by ClearCapital

### 5851 N Granite Reef Rd

41880

\$285,000

Scottsdale, AZ 85250 Loan Number • As-Is Value

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	5851 N Granite Reef Road, Scottsdale, AZ 85250 09/12/2020 41880 Catamount Properties 2018 LLC	Order ID Date of Report APN County	6836195 09/14/2020 173-75-240 Maricopa	Property ID	28789229
Tracking IDs					
Order Tracking ID	0910BPOsA	Tracking ID 1	0910BPOsA		
Tracking ID 2		Tracking ID 3			

General Conditions		
Owner	JAMES N & TERRY L HAYS	Condition Comments
R. E. Taxes	\$701	Subject conforms to the neighborhood. Subject has good curb
Assessed Value	\$174,800	appeal. The subject property appears to be in good condition so
Zoning Classification	Residential	the property should be marketed as-is.
Property Type	Townhome	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
HOA	Park Scottsdale Townhouse	
Association Fees	\$205 / Month (Other: Common Area Maint)	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	ıta	
Location Type	Suburban	Neighborhood Comments
Local Economy	Stable	The neighborhood is located in Scottsdale. The subject is close
Sales Prices in this Neighborhood	Low: \$260,000 High: \$305,000	to schools, shopping, major employment, and freeway access nearby.
Market for this type of property	Increased 0 % in the past 6 months.	
Normal Marketing Days	<90	

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	Subject	Listing 1	Listing 2	Listing 3 *
Street Address	5851 N Granite Reef Road	8431 E Montebello Ave	8443 E Montebello Ave	8508 E Mcdonald Dr
City, State	Scottsdale, AZ	Scottsdale, AZ	Scottsdale, AZ	Scottsdale, AZ
Zip Code	85250	85250	85250	85250
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.13 1	0.13 1	0.16 1
Property Type	Other	Other	Other	Other
Original List Price \$	\$	\$295,000	\$294,900	\$290,000
List Price \$		\$295,000	\$286,000	\$285,000
Original List Date		07/31/2020	07/22/2020	07/14/2020
DOM · Cumulative DOM		44 · 45	52 · 54	54 · 62
Age (# of years)	56	56	56	56
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhome	2 Stories Townhome	2 Stories Townhome	2 Stories Townhome
# Units	1	1	1	1
Living Sq. Feet	1,408	1,408	1,408	1,584
Bdrm · Bths · ½ Bths	3 · 1 · 1	3 · 1 · 1	3 · 1 · 1	4 · 2 · 1
Total Room #	7	6	6	7
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.04 acres	0.04 acres	0.04 acres	0.04 acres
Other	None	None	None	None

<sup>\*</sup> Listing 3 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 List 1 has 3 bedrooms 1.5 bathrooms, no pool, square feet that is inferior to the subject, with a 2 car carport.

Listing 2 List 2 has 3 bedrooms 1-1/2 bathrooms, no pool, square feet that is inferior to the subject, with a two car carport.

Listing 3 List 3 has square feet that is equal to the subject, no pool, 4 bed 2.5 bathrooms, with a 2 car carport.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	5851 N Granite Reef Road	8408 E Montebello Ave	8501 E Montebello Ave	6035 N Granite Reef Ro
City, State	Scottsdale, AZ	Scottsdale, AZ	Scottsdale, AZ	Scottsdale, AZ
Zip Code	85250	85250	85250	85250
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.14 1	0.13 1	0.23 1
Property Type	Other	Other	Other	Other
Original List Price \$		\$300,000	\$285,000	\$309,900
List Price \$		\$300,000	\$282,500	\$294,300
Sale Price \$		\$270,000	\$283,000	\$295,000
Type of Financing		Cash	Conventional	Conventional
Date of Sale		08/05/2020	05/29/2020	05/23/2020
DOM · Cumulative DOM	·	9 · 23	59 · 58	31 · 62
Age (# of years)	56	56	56	56
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories Townhome	2 Stories Townhome	2 Stories Townhome	2 Stories Townhome
# Units	1	1	1	1
Living Sq. Feet	1,408	1,584	1,408	1,520
Bdrm · Bths · ½ Bths	3 · 1 · 1	4 · 1 · 1	3 · 1 · 1	3 · 3
Total Room #	7	7	6	6
Garage (Style/Stalls)	Carport 2 Car(s)	Carport 1 Car	Carport 2 Car(s)	Carport 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.04 acres	0.04 acres	0.03 acres	0.04 acres
Other	None	None	None	None
Net Adjustment		-\$8,000	\$0	-\$6,500
Adjusted Price	<del></del>	\$262,000	\$283,000	\$288,500

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

Sold 1 Sale 1 has square feet that is equal to the subject, no pool, 4 bedrooms 1.5 bathrooms, with a 1 car carport.

**Sold 2** Sale 2 has 3 bedrooms 1-1/2 baths, no pool, square feet that is inferior to the subject, with a 2 car carport.

Sold 3 Sale 3 has 3 bed 3 bathrooms, no pool, square feet that is inferior to the subject, with a 2 car carport.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Current Listing S	tatus	Not Currently L	_isted	Listing Histor	y Comments		
Listing Agency/F	irm			The subject	property is not cu	rrently listed as a sa	ale property.
Listing Agent Na	me						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	vious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy		
	As Is Price	Repaired Price
Suggested List Price	\$290,000	\$290,000
Sales Price	\$285,000	\$285,000
30 Day Price	\$280,000	
Comments Regarding Pricing S	trategy	

Most weight given to sold comp 2 because it is most similar to the subject in sqft, location and age. Homes priced in line with the projected market price of the subject are selling in a normal market time. The current marketing strategy for the subject property is based on a stable market with homes and land in the subjects area remaining stable in the last 6 months. The inventory of the homes in the area is at a 4.5 months supply. The comps that are being used are the best available for determining value.

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### 5851 N Granite Reef Rd

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### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

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**DRIVE-BY BPO** 

# **Subject Photos**



Front



Address Verification



Side



Side



Street



Street

As-Is Value

# **Subject Photos**

by ClearCapital

**DRIVE-BY BPO** 



Other

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# **Listing Photos**

by ClearCapital



8431 E Montebello Ave Scottsdale, AZ 85250



Front



8443 E Montebello Ave Scottsdale, AZ 85250



Front



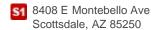
8508 E Mcdonald Dr Scottsdale, AZ 85250



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## **Sales Photos**

by ClearCapital





Front

8501 E Montebello Ave Scottsdale, AZ 85250



Front

6035 N Granite Reef Rd Scottsdale, AZ 85250



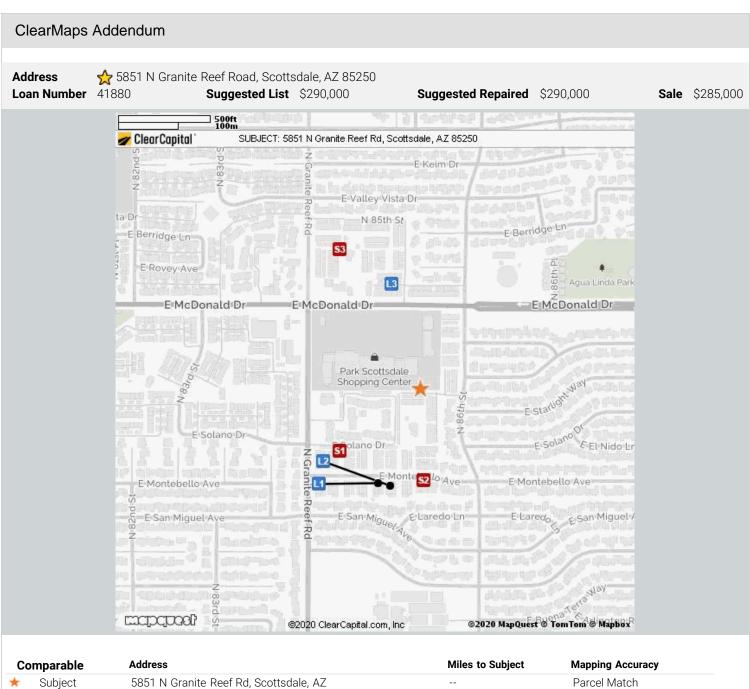
Front

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Comparable	Address	Miles to Subject	Mapping Accuracy
* Subject	5851 N Granite Reef Rd, Scottsdale, AZ		Parcel Match
Listing 1	8431 E Montebello Ave, Scottsdale, AZ	0.13 Miles <sup>1</sup>	Parcel Match
Listing 2	8443 E Montebello Ave, Scottsdale, AZ	0.13 Miles <sup>1</sup>	Parcel Match
Listing 3	8508 E Mcdonald Dr, Scottsdale, AZ	0.16 Miles <sup>1</sup>	Parcel Match
Sold 1	8408 E Montebello Ave, Scottsdale, AZ	0.14 Miles <sup>1</sup>	Parcel Match
Sold 2	8501 E Montebello Ave, Scottsdale, AZ	0.13 Miles <sup>1</sup>	Parcel Match
Sold 3	6035 N Granite Reef Rd, Scottsdale, AZ	0.23 Miles <sup>1</sup>	Parcel Match

<sup>&</sup>lt;sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>&</sup>lt;sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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Addendum: Report Purpose

#### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

**Customer Specific Requests:** 

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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5250 Loan Number

#### **Broker Information**

by ClearCapital

Broker Name Siiri Cole Company/Brokerage REI & REO Realty LLC

License No SA516212000 Address 25061 S 199th Pl Queen Creek AZ

85142

**License Expiration** 04/30/2021 **License State** AZ

Phone 4807032060 **Email** REIREOSiiri@gmail.com

**Broker Distance to Subject** 25.18 miles **Date Signed** 09/14/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### **Disclaimer**

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

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