

Please Note: This report was completed with the following assumptions: Market Approach: **Fair Market Price** , Marketing Time: **Typical** . Important additional information relating to this report, including use and restrictions, is contained in an attached addendum which is an integral part of this report.

<b>Address</b>	2840 Sharpie Drive, Clarksville, TN 37040	<b>Order ID</b>	7180872	<b>Property ID</b>	29834508
<b>Inspection Date</b>	03/19/2021	<b>Date of Report</b>	03/23/2021		
<b>Loan Number</b>	43267	<b>APN</b>	031L E 04400 000		
<b>Borrower Name</b>	Catamount Properties 2018 LLC	<b>County</b>	Montgomery		

Tracking IDs					
<b>Order Tracking ID</b>	0319BPO	<b>Tracking ID 1</b>	0319BPO		
<b>Tracking ID 2</b>	--	<b>Tracking ID 3</b>	--		

## General Conditions

<b>Owner</b>	TIMOTHY T MONTRUUIL	<b>Condition Comments</b>	
<b>R. E. Taxes</b>	\$1,793	This property is in average condition. It does not appear to need any external repairs.	
<b>Assessed Value</b>	\$171,000		
<b>Zoning Classification</b>	Residential R-2		
<b>Property Type</b>	SFR		
<b>Occupancy</b>	Occupied		
<b>Ownership Type</b>	Fee Simple		
<b>Property Condition</b>	Average		
<b>Estimated Exterior Repair Cost</b>	\$0		
<b>Estimated Interior Repair Cost</b>	\$0		
<b>Total Estimated Repair</b>	\$0		
<b>HOA</b>	No		
<b>Visible From Street</b>	Visible		
<b>Road Type</b>	Public		

## Neighborhood & Market Data

<b>Location Type</b>	Suburban	<b>Neighborhood Comments</b>	
<b>Local Economy</b>	Improving	This home is in a suburban subdivision and is surrounded by homes similar to it in style and age. The market in Clarksville just completely exploded for the 2021 spring market. Homes are going under contract in hours to days. This neighborhood seems to not be AS hot as others. However currently, everything sellable in Clarksville is selling.	
<b>Sales Prices in this Neighborhood</b>	Low: \$212,000 High: \$227,000		
<b>Market for this type of property</b>	Increased 5 % in the past 6 months.		
<b>Normal Marketing Days</b>	<30		

### Current Listings

	Subject	Listing 1 *	Listing 2	Listing 3
Street Address	2840 Sharpie Drive	2856 Rome Ln	2832 Rome Ln	2904 Core Dr
City, State	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
Zip Code	37040	37040	37040	37040
Datasource	MLS	MLS	MLS	MLS
Miles to Subj.	--	0.14 <sup>1</sup>	0.15 <sup>1</sup>	0.26 <sup>1</sup>
Property Type	SFR	SFR	SFR	SFR
Original List Price \$	\$	\$199,000	\$205,000	\$210,000
List Price \$	--	\$199,000	\$205,000	\$210,000
Original List Date		01/22/2021	02/10/2021	01/26/2021
DOM · Cumulative DOM	-- · --	58 · 60	39 · 41	54 · 56
Age (# of years)	14	15	15	16
Condition	Average	Average	Average	Average
Sales Type	--	Fair Market Value	Fair Market Value	Fair Market Value
Location	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
View	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
Style/Design	2 Stories 2 stry	1 Story Ranch/Rambler	1 Story Contemporary	2 Stories 2 stry
# Units	1	1	1	1
Living Sq. Feet	1,630	1,598	1,930	1,507
Bdrm · Bths · ½ Bths	3 · 2	3 · 2	3 · 2	3 · 2
Total Room #	5	5	5	5
Garage (Style/Stalls)	Attached 2 Car(s)	Attached 1 Car	Attached 2 Car(s)	Attached 1 Car
Basement (Yes/No)	No	No	No	No
Basement (% Fin)	0%	0%	0%	0%
Basement Sq. Ft.	--	--	--	--
Pool/Spa	--	--	--	--
Lot Size	0.25 acres	0.25 acres	0.26 acres	0.26 acres
Other	--	--	--	--

\* Listing 1 is the most comparable listing to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

**Listing Comments** Why the comparable listing is superior or inferior to the subject.

**Listing 1** comp is 32 sq ft smaller than sub +\$1,280 , comp is one yr older than sub +100.00, total adj=+1,380. total adj price = \$200,380.

**Listing 2** comp is 300 sq ft larger than sub -12,000, comp is one yr older than sub -100.00 total adjustments : -12,100. total adjusted price = \$192,900

**Listing 3** comp is .01 acres larger than sub -\$40, comp has one car garage +5,000, comp is 123 sq ft smaller than sub +4,920, comp is 2 yrs older than sub +200. total adjustments = +\$10,160. Total adjusted price = \$230,160.

### Recent Sales

	Subject	Sold 1 *	Sold 2	Sold 3
<b>Street Address</b>	2840 Sharpie Drive	898 Landing Way	2802 Ridgepole Dr	2778 Ann Dr
<b>City, State</b>	Clarksville, TN	Clarksville, TN	Clarksville, TN	Clarksville, TN
<b>Zip Code</b>	37040	37040	37040	37040
<b>Datasource</b>	MLS	MLS	MLS	MLS
<b>Miles to Subj.</b>	--	0.27 <sup>1</sup>	0.06 <sup>1</sup>	0.27 <sup>1</sup>
<b>Property Type</b>	SFR	SFR	SFR	SFR
<b>Original List Price \$</b>	--	\$210,000	\$245,000	\$220,000
<b>List Price \$</b>	--	\$210,000	\$239,000	\$220,000
<b>Sale Price \$</b>	--	\$212,000	\$227,000	\$220,000
<b>Type of Financing</b>	--	Conventional	Va	Va
<b>Date of Sale</b>	--	11/23/2020	11/30/2020	02/25/2021
<b>DOM · Cumulative DOM</b>	-- · --	2 · 34	45 · 45	12 · 30
<b>Age (# of years)</b>	14	17	14	16
<b>Condition</b>	Average	Average	Average	Average
<b>Sales Type</b>	--	Fair Market Value	Fair Market Value	Fair Market Value
<b>Location</b>	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
<b>View</b>	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential	Neutral ; Residential
<b>Style/Design</b>	2 Stories 2 stry	2 Stories Contemporary	2 Stories split	2 Stories split
<b># Units</b>	1	1	1	1
<b>Living Sq. Feet</b>	1,630	1,521	1,881	1,498
<b>Bdrm · Bths · ½ Bths</b>	3 · 2	3 · 2	3 · 3 · 1	3 · 2
<b>Total Room #</b>	5	6	7	5
<b>Garage (Style/Stalls)</b>	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)	Attached 2 Car(s)
<b>Basement (Yes/No)</b>	No	No	No	No
<b>Basement (% Fin)</b>	0%	0%	0%	0%
<b>Basement Sq. Ft.</b>	--	--	--	--
<b>Pool/Spa</b>	--	--	--	--
<b>Lot Size</b>	0.25 acres	0.33 acres	0.20 acres	0.26 acres
<b>Other</b>	--	--	--	--
<b>Net Adjustment</b>	--	-\$660	-\$18,090	+\$5,440
<b>Adjusted Price</b>	--	\$211,340	\$208,910	\$225,440

\* Sold 1 is the most comparable sale to the subject.

<sup>1</sup> Comp's "Miles to Subject" was calculated by the system.

<sup>2</sup> Comp's "Miles to Subject" provided by Real Estate Professional.

<sup>3</sup> Subject \$/ft based upon as-is sale price.

### Recent Sales - Cont.

**Reasons for Adjustments** Why the comparable sale is superior or inferior to the subject.

- Sold 1** comp is .08 acres larger than sub -320, comp has one more room than sub -5,000, comp has 109 sq ft less than sub +4,360, comp is 3 yrs older than sub +300. adj = -660, total adjusted price = \$211,340.00
- Sold 2** comp is .05 acres smaller than sub +200 , comp is one bath and 1/2 larger than sub -7,250, comp is 2 rooms more than sub -10,000, comp is 251 sq ft larger than sub -10,040.
- Sold 3** comp is .01 acres larger than sub -\$40, , comp is 132 sq ft smaller than sub +\$5,280, comp is 2 yrs older than sub +200

## Subject Sales & Listing History

<b>Current Listing Status</b>	Not Currently Listed			<b>Listing History Comments</b>			
<b>Listing Agency/Firm</b>				This home is not currently listed for sale. The home did sell on 2/4/2021. I have attached the MLS sheet. It sold for \$180,000.			
<b>Listing Agent Name</b>							
<b>Listing Agent Phone</b>							
<b># of Removed Listings in Previous 12 Months</b>	0						
<b># of Sales in Previous 12 Months</b>	1						
<b>Original List Date</b>	<b>Original List Price</b>	<b>Final List Date</b>	<b>Final List Price</b>	<b>Result</b>	<b>Result Date</b>	<b>Result Price</b>	<b>Source</b>
01/22/2021	\$184,900	--	--	Sold	02/04/2021	\$180,000	MLS

## Marketing Strategy

	<b>As Is Price</b>	<b>Repaired Price</b>
<b>Suggested List Price</b>	\$211,000	\$211,000
<b>Sales Price</b>	\$211,000	\$211,000
<b>30 Day Price</b>	\$211,000	--
<b>Comments Regarding Pricing Strategy</b>		
The most similar comps are listing comp 1 and sold comp 1. Their adjusted prices also are similar at \$211,340 and \$200,380. The homes in Clarksville are selling even faster with the 2021 market. They are appreciating at a rapid pace. Pricing this home at \$211,000 will sell it quickly. Next door neighbor's mailbox used for address verification. Subject didn't have one.		

## Clear Capital Quality Assurance Comments Addendum

**Reviewer's Notes** The broker's as-is conclusion reflects the market for the subject. Comps are within a reasonable distance, relatively current, and accurately reflect the subject's defining characteristics. Thus, the as-is conclusion appears to be adequately supported.

## Subject Photos



Front



Address Verification



Side



Street



Street

## Listing Photos

**L1** 2856 Rome Ln  
Clarksville, TN 37040



Front

**L2** 2832 Rome Ln  
Clarksville, TN 37040



Front

**L3** 2904 Core Dr  
Clarksville, TN 37040



Front



## Sales Photos

**S1** 898 Landing Way  
Clarksville, TN 37040



Front

**S2** 2802 Ridgepole Dr  
Clarksville, TN 37040



Front

**S3** 2778 Ann Dr  
Clarksville, TN 37040



Front

### ClearMaps Addendum

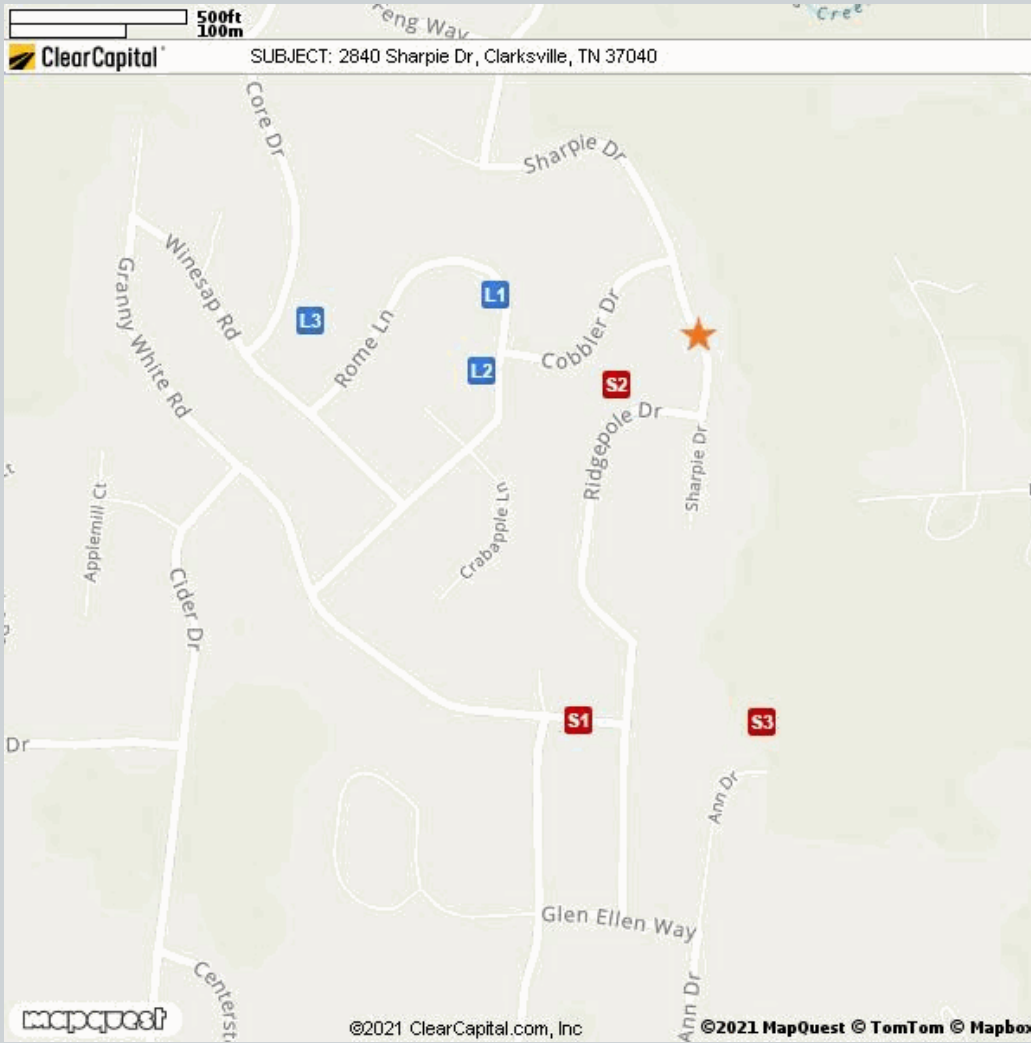
**Address** ★ 2840 Sharpie Drive, Clarksville, TN 37040

**Loan Number** 43267

**Suggested List** \$211,000

**Suggested Repaired** \$211,000

**Sale** \$211,000



Comparable	Address	Miles to Subject	Mapping Accuracy
★ Subject	2840 Sharpie Drive, Clarksville, TN 37040	--	Parcel Match
L1 Listing 1	2856 Rome Ln, Clarksville, TN 37040	0.14 Miles <sup>1</sup>	Parcel Match
L2 Listing 2	2832 Rome Ln, Clarksville, TN 37040	0.15 Miles <sup>1</sup>	Parcel Match
L3 Listing 3	2904 Core Dr, Clarksville, TN 37040	0.26 Miles <sup>1</sup>	Parcel Match
S1 Sold 1	898 Landing Way, Clarksville, TN 37040	0.27 Miles <sup>1</sup>	Parcel Match
S2 Sold 2	2802 Ridgepole Dr, Clarksville, TN 37040	0.06 Miles <sup>1</sup>	Parcel Match
S3 Sold 3	2778 Ann Dr, Clarksville, TN 37040	0.27 Miles <sup>1</sup>	Parcel Match

<sup>1</sup> The Comparable "Distance from Subject" value has been calculated by the Clear Capital system.

<sup>2</sup> The Comparable "Distance from Subject" value has been provided by the Real Estate Professional.

## Addendum: Report Purpose

### Market Approach and Market Time

The Market Approach of this report, as established by the customer, is: **Fair Market Price**. (See definition below.)

The Marketing Time as specified by the customer is **Typical**. (See definition below.)

Definitions:

Fair Market Price	A price at which the property would sell between a willing buyer and a willing seller neither being compelled by undue pressure and both having reasonable knowledge of relevant facts.
Distressed Price	A price at which the property would sell between a willing buyer and a seller acting under duress.
Marketing Time	The amount of time the property is exposed to a pool of prospective buyers before going into contract. The customer either specifies the number of days, requests a marketing time that is typical to the subject's market area and/or requests an abbreviated marketing time.
Typical for Local Market	The estimated time required to adequately expose the subject property to the market resulting in a contract of sale.

## Addendum: Report Purpose - cont.

**Report Instructions**

This section shows the instructions that were approved by the customer and provided to the broker prior to completing the report.

Instructions last updated: 7/17/2017

Purpose:

Please determine a fair market price for this property at which it would sell in a typical marketing time for the area.

Customer Specific Requests:

\*\*If the property is commercial or mixed use, please stop and contact Clear Capital as soon as possible\*\*

Form Help:

There are blue question marks (?) throughout this form. These are designed to offer guidance for that particular section of the form. Please click on them for help.

Comparable Requirements:

1. Please use fair market comps from the same neighborhood, block or subdivision whenever possible.
2. Please only use REO comparables if the market is driven by REOs and they are comparable in characteristics and condition.
3. Please use comps that have closed in the past 3 months to show the current market conditions or comment in the report if this is not possible. In rapidly changing markets, active listing comps should be given equal or greater weight than sold comps in your analysis.

Standard Instructions:

1. Clear Capital Code Of Conduct - Please make sure that you are always abiding by the Clear Capital Code of Conduct when completing valuation reports.
2. If the subject is currently listed, please consider all available information pertaining to the subject's condition. This information should be utilized when developing the assumption of the subject's condition.
3. Use the subject characteristics provided in the report Grid (if preloaded) to evaluate the property. This information is from a full interior appraisal and is assumed to be most accurate. If your inspection reveals obvious inaccuracies, please explain in the narrative of the report.
4. Include sufficient detail to help our mutual customer gain a complete understanding of the subject's neighborhood such as neighborhood desirability, amenities, parks, schools, commercial or industrial influences, REO activity, traffic, board-up-homes, etc.
5. Do not approach occupants or owners.
6. If the subject is a Commercial property, contact Clear Capital immediately at 530-582-5011 for direction on how to proceed with the report.
7. Please do not accept if you or your office has completed a report on this property in the last month, are currently listing this property, or have any vested interest in the subject property.
8. Clear Capital does not allow any log ins from IP addresses from foreign countries. This includes, but is not limited to; data entry services, form completion services, etc. Also, it is against Clear Capital code of conduct to share your password with anyone who is not a W2 employee in your office.
9. Clear Capital and our mutual customers greatly appreciate your expertise. If you cannot personally inspect the property, select comparables, and determine a price for the subject, please do not accept this report. Per the standards and guidelines adopted by Clear Capital and other industry leaders, the use of assistants to complete any of the aforementioned tasks is not permitted.

## Report Instructions - cont.

Due to the importance of an independent opinion of price, please do not discuss your price with anyone or be influenced by list price, pending offers, accept comp packets, repair estimates or the listing agent's opinion.

1. One current, original photo of the front of the subject 2. One address verification photo 3. One street scene photo looking down the street 4. MLS listing and sold comp photos required, please comment if no MLS.

## Broker Information

<b>Broker Name</b>	Laura Grekousis	<b>Company/Brokerage</b>	Huneycutt Realtors
<b>License No</b>	349983	<b>Address</b>	3412 Oak Lawn Dr Clarksville TN 37042
<b>License Expiration</b>	03/11/2023	<b>License State</b>	TN
<b>Phone</b>	9312417112	<b>Email</b>	soldagainbylaurie@gmail.com
<b>Broker Distance to Subject</b>	5.51 miles	<b>Date Signed</b>	03/22/2021

*By confirming the above contact and real estate license information and submitting the report, the above signed hereby certifies and agrees that: 1) I personally took the pictures, selected comparables, and determined the price conclusion. 2) To the best of my knowledge, the statements of fact contained in this report are true and correct. 3) The reported analyses, opinions, and conclusions are my personal, impartial, and unbiased professional analyses, opinions, and conclusions. 4) I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved. 5) I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment. 6) My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined price point. 7) I did not base, either partially or completely, my analysis and/or opinion and conclusions in this report on race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law. 8) I maintain errors and omissions insurance, to the extent required by state law, for all liability associated with the preparation of this Report.*

## Disclaimer

**This document is not an appraisal as defined by USPAP (Uniform Standards of Professional Appraisal Practice). It is not to be construed as an appraisal and may not be used as such for any purpose.**

**Unless otherwise specifically agreed to in writing:**

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