# **DRIVE-BY BPO**

2968 Sequoia Ln

41677 Loan Number **\$215,000**• As-Is Value

by ClearCapital

Sarasota, FL 34237

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	2968 Sequoia Lane, Sarasota, FL 34237 08/22/2020 41677 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6811684 08/24/2020 2031120022 Sarasota	Property ID	28691948
Tracking IDs					
Order Tracking ID	20200822_BPOs	Tracking ID 1	20200822_BPOs	3	
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	CODDING SCOTT J	Condition Comments
R. E. Taxes	\$856	The subject appears to be in average condition. There are no
Assessed Value	\$185,900	visible defects associated with the subject property.
Zoning Classification	SFR	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ata		
Location Type	Suburban	Neighborhood Comments	
Local Economy	Stable	The subject is located in an area with increasing values and a	
Sales Prices in this Neighborhood	Low: \$145,000 High: \$385,000	declining rate of distressed properties. There is an stable rate of inventory in this area. The subject and the comparables are all	
Market for this type of property	Increased 2 % in the past 6 months.	within similar proximity to major roads, commercial properties and amenities and any differences have been accounted for in	
Normal Marketing Days	<90	the pricing conclusion of the subject property.	

Sarasota, FL 34237

	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	2968 Sequoia Lane	3315 Bailey St	405 W Cornelius Cir	3221 Jolson Dr
City, State	Sarasota, FL	Sarasota, FL	Sarasota, FL	Sarasota, FL
Zip Code	34237	34237	34232	34237
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.86 1	0.98 1	0.54 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$199,900	\$219,900	\$214,777
List Price \$		\$199,900	\$219,900	\$214,777
Original List Date		07/13/2020	08/21/2020	07/09/2020
DOM · Cumulative DOM	·	9 · 42	2 · 3	8 · 46
Age (# of years)	58	48	60	49
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,416	1,151	1,139	1,184
Bdrm · Bths · ½ Bths	3 · 2	3 · 1	4 · 1	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Carport 1 Car	Carport 1 Car	None	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	==			
Pool/Spa				
Lot Size	0.27 acres	0.23 acres	0.22 acres	0.16 acres
Other	NA	NA	NA	NA

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 Similar age with smaller GLA and smaller room count on a similar sized lot in similar condition and location to the subject property.
- Listing 2 Similar age with similar GLA and similar room count on a smaller lot in similar condition and location to the subject property.
- Listing 3 Similar age with smaller GLA and similar room count on a smaller lot with a one car attached garage in similar condition and location. No adjustment was needed.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	2968 Sequoia Lane	3036 Wood St	407 S Tuttle Ave	419 N Pompano Ave
City, State	Sarasota, FL	Sarasota, FL	Sarasota, FL	Sarasota, FL
Zip Code	34237	34237	34237	34237
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.34 1	0.21 1	0.52 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$275,000	\$184,900	\$224,900
List Price \$		\$255,000	\$184,900	\$224,900
Sale Price \$		\$234,000	\$184,900	\$224,900
Type of Financing		Cash	Fha	Conventional
Date of Sale		04/01/2020	06/12/2020	04/07/2020
DOM · Cumulative DOM		68 · 68	43 · 43	62 · 62
Age (# of years)	58	61	66	65
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	2 Stories Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,416	1,455	1,304	1,195
Bdrm · Bths · ½ Bths	3 · 2	3 · 2 · 1	3 · 1	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	Carport 1 Car	Attached 1 Car	None	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa		Pool - Yes		
Lot Size	0.27 acres	0.19 acres	0.19 acres	0.34 acres
Other	NA	NA	NA	NA
Net Adjustment		-\$11,500	+\$10,500	-\$5,100
Adjusted Price		\$222,500	\$195,400	\$219,800

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

 $<sup>^{\</sup>rm 2}$  Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

Sarasota, FL 34237

\$215,000 As-Is Value

Loan Number

41677

### Recent Sales - Cont.

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Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 Similar age with similar GLA and larger room count on a smaller sized lot with a one car garage. Similar condition and location to the subject property. +\$7,000 for lot size, -\$3,000 for room count and -\$15,000 for pool and -\$500 for parking.
- Sold 2 Similar age with similar GLA and smaller room count on a smaller lot with no covered parking in similar condition and location to the subject property. +\$3,000 for room count, +\$1,000 for parking, +\$6,500 for lot size.
- Sold 3 Similar age with similar GLA and similar room count on a larger lot in similar condition and location. -\$6,100 for lot size and +\$1,000 for parking.

Client(s): Wedgewood Inc

Property ID: 28691948

Effective: 08/22/2020 Page: 4 of 15

Sarasota, FL 34237

41677 Loan Number

\$215,000 As-Is Value

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Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/Firm				The subject is not currently listed and has sold in the past 12 months.			
Listing Agent Name							
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	2 0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
07/21/2020	\$240,000			Sold	08/21/2020	\$215,000	MLS

Marketing Strategy					
	As Is Price	Repaired Price			
Suggested List Price	\$219,900	\$219,900			
Sales Price	\$215,000	\$215,000			
30 Day Price	\$210,000				
Comments Regarding Pricing S	Strategy				

I went back 3 months, out in distance .5 miles, and even with relaxing the search criteria I was unable to find adequate comps which fit the requirements. Within 1 mile and back 6 months I found adequate comps of which I could use. The ones used are the best possible currently available comps within 1 mile and the adjustments are sufficient for this area to account for the differences in the subject and comps.

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41677

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Sarasota, FL 34237

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The price is based on the subject being in average condition. Comps are similar in characteristics, located within 0.98 miles and the sold comps **Notes** closed within the last 5 months. The market is reported as having increased 2% in the last 6 months. The price conclusion is deemed supported.

Client(s): Wedgewood Inc Property ID: 28691948 Effective: 08/22/2020 Page: 6 of 15

# **Subject Photos**



Front



Front



Front



Address Verification



Street



Street

**DRIVE-BY BPO** 

# **Subject Photos**



Other

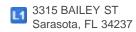
Client(s): Wedgewood Inc

Property ID: 28691948

Effective: 08/22/2020

Page: 8 of 15

# **Listing Photos**





Front

405 W CORNELIUS CIR Sarasota, FL 34232



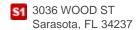
Front

3221 JOLSON DR Sarasota, FL 34237



Front

### **Sales Photos**





Front

\$2 407 S TUTTLE AVE Sarasota, FL 34237

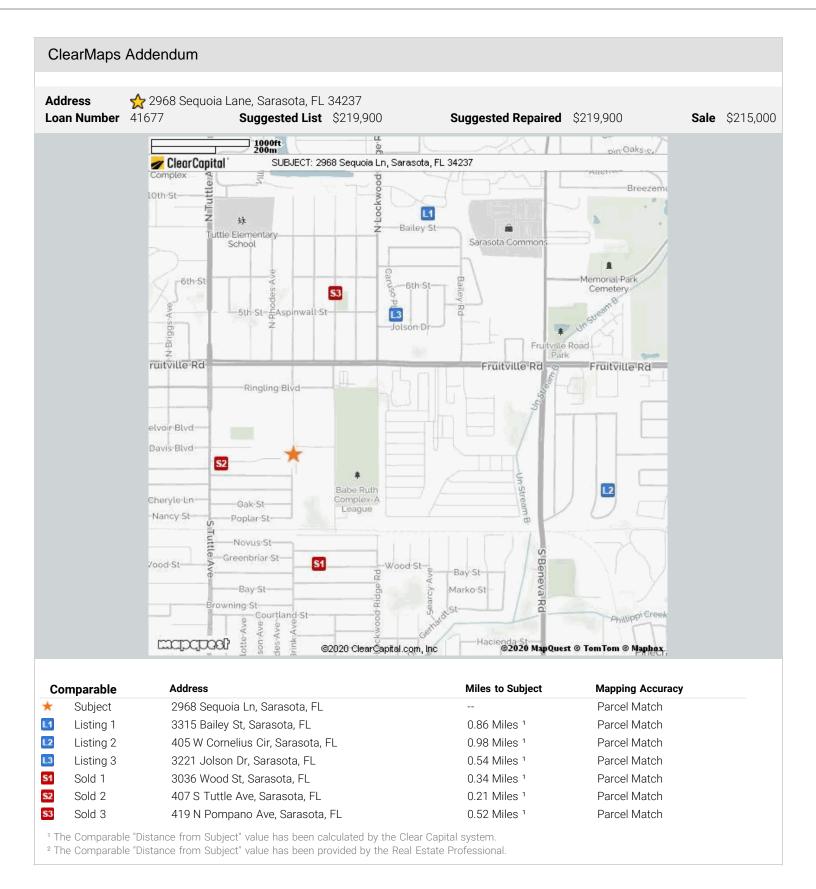


Front

419 N POMPANO AVE Sarasota, FL 34237



Sarasota, FL 34237 Loan Number



Sarasota, FL 34237

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Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

Client(s): Wedgewood Inc

Property ID: 28691948

Page: 12 of 15

Sarasota, FL 34237

41677

\$215,000
• As-Is Value

Loan Number

#### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Client(s): Wedgewood Inc

Property ID: 28691948

Page: 13 of 15

Sarasota, FL 34237

41677 Loan Number **\$215,000**• As-Is Value

by ClearCapital

### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

Client(s): Wedgewood Inc Property ID: 28691948 Effective: 08/22/2020 Page: 14 of 15

Sarasota, FL 34237

41677 Loan Number **\$215,000**As-Is Value

**Broker Information** 

by ClearCapital

Broker Name Christine Pearson Company/Brokerage Fine Properties

**License No** SL671507 **Address** 4507 9th St W Bradenton FL 34207

**License Expiration** 09/30/2020 **License State** FL

Phone9414655609Emailsuncoastrealtor@gmail.com

**Broker Distance to Subject** 9.42 miles **Date Signed** 08/23/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 28691948 Effective: 08/22/2020 Page: 15 of 15