Apple Valley, CA 92308-8985

41275

\$180,000

Loan Number As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	19045 Elm Drive, Apple Valley, CA 92308 07/24/2020 41275 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6776481 07/24/2020 0399-312-07 San Bernardir		28568428
Tracking IDs					
Order Tracking ID	20200722_BPOs	Tracking ID 1	20200722_BP0	Os	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	Pederson Philip D	Condition Comments
R. E. Taxes	\$1,183	Subject is average in appeal with tile roofing and establis
Assessed Value	\$88,502	landscaping. The square footage and room counts are cor
Zoning Classification	Residential	for the build as well as the lot size. Normal wear and tear updating should be expected though subject is assumed to
Property Type	PUD	move in ready. A full interior inspection is needed for the m
Occupancy	Vacant	accurate value. Improved properties are still common so so
Secure?	Yes	level of updating may be needed to meet average market standards. Subject is located in a gated 55 and over subdiv
(doors and windows are there)		known as Jess Ranch which boasts private fishing lake, recreation building, tennis courts, and golf course. The prope
Ownership Type	Fee Simple	
<b>Property Condition</b>	Average	in this area carry a slightly higher than average ppsf than o 55 and over developments in the area. The recent increase
Estimated Exterior Repair Cost	\$0	market value have benefited the values in this area and the
Estimated Interior Repair Cost	\$0	averages are beginning to climb once again to some of the
Total Estimated Repair	\$0	premium real estate purchases in senior living areas.
НОА	Jess Ranch - Wyndham Rose	
Association Fees	\$75 / Month (Pool,Landscaping,Tennis)	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ata	
Location Type	Urban	Neighborhood Comments
Local Economy	Stable	The market remains dominated by traditional sales with the
Sales Prices in this Neighborhood	Low: \$107,000 High: \$310,000	majority of the homes sold in the last 6 months having been FMV. The market values have shown an average DEcrease of
Market for this type of property	Remained Stable for the past 6 months.	around 0.7% for the last 12 months but have shown a total DEcrease of 0.3% in the past month. Standard seller
Normal Marketing Days	<90	concessions remain at 3% sale price. Average marketing time is at 48 days. Median GLA for SFR is 1118. Data based on half mile radius and 6 month sale date.

Apple Valley, CA 92308-8985

by	Cle	ear	Ca	pita

Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	19045 Elm Drive	11659 Pepper Ln	19242 Elm Dr	19170 Elm Dr
City, State	Apple Valley, CA	Apple Valley, CA	Apple Valley, CA	Apple Valley, CA
Zip Code	92308	92308	92308	92308
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.31 1	0.25 1	0.16 1
Property Type	PUD	PUD	PUD	PUD
Original List Price \$	\$	\$185,750	\$185,000	\$209,990
List Price \$		\$167,900	\$185,000	\$209,990
Original List Date		01/27/2020	05/30/2020	07/19/2020
DOM · Cumulative DOM	•	81 · 179	12 · 55	2 · 5
Age (# of years)	31	34	34	34
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Contemp	2 Stories Contemp	2 Stories Contemp	1 Story Contemp
# Units	1	1	1	1
Living Sq. Feet	1,408	1,457	1,380	1,278
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	2 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.05 acres	0.06 acres	0.06 acres	0.07 acres
Other	Patio, porch	Patio, porch	Patio, porch	Patio, porch

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Equal in location, similar in build, interior shows minimal signs of updating or repairs needed with minor value updating having been done in recent years, move in ready.
- **Listing 2** Similar in build, interior appears to need average updating though move in ready with no major updating having been done in recent years, equal in location.
- Listing 3 Similar in build, interior has had some partial updating recently and appears move in ready, equal in location.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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by ClearCapital

	Cubicat	Sold 1 *	Sold 2	Sold 3
	Subject			
Street Address	19045 Elm Drive	19245 Willow Dr	11630 Locust Ln	19032 Elm Dr
City, State	Apple Valley, CA	Apple Valley, CA	Apple Valley, CA	Apple Valley, CA
Zip Code	92308	92308	92308	92308
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.29 1	0.25 1	0.03 1
Property Type	PUD	PUD	PUD	PUD
Original List Price \$		\$179,000	\$180,000	\$189,000
List Price \$		\$179,000	\$180,000	\$195,500
Sale Price \$		\$177,000	\$180,000	\$190,000
Type of Financing		3510 Conv	0 Cash	2k Va
Date of Sale		04/07/2020	01/27/2020	06/25/2020
DOM · Cumulative DOM	•	33 · 62	9 · 49	6 · 51
Age (# of years)	31	34	34	31
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Contemp	2 Stories Contemp	1 Story Contemp	1 Story Contemp
# Units	1	1	1	1
Living Sq. Feet	1,408	1,380	1,278	1,267
Bdrm · Bths · ½ Bths	2 · 2	2 · 2	2 · 2	2 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.05 acres	0.05 acres	0.07 acres	0.06 acres
Other	Patio, porch	Patio, porch	Patio, porch	Patio, porch
Net Adjustment		+\$1,100	+\$5,200	-\$4,400
		\$178,100	\$185,200	\$185,600

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

by ClearCapital

 $\textbf{Reasons for Adjustments} \ \ \textbf{Why the comparable sale is superior or inferior to the subject.}$ 

- Sold 1 Similar in build, interior has had some partial updating recently and appears move in ready, equal in location. +1100 sqft
- **Sold 2** Equal in location, similar in build, interior shows minimal signs of updating or repairs needed with minor value updating having been done in recent years, move in ready. +5200 sqft
- Sold 3 Similar in build, interior has had some partial updating recently and appears move in ready, equal in location. +5600 sqft, -10K cond

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41275

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Apple Valley, CA 92308-8985 by ClearCapital

Loan Number

Subject Sal	es & Listing His	story					
Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm		One prior MLS sale					
Listing Agent Name							
Listing Agent Ph	one						
# of Removed Listings in Previous 12 0 Months							
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$190,000	\$190,000			
Sales Price	\$180,000	\$180,000			
30 Day Price	\$170,000				
Commente Bogarding Prining S	Comments Degarding Pricing Strategy				

#### Comments Regarding Pricing Strategy

Adjustments to the comps have been made, where necessary, to bring the comps as close to subject as possible for accurate pricing. The most weight has been placed on sold comp 1 which is most similar in appeal and condition. Subject is located in a populated area that can be marketed to most average home buyers. Subject list price should be competitive with the available list comps for maximum exposure with pricing emphasis placed on the pending list comps. 90 day marketing times are uncommon in this area so an increased list price above available list comps would be needed if 90+ day marketing time is the goal. Value is based on exterior only and the assumption the interior is in average condition. Any discrepancies in this assumption could affect the suggested value either way.

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# Clear Capital Quality Assurance Comments Addendum

Reviewer's Notes The report is well supported. The broker has supplied good comps considering the market area and comp availability.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Side



Street

# Listing Photos

by ClearCapital



11659 Pepper Ln Apple Valley, CA 92308



Front



19242 Elm Dr Apple Valley, CA 92308



Front



19170 Elm Dr Apple Valley, CA 92308



Front

**19045 Elm Dr** Apple Valley, CA 92308-8985

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by ClearCapital

# **Sales Photos**





Front

\$2 11630 Locust Ln Apple Valley, CA 92308



Front

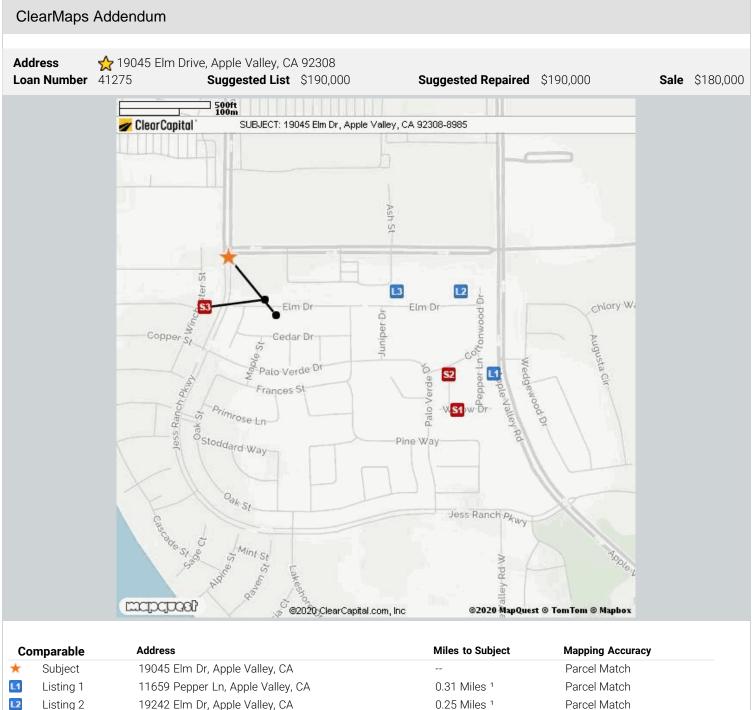
19032 Elm Dr Apple Valley, CA 92308



Front

by ClearCapital

Apple Valley, CA 92308-8985



	p		•	,,
*	Subject	19045 Elm Dr, Apple Valley, CA		Parcel Match
L1	Listing 1	11659 Pepper Ln, Apple Valley, CA	0.31 Miles <sup>1</sup>	Parcel Match
L2	Listing 2	19242 Elm Dr, Apple Valley, CA	0.25 Miles <sup>1</sup>	Parcel Match
L3	Listing 3	19170 Elm Dr, Apple Valley, CA	0.16 Miles <sup>1</sup>	Parcel Match
<b>S1</b>	Sold 1	19245 Willow Dr, Apple Valley, CA	0.29 Miles 1	Parcel Match
S2	Sold 2	11630 Locust Ln, Apple Valley, CA	0.25 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	19032 Elm Dr, Apple Valley, CA	0.03 Miles <sup>1</sup>	Parcel Match

<sup>&</sup>lt;sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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Addendum: Report Purpose - cont.

## 19045 Elm Dr

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#### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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# Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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**Broker Information** 

by ClearCapital

Broker Name Jessica 2 Lewis Company/Brokerage Elite REO Services

License No 1733706 Address 10727 Duncan Rd Victorville CA 92392

License Expiration 12/27/2022 License State CA

Phone7607845224Emailjessica.lewis@elitepremierproperties.com

**Broker Distance to Subject** 10.36 miles **Date Signed** 07/24/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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