# **DRIVE-BY BPO**

# **151 STANSBURY DRIVE**

SANTA MARIA, CA 93455

41911 Loan Number **\$400,000**• As-Is Value

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: Fair Market Price, Marketing Time: Typical. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	151 Stansbury Drive, Santa Maria, CA 93455 09/16/2020 41911 Redwood Holdings LLC	Order ID Date of Report APN County	6843791 09/17/2020 105-052-007 Santa Barbara	Property ID	28808400
Tracking IDs					
Order Tracking ID Tracking ID 2	0916BPOs	Tracking ID 1	0916BPOs		
Tracking ID 2		Tracking ID 3			

0		
General Conditions		
Owner	Alford	Condition Comments
R. E. Taxes	\$2,856	Property appears to be in average condition. No visible signs of
Assessed Value	\$169,308	damage., some signs of deferred maintenance. Landscaping is
Zoning Classification	10-R-1	maintained. Curb appeal is average.
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
<b>Estimated Exterior Repair Cost</b>		
<b>Estimated Interior Repair Cost</b>		
Total Estimated Repair		
HOA	No	
Visible From Street	Visible	
Road Type	Public	

Neighborhood & Market Da	nta					
Location Type	Suburban	Neighborhood Comments				
Local Economy	Stable	Neighborhood is established and built up. Shopping, schools				
Sales Prices in this Neighborhood	Low: \$295,000 High: \$675,000	parks and transportation are nearby. Minimal REO activity.				
Market for this type of property	Increased 2 % in the past 6 months.					
Normal Marketing Days	<90					

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Current Listings				
	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	151 Stansbury Drive	313 Eileen	4354 Ridgecrest	4011 Sandy
City, State	Santa Maria, CA	Santa Maria, CA	Santa Maria, CA	Santa Maria, CA
Zip Code	93455	93455	93455	93455
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.29 1	0.93 1	1.04 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$439,900	\$419,900	\$489,999
List Price \$		\$460,000	\$419,900	\$489,999
Original List Date		08/09/2020	09/14/2020	09/02/2020
DOM · Cumulative DOM		2 · 39	1 · 3	2 · 15
Age (# of years)	61	61	30	62
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Spanish	1 Story ranch
# Units	1	1	1	1
Living Sq. Feet	1,126	1,334	1,193	1,093
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 1 · 1
Total Room #	6	6	6	6
Garage (Style/Stalls)	None	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.22 acres	0.24 acres	.11 acres	.26 acres
Other				

<sup>\*</sup> Listing 1 is the most comparable listing to the subject.

Listing Comments Why the comparable listing is superior or inferior to the subject.

- Listing 1 L1 is superior in lot size and GLA. L1 is comparable in age, room count, garage stalls, location, and apeal
- Listing 2 L2 is inferior in lot size. L2 is superior in GLA, and age. L2 is somparabel in room count, garage stalls, appeal, and location.
- **Listing 3** L3 is inferirior in lot size, bathroom type, GLA, and age. L3 is comparable in location, garage stalls, and appeal. Because of lack of comparable listings search radius was expanded to 1.25 miles.

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Recent Sales				
	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	151 Stansbury Drive	5462 Orcutt	4593 Martin	370 Jullien
City, State	Santa Maria, CA	Santa Maria, CA	Santa Maria, CA	Santa Maria, CA
Zip Code	93455	93455	93455	93455
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.74 1	0.17 1	0.76 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$409,900	\$384,800	\$379,900
List Price \$		\$409,900	\$384,800	\$379,900
Sale Price \$		\$409,900	\$405,000	\$372,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale	<del></del>	06/23/2020	07/15/2020	06/19/2020
DOM · Cumulative DOM		4 · 49	3 · 67	19 · 56
Age (# of years)	61	61	61	58
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	1 Story Ranch	1 Story Ranch	1 Story Ranch	1 Story Ranch
# Units	1	1	1	1
Living Sq. Feet	1,126	1,131	1,232	1,131
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 1 · 1	3 · 2
Total Room #	6	6	6	6
Garage (Style/Stalls)	None	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.22 acres	0.17 acres	0.24 acres	.17 acres
Other		Seller concessions \$2690		
Net Adjustment		+\$2,310	-\$4,150	+\$4,250
Adjusted Price		\$412,210	\$400,850	\$376,250

<sup>\*</sup> Sold 1 is the most comparable sale to the subject.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

**Sold 1** Seller concessions = -\$2690, -0.05 acres = +\$5000 (@\$100000/acre),

**Sold 2** +0.02 acres = -\$2000 (@\$100000), -1 bathroom = +\$2500, +1/2 bathroom = -\$2000, +106 sq. ft. = -\$2650 (@\$25/sq. ft.),

**Sold 3** -0.05 acres = +\$5000 (@\$100000/acre), +3 years = -\$750 (@\$250/year)

<sup>&</sup>lt;sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>&</sup>lt;sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>&</sup>lt;sup>3</sup> Subject \$/ft based upon as-is sale price.

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Subject Sal	es & Listing Hist	tory					
Current Listing Status Not Currently Listed			Listing History Comments				
Listing Agency/F	Firm			Subject doe	s not appear to ha	ve been listed or s	old since 1986
Listing Agent Na	ıme						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	0					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source

Marketing Strategy						
	As Is Price	Repaired Price				
Suggested List Price	\$405,000	\$405,000				
Sales Price	\$400,000	\$400,000				
30 Day Price	\$390,000					
Comments Regarding Pricing St	rategy					
Adjusted comps indicate a value range of \$375,000-\$410,000.						
	<u>-</u>					

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

Client(s): Wedgewood Inc

Property ID: 28808400

# **Subject Photos**

by ClearCapital



Front



Address Verification



Street



Street

41911

# SANTA MARIA, CA 93455

# **Listing Photos**





Front

4354 Ridgecrest Santa Maria, CA 93455



Front

4011 Sandy Santa Maria, CA 93455



Front

SANTA MARIA, CA 93455



by ClearCapital





Front

4593 Martin Santa Maria, CA 93455



Front

370 Jullien Santa Maria, CA 93455



Front

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by ClearCapital

**S**3

Sold 3

41911 SANTA MARIA, CA 93455 Loan Number

#### ClearMaps Addendum ☆ 151 Stansbury Drive, Santa Maria, CA 93455 **Address** Loan Number 41911 Suggested List \$405,000 Sale \$400,000 Suggested Repaired \$405,000 Clear Capital SUBJECT: 151 Stansbury Dr., Santa Maria, CA 93455 167 W-Foster Rd 166 Pioneer Park Union Valley Pkw Union-Valley Pkwy use Dr Kit-Way Bradley Village Dr Oak Kno Stansbury Dr Orcult Creek Park-Ave E Clark Ave Orcutt Union Ave W-Rice Ranch A orcutt:Expy E-Rice Ranch Rd Sage Crest Or Stubblefield Rd mapapesi @2020 ClearCapital.com, Inc ©2020 MapQuest © TomTom © Mapbox Address Miles to Subject **Mapping Accuracy** Comparable Subject 151 Stansbury Drive, Santa Maria, CA 93455 Parcel Match L1 Listing 1 313 Eileen, Santa Maria, CA 93455 0.29 Miles 1 Parcel Match Listing 2 4354 Ridgecrest, Santa Maria, CA 93455 0.93 Miles 1 Parcel Match Listing 3 4011 Sandy, Santa Maria, CA 93455 1.04 Miles 1 Parcel Match **S1** Sold 1 5462 Orcutt, Santa Maria, CA 93455 0.74 Miles 1 Parcel Match S2 Sold 2 4593 Martin, Santa Maria, CA 93455 0.17 Miles 1 Parcel Match

370 Jullien, Santa Maria, CA 93455

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system. <sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

0.76 Miles 1

Parcel Match

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Addendum: Report Purpose

by ClearCapital

## Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price A price at which the property would sell between a willing buyer and a willing seller neither being

compelled by undue pressure and both having reasonable knowledge of relevant facts.

Distressed Price A price at which the property would sell between a willing buyer and a seller acting under duress.

Marketing Time The amount of time the property is exposed to a pool of prospective buyers before going into contract.

The customer either specifies the number of days, requests a marketing time that is typical to the

subject's market area and/or requests an abbreviated marketing time.

Typical for Local Market The estimated time required to adequately expose the subject property to the market resulting in a

contract of sale.

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#### Addendum: Report Purpose - cont.

#### Report Instructions

by ClearCapital

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Please Note: This is a RUSH assignment. Do not accept if you cannot meet the current due date and time. Please reference the set terms and contact Clear Capital at 530.582.5011 if you require any changes. Thanks! \*\*\*

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

- 1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
- 2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
- 3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis. Standard Instructions:
- 1. Clear Capital Code Of Conduct Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
- 2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
- 3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
- 4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
- 5. Do not approach occupants or owners.
- 6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
- 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
- 8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
- 9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot

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### Report Instructions - cont.

by ClearCapital

personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

by ClearCapital

Broker Name Andrea Allen Company/Brokerage Century 21 Hometown

**License No** 01854926 **Address** 1439 Rosalie Dr Orcutt CA 93455

**License Expiration** 11/09/2020 **License State** CA

Phone8052681292Emailandeeallen@gmail.com

**Broker Distance to Subject** 1.74 miles **Date Signed** 09/16/2020

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.

Client(s): Wedgewood Inc Property ID: 28808400 Effective: 09/16/2020