighborhood & Market Data		Neighborhood Comments
<b>Location Type</b>	Suburban	The market in Clarksville is very healthy, homes have been selling in hours to days, in the right neighborhood. They are appreciating nicely and at a steady pace. The sold comps in this neighborhood all went under contract in under a month. This neighborhood is a suburban subdivision surrounded by other homes like it.
<b>Local Economy</b>	Improving	
<b>Sales Prices in this Neighborhood</b>	Low: \$114,000 High: \$155,000	
<b>Market for this type of property</b>	Increased 5 % in the past 6 months.	
<b>Normal Marketing Days</b>	<30	

## Current Listings

	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	512 Ginkgo Drive	586 Somerset Ln	228 Orleans Dr	5021 Collinwood Dr
City, State	Clarksville, TENNESSEE	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.	--	0.96 <sup>1</sup>	0.78 <sup>1</sup>	0.78 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$130,000	\$149,900	\$159,900
List Price \$	--	\$135,000	\$149,900	\$159,900
Original List Date		05/13/2020	06/05/2020	05/18/2020
DOM · Cumulative DOM	-- · --	1 · 30	2 · 7	10 · 25
Age (# of years)	37	22	56	57
Condition	Average	Average	Average	Average
Sales Type	--	Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,344	1,159	1,400	1,404
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1 · 1	3 · 2
Total Room #	6	5	6	6
Garage (Style/Stalls)	None	Attached 2 Car(s)	None	None
Basement (Yes/No)	No	Yes	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	--	0	--	--
Pool/Spa	--	--	--	--
Lot Size	.21 acres	.49 acres	.44 acres	.35 acres
Other	Sold	U, C no show	U, C still showing	U, C still showing

\* Listing 1 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

### Listing Comments Why the comparable listing is superior or inferior to the subject.

**Listing 1** comp is 15 years younger than subject property +1500, comp is 185 sq ft smaller than subject +5550, comp is 1 less room than subject +5000, comp has a 2 car garage subject has none -10000, Comp has a unfinished basement subject does not -10000, comp is .28 acres larger than subject -420

**Listing 2** Comp is 19 years older than subject +1900, comp is 56 sq ft larger than subject -1680, comp has 1 full bath and 1 half bath subject has 2 full baths +2500, comp is .23 acres larger than subject -345

**Listing 3** comp is 20 years older than subject +2000, comp is 60 sq ft larger than subject -1800, comp is .14 acres larger than subject -210

## Recent Sales

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	512 Ginkgo Drive	503 Aspen Dr	524 Ginkgo Dr	509 Ned Dr
City, State	Clarksville, TENNESSEE	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.	--	0.07 <sup>1</sup>	0.08 <sup>1</sup>	0.44 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	--	\$135,000	\$140,000	\$155,000
List Price \$	--	\$115,500	\$145,000	\$162,000
Sale Price \$	--	\$114,000	\$140,000	\$155,000
Type of Financing	--	Cash	Conventional	Va
Date of Sale	--	04/21/2020	04/13/2020	05/20/2020
DOM · Cumulative DOM	-- · --	22 · 48	15 · 158	1 · 34
Age (# of years)	37	37	34	8
Condition	Average	Average	Average	Average
Sales Type	--	Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,344	1,144	1,170	1,189
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	None	None	None	Carport 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	--	--	--	--
Pool/Spa	--	--	--	--
Lot Size	.21 acres	.21 acres	.21 acres	.32 acres
Other	Sold	--	--	--
Net Adjustment	--	+\$2,000	+\$5,220	+\$250
Adjusted Price	--	\$116,000	\$145,220	\$155,250

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

### Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** comp is 200 sq ft smaller than subject +2000

**Sold 2** comp is 3 years younger than subject -300, comp is 174 sq ft smaller than subject +5550,

**Sold 3** comp is 29 years younger than subject -2900, comp is 155 sq ft smaller than subject +4650, comp has a car port attached subject does not -1500,

## Subject Sales & Listing History

<b>Current Listing Status</b>		Not Currently Listed		<b>Listing History Comments</b>			
<b>Listing Agency/Firm</b>				This property was listed for sale on 05/16/2020 for 109k and sold on 06/10/2020 for 100k.			
<b>Listing Agent Name</b>							
<b>Listing Agent Phone</b>							
<b># of Removed Listings in Previous 12 Months</b>		0					
<b># of Sales in Previous 12 Months</b>		1					
<b>Original List Date</b>	<b>Original List Price</b>	<b>Final List Date</b>	<b>Final List Price</b>	<b>Result</b>	<b>Result Date</b>	<b>Result Price</b>	<b>Source</b>
05/19/2020	\$109,000	05/22/2020	\$109,000	Sold	06/10/2020	\$100,000	MLS

## Marketing Strategy

	<b>As Is Price</b>	<b>Repaired Price</b>
<b>Suggested List Price</b>	\$116,000	\$116,000
<b>Sales Price</b>	\$116,000	\$116,000
<b>30 Day Price</b>	\$114,000	--
<b>Comments Regarding Pricing Strategy</b>		
This neighborhood is healthy, appreciating, and selling under 30 days. The pricing strategy I would recommend is coming onto the market at \$116,000 based off sold comp #1 then if it does not sell in 30 days I would recommend adjusting the price to \$114,000 to trigger the sale.		

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's Notes** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

## Subject Photos



Front



Address Verification



Street



Street

## Listing Photos

**L1** 586 Somerset Ln  
Clarksville, TN 37042



Front

**L2** 228 Orleans Dr  
Clarksville, TN 37042



Front

**L3** 5021 Collinwood Dr  
Clarksville, TN 37042



Front

## Sales Photos

**S1** 503 Aspen Dr  
Clarksville, TN 37042



Front

**S2** 524 Ginkgo Dr  
Clarksville, TN 37042



Front

**S3** 509 Ned Dr  
Clarksville, TN 37042



Front

## ClearMaps Addendum

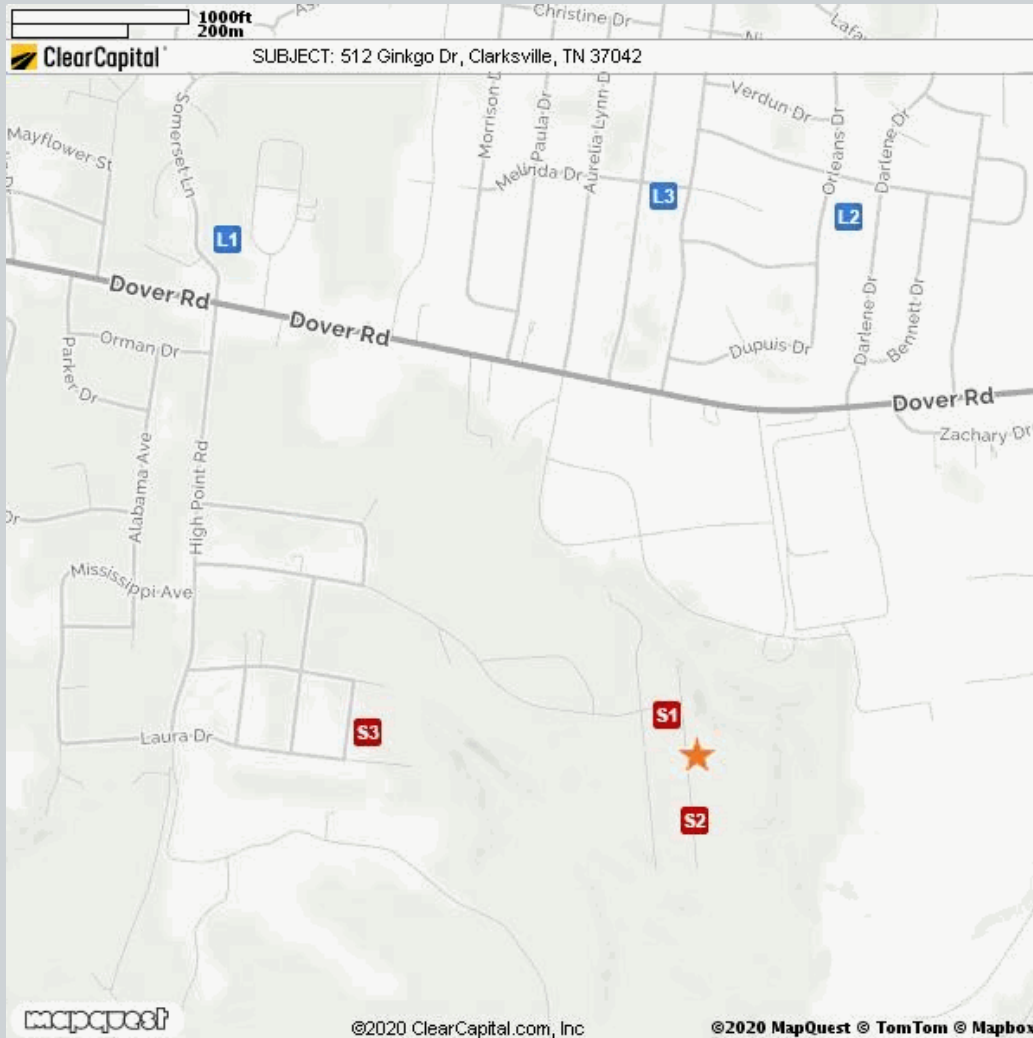
**Address** ★ 512 Ginkgo Drive, Clarksville, TENNESSEE 37042

**Loan Number** 40964

**Suggested List** \$116,000

**Suggested Repaired** \$116,000

**Sale** \$116,000



### Comparable

Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	512 Ginkgo Dr, Clarksville, TN	--	Parcel Match
L1	586 Somerset Ln, Clarksville, TN	0.96 Miles <sup>1</sup>	Parcel Match
L2	228 Orleans Dr, Clarksville, TN	0.78 Miles <sup>1</sup>	Parcel Match
L3	5021 Collinwood Dr, Clarksville, TN	0.78 Miles <sup>1</sup>	Parcel Match
S1	503 Aspen Dr, Clarksville, TN	0.07 Miles <sup>1</sup>	Parcel Match
S2	524 Ginkgo Dr, Clarksville, TN	0.08 Miles <sup>1</sup>	Parcel Match
S3	509 Ned Dr, Clarksville, TN	0.44 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.



## Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price

A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price

A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time

The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market

The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## Addendum: Report Purpose - cont.

**Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
5. Do not approach occupants or owners.
6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## Broker Information

<b>Broker Name</b>	James Grekousis	<b>Company/Brokerage</b>	Coldwell Banker Conroy Marable and Holleman
<b>License No</b>	354673	<b>Address</b>	3412 Oak Lawn Dr Clarksville TN 37042
<b>License Expiration</b>	02/25/2022	<b>License State</b>	TN
<b>Phone</b>	3315514647	<b>Email</b>	Jamesgreko@gmail.com
<b>Broker Distance to Subject</b>	6.55 miles	<b>Date Signed</b>	06/11/2020

*By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.*

## Disclaimer

**This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.**

**Unless otherwise specifically agreed to in writing:**

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