Loan Number

41868

**\$272,000**• As-Is Value

Hesperia, CA 92345 Loar

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	18019 Sequoia Street, Hesperia, CA 92345 09/09/2020 41868 Redwood Holdings LLC	Order ID Date of Report APN County	6833018 09/10/2020 0399-134-12 San Bernardii	 28782434
Tracking IDs				
Order Tracking ID	0909BPOs	Tracking ID 1	0909BPOs	
Tracking ID 2		Tracking ID 3		

Owner	Rogers, Crystal	Condition Comments				
R. E. Taxes	\$5,443	Subject property is smaller, slightly older SFR property in very northern & central part of Hesperia. Is currently vaca				
Assessed Value	\$190,188					
Zoning Classification	R1-one SFR per lot	secured & appears to have been very recently vacated. I personal property & debris remains in all yard areas, inc				
Property Type	SFR	back yard, front porch, etc. Estimate provided for trash of				
Occupancy	Vacant	debris removal. Structure appears to be in generally ma				
Secure?	Yes	condition, comp shingle roof appears good, as do stuce trim paint surfaces. There are some updated windows 8				
(all windows, doors appear intact,	closed, locked)	may be why property taxes are currently so high, owner				
Ownership Type	Ownership Type Fee Simple	have done some type of financing for upgrades that bec				
Property Condition	Average	property tax lien until paid off. Lot is fully fenced, some bushes, front porch. Aerial view appears to show solar p				
Estimated Exterior Repair Cost	\$500	rear roof & this may be another reason for high property				
Estimated Interior Repair Cost	\$0	, J				
Total Estimated Repair	\$500					
НОА	No					
Visible From Street	From Street Visible					
Road Type	Public					

Location Type	Rural	Neighborhood Comments				
Local Economy	Stable	Older semi-rural area in the very northern & central part of				
Sales Prices in this Neighborhood	Low: \$179,000 High: \$365,000	Hesperia. The majority of homes in this area are small to mid sized, mostly built in the 70's, 80's, 90's. Some older homes from				
Market for this type of property	Remained Stable for the past 6 months.	the 50's, 60's through out the area along with some newer one from the 00's that were built during most recent significant rea				
Normal Marketing Days	<90	estate expansion. Typical lot size can range from .4 to 2 acres. There are pockets of low/mid density multi-family properties through out this area as well. Currently the market is very activ due to very low interest rates & any property in this value range expe				

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## **Neighborhood Comments**

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Older semi-rural area in the very northern & central part of Hesperia. The majority of homes in this area are small to mid sized, mostly built in the 70's, 80's, 90's. Some older homes from the 50's, 60's through out the area along with some newer ones from the 00's that were built during most recent significant real estate expansion. Typical lot size can range from .4 to 2 acres. There are pockets of low/mid density multifamily properties through out this area as well. Currently the market is very active due to very low interest rates & any property in this value range is experiencing strong activity, multiple offers.

Client(s): Wedgewood Inc Prop

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by ClearCapital

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	18019 Sequoia Street	18154 Pitache St.	17871 Deodar St.	11724 3rd Ave.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.23 1	0.89 1	1.95 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$309,000	\$275,000	\$289,000
List Price \$		\$309,000	\$275,000	\$289,000
Original List Date		08/10/2020	07/30/2020	08/25/2020
DOM · Cumulative DOM		30 · 31	1 · 42	6 · 16
Age (# of years)	42	32	33	46
Condition	Average	Good	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,377	1,322	1,512	1,230
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	5	6	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.47 acres	.48 acres	.45 acres	.73 acres
Other	fence, comp roof, porch	fence, comp roof, porch	fence, comp roof, patio	fence, comp roof, porch

<sup>\*</sup> Listing 2 is the most comparable listing to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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## Current Listings - Cont.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- **Listing 1** Regular resale in same market area. Newer age, within 10 years of subject age. Similar size, exterior style, features, room count, lot size, garage. Fenced back yard, rockscaped front yard with trees. Comp shingle roof, front porch. Interior updated with newer paint, flooring, updated kitchen & bath features. Rear covered patio. This property is priced at the very high end of the market currently.
- **Listing 2** Regular resale in same market area. Newer age-within 9 years of subject age. Larger SF, similar exterior style, features, lot size ,garage. Fenced back yard, trees/bushes in front yard, no other landscaping. Rear covered patio. In escrow after only 1 DOM, probably at higher than list price.
- **Listing 3** Regular resale in same market area. Smaller SF, similar age, exterior style, features, room count, garage. Larger lot-adjusted at about \$5000 per acre. Fenced back yard, rockscaped front yard with trees, front porch. Interior updated by current owner. Rear covered patio. Large frame built storage shed.

Client(s): Wedgewood Inc

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by ClearCapital

	Subject	Sold 1	Sold 2	Sold 3 *
Street Address	18019 Sequoia Street	18002 Sycamore St.	17823 Darwin St.	17810 Eucalyptus St.
City, State	Hesperia, CA	Hesperia, CA	Hesperia, CA	Hesperia, CA
Zip Code	92345	92345	92345	92345
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.39 1	1.12 1	0.96 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$265,000	\$266,000	\$279,900
List Price \$		\$259,990	\$266,000	\$279,900
Sale Price \$		\$260,000	\$287,000	\$280,000
Type of Financing		Fha	Fha	Va
Date of Sale		05/04/2020	08/13/2020	05/26/2020
DOM · Cumulative DOM	•	63 · 104	5 · 30	43 · 96
Age (# of years)	42	32	34	48
Condition	Average	Average	Average	Good
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story ranch	1 Story ranch	1 Story ranch	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,377	1,513	1,322	1,260
Bdrm · Bths · ½ Bths	3 · 2	4 · 2	3 · 2	3 · 2
Total Room #	5	6	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	.47 acres	.45 acres	1.21 acres	1.45 acres
Other	fence, comp roof, porch	fence, comp roof, patio	fence, comp roof, patio	fence, comp roof, patio
Net Adjustment		-\$9,900	-\$2,325	-\$13,475
Adjusted Price		\$250,100	\$284,675	\$266,525

<sup>\*</sup> Sold 3 is the most comparable sale to the subject.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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#### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Regular resale in same market area. Larger SF, newer age but within 10 years of subject age. Similar exterior style, features, lot size, garage. Fenced back yard, some trees, bushes, no other landscaping. Rear covered patio. Leased solar panels. Adjusted for concessions paid (-\$6500), larger SF (-\$3400).
- **Sold 2** Regular resale in same market area. Newer age but within 8 years of subject age, similar size, exterior style, features, room count, garage. Larger lot-minimal value adjustment & still typical for the area. Fenced back yard, some small shrubs, no other landscaping, enclosed rear patio. Adjusted for larger lot (-\$3700) & offset by slightly smaller SF (+\$1375).
- **Sold 3** Regular resale in same market area. Smaller SF, older age but within 6 years of subject age. Similar exterior style, features, room count, garage. Larger lot-still typical for the area. Fenced back yard, some trees, bushes, covered patio. Interior updated with new paint, flooring, fixtures, updated kitchen & bath features. Adjusted for concessions paid (-\$4000), larger lot (-\$4900), rehabbed condition (-\$7500) & offset by smaller SF (+\$2925).

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Subject Sale	s & Listing Hist	ory					
Current Listing Status		Not Currently Listed		Listing History Comments			
Listing Agency/Fir	rm			n/a			
Listing Agent Nam	пе						
Listing Agent Pho	ne						
# of Removed List Months	tings in Previous 12	0					
# of Sales in Prev Months	rious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy				
	As Is Price	Repaired Price		
Suggested List Price	\$275,000	\$275,500		
Sales Price	\$272,000	\$272,500		
30 Day Price	\$259,000			
Commente Begarding Drieing St	Comments Degarding Delaing Strategy			

#### **Comments Regarding Pricing Strategy**

Due to subject being at the very northern edge of Hesperia, search was expanded in distance to find best comps. Every effort made to find/use comps with as close proximity as possible & also those to bracket subject features. In this case search was expanded up to 2 miles to find best comps. Currently listings are being priced higher than the most recent closed sales- this is due to the very strong market, especially on properties in this value range. The comps used have a very wide value range-this is an indication of what is currently going on in the market for properties in this value range. Some of the comps have lot sizes that vary by more than 20% but all of the comps have lot sizes considered typical for this area & this is a fairly minimal line item adjustment.

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18019 Sequoia St

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## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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# **Subject Photos**

by ClearCapital



Front



Address Verification



Street



Other



Other



Other

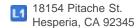
**DRIVE-BY BPO** 

# **Subject Photos**



Other

# **Listing Photos**



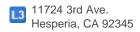


Front





Front





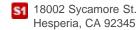
Front

**18019 Sequoia St** Hesperia, CA 92345

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## **Sales Photos**





Front

\$2 17823 Darwin St. Hesperia, CA 92345



Front

17810 Eucalyptus St. Hesperia, CA 92345

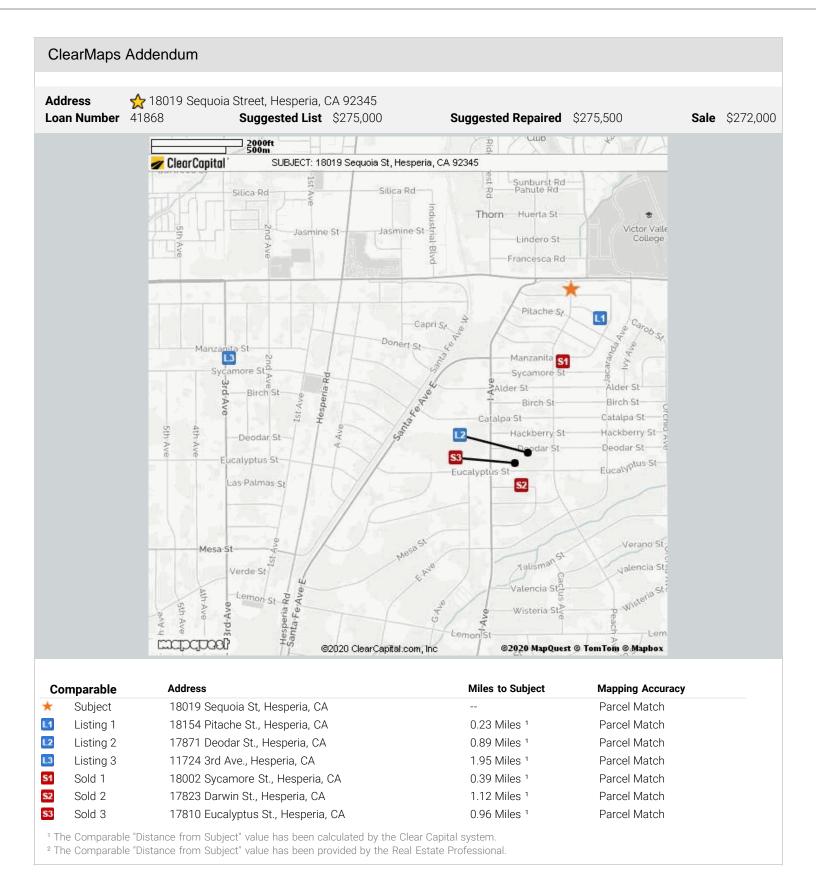


Front

by ClearCapital

**DRIVE-BY BPO** 

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: Fair Market Price. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

The amount of time the property is exposed to a pool of prospective buyers before going into contract. Marketing Time

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### Broker Information

by ClearCapital

**Broker Name** First Team Real Estate Teri Ann Bragger Company/Brokerage

15545 Bear Valley Rd. Hesperia CA License No 00939550 Address

92345

**License State License Expiration** 10/09/2022 CA

Phone Email 7609000529 teribraggerrealtor@gmail.com

**Broker Distance to Subject** 3.09 miles **Date Signed** 09/09/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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