by ClearCapital

Newport, WA 99156

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	392 Overlook Road, Newport, WA 99156 07/20/2020 41199 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6766428 07/21/2020 453123550016 Pend Oreille	Property ID	28535111
Tracking IDs					
Order Tracking ID	20200712_BPOs	Tracking ID 1	20200712_BPO	S	
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	SCOTT J SCOTT AND HALEY'S	Condition Comments				
	CRENSHAW	The subject is obscured by a long driveway and treed property.				
R. E. Taxes	\$1,320	Only small front portion of the arm is visible. Subject is in a rural				
Assessed Value	\$281,645	location and is in an area of mostly acreage properties similar to				
Zoning Classification	res	the subject.				
Property Type	SFR					
Occupancy	Occupied					
Ownership Type	Fee Simple					
Property Condition	Average					
Estimated Exterior Repair Cost	\$0					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$0					
HOA	No					
Visible From Street	Partially Visible					
Road Type	Public					

Neighborhood & Market Data				
Location Type	Rural	Neighborhood Comments		
Local Economy	Improving	The subject area is rural with limited services in the immediate		
Sales Prices in this Neighborhood	Low: \$125,000 High: \$575,000	area the subject is about 5 miles from most major services. There is limited REO activity in the area that is not affecting the		
Market for this type of property	Increased 3 % in the past 6 months.	overall Market. There are a wide variety of improvements in the area some of which have Waterfront or views of the water.		
Normal Marketing Days	<90			

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	392 Overlook Road	290 Pines Rd	150 Quandary Ln	522 Pleasant Dr E
City, State	Newport, WA	Newport, WA	Oldtown, ID	Newport, WA
Zip Code	99156	99156	83822	99156
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		4.04 1	4.73 ¹	4.35 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$330,000	\$430,000	\$435,000
List Price \$		\$330,000	\$430,000	\$435,000
Original List Date		05/09/2020	06/01/2020	07/03/2020
DOM · Cumulative DOM		24 · 73	49 · 50	17 · 18
Age (# of years)	11	1	21	14
Condition	Average	Good	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Woods	Neutral ; Pastoral	Neutral ; Woods	Beneficial ; Water
Style/Design	2 Stories Traditional	1 Story Rancher	1 Story Rancher	1 Story Rancher
# Units	1	1	1	1
Living Sq. Feet	1,992	1,560	2,750	2,126
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 3	3 · 3
Total Room #	7	7	9	8
Garage (Style/Stalls)	Attached 2 Car(s)	None	Attached 2 Car(s)	Attached 3 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	4.04 acres	5.14 acres	10.00 acres	4.00 acres
Other			Shop	Shop

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Listing one has a smaller GLA than the subject it is newer but similar condition. Racks garage or shop which is a significant negative feature in the area given the harsh Winters.
- **Listing 2** Listing to has a larger GLA than the subject as well as having a large detached and larger lot. And some updating to be in similar condition to the subjects despite being slightly older.
- **Listing 3** Similar GLA to the subject has a large detached shop as well as a view of the river which require significant adjustment, similar style construction to the subject

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	392 Overlook Road	142 Jade Dr	551 Herbs Dr	332841 Highway 2
City, State	Newport, WA	Newport, WA	Newport, WA	Newport, WA
Zip Code	99156	99156	99156	99156
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		4.14 1	3.85 1	0.64 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$329,000	\$365,000	\$395,000
List Price \$		\$309,900	\$365,000	\$375,000
Sale Price \$		\$310,500	\$360,000	\$365,000
Type of Financing		Cash	Cash	Conv
Date of Sale		06/30/2020	05/15/2020	02/25/2020
DOM · Cumulative DOM		138 · 138	78 · 78	132 · 132
Age (# of years)	11	31	35	51
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Woods	Neutral ; Woods	Neutral ; Residential	Neutral ; Woods
Style/Design	2 Stories Traditional	1 Story Rancher	1 Story Rancher	2 Stories Traditional
# Units	1	1	1	1
Living Sq. Feet	1,992	1,250	1,656	2,100
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 2	5 · 2 · 1
Total Room #	7	7	8	9
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 4 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	4.04 acres	1.98 acres	8.64 acres	3.46 acres
Other			Shop	
Net Adjustment		+\$46,500	-\$6,400	-\$8,800
Adjusted Price		\$357,000	\$353,600	\$356,200

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

41199

Newport, WA 99156

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Sale one has a much smaller GLA than the subject. It is also an older built subject as well as having a smaller lot.
- **Sold 2** Sale two is older than the subject that has an inferior GLA and larger lot subject. Lacks the privacy of the subject. Has a detached garage as well as a detached shop.
- **Sold 3** Sales three is overall most similar to the subject it has a similar GLA and lot size as well as being the most proximal to the overall minimal adjustment is needed.

Client(s): Wedgewood Inc

Property ID: 28535111

Effective: 07/20/2020

Page: 4 of 14

by ClearCapital

392 Overlook Rd

41199 Loan Number **\$355,000**• As-Is Value

Newport, WA 99156

Subject Sal	es & Listing His	tory					
Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/Firm			The subject has no recent listing or sales history in the MLS or tax record.				
Listing Agent Name							
Listing Agent Ph	ione						
# of Removed Li Months	istings in Previous 12	0					
# of Sales in Pro Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$359,000	\$359,000		
Sales Price	\$355,000	\$355,000		
30 Day Price	\$350,000			
Comments Describes Drieins Co	Commonto Demontina Disina Chartery			

#### **Comments Regarding Pricing Strategy**

The sales were given the most weight in the subject evaluation, they are similar in size and construction to the subject. The rural nature of the subject requires the expansion of the search out to 5 miles. This report was performed following public awareness that COVID-19 was affecting residents in the United States. At the time of the report, COVID-19 was having widespread health and economic impacts. The effects of COVID-19 on the real estate market in the area of the subject property were not yet measurable based on reliable data. The analyses and value opinion in this report are based on the data available at the time of the assignment and apply only as of the effective date indicated. No analyses or opinions contained in this report should be construed as predictions of future market conditions or value.

Client(s): Wedgewood Inc

Property ID: 28535111

392 Overlook Rd

Newport, WA 99156

41199 Loan Number **\$355,000**• As-Is Value

by ClearCapital

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc Property ID: 28535111 Effective: 07/20/2020 Page: 6 of 14

**DRIVE-BY BPO** 

# **Subject Photos**







Front

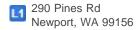


Address Verification



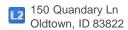
Street

# **Listing Photos**





Front





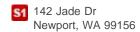
Front





Front

# **Sales Photos**





Front

52 551 Herbs Dr Newport, WA 99156



Front

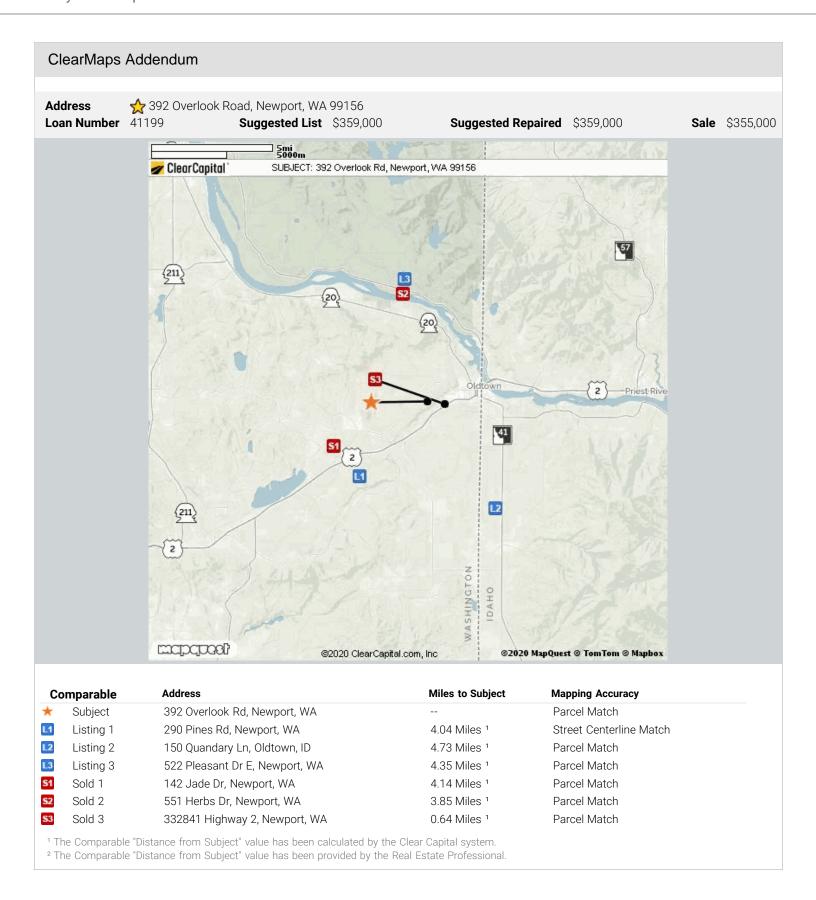
332841 Highway 2 Newport, WA 99156



Front

**DRIVE-BY BPO** 

Newport, WA 99156



41199

Newport, WA 99156 Loan Number

#### Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 28535111

Page: 11 of 14

41199

\$355,000

Loan Number As-Is Value

#### Addendum: Report Purpose - cont.

### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 28535111

Page: 12 of 14

392 Overlook Rd

Newport, WA 99156

41199 Loan Number **\$355,000**• As-Is Value

### Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 28535111 Effective: 07/20/2020 Page: 13 of 14

392 Overlook Rd

Newport, WA 99156

41199

**\$355,000**As-Is Value

Loan Number

#### **Broker Information**

by ClearCapital

Broker Name Christopher Gross Company/Brokerage Apex Home Team

License No 112521 Address 108 N Washington St STE 418

Spokane WA 99201

**License Expiration** 03/22/2021 **License State** WA

Phone5098280315Emailchrisgross.apex@gmail.com

**Broker Distance to Subject** 38.96 miles **Date Signed** 07/21/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

If this report is developed as a brokers price opinion, this brokers price opinion is not an appraisal as defined in chapter 18.140 RCW and has been prepared by a real estate licensee, licensed under chapter 18.85 RCW, who IS/IS NOT also state-certified or state-licensed as a real estate appraiser under chapter 18.140 RCW.

If this report is developed as an Evaluation, this Evaluation is not an appraisal as defined in chapter 18.140 RCW and has been prepared by a real estate licensee, licensed under chapter 18.85 RCW who IS/IS NOT also state-certified or state-licensed as a real estate appraiser under chapter 18.140 RCW.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 28535111 Effective: 07/20/2020 Page: 14 of 14