### **10 CIELO VISTA TERRACE**

MONTEREY, CALIFORNIA 93940



43259

Loan Number

by ClearCapital

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price**, Marketing Time: **Typical**. Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

Address Inspection Date Loan Number Borrower Name	10 Cielo Vista Terrace, Monterey, CALIFORNIA 9394 07/24/2021 43259 Redwood Holdings LLC	40 Order ID Date of Repor APN County	7452859 t 07/29/2021 001-911-030 Monterey	Property ID	30695734
Tracking IDs Order Tracking ID	BPO_Updates	Tracking ID 1	BPO_Updates		
Tracking ID 2		Tracking ID 3			

### **General Conditions**

Owner	Redwood Holdings LLC	Condition Comments
R. E. Taxes	\$3,219	Subject is in average condition with average curb appeal. There
Assessed Value	\$851,700	were no red flags and or problems noted at time of inspection.
Zoning Classification	SFR	
Property Type	SFR	
Occupancy	Occupied	
Ownership Type	Fee Simple	
Property Condition	Average	
Estimated Exterior Repair Cost	\$0	
Estimated Interior Repair Cost	\$0	
Total Estimated Repair	\$0	
НОА	No	
Visible From Street	Visible	
Road Type	Public	

### Neighborhood & Market Data

Location Type	Suburban	Neighborhood Comments	
Local Economy	Stable	Subjects market area is increasing with no high prevalence of	
Sales Prices in this Neighborhood Low: \$1,225,000 High: \$1,800,000		reos and or seller concessions. Subject market area is arms length.	
Market for this type of property	Increased 05 % in the past 6 months.		
Normal Marketing Days	<90		

by ClearCapital

### **10 CIELO VISTA TERRACE**

MONTEREY, CALIFORNIA 93940



\$1,430,000 • As-Is Value

### Current Listings

	Subject	Listing 1	Listing 2 *	Listing 3
Street Address	10 Cielo Vista Terrace	577 Mar Vista Dr	681 Fernwood Ave	12 Soledad Dr
City, State	Monterey, CALIFORNIA	Monterey, CA	Monterey, CA	Monterey, CA
Zip Code	93940	93940	93940	93940
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.81 1	0.82 <sup>1</sup>	0.39 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$1,225,000	\$1,800,000	\$1,288,000
List Price \$		\$1,225,000	\$1,800,000	\$1,238,000
Original List Date		07/09/2021	06/07/2021	06/25/2021
DOM · Cumulative DOM		13 · 20	45 · 52	27 · 34
Age (# of years)	70	65	60	75
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories 0	1 Story 0	1 Story 0	2 Stories 0
# Units	1	1	1	1
Living Sq. Feet	1,747	1,572	1,910	1,946
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	5 · 3
Total Room #	7	7	7	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	None
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.15 acres	0.15 acres	0.25 acres	0.23 acres
Other	none	none	none	none

\* Listing 2 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

Listing Comments Why the comparable listing is superior or inferior to the subject.

List 1 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps

**Listing 2** List 2 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps. Most similar to that of subject.

Listing 3 List 3 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps

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### **10 CIELO VISTA TERRACE**

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\$1,430,000 • As-Is Value

### **Recent Sales**

	Subject	Sold 1	Sold 2 *	Sold 3
Street Address	10 Cielo Vista Terrace	51 Cuesta Vista Dr	8 Cielo Vista Dr	492 Mar Vista Dr
City, State	Monterey, CALIFORNIA	Monterey, CA	Monterey, CA	Monterey, CA
Zip Code	93940	93940	93940	93940
Datasource	Tax Records	MLS	MLS	MLS
Miles to Subj.		0.60 1	0.10 1	0.71 1
Property Type	SFR	SFR	SFR	SFR
Original List Price \$		\$1,329,000	\$1,750,000	\$1,215,000
List Price \$		\$1,329,000	\$1,750,000	\$1,215,000
Sale Price \$		\$1,340,000	\$1,650,000	\$1,245,000
Type of Financing		Conventional	Conventional	Conventional
Date of Sale		01/06/2021	06/18/2021	06/01/2021
DOM $\cdot$ Cumulative DOM	•	3 · 36	43 · 57	9 · 54
Age (# of years)	70	16	67	65
Condition	Average	Average	Average	Average
Sales Type		Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories 0	1 Story 0	1 Story 0	1 Story 0
# Units	1	1	1	1
Living Sq. Feet	1,747	1,970	1,884	1,717
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	4 · 2
Total Room #	7	7	7	8
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.				
Pool/Spa				
Lot Size	0.15 acres	0.2 acres	0.29 acres	0.13 acres
Other	none	none	none	none
Net Adjustment		+\$25,000	-\$50,000	+\$50,000
Adjusted Price		\$1,365,000	\$1,600,000	\$1,295,000

\* Sold 2 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

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### Recent Sales - Cont.

Reasons for Adjustments Why the comparable sale is superior or inferior to the subject.

- **Sold 1** Sale 1 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps
- **Sold 2** Sale 2 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps. Most similar to that of subject.
- **Sold 3** Sale 3 is similar to subject in that of style and characteristics however due to lack of inventory had to expand search criteria to find reliable comps

by ClearCapital

### **10 CIELO VISTA TERRACE**

MONTEREY, CALIFORNIA 93940



\$1,430,000 • As-Is Value

### Subject Sales & Listing History

Current Listing Status Not Currently Listed		Listing History Comments					
Listing Agency/F	irm			Subject liste	ed and sold in 202 <sup>-</sup>	1	
Listing Agent Na	ime						
Listing Agent Ph	one						
# of Removed Li Months	stings in Previous 12	<b>2</b> 0					
# of Sales in Pre Months	evious 12	1					
Original List Date	Original List Price	Final List Date	Final List Price	Result	Result Date	Result Price	Source
01/11/2021	\$895,000	01/27/2021	\$855,000	Sold	02/11/2021	\$820,000	MLS

### Marketing Strategy

33	30,000	\$1,430,000
Sales Price \$1,43	30,000	\$1,430,000
<b>30 Day Price</b> \$1,40	00,000	

#### **Comments Regarding Pricing Strategy**

Subject is in average condition with no red flags and or problems noted at time of inspection. Subject is located within 2 miles of schools, shopping and recreation. Due to lack of inventory had to expand search criteria in that of characteristics and or radius to find reliable comps that best support subject's fair market value.

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\$1,430,000 • As-Is Value

### Clear Capital Quality Assurance Comments Addendum

**Reviewer's** The current report is showing a large variance in as-is conclusions with the most current duplicate . The large variance appears to be due to comp **Notes** proximity. The current report provides more proximate comps that better support the subject's as-is conclusion in its immediate area.

DRIVE-BY BPO by ClearCapital

10 CIELO VISTA TERRACE

MONTEREY, CALIFORNIA 93940

43259 Loan Number \$1,430,000 • As-Is Value

# **Subject Photos**



Front



Address Verification





Side



Street



Street

Property ID: 30695734

### **10 CIELO VISTA TERRACE**

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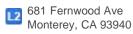
\$1,430,000 • As-Is Value

# **Listing Photos**

577 Mar Vista Dr Monterey, CA 93940



Front





Front

12 Soledad Dr Monterey, CA 93940



Front

by ClearCapital

### **10 CIELO VISTA TERRACE**

MONTEREY, CALIFORNIA 93940

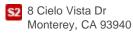
\$1,430,000 • As-Is Value

## **Sales Photos**

51 Cuesta Vista Dr Monterey, CA 93940



Front





Front

492 Mar Vista Dr Monterey, CA 93940



Front

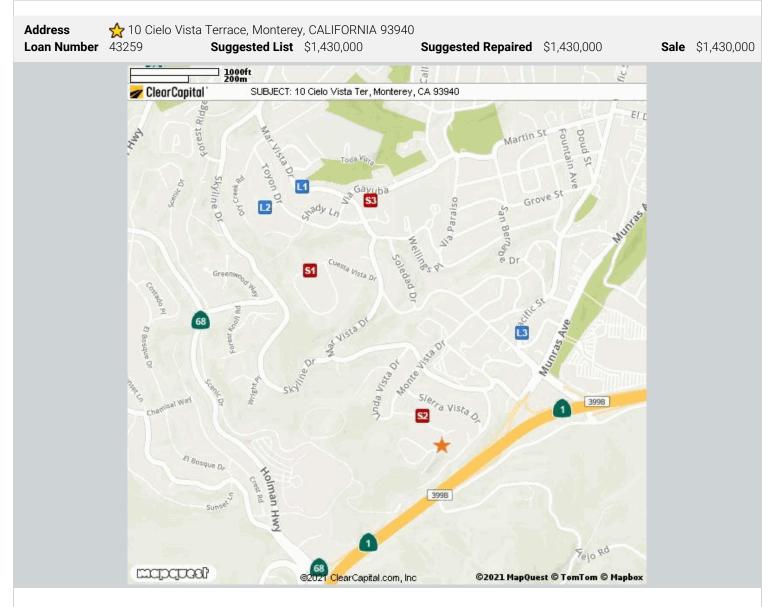
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### ClearMaps Addendum



С	omparable	Address	Miles to Subject	Mapping Accuracy
*	Subject	10 Cielo Vista Terrace, Monterey, California 93940		Parcel Match
L1	Listing 1	577 Mar Vista Dr, Monterey, CA 93940	0.81 Miles 1	Parcel Match
L2	Listing 2	681 Fernwood Ave, Monterey, CA 93940	0.82 Miles 1	Parcel Match
L3	Listing 3	12 Soledad Dr, Monterey, CA 93940	0.39 Miles 1	Parcel Match
<b>S1</b>	Sold 1	51 Cuesta Vista Dr, Monterey, CA 93940	0.60 Miles 1	Parcel Match
<b>S2</b>	Sold 2	8 Cielo Vista Dr, Monterey, CA 93940	0.10 Miles 1	Parcel Match
<b>S</b> 3	Sold 3	492 Mar Vista Dr, Monterey, CA 93940	0.71 Miles 1	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

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### Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.) The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:	
Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

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### Addendum: Report Purpose - cont.

### **Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report. Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area. Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.

2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.

3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.

2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.

3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.

4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.

5. Do not approach occupants or owners.

6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report. 7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.

8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.

9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

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### Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

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### **Broker Information**

Broker Name	Marisol Randazzo	Company/Brokerage	Realty of California
License No	01990699	Address	122 Claremont Terrace Santa Cruz CA 95060
License Expiration	10/28/2023	License State	CA
Phone	8314284656	Email	marisolrandazzo@gmail.com
Broker Distance to Subject	28.89 miles	Date Signed	07/24/2021

By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report or nace, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the prospective of the state with the properties by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.

#### Disclaimer

This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.

#### Unless otherwise specifically agreed to in writing:

The intended purpose of this report is to assist the Clear Capital account holder in making decisions within the scope of applicable statutory and regulatory requirements and performing required due diligence. This document is provided solely for the use of the Clear Capital account holder and not any other party, is not intended as any guarantee of value and/or condition of the subject property and should not be relied on as such. In the event that this document is found to be defective, incorrect, negligently prepared or unfit for its authorized use, Clear Capital's sole liability shall be to promptly refund the total fee expended by the account holder for this report or to replace it at no charge to the account holder, but in no event shall Clear Capital be responsible to the account holder for any indirect or consequential damages whatsoever. This warranty is in lieu of all other warranties, express or implied, except where otherwise required by law. The account holder shall notify Clear Capital within thirty (30) days of this report's delivery to the account holder if it believes that this document is defective, incorrect, negligently prepared or unfit for its authorized use. Under no circumstances may Clear Capital forms or their contents be published, copied, replicated, or mimicked.