# **DRIVE-BY BPO**

1076 Biltmore PI

41284 Loan Number **\$152,960**• As-Is Value

Clarksville, TN 37042

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	1076 Biltmore Place, Clarksville, TN 37042 07/26/2020 41284 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6776481 07/27/2020 006F D 007.00 Montgomery	Property ID	28568426
Tracking IDs					
Order Tracking ID	20200722_BPOs	Tracking ID 1	20200722_BPOs		
Tracking ID 2		Tracking ID 3			

General Conditions						
Owner	Wood Monique	Condition Comments				
R. E. Taxes	\$1,288	There is no listing photo available for listing 3 anywhere. There				
Assessed Value	\$128,200	are no other good comps to use for active properties other that this one. This home is in a suburban subdivision with other like homes. The roof is in terrible shape. But, there are boxes of roof				
Zoning Classification	residential					
Property Type	SFR	shingles in front of the home. It looks like someone is repairing				
Occupancy	Vacant	through.				
Secure?	Yes (house is locked)					
Ownership Type	Fee Simple					
Property Condition	Fair					
Estimated Exterior Repair Cost	\$25,000					
Estimated Interior Repair Cost	\$0					
Total Estimated Repair	\$25,000					
НОА	No					
Visible From Street	Visible					
Road Type	Public					

Neighborhood & Market Da	ıta				
Location Type	Suburban	Neighborhood Comments			
Local Economy	Improving	The Clarksville real estate market is hot. HOmes in this			
Sales Prices in this Neighborhood Low: \$163,000 High: \$177,700		neighborhood are selling in 1-5 days , some above asking pr This isn't going to stop. Clarksville is a safe place in the cour			
Market for this type of property	Increased 7 % in the past 6 months.	to live. This home is having it's roof repaired now There was a box of roofing shingles sitting on the front lawn. It appears it			
Normal Marketing Days	<30	also may need new windows, the screens were a mess. I am unsure because I can't get in the home.			

by ClearCapital

Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	1076 Biltmore Place	1312 Wennona Dr	1217 Parkview Dr	812 Keystone Ct
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.16 1	0.11 1	0.16 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$155,000	\$160,000	\$155,900
List Price \$		\$155,000	\$160,000	\$155,900
Original List Date		07/09/2020	06/29/2020	05/03/2020
DOM · Cumulative DOM	•	18 · 18	28 · 28	62 · 85
Age (# of years)	25	28	26	26
Condition	Fair	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories 2 stry	1 Story ranch	2 Stories 2 stry	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	1,329	1,391	1,462	1,524
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	4 · 2	3 · 2 · 1
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.2 acres	0.28 acres	0.22 acres	0.25 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Active Listing is .08 acres larger than sub +\$120, listing is 3 years older than sub +\$300, Listing is 62 sq ft larger than sub -\$1860, adjustment \$1440 price= \$153,560
- **Listing 2** Under contract, listing is .02 acres larger than sub +\$50, listing has one more bedroom than sub -\$2500, comp is one year older than sub -\$100, adj = -\$2350 adjusted price= \$157,650
- **Listing 3** Under contract, listing is .05 larger than sub -\$100, listing is one bath larger than sub -\$2500, listing is 133 sq ft larger than sub -\$3,990, comp is one year older than sub +\$100. adjustments: -\$6490 price= \$149,410.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	1076 Biltmore Place	1238 Archwood Drive	805 Mallard Ct	1276 Barbee Lane
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.14 1	0.19 1	0.76 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$158,300	\$165,000	\$174,900
List Price \$		\$160,000	\$165,000	\$174,900
Sale Price \$		\$163,000	\$165,000	\$177,700
Type of Financing		Va	Va	Cash
Date of Sale		07/01/2020	06/12/2020	06/02/2020
DOM · Cumulative DOM	·	5 · 120	1 · 35	2 · 17
Age (# of years)	25	25	26	23
Condition	Fair	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories 2 stry			
# Units	1	1	1	1
Living Sq. Feet	1,329	1,493	1,458	1,310
Bdrm · Bths · ½ Bths	3 · 2	3 · 2 · 1	3 · 2 · 1	3 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.2 acres	0.29 acres	0.26 acres	0.28 acres
Other				
Net Adjustment		-\$27,260	-\$31,370	+\$260
Adjusted Price		\$135,740	\$133,630	\$177,960

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Comp is .09 larger than sub -\$160, comp is one bathroom larger than sub -\$2500, comp is 164 sq ft larger than sub -\$4,920, Comp is in superior condition to sub -\$25,000
- **Sold 2** Comp is .06 larger than sub +\$100, comp has one more bath than sub -\$2500, comp is 129 sq ft larger than sub -\$3,870, comp is one year older than sub -\$100 comp is in superior condition to sub -\$25,000
- Sold 3 comp is .08 larger than sub -\$110, comp is 19 sq ft smaller than sub +\$570, comp is 2 yrs younger than sub -\$200.

Client(s): Wedgewood Inc

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Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/Firm			This home is not currently listed and has not been in the recent				
Listing Agent Name			past.				
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$152,960	\$177,960		
Sales Price	\$152,960	\$177,960		
30 Day Price	\$149,900			
Comments Regarding Pricing S	trategy			

This home is in need of repairs. There is a box of roofing shingles on the front lawn, I believe the roof is being replaced. I took \$25,000 off for repairs for as is because right now the roof is half ripped off. The wood under the roof needs repair as well. This neighborhood is hot. The seller should take advantage. It comps out the best with sold comp 3 and should be priced off of the adjusted price.

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# Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

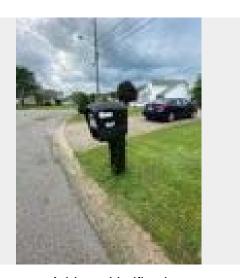
# **Subject Photos**



Front



Front



Address Verification



Side



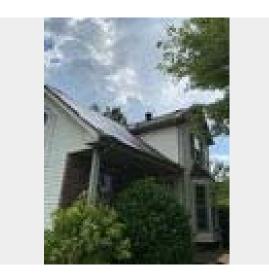
Side



Side

**DRIVE-BY BPO** 

# **Subject Photos**



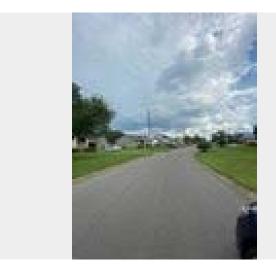
Side



**Back** 



Street



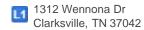
Street



Other

**DRIVE-BY BPO** 

# **Listing Photos**





Front





Front

## **Sales Photos**





Front

805 Mallard Ct Clarksville, TN 37042



Front

1276 Barbee Lane Clarksville, TN 37042



Front

by ClearCapital

Listing 3

Sold 1

Sold 2

Sold 3

**S1** 

S2

**S**3

Clarksville, TN 37042 Loa

### ClearMaps Addendum ☆ 1076 Biltmore Place, Clarksville, TN 37042 **Address** Loan Number 41284 Suggested List \$152,960 Suggested Repaired \$177,960 **Sale** \$152,960 Clear Capital SUBJECT: 1076 Biltmore PI, Clarksville, TN 37042 KENTUCKY Mallard Dr Tiny-Town Rd -Tiny-Town Rd mapqbesi: @2020 ClearCapital.com, Inc. @2020 MapQuest @ TomTom @ Mapbox Address Miles to Subject **Mapping Accuracy** Comparable Subject 1076 Biltmore Pl, Clarksville, TN Parcel Match L1 Listing 1 1312 Wennona Dr, Clarksville, TN 0.16 Miles 1 Parcel Match Listing 2 1217 Parkview Dr, Clarksville, TN 0.11 Miles <sup>1</sup> Parcel Match

<sup>1</sup> The Comparable	"Distance from	Subject"	value has be	en calculated b	v the Cle	ar Capital system.

812 Keystone Ct, Clarksville, TN

805 Mallard Ct, Clarksville, TN

1276 Barbee Lane, Clarksville, TN

1238 Archwood Drive, Clarksville, TN

0.16 Miles 1

0.14 Miles 1

0.19 Miles 1

0.76 Miles <sup>1</sup>

Parcel Match

Parcel Match

Parcel Match

Parcel Match

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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**1076 Biltmore PI** 

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### Report Instructions - cont.

by ClearCapital

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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1076 Biltmore Pl

Loan Number

41284

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### Broker Information

by ClearCapital

**Broker Name** Laura Grekousis **Huneycutt Realtors** Company/Brokerage

3412 Oak Lawn Dr Clarksville TN License No 349983 Address

37042

**License State** TN **License Expiration** 03/11/2021

9312417112 Phone Email soldagainbylaurie@gmail.com

**Broker Distance to Subject** 0.73 miles **Date Signed** 07/27/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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