### 243 SENATOR DRIVE

CLARKSVILLE, TN 37042

\$195,230 • As-Is Value

42915

Loan Number

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	243 Senator Drive, Clarksville, TN 37042 03/19/2021 42915 Catamount Properties 2018 LLC	Order ID Date of Report APN County	7180872 03/22/2021 019I G 02200 Montgomery	Property ID	29834614
Tracking IDs					
Order Tracking ID	0319BPO	Tracking ID 1	0319BPO		
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	JAMES D MEADE JR	Condition Comments
R. E. Taxes	\$1,604	Subject property doesn't appear to need any repairs, is in
Assessed Value	\$39,900	average condition with the other homes in the neighborhood.
Zoning Classification	Residential R-2	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

### Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments			
Local Economy	Improving	The market in Clarksville is very healthy, homes have been			
Sales Prices in this Neighborhood	Low: \$175,000 High: \$197,000	selling in hours to days, in the right neighborhood, and at the right price. They are appreciating nicely and at a steady pace.			
Market for this type of property	Increased 5 % in the past 6 months.	Active listing are being marketed well above the previously sold prices. Now is a great time to sell.			
Normal Marketing Days	<90				

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### **Current Listings**

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	243 Senator Drive	194 Kings Deer Dr	211 Tobacco Rd	202 Robin Hood Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.38 <sup>1</sup>	0.65 1	0.37 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$198,000	\$170,000	\$125,000
List Price \$		\$198,000	\$170,000	\$125,000
Original List Date		02/12/2021	02/25/2021	02/14/2021
DOM $\cdot$ Cumulative DOM		36 · 38	23 · 25	34 · 36
Age (# of years)	17	52	48	54
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories SFR	1 Story Split Level	1 Story Ranch/Rambler	2 Stories Split Level
# Units	1	1	1	1
Living Sq. Feet	1,920	2,139	1,222	1,626
Bdrm · Bths · ½ Bths	3 · 2 · 1	5 · 2	3 · 1 · 1	3 · 1 · 1
Total Room #	7	9	7	7
Garage (Style/Stalls)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car	Attached 2 Car(s)
Basement (Yes/No)	Yes	Yes	No	No
Basement (% Fin)	0%	100%	0%	0%
Basement Sq. Ft.	432	995		
Pool/Spa				
Lot Size	0.21 acres	0.36 acres	0.41 acres	0.36 acres
Other			Sq Ft is over 300+ due to limited comps	

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

Listing 1 comp is 25 years older +3500, comp is 219 sq ft larger -6570, comp has 2 more bedrooms but one less half bath -7500, comp has finished basement subject does not -5000, comp has one more garage space -5000, comp is .15 acres larger -225

Listing 2 comp is 31 years older -3100, comp is 698 sq ft smaller +20940, comp has one less full bathroom +5000, comp is .2 acres larger +300

Listing 3 comp is 37 years older +3700, comp is 294 sq ft smaller +8820, comp has one less full bathroom +5000, comp has one more garage space -5000, comp is .15 acres larger -225

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### **Recent Sales**

	Subject	Sold 1 *	Sold 2	Sold 3
Street Address	243 Senator Drive	105 Airport Rd	171 Kings Deer Dr	105 Robin Hood Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37042	37042	37042	37042
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.		0.45 1	0.22 1	0.40 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$207,500	\$172,000	\$175,000
List Price \$		\$205,000	\$172,000	\$175,000
Sale Price \$		\$197,000	\$175,000	\$190,000
Type of Financing		Va	Va	Conventional
Date of Sale		02/03/2021	12/18/2020	03/12/2021
DOM $\cdot$ Cumulative DOM	•	37 · 37	49 · 49	36 · 36
Age (# of years)	17	51	25	56
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories SFR	2 Stories SFR	2 Stories Cape Cod	1 Story Ranch/Ramble
# Units	1	1	1	1
Living Sq. Feet	1,920	2,000	1,744	2,125
Bdrm · Bths · ½ Bths	3 · 2 · 1	4 · 2	3 · 2 · 1	4 · 2 · 1
Total Room #	7	7	7	7
Garage (Style/Stalls)	Attached 1 Car	Attached 1 Car	Attached 1 Car	Attached 2 Car(s)
Basement (Yes/No)	Yes	No	No	Yes
Basement (% Fin)	0%	0%	0%	100%
Basement Sq. Ft.	432			800
Pool/Spa				
Lot Size	0.21 acres	0.39 acres	0.47 acres	0.45 acres
Other				
Net Adjustment		-\$1,770	+\$4,090	-\$17,390
Adjusted Price		\$195,230	\$179,090	\$172,610

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- Sold 1 comp is 34 years older +3400, comp is 80 sq ft larger -2400, comp has one more bedroom and one less half bath -2500, comp is .18 acres larger -270
- Sold 2 comp is 8 years older -800, comp is 176 sq ft smaller +5280, comp is .26 acres larger -390
- **Sold 3** comp is 39 years younger -3900, comp is 205 sq ft smaller +6150, comp has one more bedroom than subject -5000, comp has one more garage space than subject -5000, comp has a full finished basement -10000, comp is .24 acres larger +360

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#### Subject Sales & Listing History

Current Listing S	Status	Not Currently Listed		Listing History Comments			
Listing Agency/F	ting Agency/Firm			comp was listed and removed one time and then relisted as			
Listing Agent Na	ame			short sale and is currently under contract.			
Listing Agent Ph	ione						
# of Removed Li Months	istings in Previous 1	<b>2</b> 1					
# of Sales in Pre Months	evious 12	0					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
12/08/2020	\$174,900	12/17/2020	\$155,000	Pending/Contract	12/22/2020	\$155,000	MLS

### Marketing Strategy

	As Is Price	Repaired Price	
Suggested List Price	\$195,230	\$195,230	
Sales Price	\$195,230	\$195,230	
30 Day Price	\$189,900		

#### **Comments Regarding Pricing Strategy**

I would suggest listing this home for \$195,230 with a 30 day/quick sale price strategy to lower to 189,900 if it does not sell within the first 30 days.

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect **Notes** the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

by ClearCapital

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**42915 \$195,230** Loan Number • As-Is Value

## **Subject Photos**



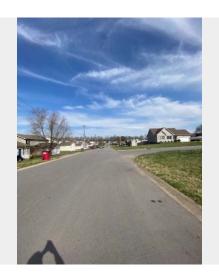
Front



Address Verification



Street



Street

### **243 SENATOR DRIVE**

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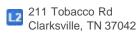
42915 \$195,230 Loan Number As-Is Value

## **Listing Photos**

194 Kings Deer Dr Clarksville, TN 37042 L1



Front





Front



202 Robin Hood Dr Clarksville, TN 37042



Front

by ClearCapital

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**Sales Photos** 

105 Airport Rd Clarksville, TN 37042





S2 171 Kings Deer Dr Clarksville, TN 37042



Front

 105 Robin Hood Dr Clarksville, TN 37042



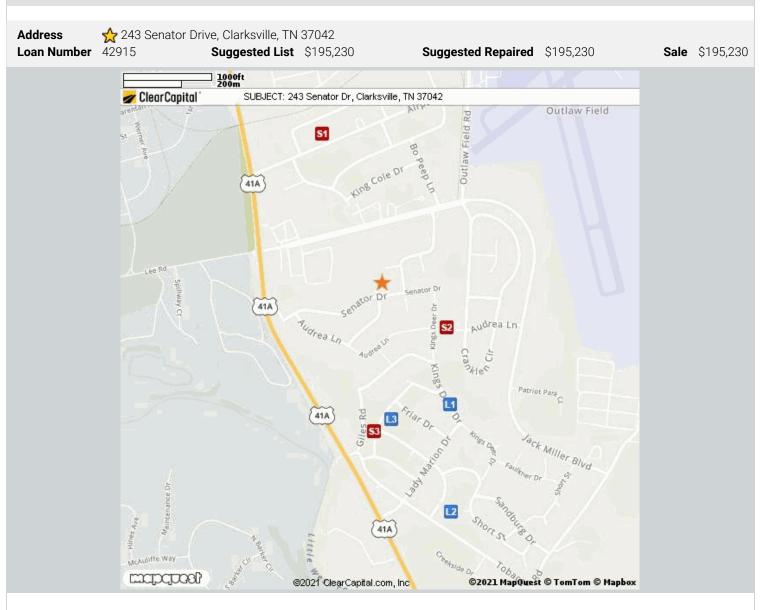
Front

Effective: 03/19/2021

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### ClearMaps Addendum



Comparabl	e Address	Miles to Subject	Mapping Accuracy
★ Subject	243 Senator Drive, Clarksville, TN 37042		Parcel Match
🔟 Listing 1	194 Kings Deer Dr, Clarksville, TN 37042	0.38 Miles 1	Parcel Match
🛂 Listing 2	211 Tobacco Rd, Clarksville, TN 37042	0.65 Miles 1	Parcel Match
🖪 Listing 3	202 Robin Hood Dr, Clarksville, TN 37042	0.37 Miles 1	Parcel Match
Sold 1	105 Airport Rd, Clarksville, TN 37042	0.45 Miles 1	Parcel Match
Sold 2	171 Kings Deer Dr, Clarksville, TN 37042	0.22 Miles 1	Parcel Match
Sold 3	105 Robin Hood Dr, Clarksville, TN 37042	0.40 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

### **243 SENATOR DRIVE**

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
A price at which the property would sell between a willing buyer and a seller acting under duress.
The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

CLARKSVILLE, TN 37042

### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area. Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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#### **Broker Information**

Broker Name	James Grekousis	Company/Brokerage	HUNEYCUTT REALTORS
License No	354673	Address	1715 Fort Campbell Blvd Clarksville TN 37042
License Expiration	02/25/2022	License State	TN
Phone	9312034128	Email	Jamesgreko@gmail.com
Broker Distance to Subject	2.21 miles	Date Signed	03/21/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.